

for



Plan Year: January 1, 2015 - December 31, 2015

Presented By:

Gallagher Benefit Services

CA License #: 0D36879

August 22, 2014

Important Note: This presentation represents estimations of the scope, size and operation of SJVIA subject to its formation and inclusion of the counties to which it is presenting. This analysis is for illustrative purposes only, and is not a guarantee of future expenses, claims costs, managed care savings, etc. There are many variables that can affect future health care costs including utilization patterns, catastrophic claims, changes in plan design, health care trend increases, etc. This analysis does not amend, extend, or alter the coverage provided by the actual insurance policies and contracts. Please see your policy or contact us for specific information or further details in this regard.

#### San Joaquin Valley Insurance Authority

## Paid Claims History - All PPO Plans

| 0040 DI 1/                         |                        |                      |            |            |                |                          | ь.                      | <b>.</b>               |
|------------------------------------|------------------------|----------------------|------------|------------|----------------|--------------------------|-------------------------|------------------------|
| 2010 Plan Year                     |                        |                      |            |            | 44.400         | Medical                  | Rx                      | Tota                   |
| Totals                             | Javas                  |                      |            |            | 44,423         | \$17,200,878<br>\$387.21 | \$5,311,947<br>\$119.58 | \$22,512,82<br>\$506.7 |
| Average per Emp                    | noyee                  |                      |            |            |                | \$387.21                 | \$119.58                | \$306.7                |
| 2011 Plan Year                     |                        |                      |            |            |                |                          |                         |                        |
| Totals                             |                        |                      |            |            | 42,120         | \$16,784,754             | \$6,260,546             | \$23,045,30            |
| Average per Emp                    | lovee (Enrollme        | ent langed 2 m       | onths)     |            | 12,120         | \$398.50                 | \$148.64                | \$547.1                |
| Percentage Chan                    |                        |                      | 10111113)  |            |                | 2.92%                    | 24.30%                  | 7.969                  |
| or contago chan                    | .go o                  | ou.                  |            |            |                | 21,72,70                 | 2                       | ,,,,,,                 |
| 2012 Plan Year                     |                        |                      |            |            |                |                          |                         |                        |
| Totals                             |                        |                      |            |            | 42,630         | \$17,271,644             | \$6,651,370             | \$23,923,01            |
| Average per Emp                    | oloyee (Enrollme       | ent lagged 2 m       | onths)     |            |                | \$405.16                 | \$156.03                | \$561.1                |
| Percentage Chan                    | ige from Prior Y       | 'ear                 |            |            |                | 1.67%                    | 4.97%                   | 2.579                  |
| *City of Tulare Joined S.          | JVIA with enrollment i | n EE, ES, and EF Tie | rs         |            |                |                          |                         |                        |
| 2013 Plan Year                     |                        |                      |            |            |                |                          |                         |                        |
| 2013 Platt feat                    |                        | Formalling and       |            |            |                | Daid Claims              |                         |                        |
| Month Veer                         |                        | Enrollment           | EC -       | CC _       | Total-EE's     | Paid Claims              | Die                     | Combin                 |
| Month-Year<br>Jan-13               | EE<br>2.914            | 882<br>382           | EC<br>133  | EF<br>244  | Total EE's     | Medical                  | 554,202                 | Combine                |
| Jan-13<br>Feb-13                   | ,                      | 382<br>385           | 133        | 244<br>244 | 3,673<br>2,675 | 1,379,070                |                         | 1,933,27               |
| Mar-13                             | 2,914<br>2,891         | 385<br>384           | 132        | 244<br>248 | 3,675<br>3,652 | 1,355,513<br>1,521,017   | 526,129<br>534,099      | 1,881,64<br>2,055,11   |
| Apr-13                             | 2,891                  | 384<br>378           | 130        | 248<br>246 | 3,638          | 1,329,384                | 558,016                 | 1,887,40               |
| •                                  | ,                      | 369                  |            |            | ,              | , ,                      | •                       |                        |
| May-13<br>Jun-13                   | 2,892<br>2,899         | 366                  | 131<br>130 | 252<br>253 | 3,644<br>3,648 | 1,190,872<br>1,601,788   | 594,640                 | 1,785,51<br>2,129,76   |
| Jul-13<br>Jul-13                   | 2,929                  | 399                  | 136        | 328        | 3,046<br>3,792 | 1,506,432                | 527,981<br>739,675      | 2,129,70               |
