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October 15, 2021

## SJVIA Board Meeting: Consultant's Report 2021 Plan Experience (Medical, Dental, and Vision) Through August 2021

The following pages provide a summary of the plan experience from January 1 through August 31, 2021 for the self-funded medical and dental plans, as well as the fully insured vision plan (Kaiser and Delta Dental DHMO experience is not available). The SJVIA self-funded plans show a surplus position of \$1,578,665 through August 2021.

Accumulation	COF	СОТ	Total
Medical	\$ (59,355)	\$ 1,387,634	\$ 1,328,279
Dental	\$ 253,693	\$ (3,308)	\$ 250,386
Total	\$ 194,338	\$ 1,384,326	\$ 1,578,665
Loss Ratio			
Medical	100.2%	92.6%	97.6%
Dental	88.9%	100.4%	92.1%
Vision	89.1%	104.1%	93.2%

The August position is a decrease of -\$258,778 from \$1,837,443 reported through June 2021. We have now had five months where the premium received was less than total costs of the medical plan.

2021	January		February		March	П	April	May	June	July	August
Plan Experience (Medical)	\$	1,353,029	\$	1,298,026	\$ 279,275	\$	(485,754)	\$ (331,137)	\$ (461,172)	\$ (1,373)	\$ (322,615)
Plan Experience (Dental)	\$	64,691	\$	26,113	\$ (1,592)	\$	(35,574)	\$ 37,376	\$ 94,161	\$ (1,159)	\$ 66,369

This may be due to SJVIA covered members receiving services that were postponed because of COVID, which resulted in a higher-than-normal volume of large claims experience, or higher large claim volume unrelated to COVID. Keenan will continue to monitor the claims experience to detect any trends.

The Anthem self-funded medical plan shows an accumulated position of \$1,328,280 for a 97.6% total cost loss ratio.

The Delta Dental self-funded dental plan shows an accumulation of \$250,385 for a 92.1% total cost loss ratio.

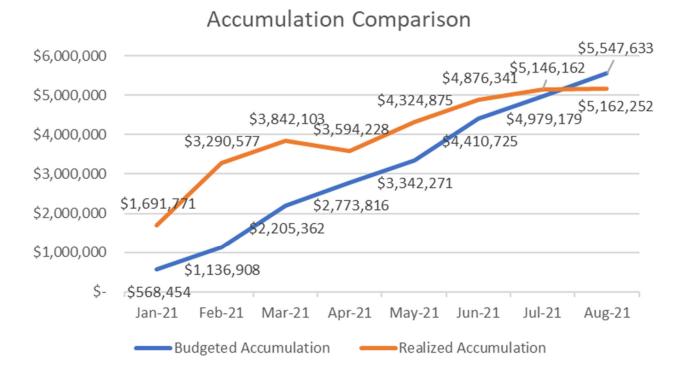
The vision plan remains fully insured and shows an accumulated position of \$33,449 for a 93.2% total cost loss ratio. Under the fully-insured arrangement all deficit or accumulated positions stay with the carrier.

For 2021, the County of Fresno is continuing with two strategies to keep the EPO affordable for its membership:

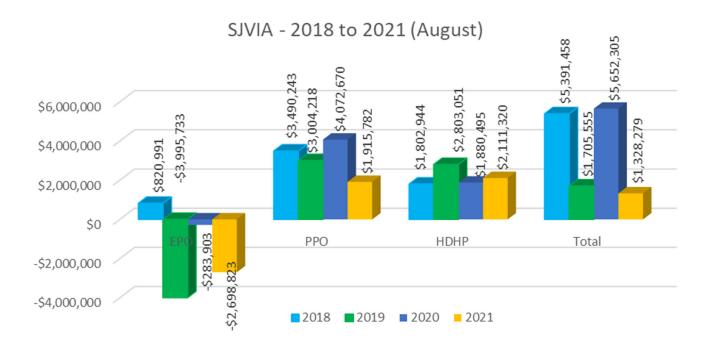
- 1. The County cross subsidizes plan costs between the PPO and High Deductible Health Plans (HDHP). The EPO is in a \$2,698,823 deficit position, while the County of Fresno inclusive of all plans has an accumulated deficit position of -\$59,355.
- 2. The County's EPO/Kaiser parity strategy sets the EPO and Kaiser rates equivalent. This strategy provides margin on the Kaiser rates which funds a parity reserve to offset deficits to the EPO plan. Through August 2021, the Kaiser parity reserve accumulated \$1,657,540.
- 3. The County of Fresno applies a margin to all plans including Kaiser to assist the County and SJVIA in improving its accumulation position. The cumulative Kaiser margin reserve is \$529,540 through August.
- 4. Collectively the strategies implemented by the County of Fresno have resulted in a net accumulated position through August 2021 of \$2,127,725 for the medical plans.

