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February 19, 2021

## SJVIA Board Meeting: Consultant's Report 2020 Plan Experience (Medical, Dental, and Vision) Through December 2020

The following pages provide a summary of the plan experience from January 1 through December 31, 2020 for the self-funded medical and dental plans, as well as the fully-insured vision plan (Kaiser and Delta Dental DHMO experience is not available).

The SJVIA self-funded plans show a surplus position of \$6,573,662 for the 2020 plan year. An increase of \$1,259,112 from what was reported for October 2020.

Accumula	COF	сот	СОМ	Total
Medical	\$ 2,278,339	\$ 3,387,262	\$ (13,296)	\$ 5,652,305
Dental	\$ 745,908	\$ 175,449	\$ -	\$ 921,357
Total	\$ 3,024,247	\$ 3,562,711	\$ (13,296)	\$ 6,573,662
Loss Ratio	)			
Medical	95.6%	88.5%	n/a	93.1%
Dental	78.6%	86.7%	n/a	80.9%
Vision	80.4%	101.0%	n/a	86.0%

The Anthem self-funded medical plan shows an accumulated position of \$5,652,305 for a 93.1% total cost loss ratio through December 31, 2020.

Starting with the 2019 plan year, the SJVIA dental PPO plan changed from a fully-insured to a self-funded plan. For the 2020 plan year, the dental program shows an accumulated position of \$921,357, which is an 80.9% total cost loss ratio.

The vision plan remains fully-insured and shows an accumulated position of \$104,355 through December 31, 2020. Under the fully-insured arrangement all deficit or accumulated positions stay with the carrier.

For 2020, the County of Fresno elected a parity strategy which set the EPO and Kaiser rates the same. This strategy provided margin on the Kaiser rates which funded a parity reserve to offset deficits on the EPO plan. Keenan estimated that the cumulative Kaiser parity reserve would be \$2,019,689. Through December 2020, the Kaiser parity reserve accumulated \$3,644,938 and over the same time period the EPO plan showed an accumulated deficit position of -\$283,903.

## Additional resources for accumulation include:

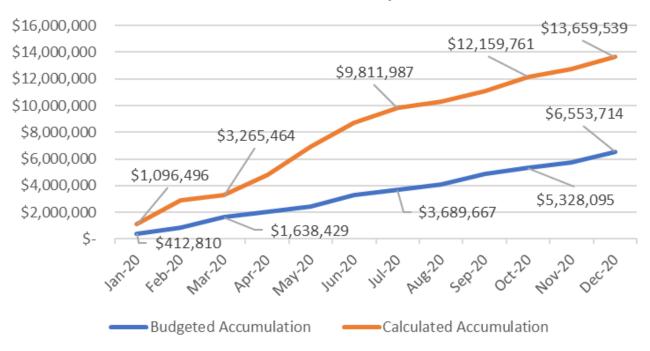
• 2018 VOYA Reinsurance Year End Accounting - June 2020: The SJVIA received the 2018 year-end accounting from its reinsurer Voya. Based on favorable claims experience for claimants with large claim amounts above the \$450,000 pooling level for the 2018 plan year, Voya provided a \$111,779 premium refund.

- EmpiRx 2019 4<sup>th</sup> Quarter Rebate July 2020: The SJVIA received the EmpiRx 2019 4<sup>th</sup> quarter prescription drug rebate of \$473,497.
- Anthem HMO 2017 Final Year-end Accounting: This amount was removed from the chart for the February 19, 2021 report. In July 2020, Anthem provided the December 31, 2017 year-end accounting for the HMO plan outlining a return of \$977,819 to the SJVIA. It was thought that Anthem returned the sum to the SJVIA; however, recently, the Auditor's office confirmed the funds were not received. Anthem is processing the request for transfer and the amount will be shown as received in 2021.
- EmpiRx 2020 1<sup>st</sup> Quarter Rebate August 2020: The SJVIA received the EmpiRx 2020 1<sup>st</sup> quarter prescription drug rebate of \$546,922.

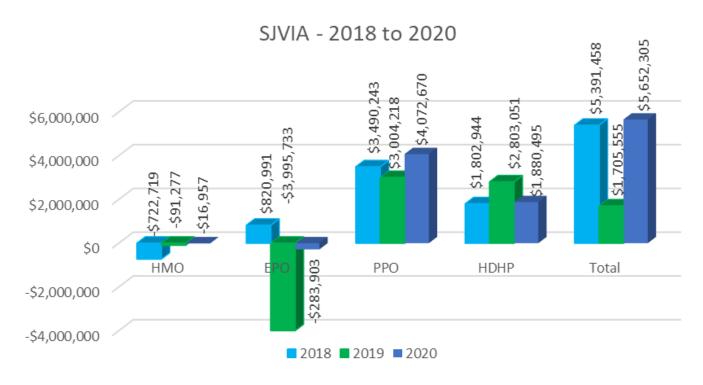
The SJVIA has an annual accumulative position through December 2020 of \$13,659,539 or 208.4% of the budgeted accumulative position of \$6,553,714 for the entire year.