|                                    | 2,929                  | 399<br>401           | 136        | 326<br>335 | 3,792<br>3,791 | , ,                      | 571,953                 | 2,567.57               |
| Aug-13<br>Sep-13                   | 2,898                  | 399                  | 136        | 331        | 3,764          | 1,995,618<br>1,125,764   | 610,843                 | 1,736,60               |
| Oct-13                             | 2,909                  | 399<br>392           | 134        | 331        | 3,766          | 1,821,267                | 586,049                 | 2,407,31               |
| Nov-13                             | 2,909                  | 392<br>388           | 131        | 333        | 3,763          | 1,441,710                | 557,743                 | 1,999,45               |
| Dec-13                             | 2,896                  | 387                  | 132        | 335<br>335 | 3,750          | 1,224,187                | 591,170                 | 1,815,35               |
| Sub Total                          |                        |                      |            |            |                |                          |                         |                        |
|                                    | 34,856                 | 4,630                | 1,590      | 3,480      | 44,556         | 17,492,621               | 6,952,501               | 24,445,12              |
| Stop Loss Reimburs                 |                        |                      |            |            |                | 10,586                   | -                       | 10,58                  |
| City of Tulare Run-0               | Out Claims             |                      |            |            |                | <del></del>              | <u>-</u>                |                        |
| Totals                             | . /F !!                |                      |            |            | 44///          | \$17,503,207             | \$6,952,501             | \$24,455,70            |
| Average per Emp<br>Percentage Chan |                        |                      | iontns)    |            | 44,666         | \$391.87<br>-3.28%       | \$155.66<br>-0.24%      | \$547.5<br>-2.439      |
| Percentage Chan                    | ige from Prior Y       | ear                  |            |            |                | -3.28%                   | -0.24%                  | -2.437                 |
| 2014 Plan Year                     |                        |                      |            |            |                |                          |                         |                        |
|                                    |                        | Enrollment           |            |            |                | Paid Claims              |                         |                        |
| Month-Year                         | EE                     | ES                   | EC         | EF         | Total EE's     | Medical                  | Rx                      | Combine                |
| Jan-14                             | 2,939                  | 418                  | 144        | 403        | 3,904          | 1,477,378                | 571,763                 | 2,049,14               |
| Feb-14                             | 2,918                  | 424                  | 160        | 428        | 3,930          | 1,664,250                | 605,630                 | 2,269,88               |
| Mar-14                             | 2,960                  | 422                  | 157        | 417        | 3,956          | 1,639,958                | 675,050                 | 2,315,00               |
| Apr-14                             | 2,976                  | 429                  | 164        | 427        | 3,996          | 2,072,354                | 671,780                 | 2,744,13               |
| May-14                             | 2,953                  | 419                  | 162        | 423        | 3,957          | 2,473,003                | 565,164                 | 3,038,16               |
| Jun-14                             | 2,984                  | <u>417</u>           | <u>162</u> | <u>421</u> | <u>3,984</u>   | 2,724,519                | 685,147                 | 3,409,66               |
| Sub Total                          | 17,730                 | 2,529                | 949        | 2,519      | 23,727         | 12,051,463               | 3,774,534               | 15,825,99              |
| Stop Loss Reimburs                 | sement                 |                      |            |            |                | 861,195                  | -                       |                        |
| Totals                             |                        |                      |            |            |                | \$11,190,268             | \$3,774,534             | \$14,964,80            |
| Average per Emp                    |                        |                      | onths)     |            | 23,299         | \$480.29                 | \$162.00                | \$642.2                |
| Percentage Chan                    | ige from Prior Y       | ear                  |            |            |                | 22.56%                   | 4.08%                   | 17.319                 |
| Dolling 12 Manth                   | Totals (Envalle        | mont lagged 2        | months)    |            | 4E 704         | ¢21 144 140              | ¢7 /21 0/7              | ¢20 E00 44             |
| Rolling 12 Month                   |                        |                      |            |            | 45,704         | \$21,166,440<br>\$444.28 | \$7,431,967<br>\$162.61 | \$28,598,40<br>\$606.8 |
| Augraga par Eman                   |                        |                      |            |            |                |                          |                         |                        |
| Average per Emp<br>Percentage Chan |                        |                      | 10111113)  |            |                | 13.37%                   | 4.47%                   | 10.849                 |