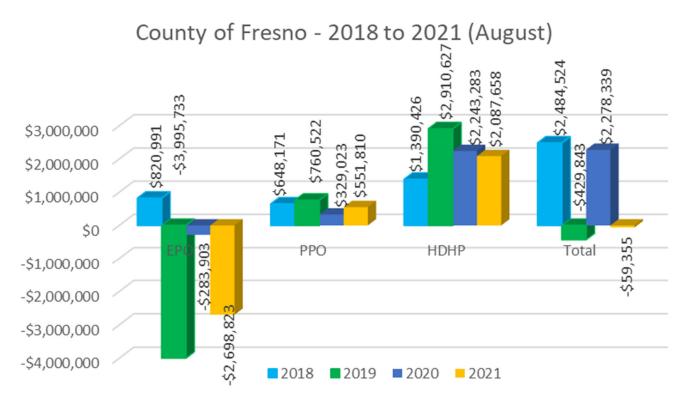
The SJVIA received the 2020 fourth quarter (October - December 2020) prescription drug rebate for \$645,084 (\$145,084 above the budgeted amount). This amount is accounted for in the June accumulated position. The 2021 first quarter (January - March 2021) prescription drug rebate amount was recently audited by Keenan Pharmacy Services and a payment of \$663,828 was released to the SJVIA in early September.

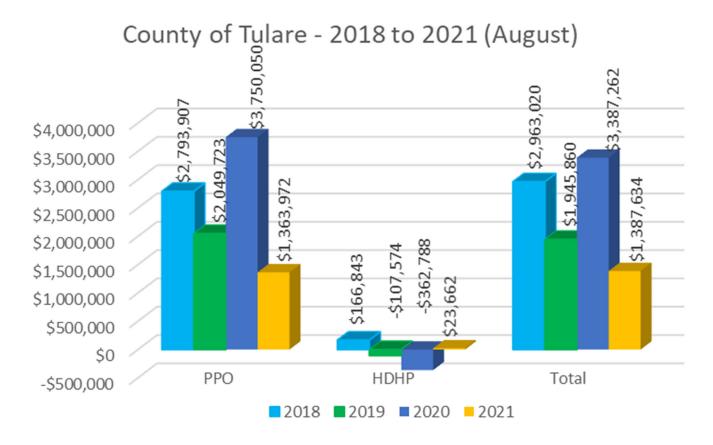
The SJVIA has an annual accumulative position through August 2021 of \$5,162,252 or 58.5% of the budgeted accumulative position of \$8,821,449 for the 2021 plan year. The accumulation is 8.2% (\$718,714) behind of the budgeted August 2021 position of \$5,880,966 (66.67%).

