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# Item 9

DATE: March 21, 2019

TO: Deferred Compensation Management Council

FROM: Brent Petty, NWCM, Inc.

SUBJECT: Fourth Quarter Investment Performance Report (Executive Summary)

# **Capital Markets**

Name	YTD (02/28/2019)	Q4 2018	1-Year (02/28/2019)
S&P 500 TR USD	11.48	-13.52	4.68
S&P MidCap 400 TR	15.14	-17.28	4.14
S&P SmallCap 600 TR USD	15.45	-20.10	7.20
MSCI EAFE NR USD	9.29	-12.54	-6.04
MSCI EM NR USD	9.01	-7.47	-9.89
BBgBarc US Agg Bond TR USD	1.00	1.64	3.17

	2/28/2019	12/31/2018	2/28/2018
10-Year Treasury Yield	2.73%	2.69%	2.87%

# Fourth Quarter (Complete Quarterly Investment Report is provided as Exhibit A)

Despite a supportive fundamental backdrop, many asset classes struggled amid headwinds from rising rates, US-China trade tensions, and underlying concerns surrounding "peak" earnings and the duration of the economic cycle. U.S. equity went from a record high in September to well into correction territory by year-end. International equity continued its decline, however it outperformed relative to U.S. stocks.

In fixed income, fears of slowing economic growth hampered high yield sectors, while investment-grade bonds and interest-rate-sensitive government bonds rallied near the end of the year.

March 21, 2019 Deferred Compensation Management Council Meeting Item 7: Fourth Quarter Investment Performance Report Page 2

### **Economic Factors**

Home sales and homebuilder sentiment has declined, however most core fundamentals such as unemployment and Q3 GDP remained robust.

Even though the Fed raised rates in December, a stronger dollar and building global risks encouraged the Fed to take a cautious approach and adopt a "wait and see" strategy.

### <u>Investments</u>

Hennessy Focus Instl, Oakmark Equity and Income, and Virtus Seix Total Return Bond scored a five, four, and four respectively under our methodology, however all three funds remain on watch due to recent underperformance. All of the County's other investment options comply with investment policy performance criteria.

- An updated fund watch report has been included as **Exhibit B**.
- A summary of proposed investment changes is provided **Exhibit C**.

### **Recommended Actions**

- 1. Add the T. Rowe Price Mid Cap Growth I Fund and the Metropolitan West Total Return Bond Fund to the Plan Investment Lineup
- 2. Remove the Hennessy Focus Institutional Fund and map all assets to the T. Rowe Price Mid Cap Growth I Fund
- 3. Remove the Virtus Seix Total Return Bond R6 Fund and map all assets to the Metropolitan West Total Return Bond Fund
- 4. Remove the Oakmark Equity and Income Fund and map all assets to the age appropriate Great-West Lifetime target-date fund
- 5. Remove the Great-West Lifetime Trust Funds from the Watch List

# Item 9 - Exhibit A



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### As of 12/31/2018

# **Market Performance Summary**

On the heels of a 2017 characterized by low volatility, robust growth, and strong performance across risky assets, 2018 has (unfortunately) delivered the reverse. After returning 11% through the first 3 quarters of 2018, the S&P 500 tumbled 14% during 4Q, bringing the annual total return to -4%. Volatility returned as 110 trading days experienced a 1%+ intraday move, compared to only 10 trading days in 2017. Despite a supportive fundamental backdrop, many asset classes struggled amid headwinds from rising rates, US-China trade tensions, and underlying concerns surrounding "peak" earnings and the duration of the economic cycle. Fixed income performance was muted for the year but rallied in the fourth quarter on the back of disappointing economic data and falling Treasury yields.

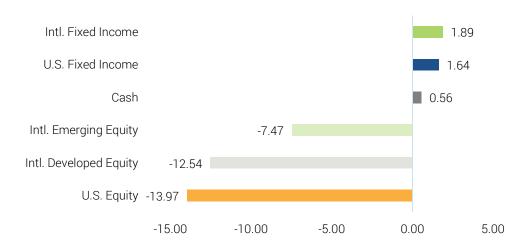
#### **Trailing Returns** 15.00 10.00 5.00 0.00 -5.00 -10.00 -15.00 -20.00 1 Year 3 Years 5 Years 10 Years ■ U.S. Equity -4.96 9.17 8.25 13.20 ■ Intl. Developed Equity -13.79 2.87 0.53 6.32 9.25 Intl. Emerging Equity -14.58 8.02 1.65 ■ U.S. Fixed Income 0.01 2.06 2.52 3.48 ■ Intl. Fixed Income 3.17 3.51 4.11 3.98 1.83 0.96 0.34 ■ Cash 0.59