4 Year Average Claims Trend

3.67%

8.38%

4.73%

#### SJVIA PPO

## 2015 Claims Projection

Paid Claims Period: July 2013 through June 2014

| Total Paid Claims  | \$        | Medical<br>21,166,440 | \$        | Rx<br>7,431,967 | \$        | Total<br>28,598,407 |  |  |
|--|-----------|-----------------------|-----------|-----------------|-----------|---------------------|--|--|
| Claims in Excess of Pooling + Rx Rebates   | <u>\$</u> | 861,195               | <u>\$</u> | 660,781         | <u>\$</u> | 1,521,976           |  |  |
| Total Paid Claims Net of Pooling   | \$        | 20,305,245            | \$        | 6,771,186       | \$        | 27,076,431          |  |  |
| Enrollment lagged 2 months   |           | 45,704                |           | 45,704          |           | 45,704              |  |  |
| Average Paid Claim for Period  | \$        | 444.28                | \$        | 148.15          | \$        | 592.43              |  |  |
| Trend (Med 7.5%, Rx - 4.5%)  |           | 1.1213                |           | 1.0722          |           | 1.1090              |  |  |
| Projected Paid Claim   | \$        | 498.18                | \$        | 158.85          | \$        | 657.02              |  |  |
| Current Monthly Enrollment (June 2014)   |           | 3,984                 |           | 3,984           |           | 3,984               |  |  |
| Monthly Projected Paid Claims  | \$        | 1,984,739             | \$        | 632,845         | \$        | 2,617,584           |  |  |
| 2015 Annual Projected Paid Claims  | \$        | 23,816,869            | \$        | 7,594,139       | \$        | 31,411,008          |  |  |
| Projected Required Reserve (16%Med/5% Rx)  | \$        | 3,810,699             | \$        | 379,707         | \$        | 4,190,406           |  |  |
| Current Reserve*   |           |                       |           |                 | \$        | 9,397,775           |  |  |
| Contingent Reserve   |           |                       |           |                 | \$        | 5,207,369           |  |  |
| *Calculated from June 2014 Claims Data - represents all premiums paid from inception less all costs from inception |           |                       |           |                 |           |                     |  |  |

