Item 8



County of Fresno

Deferred Compensation Plan

4Q2023 Quarterly Dashboard

Nationwide Retirement Solutions

Greg Sabin Program Director Jim Keeler Executive Relationship Manager





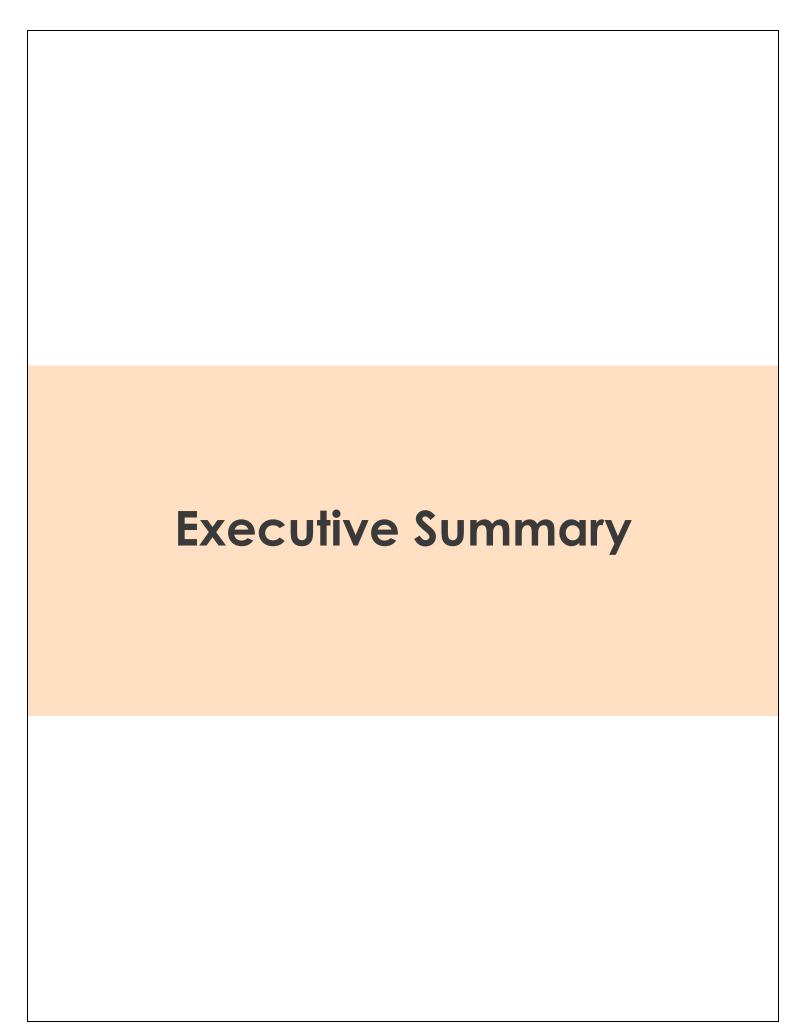
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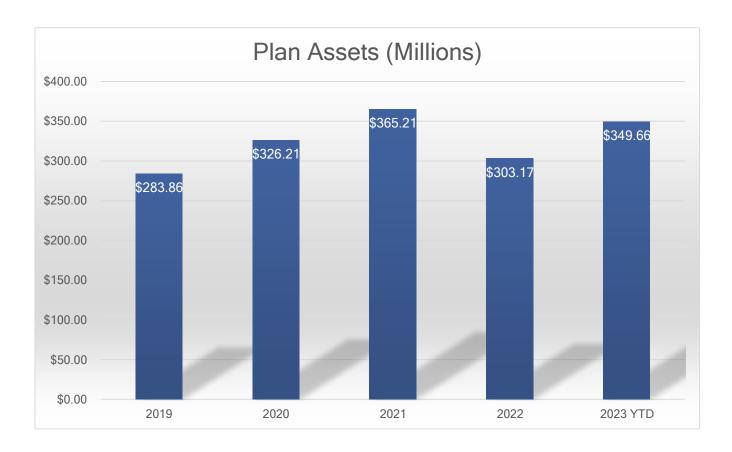
Section 2 Plan Health Report

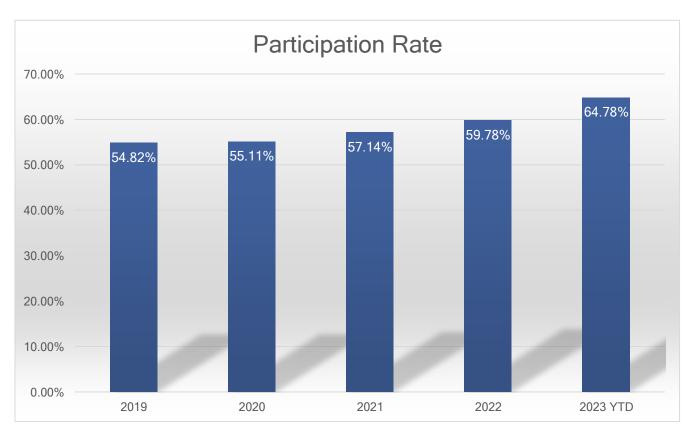
Section 3 Explicit Asset Fee Summary

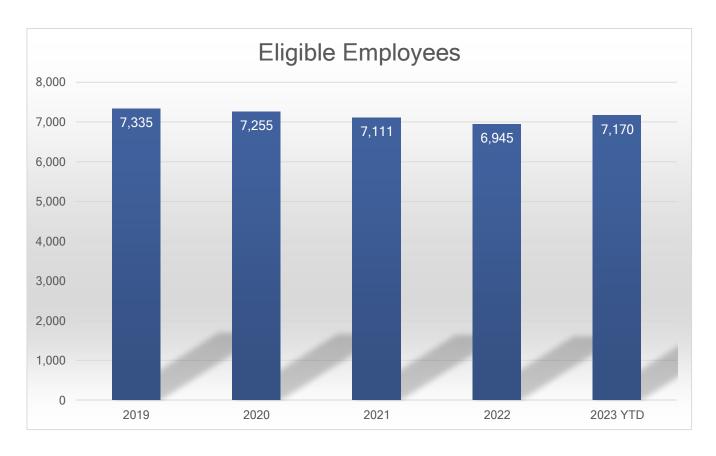
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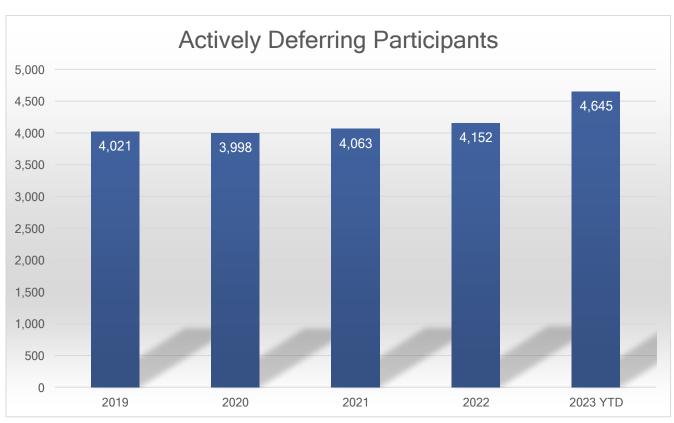