# Length of U.S. Expansions



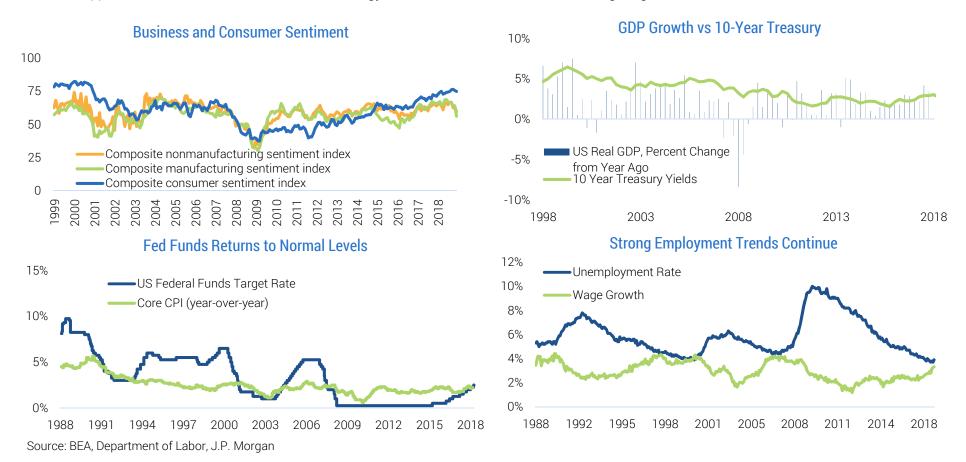
Source: BEA, S&P, MSCI, Barclays

# **Quarterly Performance**



Economic Factors
As of 12/31/2018

U.S. gross domestic product (GDP) growth remained strong into the third quarter, supported by consumers, but appears likely to have peaked. The downbeat run for the housing market through most of 2018 in response to higher mortgage rates has continued through many of the latest related reports, including declines in measures of pending existing home sales and homebuilder sentiment. Separately, orders and shipments for the key core capital goods series have also softened in recent months following a strong run. The more timely readings on business sentiment also have deteriorated lately, including a few eye-catching unfavorable results. The December jobs report was a welcome relief from the recent deterioration in many other economic indicators and financial markets. The unemployment rate remains at its lowest level in 16 years, implying tightness in the labor market. Inflation and labor costs gradually rose despite tighter labor markets, keeping recession risks relatively low despite the advanced age of the cycle. The stronger greenback and building global risks have encouraged a cautious approach from the Fed. A "wait and see" strategy is warranted in order to avoid choking off growth.



U.S. Equity As of 12/31/2018

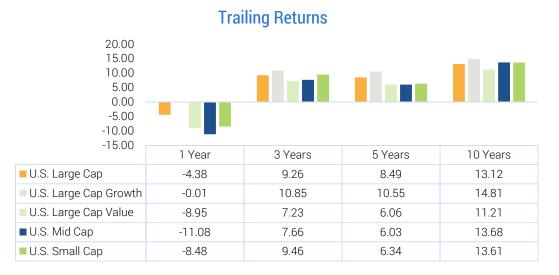
For U.S. equity investors, the fourth guarter of 2018 marked a sudden reversal of fortunes. In the U.S., the S&P 500 went from a record high in September to well into official correction territory by year-end. Small-company stocks, meanwhile, entered a bear market. A confluence of factors weighed, including rising U.S.-China trade tensions, signs the U.S. Fed was undeterred on their mission to raise rates. and concerns that earnings growth was peaking. The "buy the dip" mentality that we experienced earlier in the year was notably absent this time around, bringing valuations to their lowest levels in more than two years. Secular growth stocks that had led the advance over the last few years were among the largest decliners in the fourth quarter. With financial markets and economic data sending conflicting signals, we expect the market focus on Fed speak, key data releases, and information from the forthcoming corporate earnings season to intensify.



# **Quarterly Performance**



Source: S&P, Bloomberg



# **International Developed Equity**

The divergence between the U.S. and International economies stalled in the fourth quarter allowing Non-U.S. stocks to outperform. In absolute terms, international developed equities declined into year-end as Britain's unresolved exit from the European Union and Italy's deficit concerns brought heightened anxieties. Household incomes grew strongly given solid employment gains and a notable acceleration in wage growth. Stocks in Japan outperformed the broad index in U.S. dollar terms. As was the case in U.S. markets, international developed equity value stocks outshined growth in the fourth quarter.