#### SJVIA 2014 PPO Cost Worksheet: Combined - Anthem Blue Cross

| <u>Enrollment</u>                                       | <u>Single</u> |    | EE +Sp   |    | EE + Ch |      | <u>Family</u>          |                 | <u>Total</u>        |          |
|---|---------------|----|----------|----|---------|------|------------------------|-----------------|---------------------|----------|
| Anthem Blue Cross PPO                                   | 2,831         |    | 412      |    | 162     |      | 247                    |                 | 3,652               |          |
| BSC/HNAS PPO  | <br>153       |    | <u>5</u> | _  |         | _    | <u>174</u>             | _               | 332                 |          |
| Total PPO - June 2014                                   | 2,984         |    | 417      |    | 162     |      | 421                    | ol Manahana     | 3,984               |          |
|   |               |    |          |    | N       | on l | اه ا<br>Founding Membe | al Members      | 5,735<br>689        |          |
| 2014 Fixed Costs:                                       | Single        |    | EE +Sp   |    | EE + Ch | UIII | Family                 | er Employees    | Totals              |          |
| PPO - Specific Stop Loss (HM Life \$450,000 ded. 12/15) | \$<br>12.92   | ¢  | 12.92    | ¢  | 12.92   | ¢    | 12.92                  | \$              | 617,679             |          |
| PPO - Aggregate Stop Loss (HM Life 12/15)               | \$<br>0.85    | \$ | 0.85     | \$ | 0.85    | \$   | 0.85                   | \$              | 40,637              |          |
| PPO - Blue Cross Core Administration                    | \$<br>26.57   |    | 26.57    |    | 26.57   |      | 26.57                  | \$              | 1,270,259           |          |
| PPO - Blue Cross 360 Claims Management                  | \$<br>2.10    | \$ | 2.10     | \$ | 2.10    | \$   | 2.10                   | \$              | 100,397             |          |
| Claims Management/Communication                         | \$<br>3.00    | \$ | 3.00     | \$ | 3.00    | \$   | 3.00                   | \$              | 143,424             |          |
| JPA Consulting  | \$<br>4.00    | \$ | 4.00     | \$ | 4.00    | \$   | 4.00                   | \$              | 191,232             |          |
| SJVIA Fee   | \$<br>2.00    | \$ | 2.00     | \$ | 2.00    | \$   | 2.00                   | \$              | 95,616              |          |
| SJVIA Non Founding Member Fee                           | \$<br>2.00    | \$ | 2.00     | \$ | 2.00    | \$   | 2.00                   | \$              | 16,536              |          |
| Hourglass (Consolidated Billing, COBRA, Flex Admin)     | \$<br>6.50    | \$ | 6.50     | \$ | 6.50    | \$   | 6.50                   | \$              | 310,752             |          |
| PCORI Fee   | \$<br>0.26    | \$ | 0.26     |    | 0.26    | \$   | 0.26                   | \$              | 12,430              |          |
| Transitional Reinsurance Fee                            | \$<br>8.33    | \$ | 8.33     | \$ | 8.33    |      | 8.33                   | \$              | 398,241             |          |
| Total Fixed Cost  | \$            | \$ | 68.53    | _  | 68.53   | -    | 68.53                  | \$              | 3,197,202           |          |
| 2014 Claims Costs:                                      |               |    |          |    |         |      |                        |                 |                     |          |
| PPO - Medical Claims                                    | \$<br>444.28  | \$ | 444.28   | \$ | 444.28  | \$   | 444.28                 | \$              | 21,240,004          |          |
| PPO - Rx Claims   | \$<br>148.15  | \$ | 148.15   | \$ | 148.15  | \$   | 148.15                 | \$              | 7,082,900           |          |
| Total Claims  | \$            | \$ | 592.43   | \$ | 592.43  | \$   | 592.43                 | \$              | 28,322,904          |          |
| Aggregate Attachment Factors                            | \$<br>803.33  | \$ | 803.33   | \$ | 803.33  | \$   | 803.33                 | \$              | 38,405,601          |          |
| Projected Total PPO Cost - 2014                         |               |    |          |    |         |      |                        | \$              | 31,520,106          |          |
| Current PPO Plan Rates/Funding                          |               |    |          |    |         |      |                        | \$              | 33,427,909          |          |
| 2015 Fixed Costs: (Projected)                           | Single        |    | EE +Sp   |    | EE + Ch |      | Family                 |                 | Totals              | Increase |
| PPO - Specific Stop Loss (HM Life \$450,000 ded. 12/15) | \$<br>14.21   | \$ | 14.21    | \$ | 14.21   | \$   | 14.21                  | \$              | 679,447             | 10%      |
| PPO - Aggregate Stop Loss (HM Life 12/15)               | \$<br>0.94    | \$ | 0.94     |    | 0.94    |      | 0.94                   | \$              | 44,700              | 10%      |
| PPO - Blue Cross Core Administration                    | \$<br>27.92   | \$ | 27.92    | \$ | 27.92   | \$   | 27.92                  | \$              | 1,223,566           | 5%       |
| PPO - Blue Cross 360 Claims Management                  | \$<br>2.21    | \$ | 2.21     | \$ | 2.21    | \$   | 2.21                   | \$              | 96,851              | 5%       |
| PPO - Blue Shield / HNAS Administration                 | \$<br>34.11   |    | 34.11    |    | 34.11   |      | 34.11                  | \$              | 135,894             |          |
| Claims Management/Communication                         | \$            | \$ | 3.00     |    | 3.00    |      | 3.00                   | \$              | 143,424             | 0%       |
| JPA Consulting  | \$<br>3.75    | \$ | 3.75     | \$ | 3.75    | \$   | 3.75                   | \$              | 179,280             | -6%      |
| SJVIA Fee   | \$<br>2.00    | \$ | 2.00     | \$ | 2.00    | \$   | 2.00                   | \$              | 95,616              | 0%       |
| SJVIA Non Founding Member Fee                           | \$<br>2.00    | \$ | 2.00     | \$ | 2.00    | \$   | 2.00                   | \$              | 16,536              | 0%       |
| Hourglass (Consolidated Billing, COBRA, Flex Admin)     | \$<br>5.20    | \$ | 5.20     | \$ | 5.20    | \$   | 5.20                   | \$              | 248,602             | -20%     |
| PCORI Fee   | \$<br>0.24    | \$ | 0.24     | \$ | 0.24    | \$   | 0.24                   | \$              | 11,470              | -8%      |
| Transitional Reinsurance Fee                            | \$<br>5.16    | \$ | 5.16     | \$ | 5.16    | \$   | 5.16                   | \$              | 246,605             | -38%     |
| Total Fixed Cost Anthem Blue Cross                      | \$<br>64.63   | \$ | 64.62    | \$ | 64.62   | \$   | 64.62                  |                 |                     | <u> </u> |
| Total Fixed Cost BSC/HNAS                               | \$<br>68.61   | \$ | 68.61    | \$ | 68.61   | \$   | 68.61                  |                 |                     |          |
| Total PPO Fixed Costs                                   |               |    |          |    |         |      |                        | \$              | 3,121,992           | -2.4%    |
|   | <br>          |    |          |    |         |      | Fixed Co               | osts % of Total | 9.04%               |          |
| 2015 Claims Costs: (Projected)                          |               |    |          |    |         |      |                        |                 |                     |          |
| PPO - Projected Claims                                  | \$<br>498.18  |    | 498.18   |    | 498.18  |      | 498.18                 | \$              | 23,816,869          |          |
| PPO - Projected Rx Claims                               | \$<br>        | \$ | 158.85   | _  | 158.85  |      | 158.85                 | \$              | 7,594,139           |          |
| Total Claims  | \$<br>657.02  |    | 657.02   |    | 657.02  |      | 657.02                 | \$              | 31,411,008          |          |
| Aggregate Attachment Factors                            | \$<br>803.33  | \$ | 803.33   | \$ | 803.33  | \$   | 803.33                 | \$              | 38,405,601          |          |
| Projected Total PPO Cost                                |               |    |          |    |         |      |                        | \$              | 34,533,000          |          |
| Current PPO Plan Rates/Funding<br>Rate Action           |               |    |          |    |         |      |                        | \$              | 33,427,909<br>3 31% |          |
| Nate Activit  |               |    |          |    |         |      |                        |                 | 3.31%               |          |