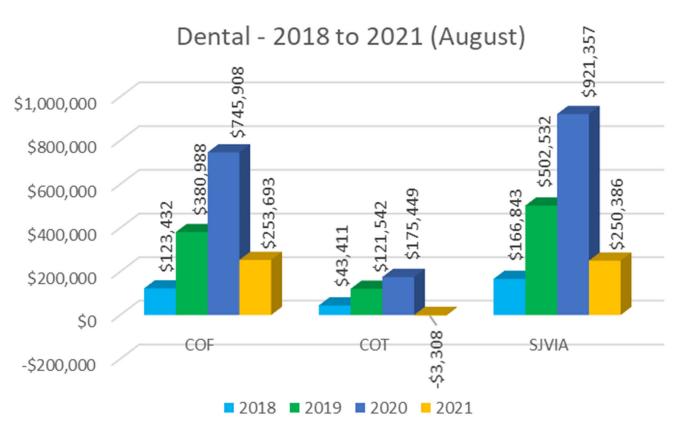


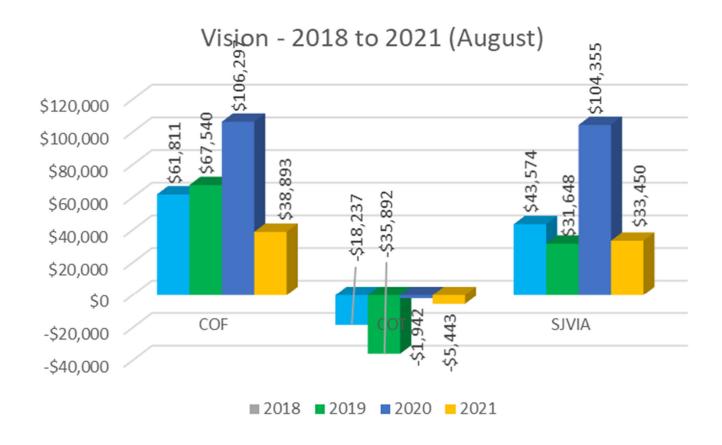
Please note that this is the consultant's report and prior to allocating funds for IBNR, the stabilization reserve, and to provide loan repayment, the SJVIA Auditor will provide the unaudited cash position based on actual revenue received and actual expenses paid.