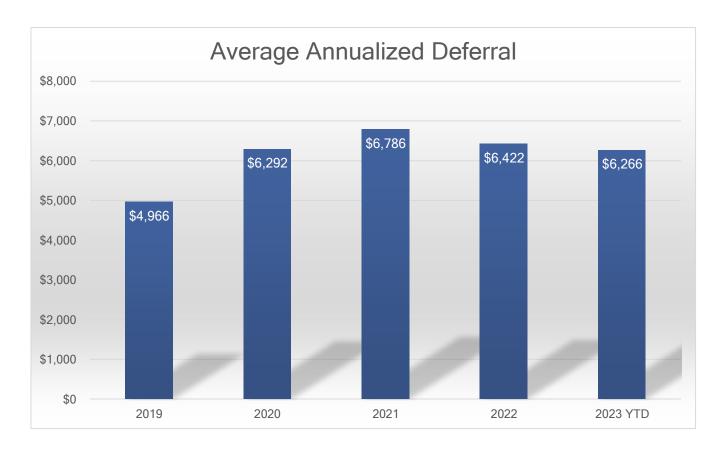
EXECUTIVE SUMMARY

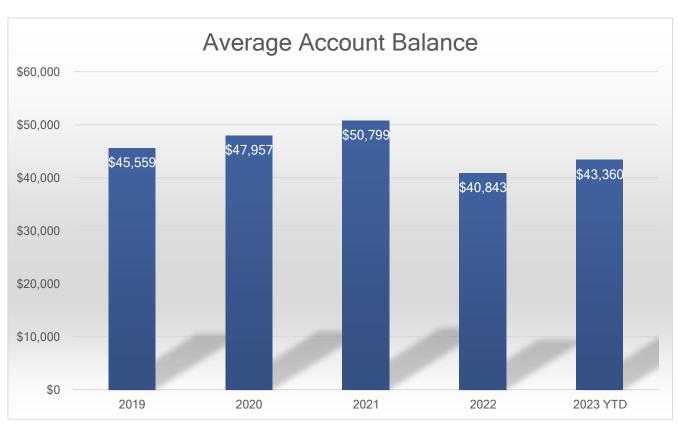


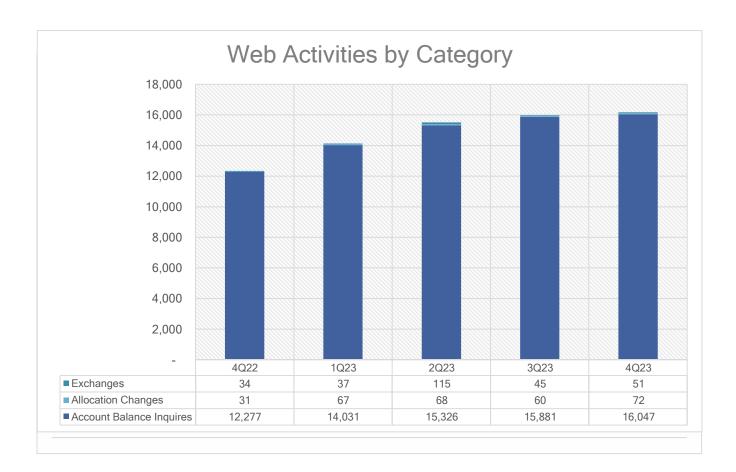


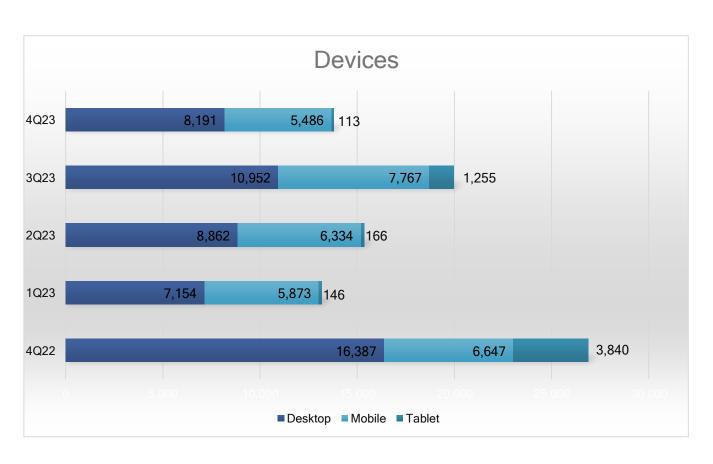


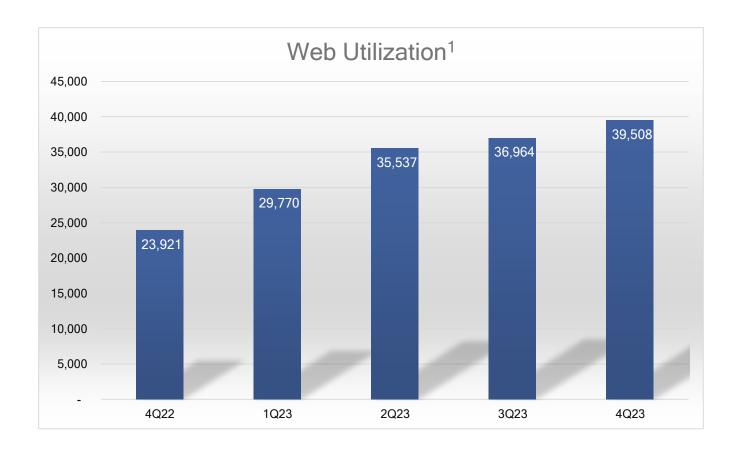


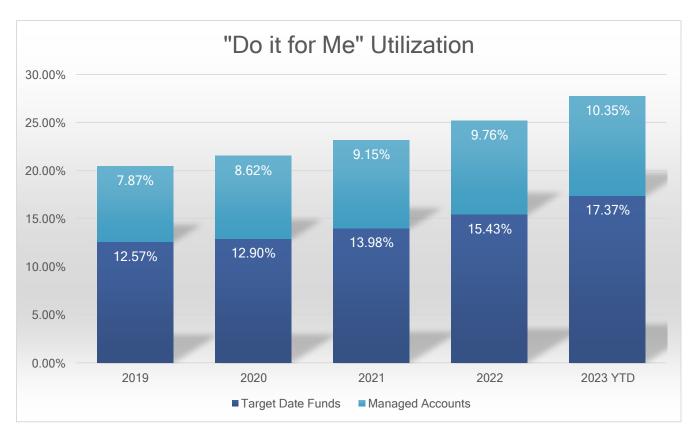




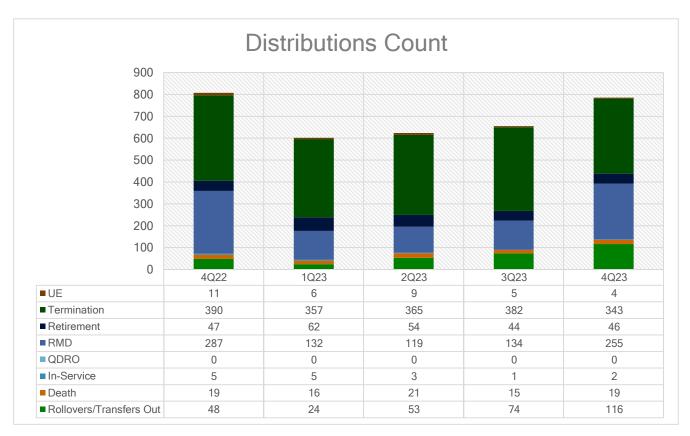


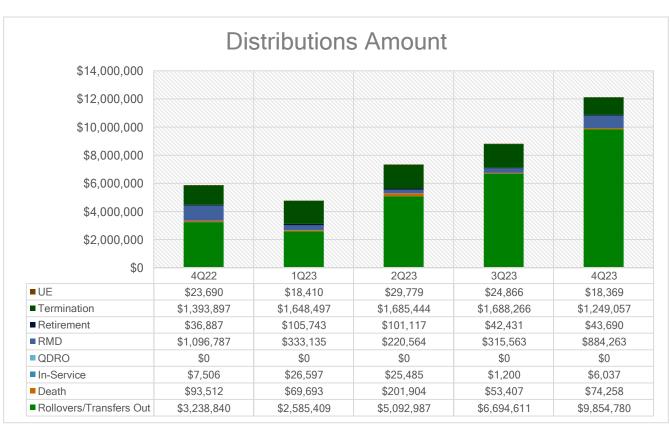






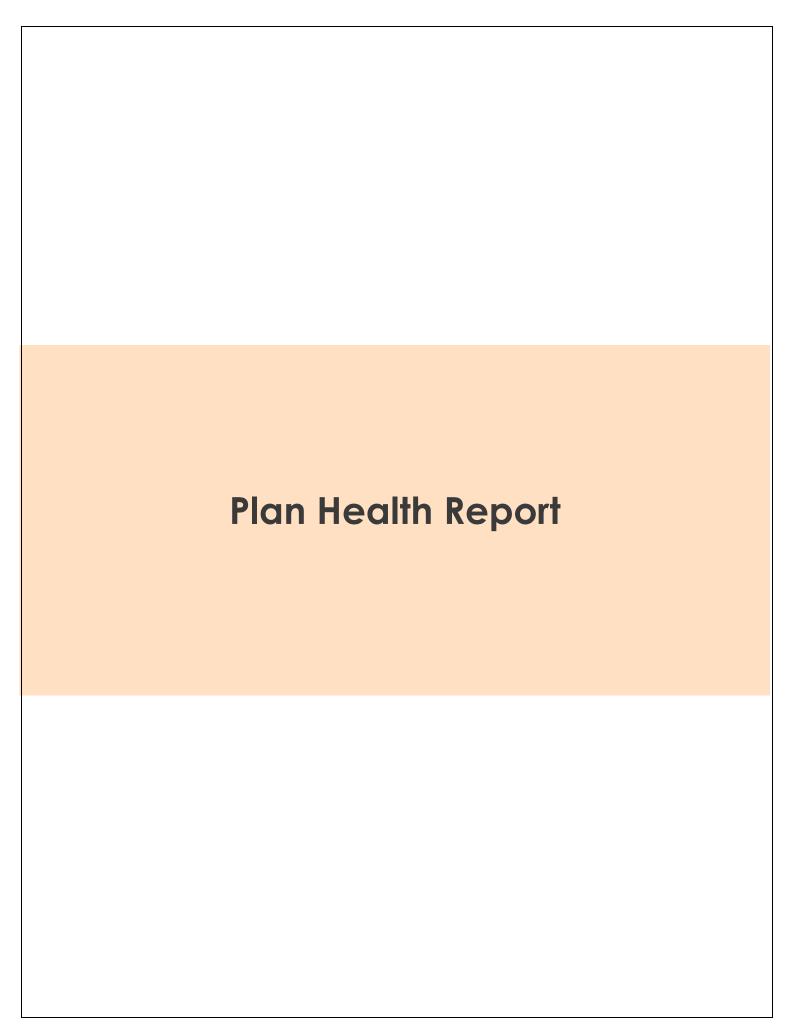
¹Web Utilization represents total web hits for the quarter







Year to Date Rollovers & Transfers Out				
Payee	Number of Participants	External Transfer Out 1/1/23 to 12/31/23		
ALLIANZ LIFE INSURANCE COMPANY	2	\$316,616		
AMERICAN ENTERPRISE INVESTMENT SERVICES	1	\$365		
AMERICAN EQUITY INVESTMENT LIFE INS CO	1	\$5,000		
AMERICAN GENERAL LIFE INSURANCE COMPANY	1	\$48,326		
AMERIPRISE FINANCIAL SERVICES INC	3	\$875,269		
APEX CLEARING CORP	1	\$409		
ATHENE ANNUITY AND LIFE COMPANY	3	\$349,316		
CALPERS 457 PLAN	3	\$123,621		
CAPITAL BANK AND TRUST COMPANY	3	\$62,226		
CHARLES SCHWAB & CO INC	3	\$550,265		
DISCOVER BANK	3	\$192,569		
EDUCATIONAL EMPLOYEES CREDIT UNION	3	\$93,461		
EDWARD JONES INVESTMENTS	5	\$761,040		
EMPOWER TRUST COMPANY LLC	4	\$11,104		
EQUITY TRUST COMPANY	2	\$193,065		
E-TRADE SECURITIES LLC	1	\$35,042		
FIDELITY MANAGEMENT TRUST COMPANY	8	\$1,064,827		
FIIOC	1	\$2,427		
GOLDEN 1 CREDIT UNION	1	\$200,000		
GOLDSTAR TRUST COMPANY	1	\$69,739		
LINCOLN FINANCIAL GROUP TRUST CO INC	3	\$43,599		
LPL FINANCIAL LLC	6	\$675,230		