# **Quarterly Performance**



Source: JP Morgan, MSCI

# J.P. Morgan Growth Forecast Revision Indices



# **Trailing Returns**

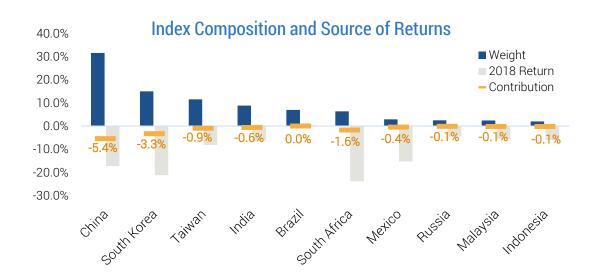


Emerging Markets Equity
As of 12/31/2018

In a somewhat unusual pattern, emerging markets held up much better than U.S. and international developed equities, though that relative outperformance came after emerging-markets indexes had fallen earlier in the year. Incremental trade progress at the G20 meeting between China and the U.S. provided support. China responded to ongoing economic weakness through fiscal and monetary measures to spur growth. Economic growth has slowed but remains stable in most emerging markets, and corporate earnings have recovered after years of disappointing performance. India's economy grew 7.1% in the September quarter, lagging economists' forecasts and the previous quarter's 8.2% pace, but still strong enough to keep its status as the world's fastest-growing major economy.











Source: Morningstar Direct, MSCI

Fixed Income As of 12/31/2018

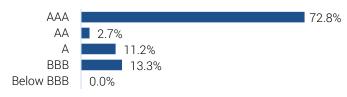
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3.0%

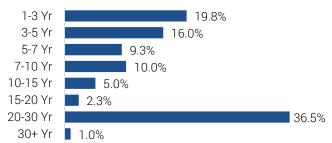
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In the fixed income markets, central banks took the spotlight. For U.S. bond markets, that meant the fourth quarter offered something of a reprieve from the first nine months of the year when bond prices were under pressure from the Fed's rate increases. Although the Fed tightened again in December, worries about the pace of the economic expansion led investors to believe that the pace of Fed tightening will likely slow in 2019. That provided a window for a bounce in interest-rate-sensitive government bonds. It was a far different story in the credit markets, where even as investment-grade bonds rallied, lower-quality debt posted swift declines amid concerns about both slowing economic growth and the potential for rising default rates in some corners of the market where lending standards have grown looser in recent years.

# U.S. Aggregate Quality Distribution



# U.S. Aggregate Maturity Distribution



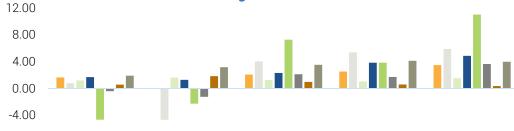
Source: Federal Reserve, Barclays, Bloomberg, Bank of America,

# 



**Treasury Yield Curve** 

# Trailing Returns



-8.00	QTR	1 Year	3 Years	5 Years	10 Years
U.S. Aggregate	1.64	0.01	2.06	2.52	3.48
■ U.S. Long	0.78	-4.68	4.03	5.37	5.88
U.S. Short	1.18	1.60	1.24	1.03	1.52
■ Municipals	1.69	1.28	2.30	3.82	4.85
■ High Yield	-4.67	-2.26	7.27	3.82	10.99
■ TIPS	-0.42	-1.26	2.11	1.69	3.64
■ Treasury Bill	0.56	1.83	0.96	0.59	0.34
■ Global Hedged	1.89	3.17	3.51	4.11	3.98

# Legislative and Regulatory Update

# **Hardship Distributions**

- The following changes to hardship distribution rules in 401(k) plans became effective on January 1, 2019:
  - 1. Participants are no longer required to take plan loans before taking a hardship distribution.
  - 2. Employee salary deferrals will no longer be suspended for six months following a hardship distribution.
  - 3. Participants can now use contributions other than salary deferrals as part of a hardship distribution, including qualified matching contributions, qualified nonelective contributions, safe harbor contributions, and earnings from all eligible sources.