<b>Budget vs. Calculated Accumulation</b>	n																									
2020		January	F	ebruary		March	April		May		June		July		August		September		October		November		December		Total	
Budget																										
Plan Experience (Medical)	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$ 168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	168,530	\$	2,022,355	
Plan Experience (Dental)	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$ 6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	6,991	\$	83,897	
Kaiser Accumulation	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$ 68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	68,981	\$	827,773	
Kaiser EPO Parity Accumulation	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$ 168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	168,307	\$	2,019,689	
Prescription Drug Rebates	\$	<u>-</u>	\$		\$	400,000	\$		\$	<u> </u>	\$ 400,000	\$	<u>-</u>	\$		\$	400,000	\$	<u> </u>	\$	<u>-</u>	\$	400,000	\$	1,600,000	
2020 Budgeted Accumulation	\$	412,810	\$	412,810	\$	812,810	\$	412,810	\$	412,810	\$ 812,810	\$	412,810	\$	412,810	\$	812,810	\$	412,810	\$	412,810	\$	812,810	\$	6,553,714	
Calculated																										
Plan Experience (Medical)	\$	719,955	\$	1,022,844	\$	(107,282)	\$	961,782	\$	1,013,371	\$ 1,186,760	\$	229,036	\$	(485,775)	\$	325,160	\$	147,490	\$	169,133	\$	469,831	\$	5,652,305	
Plan Experience (Dental)	\$	7,830	\$	(1,602)	\$	71,933	\$	244,874	\$	251,996	\$ 117,106	\$	(2,167)	\$	83,889	\$	58,852	\$	(27,210)	\$	70,676	\$	45,180	\$	921,357	
Kaiser Accumulation	\$	67,723	\$	67,721	\$	67,742	\$	67,653	\$	68,624	\$ 69,209	\$	68,940	\$	68,709	\$	68,821	\$	68,339	\$	68,317	\$	68,542	\$	820,340	
Kaiser EPO Parity Accumulation	\$	300,988	\$	301,602	\$	301,286	\$	300,610	\$	305,046	\$ 307,708	\$	305,644	\$	304,548	\$	305,603	\$	303,806	\$	303,745	\$	304,353	\$	3,644,938	
Prescription Drug Rebates	\$	-	\$	444,726	\$	-	\$	-	\$	465,054	\$ -	\$	473,497	\$	546,922	\$	-	\$	578,620	\$	-	\$	-	\$	2,508,819	
Other	\$	<u>-</u>	\$		\$	<u>-</u>	\$		\$	<u>-</u>	\$ 111,779	\$	<u>-</u>	\$	<u> </u>	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$	<u>-</u>	\$	111,779	
2020 Calculated Accumulation	\$	1,096,496	\$	1,835,290	\$	333,678	\$	1,574,919	\$	2,104,091	\$ 1,792,562	\$	1,074,950	\$	518,293	\$	758,436	\$	1,071,045	\$	611,871	\$	887,906	\$ 1	13,659,539	
2021		January	F	ebruary		March		April		May	June		July		August	Se	eptember	(	October	N	November	D	ecember		Total	
Budget																										
Plan Experience (Medical)	\$	230,104	\$	230,104	\$	230,104	\$	230,104	\$	230,104	\$ 230,104	_	230,104	\$	230.104	\$	230,104	\$	230,104	\$	230,104	Ś	230,104	\$	2,761,249	
		•								230,104	\$ 230,104	\$	230,104	٧ .	, -							' '	, ,		72.042	
Plan Experience (Dental)	\$	6,076	\$	6,076	\$	6,076	\$	6,076	\$		\$ 6,076		6,076	\$	6,076	\$	6,076	\$	6,076	\$	6,076	\$	6,076	\$	72,913	
Plan Experience (Dental) Kaiser Accumulation	\$	6,076 67,658	\$ \$	6,076 67,658	1 '	6,076 67,658	\$ \$	′	\$ \$	6,076			, i	l :	6,076 67,658	\$ \$	6,076 67,658	\$ \$	6,076 67,658	\$ \$	6,076 67,658	\$ \$	6,076 67,658	\$ \$	72,913 811,898	
' ' '	\$ \$ \$	-	l 1	-	\$		\$ \$ \$	, i	1.	6,076	\$ 6,076	\$	6,076	\$	, ,	- 1	· /	•		\$ \$ \$		l '.		\$		
Kaiser Accumulation	\$ \$ \$ <u>\$</u>	67,658	l 1	67,658	\$	67,658	\$ \$ \$	67,658	1.	6,076 67,658	\$ 6,076 \$ 67,658	\$	6,076 67,658	\$	67,658	- 1	67,658	\$	67,658	\$ \$ \$	67,658	l '.	67,658	\$ \$	811,898	
Kaiser Accumulation Kaiser EPO Parity Accumulation	\$ \$ \$ \$	67,658	l 1	67,658	\$	67,658 264,616	\$ \$ \$ \$	67,658	1.	6,076 67,658	\$ 6,076 \$ 67,658 \$ 264,616	\$	6,076 67,658	\$	67,658	\$ \$ \$	67,658 264,616	\$	67,658	\$ \$ \$ \$	67,658	l '.	67,658 264,616	, \$ \$ <u>\$</u>	811,898 3,175,390	
Kaiser Accumulation Kaiser EPO Parity Accumulation Prescription Drug Rebates	\$ \$ \$	67,658 264,616	l 1	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$	67,658 264,616	\$ \$ \$	6,076 67,658 264,616	\$ 6,076 \$ 67,658 \$ 264,616 \$ 500,000	\$ \$ \$	6,076 67,658 264,616	\$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	, \$ \$ <u>\$</u>	811,898 3,175,390 2,000,000	
Kaiser Accumulation Kaiser EPO Parity Accumulation Prescription Drug Rebates 2021 Budgeted Accumulation	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616 500,000	\$ \$	67,658 264,616	\$ \$ \$ \$	6,076 67,658 264,616	\$ 6,076 \$ 67,658 \$ 264,616 \$ 500,000 \$ 1,068,454	\$ \$ \$ \$	6,076 67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	811,898 3,175,390 2,000,000	