MASS MUTUAL RETIREMENT SERVICES	1	\$60,708		
MATRIX TRUST COMPANY	2	\$6,978		
MISSIONSQUARE RETIREMENT	3	\$296,510		
MORGAN STANLEY SMITH BARNEY LLC	6	\$893,386		
NATIONAL FINANCIAL SERVICES	1	\$299,179		
NOBLE CU	5	\$378,396		
NYLIAC	1	\$119,295		
PERSHING LLC	2	\$238,027		
PRIMERICA SHAREHOLDER SERVICES	1	\$16,805		
PRUDENTIAL RETIREMENT	1	\$8,336		
RBC CAPITAL MARKETS LLC	1	\$284,963		
SESLOC FEDERAL CREDIT UNION	1	\$12,148		
STIFEL NICOLAUS & COMPANY	2	\$213,094		
SYNCHRONY BANK - RETIREMENT SERVICES	1	\$141,189		
TD AMERITRADE INSTITUTIONAL	1	\$150,000		
THRIFT SAVINGS PLAN	2	\$61,407		
THRIVENT FINANCIAL	1	\$10,231		
TRANSAMERICA RETIREMENT SOLUTIONS	1	\$16,868		
TRUSTEE CARRIER	14			
USAA LIFE INSURANCE COMPANY		\$579,678 \$96,559		
	7			
VANGUARD FIDUCIARY TRUST COMPANY VRSCO		\$256,194 \$4,210		
	1	\$4,219 \$27,004		
WELLS FARGO CLEARING SERVICES LLC	·	\$37,094		
TOTAL	116	\$9,854,780		





PLAN HEALTH REPORT

COUNTY OF FRESNO CA

as of 12/31/2023



WELCOME

We value your partnership and the opportunity to offer a competitive, effective retirement plan to your participants. Through diligent work and thought leadership, we'll help you grow your plan and help your participants prepare for and live in retirement. This report includes balance information, participant demographics, contribution highlights and retirement readiness numbers. Together, we can use this information to help your participants achieve greater financial wellness.