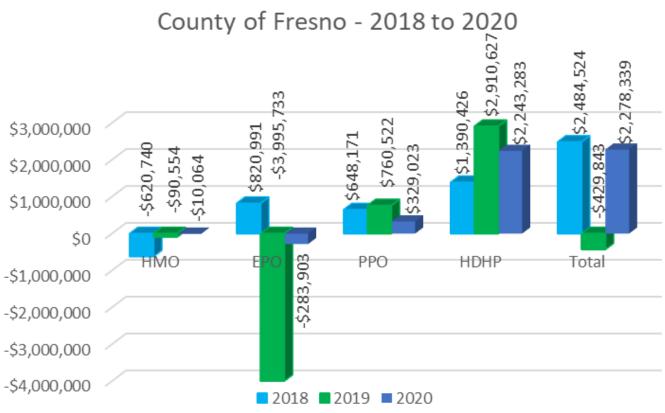
Over the first seven months of the year, SJVIA accumulated \$6,122,320 over the budgeted accumulation. For August through December, the five-month accumulation was \$983,504 over the budgeted accumulation. This would imply that the significant accumulation over the first seven months was due, in large part, to COVID-19 and that we have seen a normalization of accumulation over the past five months.

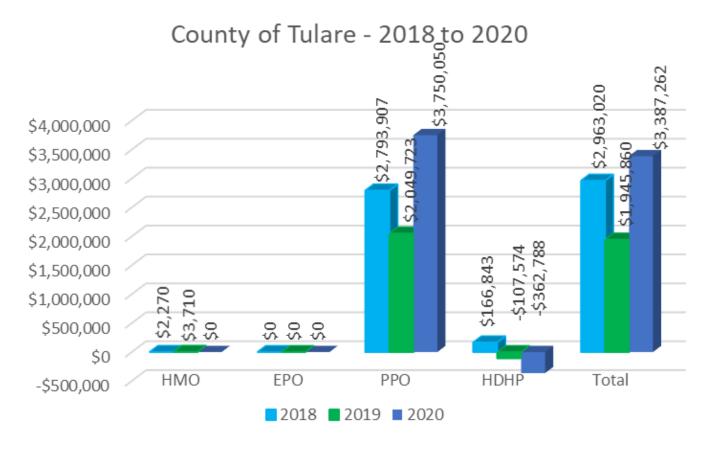
## Accumulation Comparison

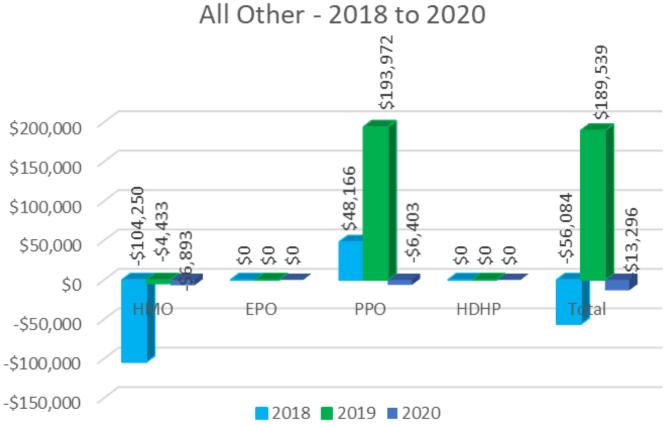


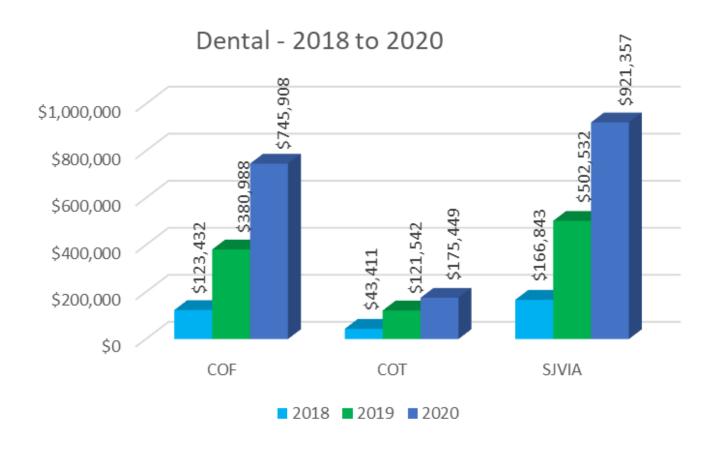
Please note that this is the consultant's report and prior to allocating funds for IBNR, the stabilization reserve, and to provide loan repayment, the SJVIA Auditor will provide the unaudited cash position based on actual revenue received and actual expenses paid.

