



About The Segal Company

In 2004, The Segal Company celebrated our 65th anniversary. As a private employee-owned actuarial and consulting firm, The Segal Company is a completely independent organization. Our independence allows us to provide totally unbiased consulting services for our clients.

A Tradition of Innovation

Founded in 1939, early in the development of employee benefit plans in American industry, The Segal Company first conceived, designed and introduced many innovations that are now widely accepted benefit practices. The Segal Company's commitment to continued creativity is confirmed in our [Statement of Values](#) and [Vision Statement](#).

Consulting Approach

The Segal Company's consulting philosophy and overall approach is highlighted by our commitment to our clients. We are dedicated to providing clients with creative, timely, responsive and accurate consulting services which will add clear value. We enter each client assignment with no preconceptions regarding what will or will not be implemented. Instead, our goal is to bring to the assignment a multi-disciplinary range of talent in an effort to understand the client's goals, objectives and financial concerns.

We view each assignment as a unique opportunity to find the best solution for the client. We form partnerships with our clients to determine the scope of our work. We manage projects effectively and on time. Our recommendations are consistent with each client's operation and goals. We work to understand not only our clients' needs, but also their own capabilities. Many clients have internal expertise and talent that we do not want to duplicate. Moreover, we seek opportunities to make our clients more self-sufficient. We maintain an open and constant dialogue with our clients.

At The Segal Company, we maintain our client relationships by providing timely and quality services at the highest level. The following are among the ways we ensure that we can meet our high standards for quality consulting:

- Use of a team approach to consulting,
- Thorough peer review,
- Annual client satisfaction surveys conducted by senior managers,
- National professional standards and training for actuarial and consulting staff and
- Investment in company-wide education on quality control.

Expertise and Leadership

Comprehensive services are provided by consultants with broad experience and extensive knowledge of the employee benefits field. The company actively participates in leading employee benefits groups. Our consultants are frequent speakers at conferences and meetings across the country. (See the

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speakers at conferences and meetings across the country. (See the [Presentations & Speeches](#) page of our Web site.)

Offices

Headquartered in New York City, The Segal Company has [offices](#) throughout the United States and Canada. In addition, The Segal Company is a founding member of the [Multinational Group of Actuaries and Consultants \(MGAC\)](#).

Client Diversity

The Segal Company is unique because we have fully developed practices in four distinct client markets: corporate and non-profit (through [Sibson Consulting, A Division of Segal](#)), government (local, state and federal) and Multiemployer plans. For more information about these special services, please click on one of the following options: [Corporate Consulting](#) (which includes non-profit consulting), [Public Sector Consulting](#) or [Multiemployer Plan Consulting](#).

More than 8 million employees and their dependents in the U.S., Canada and abroad are covered by benefit programs sponsored by The Segal Company's thousands of clients in the private, public and non-profit sectors. The Segal Company can provide consulting services worldwide. Clients are located throughout the United States and Canada, as well as in Puerto Rico, the Virgin Islands, the Bahamas and Europe. They range in size from several hundred employees to more than 400,000 employees.

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The Segal Company's Statement of Values

We are dedicated to total client satisfaction.

We deliver excellence, superior quality and value in everything we do.

We recognize that our most important asset is our employees and encourage their professional growth.

We require the integrity, professionalism and contributions of our employees for our success.

We are committed to the importance of our employees' quality of life and a balance between their personal and work lives.

We will achieve superior performance, as measured by return on investment, through systematic, substantial and profitable growth.

We are committed to operating as an independent consulting firm.

We assume responsibility as a corporate citizen and support cultural and charitable causes and organizations.

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