Our goal is to help you objectively evaluate your Plan's performance and how it performs against other plans like yours. Since Nationwide Retirement Solutions is one of the largest retirement plan providers in the industry, we are uniquely positioned to compare your Plan to many others of similar asset size. By comparing the current year information to previous years, you can see how your Plan is performing, where your educational efforts are working and what areas offer opportunities for improvement. The "Peer Group" comparisons used in this report are based on cases with assets of: \$100 million - \$1 billion.

Thank you for your valued business. We look forward to helping improve retirement readiness for your participants.

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Retirement Specialists are registered representatives of Nationwide Investment Services Corporation, member FINRA. The information they provide is for educational purposes only and is not legal, tax or investment advice.

Nationwide, the Nationwide N and Eagle, and Nationwide is on your side are service marks of Nationwide Mutual Insurance Company.

Nationwide Retirement Solutions, Inc. and Nationwide Life Insurance Company (collectively "Nationwide") have endorsement relationships with the National Association of Counties, the International Association of Fire Fighters-Financial Corporation and the National Association of Police Organizations. More information about the endorsement relationships may be found online at www.nrsforu.com.

NRM-17453AO



EXECUTIVE SUMMARY



Quick plan facts

(as of 12/31/2023)

Metric	Current value	%Change from last quarter	%Change from last year
Participant Core Assets	\$343,029,139	8.00%	15.00%
Total Participant Count	8,064	1.90%	8.68%
Total New Enrollments YTD Count	911	-39.62%	31.27%
Total Deferrals YTD	\$17,743,360	30.00%	1.00%
Total Rollovers-In YTD	\$1,113,714	51.00%	77.00%
ProAccount Participant Count	803	0.75%	3.88%
ProAccount Assets	\$36,175,726	12.00%	22.00%

EXECUTIVE SUMMARY

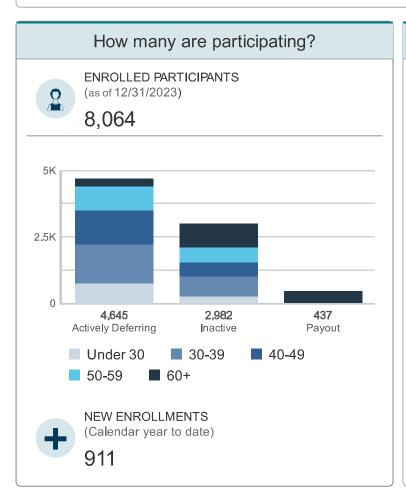
457 Plan Summary



TOTAL PARTICIPANT ACCOUNT BALANCE (as of 12/31/2023)

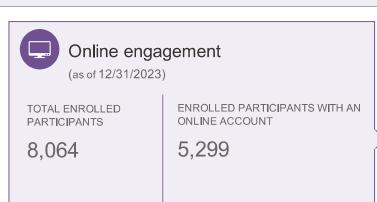
\$349,658,872

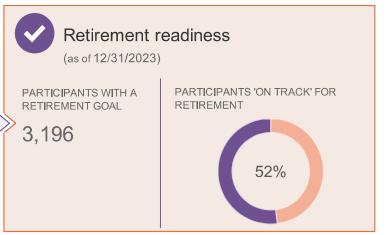






How many participants are prepared for retirement







PARTICIPANT DEMOGRAPHICS

How participants are engaged in the plan



ENROLLED PARTICIPANTS ¹ (as of 12/31/2023)

8,064



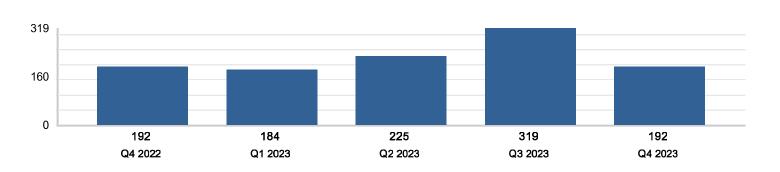
NEW ENROLLMENTS ² (Calendar year to date)

911

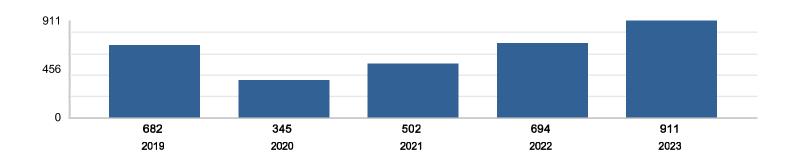
ONLINE ENROLLMENTS ³ (Calendar year to date)

94 out of 911

ENROLLMENT TRENDS (BY QUARTER) 4



ENROLLMENT TRENDS (BY YEAR) 4



¹ Total number of enrolled participants in this plan.

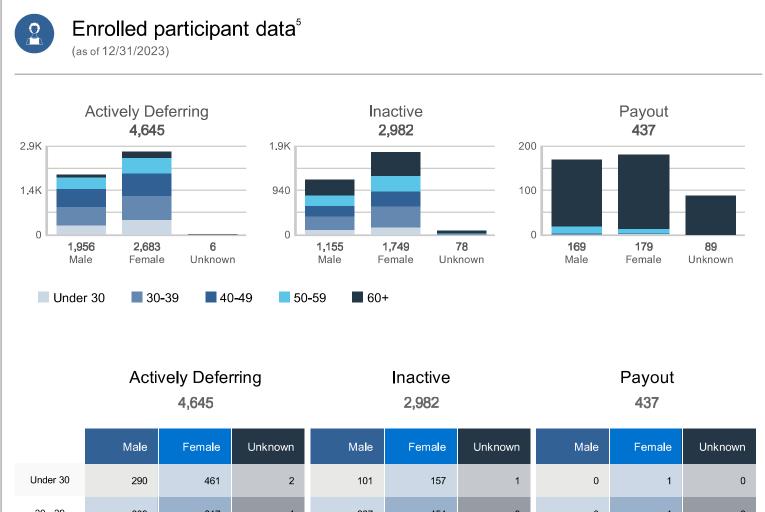
² Participants who open and close their account within the calendar year, will not be counted in year-to-date enrollment numbers.

³ The number of online enrollments out of new enrollments.

⁴ Total number of participants enrolled by quarter or by year.