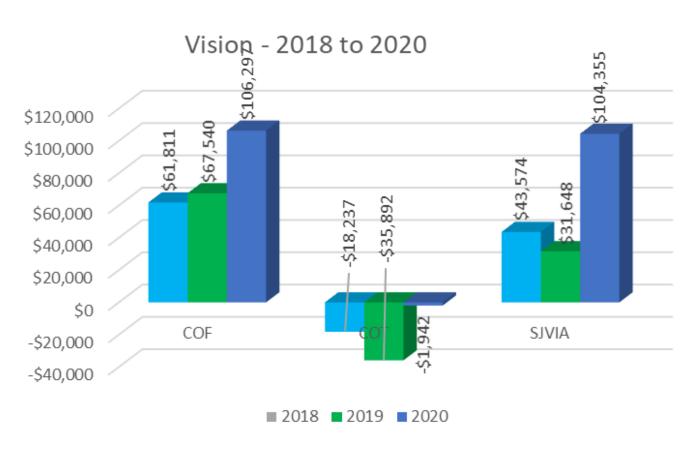












Pudget vs. Calculated Assumulation	Budget vs. Calculated Accumulation																										
2018	January			February		March		April		May		luno		July		August		September		October		November		December		Total	
		January		rebruary		iviarch		Aprii		iviay		June		July		August	)	eptember		october	IN	ovember	U	ecember		TOTAL	
Budget	\$	240,122	ے	240,122	٦	240,122	Ś	240,122	\$	240,122	\$	240,122	۲	240,122	۲	240,122	Ś	240,122	۲	240,122	\$	240,122	۲	240,122	۲	2,881,460	
Medical Plan Experience	\$	-	\$	-	\$	96.329	\$ \$		\$ \$	- 1	\$ \$	96,329	\$	•	\$ \$	96.329	\$ \$	96,329	\$ \$	-	\$ \$	96,329	\$				
Kaiser Rate Surcharge Delta Dental Premium Holiday	\$	96,329 362,752	\$	96,329	\$	90,329	\$ \$	90,329	\$ \$	96,329	۶ \$	90,329	\$ \$	96,329	\$	90,329	\$	90,329	\$ \$	96,329	\$	90,329	\$ \$	96,329	\$ \$	1,155,952	
,	5	-	1 .	7 200	1 '	7 200	\$ \$	7 200	•	7 200	ç	7 200	т.	7 200	ې د	7 200	1.	7 200	•	7 200	ر ک	7 200	•	7 200	۶ \$	362,752 88,672	
Delta Dental 2% Rate Subsidy	\$	7,389 706,592	\$ \$	7,389 343,840	\$ \$	7,389 343,840	<u>\$</u> \$	7,389 343,840	\$ \$	7,389	<u>\$</u> \$	7,389 343,840	\$ \$	7,389 343,840	<u>\$</u> \$	7,389 343,840	\$ \$	7,389 343,840	\$ \$	7,389	<u>\$</u> \$	7,389 343,840	\$ \$	7,389		4,488,836	
2018 Budgeted Reserve Buildup  Actual	Þ	706,592	Þ	343,840	>	343,840	Þ	343,840	Ş	343,840	Þ	343,840	Ş	343,840	Þ	343,840	Þ	343,840	Ş	343,840	Ş	343,840	Ş	343,840	\$	4,488,836	
Medical Plan Experience	\$	1,534,858	\$	1,400,750	Ś	(989,574)	Ś	480.446	\$	8,084	\$	578,056	\$	255,195	Ś	(80,220)	Ś	1.069.414	\$	(6,979)	\$	164,822	\$	976,606	\$	5,391,458	
Kaiser Rate Surcharge	\$	96,329	\$	96,329	\$	96.329	\$	/	\$	96,329	\$	96,329	\$	96,329	\$	96.329	\$	, ,	\$	96,329	\$	96.329	\$		\$	1,155,952	
Prescription Drug Rebates*	\$	-	\$	-	Ś	231,170	\$	, 1	\$	-	\$	173,044	\$	-	Ś	-	Ś	-	Ś	112	\$	-	Ś	-	\$	408,031	
Delta Dental Premium Holiday	\$	362,752	\$	_	\$		\$	-	\$	_	\$		Ś	_	\$	_	\$	_	\$		\$	_	Ś	_	\$	362,752	
Delta Dental 2% Rate Subsidy	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	7,389	\$	88,672	
2018 Actual Reserve Buildup	\$	2,001,329	Ś		Ś	(654,685)	\$	587,869	\$	111,803	\$	854,819	\$	358,914	Ś	23,499	Ś	1,173,133	Ś	96,852	\$	268,541	\$	1,080,325	\$	7,406,865	
2019		January	١	February		March		April		May		June		July		August	S	eptember	. (	October	N	ovember	D	ecember		Total	
Budget		•		•				•		•				•		J		•									
Plan Experience	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	273,618	\$	3,283,410	
Kaiser Rate Surcharge	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	719,171	
Delta Dental PSR Transfer	\$	398,199	\$	265,466	\$	132,733	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	796,398	
2019 Budgeted Accumulation	\$	731,747	\$	599,014	\$	466,281	\$	333,548	\$	333,548	\$	333,548	\$	333,548	\$	333,548	\$	333,548	\$	333,548	\$	333,548	\$	333,548	\$	4,798,979	
Calculated										-		·						-		•		-					