#### San Joaquin Valley Insurance Authority

## Paid Claims History - All HMO Plans

| 2010 Plan Year              |                        |                     | Enrollmei         | nt         |                |                        | Non Ca                 | oitated            |                      |
|-----------------------------|------------------------|---------------------|-------------------|------------|----------------|------------------------|------------------------|--------------------|----------------------|
| Month-Year                  | EE                     | ES                  | EC                | EF         | Total EE's     | Capitation             | Medical                | Rx                 | Combine              |
| otals                       | 27,516                 | 8,247               | 16,644            | 8,194      | 60,601         | \$ 12,438,557          | \$ 18,037,889          | \$ 6,196,669       | \$ 38,336,460        |
| verage per Er               | nployee                |                     |                   |            |                | \$240.97               | \$297.65               | \$102.25           | \$632.6              |
| :011 Plan Year              | -                      |                     |                   |            |                |                        |                        |                    |                      |
| otals                       | 25,459                 | 8,099               | 17,456            | 8.064      | 59,078         | \$13,198,510           | \$17,891,946           | \$7,249,950        | \$38,340,40          |
| lverage per Er              |                        |                     |                   |            | 59,329         | \$240.97               | \$301.57               | \$122.20           | \$646.2              |
| Percentage Ch               |                        |                     | ged 2 months      | 3)         | 37,327         | Ψ240.77                | 1.32%                  | 19.51%             | 2.159                |
| ••                          | .,                     |                     |                   |            |                |                        |                        |                    |                      |
| 2012 Plan Year<br>Totals    | 11,764                 | 3,738               | 8,088             | 3,625      | 55,289         | 13,589,192             | 19,668,689             | 7,179,142          | 40,437,022           |
| verage per Er               |                        |                     |                   |            | 33,207         | \$248.07               | \$355.75               | \$129.85           | \$731.3              |
| ercentage Ch                |                        |                     | gou <b>-</b>      | -,         |                | 2.95%                  | 17.96%                 | 6.26%              | 13.189               |
|                             |                        |                     |                   |            |                |                        |                        | 5.25.5             |                      |
| 013 Plan Year               |                        |                     |                   |            |                |                        |                        |                    |                      |
|                             | Enrollment             |                     |                   |            |                |                        | Non Capitated P        |                    |                      |
| lonth-Year                  | EE                     | ES                  | EC                | EF         | Total EE's     | Capitation             | Medical                | Rx                 | Combine              |
| Jan-13                      | 2,241                  | 646                 | 1,413             | 655        | 4,955          | 1,282,850              | 1,758,813              | 713,502            | 3,755,16             |
| Feb-13                      | 2,265                  | 644                 | 1,412             | 664        | 4,985          | 1,290,885              | 1,553,541              | 664,853            | 3,509,28             |
| Mar-13                      | 2,289                  | 640                 | 1,418             | 666        | 5,013          | 1,298,101              | 2,201,042              | 721,627            | 4,220,77             |
| Apr-13                      | 2,327                  | 639                 | 1,418             | 659        | 5,043          | 1,305,832              | 1,884,434              | 757,054            | 3,947,32             |
| May-13                      | 2,296                  | 634                 | 1,416             | 666        | 5,012          | 1,297,722              | 2,236,723              | 741,845            | 4,276,29             |
| Jun-13                      | 2,322                  | 636                 | 1,425             | 680        | 5,063          | 1,311,837              | 1,588,607              | 683,590            | 3,584,03             |
| Jul-13                      | 2,356                  | 636                 | 1,422             | 688        | 5,102          | 1,321,827              | 2,184,670              | 742,765            | 4,249,26             |
| Aug-13                      | 2,344<br>2,358         | 632<br>621          | 1,425<br>1,426    | 688<br>694 | 5,089<br>5,099 | 1,318,659<br>1,321,540 | 2,006,960<br>1,907,913 | 758,755<br>766,216 | 4,084,37             |
| Sep-13<br>Oct-13            | 2,358                  | 622                 | 1,426             | 694<br>694 |                |                        |                        | 706,216            | 3,995,66             |
| Nov-13                      | 2,303                  | 615                 | 1,403             | 685        | 5,084<br>5,082 | 1,317,492<br>1,317,159 | 2,557,500<br>1,744,290 | 665,364            | 4,581,41<br>3,726,81 |
| Dec-13                      | 2,370                  |                     | 1,412             | 688        | 5,098          | 1,321,465              | 1,529,322              | 692,614            | 3,543,40             |
| ub Total                    | <u>2,377</u><br>27,908 | <u>618</u><br>7,583 | 1,415<br>17,007   |            |                | 15,705,371             | 23,153,816             | 8,614,610          | 47,473,79            |
| นม างเลเ<br>olling 12 month |                        |                     | •                 | 8,127      | 60,625         | 15,705,371             | 23,133,810             | 8,614,610<br>n/a   | 47,473,79            |
| otals                       | Large Claim C          | redit (Poolini      | y Lillill @ \$400 | JK)        | 60,625         | \$15,705,371           | \$23,153,816           | \$8,614,610        | \$47,473,79          |
| verage per Er               | nnlovee (Enr           | ollment lag         | ged 2 months      | e)         | 59,690         | \$259.06               | \$387.90               | \$144.32           | \$795.3              |
| ercentage Ch                |                        |                     | ged 2 months      | 3)         | 37,070         | 4.43%                  | 9.04%                  | 11.15%             | 8.75                 |
| crocinage on                | unge nom r             | ioi roui            |                   |            |                | 1.1070                 | 7.0170                 | 11.1070            | 0.70                 |
| 014 Plan Year               |                        |                     |                   |            |                |                        |                        |                    |                      |
|                             | Enrollment             |                     |                   |            |                |                        | Non Capitated P        |                    |                      |
| lonth-Year                  | EE                     | ES                  | EC                | EF         | Total EE's     | Capitation             | Medical                | Rx                 | Combine              |
| Jan-14                      | 2,402                  | 640                 | 1,435             | 739        | 5,216          | 1,410,719              | 1,453,807              | 782,651            | 3,647,17             |
| Feb-14<br>Mar-14            | 2,406                  | 638<br>648          | 1,434             | 742<br>740 | 5,220          | 1,411,801              | 1,730,576              | 783,486            | 3,925,86             |
|                             | 2,426                  |                     | 1,452             |            | 5,266          | 1,424,242              | 1,861,256              | 936,204            | 4,221,70             |
| Apr-14<br>May-14            | 2,447<br>2,459         | 642<br>627          | 1,452<br>1,432    | 727<br>726 | 5,268<br>5,244 | 1,424,783<br>1,418,292 | 1,594,156<br>2,289,930 | 764,169<br>860,911 | 3,783,10<br>4,569,13 |
| Jun-14                      | 2,439                  | 627                 | 1,432             | 720<br>727 | 5,258          | 1,410,292              | 2,217,380              | 840,840            | 4,480,29             |
| ub Total                    | 14,611                 | 3,822               | 8,638             | 4,401      | 31,472         | 8,511,917              | 11,147,105             | 4,968,261          | 24,627,28            |
| olling 12 month             |                        |                     |                   | •          | 31,472         | 0,511,717              | 58,441                 | 4,900,201<br>n/a   | 58.44                |
| otals                       | Large olaim e          | realt (Fooling      | g Little \$400    | , icj      | 31,472         | \$8,511,917            | \$11,088,664           | \$4,968,261        | \$24,568,84          |
| verage per Er               | mplovee (Enr           | ollment lag         | ged 2 months      | 5)         | 31,150         | \$273.26               | \$355.98               | \$159.49           | \$788.               |
| ercentage Ch                |                        |                     | , - u =o          | ·          | 5.,,.55        | 5.48%                  | -8.23%                 | 10.51%             | -0.839               |
|                             |                        |                     |                   |            |                |                        |                        |                    |                      |
| olling 12 Mon               | •                      |                     |                   | •          | 61,599         | 16,430,061             | 23,077,760             | 9,300,400          | \$47,911,95          |
| verage per Er               |                        |                     | ged 2 months      | s)         |                | \$266.73               | \$373.70               | \$150.98           | \$776.8              |
| ercentage Ch                | ange from Pr           | ior Year            |                   |            |                |                        | -3.66%                 | 4.61%              | -2.329               |
| V 0                         | Claima Turn            |                     |                   |            |                |                        | / 1/0/                 | 10.2007            | E 44                 |
| Year Average                | e claims Tren          | ia .                |                   |            |                |                        | 6.16%                  | 10.38%             | 5.449                |
|                             |                        |                     |                   |            |                |                        |                        |                    |                      |