PARTICIPANT DEMOGRAPHICS

How participants are engaged in the plan



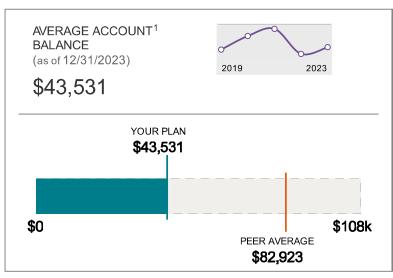
	Male	Fema l e	Unknown	Ma l e	Female	Unknown	Male	Female	Unknown
Under 30	290	461	2	101	157	1	0	1	0
30 - 39	609	817	4	287	454	0	0	1	0
40 - 49	590	699	0	214	319	5	2	0	0
50 - 59	377	520	0	221	307	23	16	10	0
60+	90	186	0	332	512	49	151	167	89

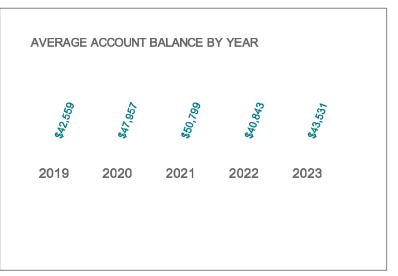
⁵ Actively deferring - Participants with a balance, a contribution in the past 30 days and a status of employed. Inactive - Participants with a balance, no contribution in the past 30 days and no status of payout. Payout - Participants with a balance and a status of payout.

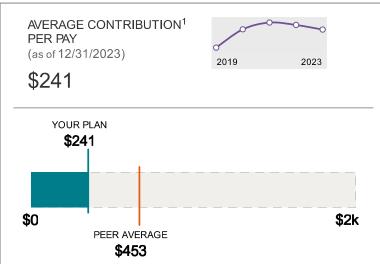


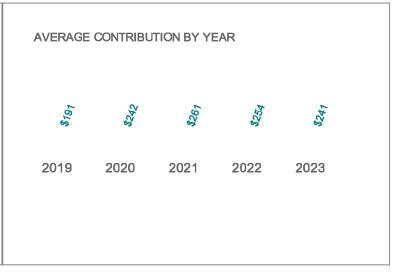
CONTRIBUTIONS & INVESTMENTS

What your participants are contributing









Balances & contributions by age & gender

(as of 12/31/2023)

Average account balance

Average annualized contributions

	Male	Female	Unknown	Male	Female	Unknown
Under 30	\$6,366	\$2,717	\$3,351	\$2,842	\$1,556	\$2,447
30 - 39	\$14,646	\$8,701	\$16,990	\$3,858	\$2,808	\$3,116
40 - 49	\$38,519	\$18,948	\$1,803	\$4,778	\$3,430	\$260
50 - 59	\$88,276	\$53,313	\$65,902	\$11,107	\$3,765	\$628
60+	\$136,243	\$94,145	\$81,340	\$24,253	\$11,810	\$60

¹A peer group consists of NRS plans with similar assets. This peer group comparison includes cases with \$100 million - \$1 billion.



CONTRIBUTION & INVESTMENTS

What your participants are contributing

4% PARTICIPANTS WITH INCREASED CONTRIBUTIONS (Calendar year to date)

3% PARTICIPANTS WITH AUTOMATIC CONTRIBUTION INCREASE

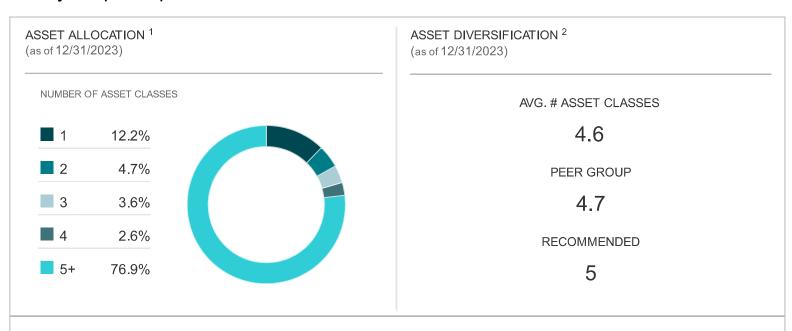
(Calendar year to date)

2023 IRS limits Regular Limit \$22,500

50+ Catch Up \$7,500

3-Year Catch Up \$22,500

How your participants are invested





ProAccount

(as of 12/31/2023)

TOTAL PROACCOUNT BALANCE \$36,175,726

PARTICIPANTS WITH PROACCOUNT 803

out of 8,064 total enrolled participants

AVG ACCOUNT BALANCE WITH PROACCOUNT

\$45,051

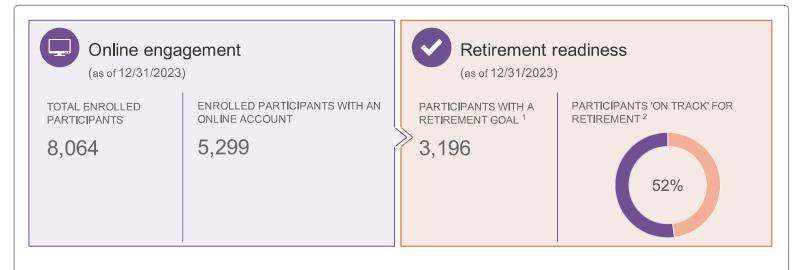


¹ Percentage of participants by number of investment classes.

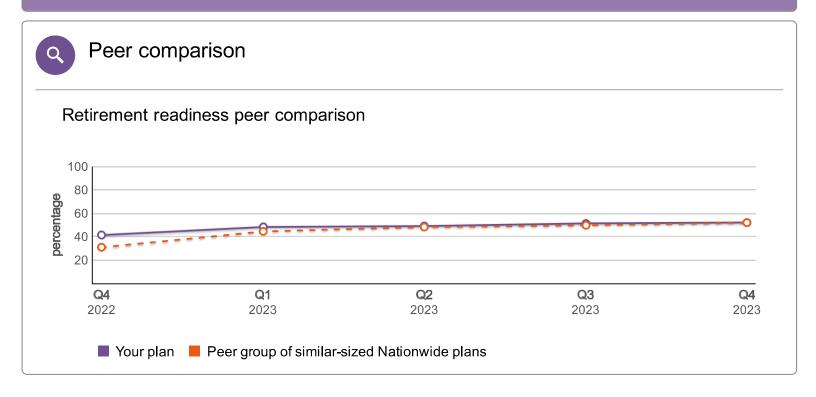
² Average number of asset classes - Average number of asset classes in which participants are invested.
Peer group - Average number of asset classes in which this peer group (cases with \$100 million - \$1 billion) is invested.
Recommended number of asset classes - The number of asset classes in which a participant should be invested for ideal diversification.

RETIREMENT READINESS

How many participants are prepared for retirement



Participants who actively review their online account and use their retirement outlook tools are 4 times more likely to take action and save more for retirement.



NRM-17390AO



¹ Participants with a retirement goal from My Interactive Retirement Planner®.

² Participants with a retirement goal from My Interactive Retirement Planner® and a retirement readiness score of "on track" (.915 or higher).

