



**BOARD OF DIRECTORS**

STEVE BRANDAU  
KUYLER CROCKER  
NATHAN MAGSIG  
BUDDY MENDES  
BRIAN PACHECO  
AMY SHUKLIAN  
PETE VANDER POEL

**Meeting Location:  
County of Tulare  
Board of Supervisors Chambers  
2800 W. Burrel Avenue  
Visalia, CA 93291**

**AGENDA DATE:** September 4, 2020

**ITEM NUMBER:** Item 13

**SUBJECT:** Receive and Accept EmpiRx 2-year contract effective December 14, 2020 for County of Fresno, and January 1, 2021 for County of Tulare, with enhanced discounts and performance standards which will apply from July 1, 2020 through December 31, 2022. (A)

**REQUEST(S):** That the Board accept EmpiRx Two-Year contract (with third year option) and authorize President to execute agreement subject to approval of SJVIA counsel and staff.

**DESCRIPTION:**

The 3-year EmpiRx PBM contract with SJVIA expires December 31, 2020. SJVIA Staff has worked with EmpiRx to offer a new two-year contract that will provide PBM services through December 31, 2022. As you know, the current agreement included the ability to extend the agreement under the same terms and conditions. The new contract includes deeper discount savings and better pharmacy rebates designed which will be applied on a retro basis to July 1, 2020. Total plan savings is estimated at \$2.8 million for the two and a half years of the contract. The acceptance of the EmpiRx contract also renews the Keenan Pharmacy Services (KPS) contract which is required alongside the EmpiRx contract. The KPS contract will renew with the same pricing and services as are currently included for the SJVIA. Staff recommends that the SJVIA take the Pharmacy Benefit Manager services out to bid before the conclusion of the new agreement for Plan Year 2023.

**FISCAL IMPACT/FINANCING:**

\$2.8 million in savings over two and a half years (July 1, 2020 through December 31, 2022).

**AGENDA:** San Joaquin Valley Insurance Authority

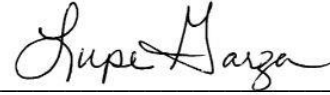
**DATE:** September 4, 2020

**ADMINISTRATIVE SIGN-OFF:**



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Paul Nerland  
SJVIA Manager



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Lupe Garza  
SJVIA Assistant Manager