# SJVIA HMO 2015 Claims Projection - All HMO Plans Paid Claims Period: July 2013 through June 2014

| Total Paid Claims   | <u>N</u><br>\$ | on Capitated<br>23,077,760 | \$       | <u>Capitation</u><br>16,430,061 | \$<br><u>Rx</u><br>9,300,400 | \$<br><u>Total</u><br>48,808,221        |
|---|----------------|----------------------------|----------|---------------------------------|------------------------------|---|
| Claims in Excess of Pooling + Rx Rebates                                | <u>\$</u>      | 58,441                     |          | <u>-</u>                        | <br>807,622                  | <br>866,063                             |
| Total Paid Claims Net of Pooling  | \$             | 23,019,319                 | \$       | 16,430,061                      | \$<br>8,492,778              | \$<br>47,942,158                        |
| Enrollment lagged 2 months  |                | 61,599                     |          | 61,599                          | 61,599                       | 61,599                                  |
| Average Paid Claim for Period (Non-Cap)                                 | \$             | 373.70                     | \$       | 270.46                          | \$<br>137.87                 | \$<br>782.03                            |
| Trend (Med 7.5%, Rx -4.5%)  |                | 1.1213                     |          | 1.0207                          | 1.0722                       | 1.0778                                  |
| Projected Paid Claim  | \$             | 419.03                     | \$       | 276.05                          | \$<br>147.82                 | \$<br>842.91                            |
| Current Monthly Enrollment (June 2014)                                  |                | 5,258                      |          | 5,258                           | 5,258                        | 5,258                                   |
| Monthly Projected Paid Claims   |                | 2,203,279                  |          | 1,451,471                       | 777,256                      | 4,432,006                               |
| 2014 Annual Projected Paid Claims                                       | \$             | 26,439,346                 | \$       | 17,417,651                      | \$<br>9,327,073              | \$<br>53,184,070                        |
| Projected Required Reserve (16% Medical/5% Rx)                          |                | \$4,230,295                |          | N/A                             | \$466,354                    | \$4,696,649                             |
| Current Reserve* Reserves Held by Anthem Blue Cross Contingent Reserve  |                |                            |          |                                 |                              | \$3,790,168<br>\$1,065,596<br>\$159,115 |
| *Calculated from June 2014 Claims Data - represents all premiums paid f | rom inception  | on less all costs from i   | nception |                                 |                              |   |