# **Retirement Parity for Student Loans Act**

• In December 2018, Senators Ron Wyden (D-Oregon) and Ben Cardin (D-Maryland) introduced a bill that would allow plan sponsors of 401(k), 403(b) and SIMPLE retirement plans to provide student loan repayment benefits to participants. If the bill passes, plan sponsors will be able to offer matching contributions to employees making student loan repayments. The bill requires the rate of matching for student loans to equal the rate of matching for salary reduction contributions. If a plan offers a 100% match on the first 5% of an employee's salary reduction contributions, then a 100% match must be made on student loan repayments equal to 5% of the employee's compensation. To receive the match, employees would need to provide evidence of student loan payments.<sup>2</sup>

# Retirement Security & Savings Act of 2018

- Introduced to the Senate on December 19, 2018, this bill includes nearly 60 provisions designed to increase savings in 401(k)s and IRAs, improve coverage among part-time workers, reduce barriers to lifetime income options, and allow employees to save for longer periods of time. Some of the key provisions are below:
  - Establish a new automatic safe harbor designed to increase the default level of contributions.
  - Allow long-term part-time employees to participate in a 401(k) plan by requiring duel eligibility of one year of service (1,000 hrs) or two consecutive years of service (500 hrs).
  - Increase the initial age for RMDs from 70 ½ to 72 until 2029, then up to age 75 after. The Treasury would also be required to update
    the mortality tables underlying the RMD regulations every 10 years.
  - Provide a tax credit of \$500/year for three years to small employers if they go through automatic re-enrollment at least once every three years.<sup>3,4</sup>

# **Domestic Affairs**

The Federal Reserve -

On December 19, 2018, the Federal Reserve raised its benchmark funds rate by a quarter of a percentage point to a range of 2.25 - 2.50%. This was the fourth rate hike of 2018, with one to two rate hikes currently expected in 2019.5

# Foreign Affairs

#### Trade Tariffs -

On December 1, 2018, the United States and China agreed to temporarily cease the escalation of trade tariffs for a period of 90 days. The US will maintain tariffs on \$200B of Chinese imports at 10% instead of increasing them to 25% as previously planned. China has agreed to purchase US agricultural products and is expected to also purchase US energy and industrial products. US President Donald Trump and Chinese President Xi Jinping plan to discuss technology transfers, intellectual property, cyber theft and other issues during the period. Trade negotiations remain ongoing between the two countries, and failure to reach an agreement by the March 2, 2019 deadline could result in additional tariffs on both sides.<sup>6,7,8</sup>

#### Brexit -

- In June 2016, the United Kingdom (UK) voted to leave the European Union (EU) on the scheduled date of March 29, 2019.
- Prior to the exit date, the UK expected to negotiate a deal on trade, immigration and other legal matters with the EU.
- On January 15, 2019, Parliament rejected Prime Minister Theresa May's proposed exit deal with the EU, causing uncertainty over the logistics of the UK's departure.
- Possible developments before the exit date could include renegotiation of May's deal, a re-vote on whether to leave the EU at all, an extension to the exit date, or Brexit with no deal.
- If Brexit occurs without a deal in place, Britain could potentially face serious economic damages. A 2018 analysis by the Bank of England suggests unemployment could rise from its current level of 4% to as high as 7.5%, house prices could fall by as much as 30%, and the economy could shrink by as much as 8%.<sup>9,10,11</sup>

### 2019 IRS Limitations

- Many of the contribution limits for the 2019 calendar year increased slightly from 2018. Catch-up contributions for employees age 50 and older remain unchanged at \$6,000.12
  - See below for a summary list of 2018 and 2019 contribution limits:

Item	IRC Reference	2018 Limit	2019 Limit
401(k) and 403(b) Employee Deferral Limit <sup>1</sup>	402(g)(1)	\$18,500	\$19,000
457 Employee Deferral Limit	457(e)(15)	\$18,500	\$19,000
Catch-up Contribution <sup>2</sup>	414(v)(2)(B)(i)	\$6,000	\$6,000
Defined Contribution Dollar Limit	415(c)(1)(A)	\$55,000	\$56,000
Defined Benefit Dollar Limit	415(b)(1)(A)	\$220,000	\$225,000
Compensation Limit <sup>3</sup>	401(a)(17); 404(I)	\$275,000	\$280,000
Highly Compensated Employee Income Limit <sup>4</sup>	414(q)(1)(B)	\$120,000	\$125,000
Key Employee/Officer	416(i)(1)(A)(i)	\$175,000	\$180,000
Social Security Taxable Wage Base		\$128,400	\$132,900

<sup>&</sup>lt;sup>1</sup> Employee deferrals to all 401(k) and 403(b) plans must be aggregated for purposes of this limit. A lower limit applies to SIMPLE plans.

<sup>&</sup>lt;sup>2</sup> Available to employees age 50 or older during the calendar year. A lower limit applies to SIMPLE plans.

<sup>&</sup>lt;sup>3</sup> All compensation from a single employer (including all members of a controlled group) must be aggregated for purposes of this limit.