ASSET & FUND DETAILS



Asset class totals

Asset class	2021	2022	2023 YTD	% of total
Mid cap	\$21,955,754.15	\$17,019,469.63	\$19,425,222.38	5.6%
Large cap	\$158,038,679.21	\$113,056,016.07	\$141,100,478.33	40.4%
Bonds	\$18,356,194.18	\$16,086,660.79	\$18,457,282.30	5.3%
Specialty	\$6,415,023.12	\$6,776,185.87	\$6,195,130.34	1.8%
Loan	\$6,111,535.22	\$6,081,619.51	\$6,629,733.21	1.9%
Asset allocation	\$50,188,368.99	\$45,841,177.31	\$59,584,107.72	17.0%
International	\$20,947,024.24	\$18,053,718.19	\$20,945,387.28	6.0%
Small cap	\$15,159,845.21	\$11,256,994.14	\$12,435,400.07	3.6%
Fixed assets and cash	\$68,034,517.25	\$68,995,534.53	\$64,886,130.28	18.6%
Total	\$365,206,941.57	\$303,167,376.04	\$349,658,871.91	100%



ASSET & FUND DETAILS



Total contributions by asset class

Asset class	2021	2022	2023 YTD	% of total
Mid cap	\$822,617.84	\$854,595.60	\$813,690.46	4.3%
Large cap	\$3,960,966.34	\$4,499,554.48	\$3,990,447.70	21.2%
Bonds	\$832,803.33	\$902,597.20	\$783,908.69	4.2%
Specialty	\$671,764.17	\$364,334.41	\$374,709.18	2.0%
Asset allocation	\$6,458,576.35	\$7,467,489.92	\$8,758,027.00	46.4%
International	\$1,299,754.43	\$1,463,593.41	\$1,372,835.59	7.3%
Small cap	\$655,754.80	\$624,858.11	\$552,533.68	2.9%
Fixed assets and cash	\$2,815,008.70	\$1,937,116.38	\$2,210,921.95	11.7%
Total	\$17,517,245.96	\$18,114,139.51	\$18,857,074.25	100%

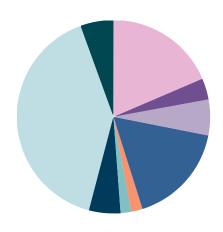
ASSET & FUND DETAILS

2023



Asset allocation

(as of 12/31/2023)



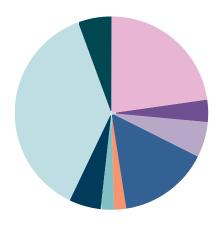
ASSET CLASS	YOUR PLAN	PEER GROUP	DIFFERENCE
Mid cap	5.6%	4.4%	1.1% •
Large cap	40.4%	20.8%	19.5%
Balanced	0.0%	1.4%	-1.4%
Bonds	5.3%	3.5%	1.7%
Short term	0.0%	1.8%	0.0%
SDO	0.0%	0.1%	0.0%
Specialty	1.8%	0.7%	1.0%
Loan	1.9%	0.0%	1.9%
Asset allocation	17.0%	15.0%	2.0%
International	6.0%	4.8%	1.2%
Small cap	3.6%	2.5%	1.0%
Fixed assets and cash	18.6%	44.7%	-26.1%
Fixed Indexed Annuity	0.0%	0.1%	0.0%

2022



Asset allocation

(as of 12/31/2022)



ASSET CLASS	YOUR PLAN	PEER GROUP	DIFFERENCE
Mid cap	5.6%	4.4%	1.2%
Large cap	37.3%	16.8%	20.5%
Balanced	0.0%	1.5%	-1.5%
Bonds	5.3%	3.6%	1.7%
Short term	0.0%	2.2%	0.0%
SDO	0.0%	0.1%	0.0%
Specialty	2.2%	0.8%	1.4%
Loan	2.0%	0.0%	2.0%
Asset allocation	15.1%	11.9%	3.2%
International	6.0%	4.8%	1.2%
Small cap	3.7%	2.5%	1.2%
Fixed assets and cash	22.8%	51.3%	-28.6%
Fixed Indexed Annuity	0.0%	0.0%	0.0%



Total account balance

(as of 12/31/2023)

Money source	Current value
Participant assets	\$349,658,871.91
Rollover Repayment Event Related	\$31,132.97
Salary Reduction	\$325,792,962.99
Rollover (Pre-Tax)	\$9,389,046.34
Rollover 457	\$2,141,520.97
Roth Contribution	\$5,296,897.61
Roth Rollover	\$9,450.93
Roth Rollover 457	\$7,699.36
Salary Reduction IRR	\$360,427.53
Loan balance	\$6,629,733.21
Total plan assets	\$349,658,871.91



Loan Details

(as of 12/31/2023)

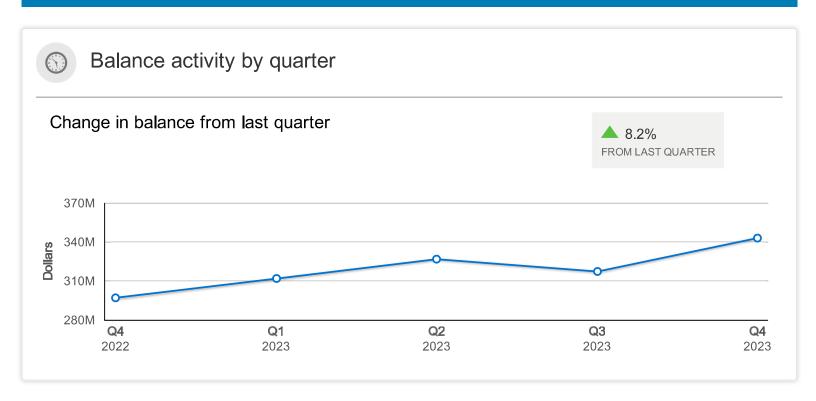
Loan type	Number of loans	Principal value
Active loans		
General purpose loan	725	\$5,073,618.22
Primary residence Ioan	34	\$437,485.34
Defaulted loans*		
General purpose loan	167	\$997,819.19
Primary residence Ioan	7	\$120,810.46
Total	933	\$6,629,733.21
* Default amounts are included in Beginning and Ending Balance		



Contributions and transfers/rollovers-in

(as of 12/31/2023)

Туре	Year to date
Contributions	\$17,743,359.88
Transfers/Rollovers-In	\$1,113,714.37
Total	\$18,857,074.25







Top opportunities to improve plan health

Encourage enrollment

Are you happy with your participation rate? Schedule an enrollment workshop today

Suggest online account usage

Those who engage in their online account are 4x more likely to save more for retirement

Propose contribution increases

Anything can help. Talk with your participants about the benefits of saving now for a better tomorrow

Discuss the benefits of Nationwide ProAccount

How participants are invested can play a big role in their retirement health

Additional opportunities

How participants are engaged in the plan

Are your participants in the correct status based on their age?

Check in with participants who may not be in the correct status.

What your participants are contributing

Starting to save early is one of the best ways to prepare for retirement.

Contact your Nationwide representative to schedule a workshop with your participants under the age of 30 to help them understand the benefits of saving more now.

✓ Are your female participants actively contributing?

Host a workshop for women eligible and enrolled in your plan. Nationwide's Women & Investing tools can help.

Incremental increases can go a long way.

Let your participants know how having an automatic annual contribution increase can help them reach their retirement goal.

- ✓ Work with your Nationwide Retirement Specialist to help manage your loans.
- Are those closer to retirement aware of catch-up contributions?

 Let your participants know that catch-up contributions may help them reach their goal.

How your participants are invested

Are participants diversified enough?