## SJVIA 2014 HMO Cost Worksheet: Combined - Anthem Blue Cross

| <u>Enrollment</u>  |           | Single        | EE +Sp        | )        | EE + Ch        | F         | amily        |              | <u>Total</u>  | I           |
|--|-----------|---------------|---------------|----------|----------------|-----------|--------------|--------------|---------------|-------------|
| Total HMO - June 2014  |           | 2,471         | 627           | -        | 1,433          | _         | 727          |              | 5,258         |             |
|  |           | ,             |               |          |                | nfounding | Members E    | Employees    | 261           |             |
| 2014 Fixed Costs:  |           | <u>Single</u> | <u>EE +Sp</u> | )        | <u>EE + Ch</u> |           | amily        |              | <u>Totals</u> |             |
| HMO - Pooling (\$400,000)  | \$        | 22.72 \$      | 22.72         | \$       | 22.72          | \$ 2      | 22.72        | \$           | 1,433,541     |             |
| HMO - Blue Cross MPP Retention (incl 360 Health)                         | \$        | 39.27 \$      |               |          | 39.27          | \$ 3      | 39.27        | \$           | 2,477,780     |             |
| ACA Reinsurance  | \$        | 11.37 \$      | 11.37         | \$       | 11.37          | \$        | 1.37         | \$           | 717,402       |             |
| Claims Management/Communication  | \$        | 3.00 \$       |               |          | 3.00           |           | 3.00         | \$           | 189,288       |             |
| JPA Consulting   | \$        | 4.00 \$       |               |          | 4.00           |           | 4.00         | \$           | 252,384       |             |
| SJVIA Fee  | \$        | 2.00 \$       |               |          | 2.00           |           | 2.00         | \$           | 126,192       |             |
| SJVIA Non Founding Member Fee  | \$        | 2.00 \$       |               |          | 2.00           |           | 2.00         | \$           | 6,264         |             |
| Hourglass (Consolidated Billing, COBRA, Flex Admin)                      | \$        | 6.50 \$       |               |          | 6.50           | \$        | 6.50         | \$           | 410,124       |             |
| Total Fixed Cost   | \$        | 90.86 \$      | 90.86         | \$       | 90.86          | \$        | 0.86         | \$           | 5,612,975     |             |
| 2014 Claims Costs:   |           |               |               |          |                |           |              |              |               |             |
| HMO - Capitation   | \$        | 270.46 \$     |               |          | 270.46         |           | 0.46         | \$           | 17,064,944    |             |
| HMO - Medical Claims   | \$        | 373.70 \$     |               |          | 373.70         |           | 3.70         | \$           | 23,578,742    |             |
| HMO - Rx Claims  | <u>\$</u> | 137.87 \$     |               |          | 137.87         | -         | 37.87        | \$           | 8,699,172     |             |
| Total Claims   | \$        | 782.03 \$     | 782.03        | \$       | 782.03         | \$ 78     | 32.03        | \$           | 49,342,859    |             |
| Aggregate Factors  | \$        | 509.37 \$     | 509.37        | \$       | 509.37         | \$ 50     | 09.37        | \$           | 32,139,210    |             |
| Projected Total HMO Costs - 2014   |           |               |               |          |                |           |              | \$           | 54,955,833    |             |
| Current HMO Plan Rates/Funding   |           |               |               |          |                |           |              | \$           | 53,589,604    | 1           |
| 2015 Fixed Costs: (Projected)  |           | <u>Single</u> | EE +Sp        | <u>)</u> | EE + Ch        | <u> </u>  | <u>amily</u> |              | <u>Totals</u> | Increase    |
| HMO - Pooling (\$400,000)  | \$        | 26.96 \$      | 26.96         | \$       | 26.96          | \$ 2      | 26.96        | \$           | 1,701,068     | 19%         |
| HMO - Blue Cross MPP Retention (incl 360 Health)                         | \$        | 40.31 \$      |               | \$       | 40.31          | \$ 4      | 10.31        | \$           | 2,543,400     | 3%          |
| ACA Reinsurance/PCORI  | \$        | 8.29 \$       |               |          | 8.29           | \$        | 8.29         | \$           | 523,066       | -27%        |
| Claims Management/Communication  | \$        | 3.00 \$       | 3.00          | \$       | 3.00           | \$        | 3.00         | \$           | 189,288       | 0%          |
| JPA Consulting   | \$        | 3.75 \$       | 3.75          | \$       | 3.75           | \$        | 3.75         | \$           | 236,610       | -6%         |
| SJVIA Fee  | \$        | 2.00 \$       | 2.00          | \$       | 2.00           | \$        | 2.00         | \$           | 126,192       | 0%          |
| SJVIA Non Founding Member Fee  | \$        | 2.00 \$       | 2.00          | \$       | 2.00           | \$        | 2.00         | \$           | 6,264         | 0%          |
| Hourglass (Consolidated Billing, COBRA, Flex Admin)                      | \$        | 5.20 \$       | 5.20          | \$       | 5.20           | \$        | 5.20         | \$           | 328,099       | <u>-20%</u> |
| Total Fixed Cost   | \$        | 91.51 \$      | 91.51         | \$       | 91.51          | \$ 9      | 1.51         | \$           | 5,653,987     | 1%          |
|  | *         |               |               | •        |                | ,         |              | s % of Total | 9.61%         | 170         |
| 2015 Claims Costs: <i>(Projected)</i>                                    |           |               |               |          |                |           |              |              |               |             |
| HMO - Capitation   | \$        | 276.05 \$     | 276.05        | \$       | 276.05         | \$ 27     | 6.05         | \$           | 17,417,651    |             |
| HMO - Projected Medical Claims   | \$        | 419.03 \$     | 419.03        | \$       | 419.03         | \$ 4      | 9.03         | \$           | 26,439,346    |             |
| HMO - Projected Rx Claims  | \$        | 147.82 \$     | 147.82        | \$       | 147.82         | \$ 14     | 17.82        | \$           | 9,327,073     |             |
| Total Claims   | \$        | 842.91 \$     | 842.91        | \$       | 842.91         | \$ 84     | 2.91         | \$           | 53,184,070    |             |
| Aggregate Factors  | \$        | 529.58 \$     | 529.58        | \$       | 529.58         | \$ 52     | 29.58        | \$           | 33,414,380    |             |
| Projected Total HMO Cost - 2015  |           |               |               |          |                |           |              | \$           | 58,838,057    |             |
| Current HMO Plan Rates/Funding   |           |               |               |          |                |           |              | \$           | 53,589,604    | 1           |
| Rate Action Renewal 2015-08-22 Revised Anthem GRS Revised Consulting Fee |           | Page 6        |               |          |                |           |              |              | 9.79%         | 1           |