Plan Experience (Medical)	\$	266,540	\$	571,444	\$	(526,484)	\$	(116,911)	\$	556,905	\$	555,716	\$	(807,303)	\$	9,423	\$	97,325	\$	(74,071)	\$	403,481	\$	769,490	\$	1,705,555	
Plan Experience (Dental)	\$	69,763	\$	25,643	\$	41,648	\$	27,807	\$	(4,548)	\$	56,692	\$	72,159	\$	(21,223)	\$	65,340	\$	(30,719)	\$	75,246	\$	124,724	\$	502,532	
Prescription Drug Rebates*	\$	382,100	\$	-	\$	303,186	\$	343,529	\$	-	\$	-	\$	309,695	\$	-	\$	-	\$	400,385	\$	-	\$	-	\$	1,738,894	
Kaiser Rate Surcharge	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	59,931	\$	719,171	
Delta Dental PSR Transfer	\$	379,822	<u>\$</u>	379,190	\$	189,652	\$		\$		\$	<u> </u>	\$		\$		\$		\$	<u>-</u>	\$		\$		\$	948,664	
2019 Calculated Accumulation	\$	1,158,156	\$	1,036,208	\$	67,932	\$	314,356	\$	612,288	\$	672,339	\$	(365,518)	\$	48,131	\$	222,596	\$	355,526	\$	538,658	\$	954,145	\$	5,614,816	
2020		January		February		March		April		May		June		July		August	S	eptember	(	October	N	ovember	D	ecember		Total	
Budget																											
Plan Experience (Medical)	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	2,022,355	
Plan Experience (Dental)	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	83,897	
Kaiser Accumulation	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	827,773	
Kaiser EPO Parity Accumulation	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	2,019,689	
Prescription Drug Rebates	\$		\$	_	\$	400,000	\$		\$		\$	400,000	\$	<u>-</u>	\$	<u>-</u>	<u>\$</u>	400,000	\$	<u>-</u>	\$		\$	400,000	\$	1,600,000	
2020 Budgeted Accumulation	\$	412,810	\$	412,810	\$	812,810	\$	412,810	\$	412,810	\$	812,810	\$	412,810	\$	412,810	\$	812,810	\$	412,810	\$	412,810	\$	812,810	\$	6,553,714	
Calculated																											
Plan Experience (Medical)	\$	719,955	\$	1,022,844	\$	(107,282)	\$	961,782	\$	1,013,371	\$	1,186,760	\$	229,036	\$	(485,775)	\$	325,160	\$	147,490	\$	169,133	\$	469,831	\$	5,652,305	
Plan Experience (Dental)	\$	7,830	\$	(1,602)	\$	71,933	\$	244,874	\$	251,996	\$	117,106	\$	(2,167)	\$	83,889	\$	58,852	\$	(27,210)	\$	70,676	\$	45,180	\$	921,357	
Kaiser Accumulation	\$	67,723	\$	67,721	\$	67,742	\$	67,653	\$	68,624	\$	69,209	\$	68,940	\$	68,709	\$	68,821	\$	68,339	\$	68,317	\$	68,542	\$	820,340	
Kaiser EPO Parity Accumulation	\$	300,988	\$	301,602	\$	301,286	\$	300,610	\$	305,046	\$	307,708	\$	305,644	\$	304,548	\$	305,603	\$	303,806	\$	303,745	\$	304,353	\$	3,644,938	
Prescription Drug Rebates	\$	-	\$	444,726	\$	-	\$	-	\$	465,054	\$	-	\$	473,497	\$	546,922	\$	-	\$	578,620	\$	- 1	\$	-	\$	2,508,819	
<u>Other</u>	\$		\$		\$		\$		\$		\$	111,779	\$		\$	<u> </u>	\$		\$	<u> </u>	\$		\$		\$	111,779	
2020 Calculated Accumulation	\$	1,096,496	\$	1,835,290	\$	333,678	\$	1,574,919	\$	2,104,091	\$	1,792,562	\$	1,074,950	\$	518,293	\$	758,436	\$	1,071,045	\$	611,871	\$	887,906	\$ 3	13,659,539	

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