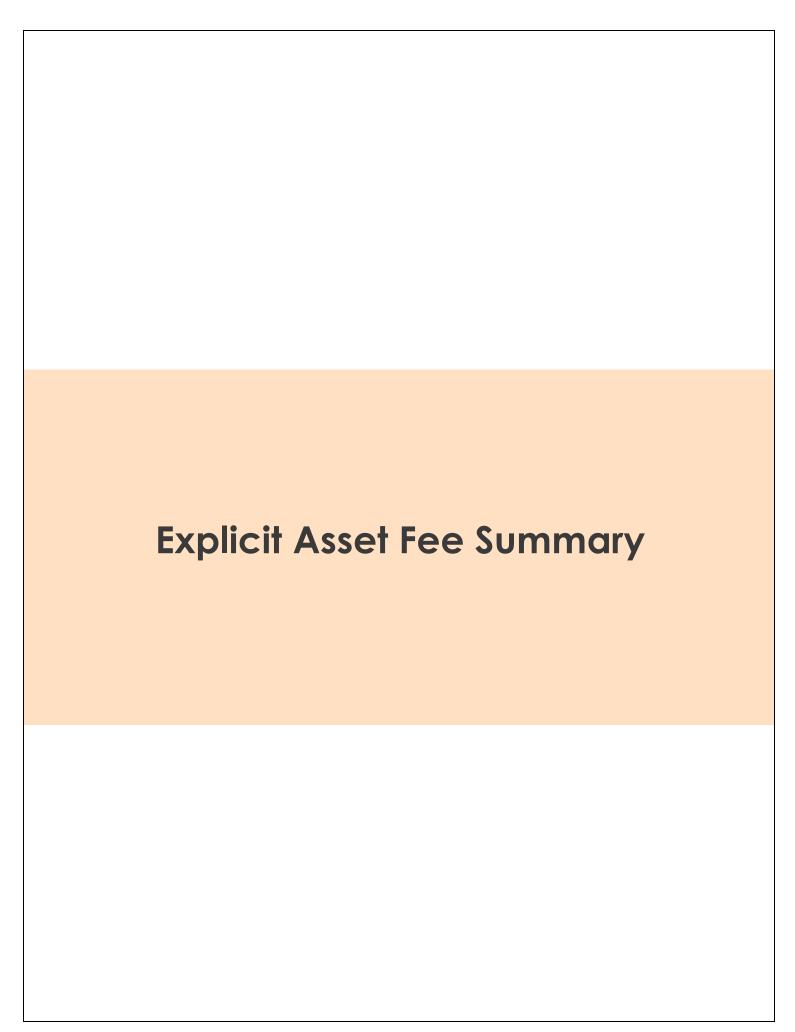
Call your Nationwide retirement specialist and discuss your participants' asset diversification.

How many participants are prepared for retirement

How many participants are getting close to retirement?

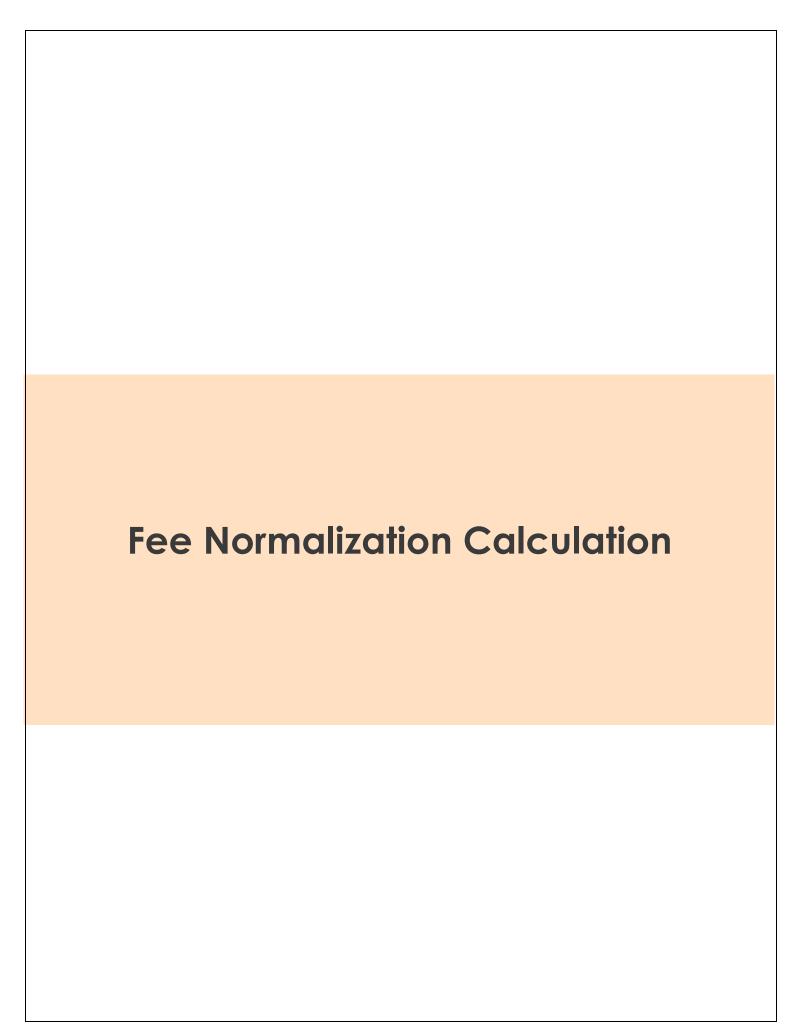
Talk with your participants about which payout strategies may benefit them the most.





EXPLICIT ASSET FEE SUMMARY

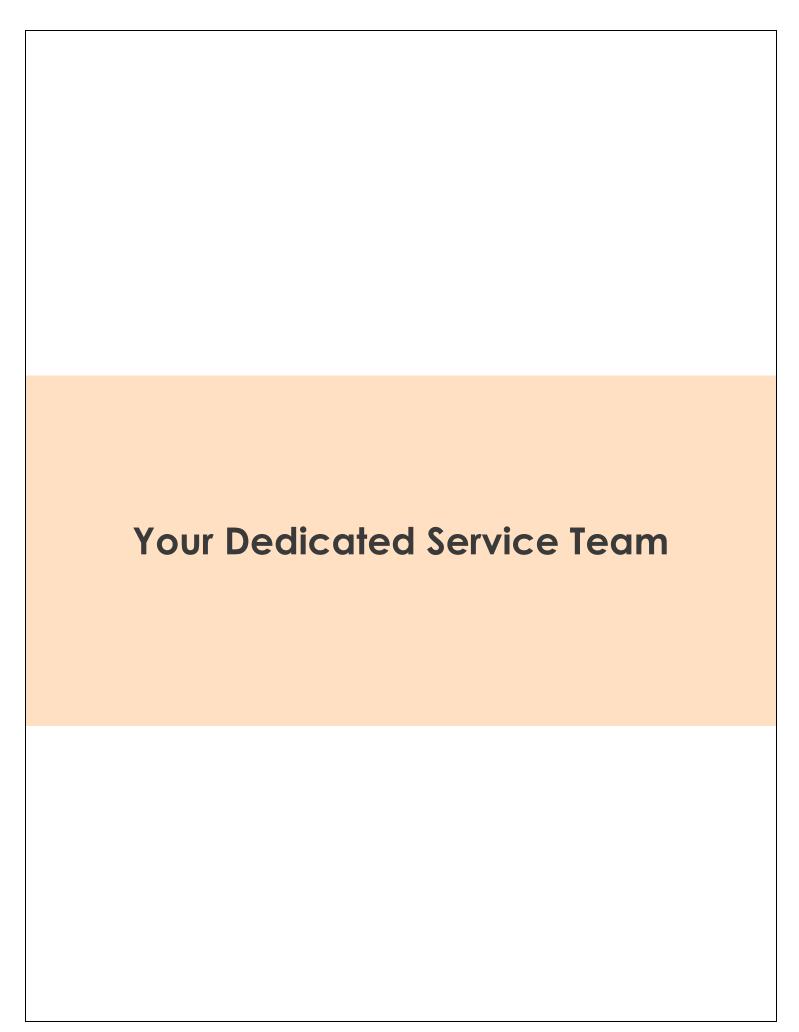
	Plan Sponsor Fee Amount	NRS Fee Amount
October	\$21,037	\$26,297
November	\$21,692	\$27,116
December	\$23,288	\$29,110
4Q2023 Revenue Total	\$66,016	\$82,522



