

## SJVIA Board Meeting: Consultant's Report - EmpiRx First Quarter 2021 Utilization

### Q1 2021 Highlights:

- SJVIA's total plan cost decreased from \$4,769,527 in Q4 2020 to \$4,443,378 in Q1 2021.
  - Tulare: \$1,791,328 in Plan Cost
  - Fresno: \$2,652,050 in Plan Cost
    - There was a decrease in plan cost when comparing Q1 2020 (\$4,893,192) to Q1 2021 (\$4,443,378).
- Overall, the claims volume in Q1 2021 decreased in all channels apart from Mail Generic.
- Majority of the SJVIA members continue to fill scripts at retail.
  - Retail scripts account for 98.69% of plan spend.
- The Generic Dispensing Rate increased at both Retail and Mail.
  - The Mail Generic dispensing rate increased the most in Q1 of 2021
    - 88.94% in Q1 2021 vs. 83.57% in Q4 2020
    - Q1 2021 GDR at mail is the highest percentage to date
- Q1 2021 specialty plan spend decreased compared to prior quarters
  - Specialty Plan Costs in Q1: \$1,392,121 (31.33% of plan spend)
    - Specialty Plan cost in Q4: \$1,559,440
    - There was a decrease in specialty plan cost when comparing Q1 2020 (\$1,524,399) to Q1 2021 (\$1,392,121).
- Specialty claims volume decreased slightly in Q1 2021.
  - 477 Scripts filled in Q1 2021.
  - 507 Scripts filled in Q4 2020.
- SJVIA specialty plan costs continue to trend slightly below the national average range.

### Rebates:

- Total 2020 Q3-Q4 net rebate estimate:
  - Q3 estimated net rebate amount is \$751,762
  - Q4 estimate is pending

### Plan Recommendations for Consideration

- **Contraceptives Starter Dose Program** requires members to fill one 28-day supply before they can get an 84-day supply. This helps control costs associated with a patient not responding well to the first brand of contraceptive and needing to switch to another.

- **EmpiRx Population Health Management-** A program that focuses on clinical risk, predicted cost and gaps in care.
  - The availability of medical claim data will allow for greater precision in population risk profiling and associated predicted modeling.
  - The EmpiRx program is at no cost to the SJVIA.