#### San Joaquin Valley Insurance Authority

## 2015 Renewal Summary

Effective January 1, 2015 Cost Recap

|                      | PPO          | НМО          | SJVIA Total  |
|----------------------|--------------|--------------|--------------|
| 2014 Premium Funding | \$33,427,909 | \$53,589,604 | \$87,017,512 |
| 2015 Projected Costs | \$34,533,000 | \$58,838,057 | \$93,371,057 |
| Change               | 3.31%        | 9.79%        | 7.30%        |

#### Reserve Recap - All Plans

|  | •           |           |              |  |  |  |  |  |  |
|--|-------------|-----------|--------------|--|--|--|--|--|--|
|  | Medical     | Rx        | Total        |  |  |  |  |  |  |
| Projected Required Reserve (16% Medical/5% Rx)   | \$8,040,994 | \$846,061 | \$8,887,055  |  |  |  |  |  |  |
| Current Reserve*   |             |           | \$14,253,539 |  |  |  |  |  |  |
| Contingent Reserve   |             |           | \$5,366,484  |  |  |  |  |  |  |
|  |             |           |              |  |  |  |  |  |  |
| *Calculated from June 2014 Claims Data - represents all premiums paid from inception less all costs from inception |             |           |              |  |  |  |  |  |  |

| SJVIA at 16% Medical / 5% Rx Reserves |   |  |  |  |  |  |  |
|---------------------------------------|---|--|--|--|--|--|--|
| \$93,371,057                          | SJVIA Required Premium 2015                       |  |  |  |  |  |  |
| \$14,253,539                          | Current Estimated Reserves                        |  |  |  |  |  |  |
| \$8,040,994                           | 16% Medical Reserve                               |  |  |  |  |  |  |
| <u>\$846,061</u>                      | 5% Rx Reserve                                     |  |  |  |  |  |  |
| \$8,887,055                           | Reserves needed for 16% Med/5% Rx                 |  |  |  |  |  |  |
| \$5,366,484                           | Contingency reserve used in 2015 rate calculation |  |  |  |  |  |  |
| \$88,004,572                          | Adjusted SJVIA premium required                   |  |  |  |  |  |  |

| 2015 Rate Action - Maintain 16% Medical/5% Rx reserve |              |              |              |  |  |  |  |  |  |  |
|---|--------------|--------------|--------------|--|--|--|--|--|--|--|
|   | PPO          | НМО          | SJVIA Total  |  |  |  |  |  |  |  |
| 2014 Premium Funding                                  | \$33,427,909 | \$53,589,604 | \$87,017,512 |  |  |  |  |  |  |  |
| 2015 Projected Costs                                  | \$33,807,089 | \$54,197,483 | \$88,004,572 |  |  |  |  |  |  |  |
| Change  | 1.13%        | 1.13%        | 1.13%        |  |  |  |  |  |  |  |