

**Meeting Location:  
County of Fresno  
Board of Supervisors Chambers  
2281 Tulare Street, #301  
Fresno, CA 93721**

**AGENDA DATE:** February 28, 2025

**ITEM NUMBER:** Item 19

**SUBJECT:** Approve and Authorize President to Execute Agreement, Retroactive to January 1, 2025, with Keenan & Associates to Receive Benefits and Pharmacy Consulting Services For a One-Year Term with the Option to Extend Term for One Additional Year By Amendment (A)

**REQUEST(S):** That the Board approve and authorize the President to execute retroactive agreement with Keenan & Associates.

**DESCRIPTION:**

On December 10, 2021, the SJVIA entered into an agreement with Keenan & Associates (Keenan) to provide health benefits consultation and administration services with specific experience in the public sector, risk-sharing pools, underwriting, self-funded health benefit plans, and the Affordable Care Act. The three-year agreement expired on December 31, 2024, with an option to extend the agreement for two one-year terms.

Additionally, on January 1, 2024, the SJVIA entered into a separate agreement with Keenan to provide pharmacy benefit manager (PBM) management services through its Keenan Pharmacy Services (KPS) division. The agreement expired on December 31, 2024.

Keenan has continued to provide consultant and PBM services to SJVIA without an agreement in place, since the prior agreement expired on December 31, 2024. In order to continue the services of Keenan and Associates and KPS, a new agreement was drafted that incorporates both agreements into one agreement, with no changes to the Scope of Services or Compensation, as referenced in the previous agreements.

**AGENDA:** San Joaquin Valley Insurance Authority

**DATE:** February 28, 2025

Staff recommends approval of the Keenan agreement for a one-year term to expire on December 31, 2025, with the option of extending the agreement for another one-year term by amendment.

The recommended agreement may be terminated by SJVIA without cause, with 30 days advance written notice to Keenan.

**FISCAL IMPACT/FINANCING:**

The Health Benefits Consultation and Administration Services fee will increase from \$23,000 per month to \$23,500 per month. The KPS PBM Management fee is \$0.85 per member per month.

**ADMINISTRATIVE SIGN-OFF:**

  
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Lupe Garza  
SJVIA Manager

  
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Hollis Magill  
SJVIA Assistant Manager