

**BOARD OF DIRECTORS**

LARRY MICARI

GARY BREDEFELD

LUIS CHAVEZ

NATHAN MAGSIG

BUDDY MENDES

AMY SHUKLIAN

PETE VANDER POEL

Meeting Location:
County of Tulare
Board of Supervisors Chambers
2800 W. Burrel Avenue
Visalia, CA 93291
July 17, 2026, 9:00 AM

AGENDA DATE: July 17, 2026

ITEM NUMBER: Item 12

SUBJECT: Receive a Review of the SJVIA Plan Year 2027 Stop Loss and Captive Marketing Objectives (I)

PURPOSE: That the Board receives the Consultant's report providing an overview of the Stop Loss and Captive marketing process, including the objectives and goals of the analysis

DESCRIPTION:

USI is conducting a Stop Loss and Captive request for proposal (RFP) on behalf of The SJVIA to evaluate competitive options for cost containment, access to claims data, and overall program structure for the 2027 plan year. As part of this review, USI is evaluating both the current captive arrangement and the broader market to determine the most advantageous solution for SJVIA.

USI is requesting stop-loss quotes at the current \$475,000 specific deductible, as well as two alternative options at \$550,000 and \$650,000, to provide SJVIA with a range of coverage and pricing scenarios for evaluation.

ADMINISTRATIVE SIGN-OFF:

A handwritten signature in black ink, reading "Hollis Magill", written over a horizontal line.

Hollis Magill
SJVIA Manager

A handwritten signature in black ink, reading "Lupe Garza", written over a horizontal line.

Lupe Garza
SJVIA Assistant Manager