FEE NORMALIZATION CALCULATION

			10/31/2023 Account	11/30/2023 Account	12/31/2023 Account	Oct-2023 Annual Fund	Nov-2023 Annual Fund	Dec-2023 Annual Fund	4Q2023 Fund Service Fee
Fund Name	Fund	Ticker	Value	Value	Value	Srvc Fee Rate	Srvc Fee Rate	Srvc Fee Rate	Payment Amount
American Century Small Cap Growth Fund - Class R6	NTVE38	ANODX	\$4,978,547	\$5,466,513	\$5,884,113	0.000%	0.000%	0.000%	\$0
BlackRock Equity Index Fund M	NTV195	BLKBX	\$58,826,668	\$63,473,967	\$66,116,168	0.000%	0.000%	0.000%	\$0
BlackRock Mid Capitalization Equity Index Fund M	NTV196	BLKCX	\$9,707,470	\$10,438,563	\$11,351,213	0.000%	0.000%	0.000%	\$0
BlackRock Russell 2000 Index Fund M	NTV197	BLKDX	\$3,437,375	\$3,616,442	\$4,059,471	0.000%	0.000%	0.000%	\$0
BlackRock US Debt Index Fund W	NTV198	BLKEX	\$7,834,965	\$8,447,038	\$8,699,453	0.000%	0.000%	0.000%	\$0
Columbia Dividend Income Fund - Institutional 3 Class	NTV264	CDDYX	\$18,930,804	\$20,160,710	\$20,983,974	0.000%	0.000%	0.000%	\$0
Columbia Small Cap Value Fund II - Institutional 3 Class	NTVE75	CRRYX	\$2,029,028	\$2,218,320	\$2,491,816	0.000%	0.000%	0.000%	\$0
Fidelity Advisor Real Estate Income Fund - Institutional Class	NTV265	FRIRX	\$2,234,210	\$2,393,060	\$2,510,319	0.350%	0.350%	0.350%	\$2,099
Franklin Utilities Fund - Class R6	NTV266	FUFRX	\$3,609,253	\$3,768,642	\$3,684,812	0.000%	0.000%	0.000%	\$0
Fresno County Stable Value Fund	NTG004	Fixed	\$66,135,772	\$65,583,714	\$64,886,130	0.000%	0.000%	0.000%	\$0
Invesco Developing Markets Fund - Class R6	NTV08X	ODVIX	\$2,901,441	\$3,058,420	\$3,226,120	0.000%	0.000%	0.000%	\$0
JPMorgan Large Cap Growth Fund - Class R6	NTVB50	JLGMX	\$46,668,541	\$51,926,167	\$54,000,337	0.000%	0.000%	0.000%	\$0
Loan Outstanding Principal Balance	LXM001	Loan	\$5,390,630	\$5,547,083	\$5,511,104	0.000%	0.000%	0.000%	\$0
Metropolitan West Funds - Total Return Bond Fund - Plan Class	NTV381	MWTSX	\$6,753,217	\$7,363,961	\$7,655,331	0.000%	0.000%	0.000%	\$0
T. Rowe Price Mid-Cap Growth Fund - I Class	NTV981	RPTIX	\$6,882,961	\$7,547,893	\$8,074,009	0.000%	0.000%	0.000%	\$0
T. Rowe Price Overseas Stock Fund - I Class	NTV509	TROIX	\$10,810,901	\$11,656,637	\$12,371,332	0.000%	0.000%	0.000%	\$0
T. Rowe Price Retirement Blend 2015 Trust	NTV1D7	XX533	\$3,269,990	\$3,469,434	\$3,604,983	0.210%	0.210%	0.210%	\$1,825
T. Rowe Price Retirement Blend 2020 Trust	NTV1D8	XX534	\$34,463	\$40,028	\$108,761	0.210%	0.210%	0.210%	\$32
T. Rowe Price Retirement Blend 2025 Trust	NTV1D9	XX535	\$12,480,383	\$13,320,316	\$14,146,319	0.210%	0.210%	0.210%	\$7,048
T. Rowe Price Retirement Blend 2030 Trust	NTV1W0	XX536	\$1,950,893	\$2,097,926	\$2,226,852	0.210%	0.210%	0.210%	\$1,107
T. Rowe Price Retirement Blend 2035 Trust	NTV1W1	XX537	\$10,912,954	\$11,845,472	\$12,550,440	0.210%	0.210%	0.210%	\$6,229
T. Rowe Price Retirement Blend 2040 Trust	NTV1W2	XX538	\$116,794	\$141,311	\$156,376	0.210%	0.210%	0.210%	\$73
T. Rowe Price Retirement Blend 2045 Trust	NTV1W3	XX539	\$11,936,606	\$13,096,917	\$13,928,935	0.210%	0.210%	0.210%	\$6,874
T. Rowe Price Retirement Blend 2050 Trust	NTV1W4	XX540	\$359,551	\$434,529	\$469,369	0.210%	0.210%	0.210%	\$223
T. Rowe Price Retirement Blend 2055 Trust	NTV1W5	XX541	\$10,047,837	\$11,003,840	\$11,761,919	0.210%	0.210%	0.210%	\$5,789
T. Rowe Price Retirement Blend 2060 Trust	NTV1W6	XX542	\$446,458	\$528,241	\$607,326	0.210%	0.210%	0.210%	\$279
T. Rowe Price Retirement Blend 2065 Trust	NTV1W7	XX543	\$8,402	\$17,407	\$22,829	0.210%	0.210%	0.210%	\$9
Vanguard Developed Markets Index Fund - Admiral Shares	NTV370	VTMGX	\$4,583,881	\$5,011,752	\$5,347,936	0.000%	0.000%	0.000%	\$0
Vanguard Total International Bond Index Fund - Admiral Shares	NTV668	VTABX	\$1,983,284	\$2,052,887	\$2,102,498	0.000%	0.000%	0.000%	\$0
Total			\$315,263,278	\$335,727,191	\$348,540,242				\$31,588

The information contained on this report is confidential and proprietary to Nationwide Retirement Solutions. It is therefore not subject to disclosure to a third party via the Freedom of Information Act or any other means



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