



BOARD OF DIRECTORS

STEVE BRANDAU
KUYLER CROCKER
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PETE VANDER POEL

**Meeting Location:
County of Fresno
Board of Supervisors Chambers
2281 Tulare Street, #301
Fresno, CA 93721**

AGENDA DATE: October 16, 2020

ITEM NUMBER: Item 13

SUBJECT: Receive Consultant's Report on Mobile Phone App-Based Telemedicine Provider 98point6 and Approve Recommendation to Implement Effective January 1, 2021 for the County of Fresno and Authorize President to Execute Agreement, Subject to Approval by SJVIA Legal Counsel and Auditor-Treasurer (A)

REQUEST(S): That the Board receive the consultant's report on 98point6 and authorizes the President to execute agreement effective January 1, 2021 for the County of Fresno.

DESCRIPTION:

98point6 is a mobile phone app that offers access to U.S. board-certified physicians for primary care via the app. 98point6 is currently offered at the County of Tulare, which has experienced a positive return on investment. Ninety-five percent of encounters are text-based and members have the option to switch to a video visit. 98point6 does not coordinate with Kaiser, but it can tie in with the self-funded Anthem PPO-based plans.

Fees paid to 98point6 for its services are projected to be a direct offset in expected claims reductions for the Anthem PPO-based plans. There are no member copays, except a \$5 copay applicable to the HSA-compatible high deductible health plans, which is currently waived due to COVID-19 and the CARES Act. Although the effective date is January 1, 2021, 98point6 will make its best effort to launch prior to the effective date with no incremental fees.

AGENDA: San Joaquin Valley Insurance Authority

DATE: October 16, 2020

FISCAL IMPACT/FINANCING:

Due to COVID-19, the current offering is \$0.85 per member per month for a 12-month contract through December 31, 2021, or \$69,360 annually if signed before October 30, 2020. Afterwards, the standard fee is \$1.25 per member per month, or \$102,000 annually.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Lupe Garza
SJVIA Assistant Manager