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SJVIA Board Meeting: Consultant's Report on 98point6

On-demand primary care is available through 98point6, a private and secure in-app messaging platform that's available 24/7. 98point6 combines the expertise of U.S. board-certified physicians with artificial intelligence to cover the full spectrum of primary care for members age 1+, from diagnosis and treatment to medical questions, as well as ordering of prescriptions and labs.

There is a \$5 copay if a member is enrolled in a High Deductible Health Plan with Health Savings Account, **otherwise there is no copay**. However, because of COVID-19 the \$5 copay is waived through the end of the CARES Act in December 2021. Due to its technology, 98point6 provides the ability to:

- Reduce plan costs:
 - by driving earlier intervention, avoiding costly urgent care and emergency room visits
 - redirecting routine office visits to its text-based service
- Increase member engagement:
 - accessible to a board-certified physician from anywhere, whether at home, work or on the go
 - barriers to care are eliminated due to minimal or no copays, access to care in minutes, saving both time and money
- Boost employee satisfaction:
 - convenient, on-demand primary care
 - easy to use app that provides dialogue and a personalized care plan from U.S.-based physicians

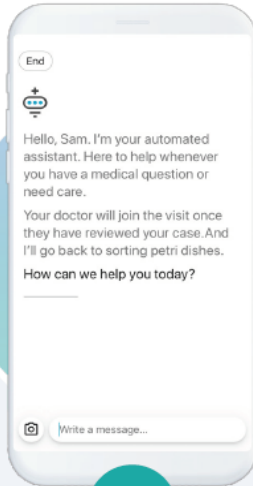
Because the app is designed for self-funded programs, it does not integrate with Kaiser Permanente and will be available to only non-Kaiser members. The estimated enrollment count for the County of Fresno for 2021 is 6,800 members.

Due to COVID-19, 98point6 has reduced its pricing to \$0.85 per member per month (\$69,360 annually for the County of Fresno) for a 12-month contract through December 31, 2021 (if signed before October 31, 2020). Afterwards, the standard fee is \$1.25 per member per month, or \$102,000 annually.

The County of Tulare has already implemented 98point6 for 2020. Their price is \$1.00 pepm, which works out to a lesser fee than \$0.85 pmpm. For the 2021 plan year, the County of Tulare will be seeking a reimbursement of approximately \$36,000 for 98point6. For the 2022 plan year, the County of Tulare plans on participating in 98point6 under the SJVIA arrangement.

The following page is a snapshot of how the app works:

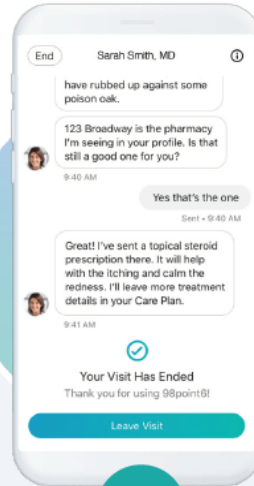
Inside a 98point6 visit



1

Share the reason for your visit

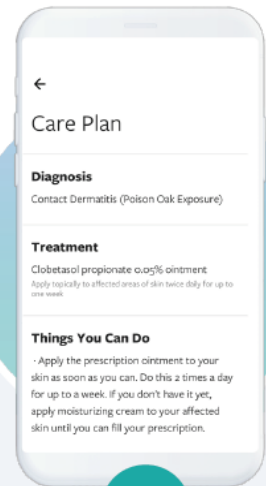
Whether you're not feeling well or simply have a health-related question, explain symptoms and concerns from anywhere you are via your mobile device.



2

Receive diagnosis and treatment

A 98point6 physician will guide you through whatever is on your mind, assessing symptoms and addressing worries. No question is too small or embarrassing.



3

Get a personalized Care Plan

Your post-visit Care Plan will include your diagnosis and any instructions related to treatment. Necessary prescriptions or labs will be called in to your preferred pharmacy or lab center.