Kaiser Accumulation Kaiser EPO Parity Accumulation Prescription Drug Rebates 2021 Budgeted Accumulation Calculated	\$ \$ \$ \$	67,658 264,616 	\$ \$ \$	67,658 264,616 - 568,454	\$ \$ \$ \$	67,658 264,616 500,000 1,068,454	\$ \$ \$ \$	67,658 264,616  568,454	\$ \$ \$ \$	6,076 67,658 264,616  568,454	\$ 6,076 \$ 67,658 \$ 264,616 \$ 500,000 \$ 1,068,454	\$ \$ \$ \$	6,076 67,658 264,616 - 568,454	\$ \$ \$ \$	67,658 264,616  568,454	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	811,898 3,175,390 2,000,000 8,821,449	
Kaiser Accumulation Kaiser EPO Parity Accumulation Prescription Drug Rebates 2021 Budgeted Accumulation Calculated Plan Experience (Medical)	\$ \$ \$ \$	67,658 264,616 - 568,454 1,353,029	\$ \$ \$ \$	67,658 264,616 - 568,454 1,298,026	\$ \$ \$ \$	67,658 264,616 500,000 1,068,454 279,275	\$ \$ \$ \$	67,658 264,616 - 568,454 (485,754) (35,574)	\$ \$ \$ \$	6,076 67,658 264,616 - 568,454 (331,137) 37,376	\$ 6,076 \$ 67,658 \$ 264,616 \$ 500,000 \$ 1,068,454 \$ (461,172)	\$ \$ \$ \$ \$	6,076 67,658 264,616 - 568,454 (1,373)	\$ \$ \$ \$	67,658 264,616 - 568,454 (322,615)	\$ \$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	811,898 3,175,390 2,000,000 8,821,449 1,328,279	
Kaiser Accumulation Kaiser EPO Parity Accumulation Prescription Drug Rebates 2021 Budgeted Accumulation Calculated Plan Experience (Medical) Plan Experience (Dental)	\$ \$ \$ \$	67,658 264,616 - 568,454 1,353,029 64,691	\$ \$ \$ \$	67,658 264,616 - 568,454 1,298,026 26,113	\$ \$ \$ \$	67,658 264,616 500,000 1,068,454 279,275 (1,592)	\$ \$ \$ \$	67,658 264,616 - 568,454 (485,754) (35,574) 66,166	\$ \$ \$ \$	6,076 67,658 264,616 568,454 (331,137) 37,376 65,959	\$ 6,076 \$ 67,658 \$ 264,616 <u>\$ 500,000</u> \$ 1,068,454 \$ (461,172) \$ 94,161	\$ \$ \$ \$ \$	6,076 67,658 264,616 - 568,454 (1,373) (1,159)	\$ \$ \$ \$	67,658 264,616 - 568,454 (322,615) 66,369	\$ \$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$ \$	811,898 3,175,390 2,000,000 8,821,449 1,328,279 250,386	
Kaiser Accumulation Kaiser EPO Parity Accumulation Prescription Drug Rebates 2021 Budgeted Accumulation Calculated Plan Experience (Medical) Plan Experience (Dental) Kaiser Accumulation	\$ \$ \$ \$	67,658 264,616 - 568,454 1,353,029 64,691 66,307	\$ \$ \$ \$	67,658 264,616 - 568,454 1,298,026 26,113 66,453	\$ \$ \$ \$	67,658 264,616 500,000 1,068,454 279,275 (1,592) 66,255	\$ \$ \$ \$ \$	67,658 264,616 - 568,454 (485,754) (35,574) 66,166	\$ \$ \$ \$ \$ \$ \$	6,076 67,658 264,616 568,454 (331,137) 37,376 65,959	\$ 6,076 \$ 67,658 \$ 264,616 \$ 500,000 \$ 1,068,454 \$ (461,172) \$ 94,161 \$ 66,167	\$ \$ \$ \$ \$ \$ \$ \$ \$	6,076 67,658 264,616 - 568,454 (1,373) (1,159) 65,943	\$ \$ \$ \$ \$ \$ \$	67,658 264,616 - 568,454 (322,615) 66,369 65,952	\$ \$ \$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$ \$	811,898 3,175,390 2,000,000 8,821,449 1,328,279 250,386 529,202	
Kaiser Accumulation Kaiser EPO Parity Accumulation Prescription Drug Rebates 2021 Budgeted Accumulation Calculated Plan Experience (Medical) Plan Experience (Dental) Kaiser Accumulation Kaiser EPO Parity Accumulation	\$ \$ \$ \$	67,658 264,616 - 568,454 1,353,029 64,691 66,307	\$ \$ \$ \$	67,658 264,616 - 568,454 1,298,026 26,113 66,453	\$ \$ \$ \$	67,658 264,616 500,000 1,068,454 279,275 (1,592) 66,255	\$ \$ \$ \$ \$	67,658 264,616 - 568,454 (485,754) (35,574) 66,166	\$ \$ \$ \$ \$ \$ \$	6,076 67,658 264,616 - 568,454 (331,137) 37,376 65,959 206,687	\$ 6,076 \$ 67,658 \$ 264,616 \$ 500,000 \$ 1,068,454 \$ (461,172) \$ 94,161 \$ 66,167 \$ 207,226	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,076 67,658 264,616 - 568,454 (1,373) (1,159) 65,943	\$ \$ \$ \$ \$ \$ \$	67,658 264,616 - 568,454 (322,615) 66,369 65,952	\$ \$ \$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$	67,658 264,616	\$ \$ \$ \$	67,658 264,616	\$ \$ \$	67,658 264,616 500,000	\$ \$ \$ \$ \$	811,898 3,175,390 2,000,000 8,821,449 1,328,279 250,386 529,202 1,657,540	

Note: Jan-Mar Q1 2021 estimated net rebate amount is \$663,828. RX Rebate is currently being audited by KPS

Please note that this is the consultant's report and prior to allocating funds for IBNR, the stabilization reserve, and to provide loan repayment, the SJVIA Auditor will provide the unaudited cash position based on actual revenue received and actual expenses paid.