<sup>&</sup>lt;sup>4</sup>For the 2019 plan year, an employee who earns more than \$120,000 in 2018 is an HCE. For the 2020 plan year, an employee who earns more than \$125,000 in 2019 is an HCE.

### **Compliance Calendar**

• In the following chart, NWCM has highlighted key compliance dates for retirement plan sponsors to be aware of in 2019:

### 2019 January

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		01	02	03	04	05
06	07	08	09	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

- 01 Reminder for all payroll runs: participant contributions should be made no later than 3-5 days past the employee pay date.
- 31 Deadline to mail IRS Forms 1099-R to participants who received distributions the previous year. NOTE: 1099's for distributions are typically handled by the plan's trust company or record keeper.
- 31 Census data should be submitted to Record keepers for calculation that 402(g) limit has not been exceeded for previous plan year. Off-calendar plans within 3 days following plan year end.

### 2019 February

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					01	02
03	04	05	06	07	08	09
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

28 Form 1099-R information transmitted to IRS.

#### 2019 March

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					01	02
03	04	05	06	07	08	09
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

- 15 Deadline for processing corrective distributions for nondiscrimination test failures of ADP (ave deferral %) /ACP (ave contribution %) for Highly Compensated Employees (HCEs). Off-calendar plans corrections must be made 2 1/2 months following the end of the plan year.
- Deadline for employers to submit profit sharing or matching contributions in order to take a deduction for previous year taxes (unless corporate extension is filed). Off-calendar plans 2 1/2 months following plan year end, unless extension filed.
- 31 Deadline for electronic filing of Form 1099-R to report distributions for previous year.

### 2019 April

Sun	Mon	Tue	Wed	Thu	Fri	Sat			
	01	02	03	04	05	06			
07	08	09	10	11	12	13			
14	15	16	17	18	19	20			
21	22	23	24	25	26	27			
28	29	30							

- 01 Initial age 70 1/2 Required Minimum Distributions (RMDs) due to inactive participants who turned age 70 1/2 during previous year.
- 15 Deadline for processing corrective distributions for previous plan year 402(g) excess deferral amounts.

# 2019 May

### 2019 June

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						01
02	03	04	05	06	07	08
09	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

- No key deadlines.
- 30 Deadline for processing corrective distributions for failed ADP/ACP test for plans with EACA (Eligible Automatic Contribution Arrangement) without 10% excise tax.

### **2019** July

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	01	02	03	04	05	06
07	08	09	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

- 31 Deadline for filing Form 5500 (without extension). Off-calendar plans, last day of the 7th month after the plan year end.
- 31 Last day to submit Form 5558 to request automatic extension to file Form 5500 October 15th (2 1/2 months). Off-calendar plans, last day of the 7th month after the plan year end.

### 2019 August

# 2019 September

Sun	Mon	Tue	Wed	Thu	Fri	Sat
01	02	03	04	05	06	07
08	09	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

# No key deadlines.

- 15 Extended deadline for filing corporate tax returns and contribution deadline for deductibility.
- 30 Deadline for distributing Summary Annual Report (SAR) to participants if Form 5500 submission was not extended, December 15 if 5500 extended. Rule is the later of 9 months after close of plan year or 2 months after due date of Form 5500).

### 2019 October

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		01	02	03	04	05
06	07	08	09	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

- 01 If plan sponsor is considering a plan design change for the coming plan year, requested changes should be delivered to your record keeper by Nov 1 to ensure processing and 30-day participant notice requirement.
- Extended deadline for filing Form 5500 for plans that requested a Form 5558 extension. Off-calendar plans, extension deadline is 2 1/2 months following extension filing or 9 1/2 months following plan year end.

#### 2019 November

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					01	02
03	04	05	06	07	08	09
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

- O1 Sponsors with terminated participants who have turned 70 1/2 should be contacted by your record keeper (typically in November) with a list of participants due to receive RMDs (Required Minimum Distributions).
- 20 Recommended distribution of annual notices to participants. Off-calendar plans, notice distribution 45 days before plan year end.

### 2019 December

Sun	Mon	Tue	Wed	Thu	Fri	Sat
01	02	03	04	05	06	07
08	09	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

- Deadline for sending annual 401(k) notices to participants: Safe Harbor notice, Qualified Default Investment Alternative (QDIA) notice, Automatic Contribution Arrangement (ACA) notice, Summary Annual Report (SAR) deadline is December 15, for extended 5500 filing. For administrative ease, a combined notice may be provided for these notices. Off-calendar plans, 30 days prior to the end of the plan year.
- 15 Summary Annual Report (SAR) deadline for extended 5500 filing.
- 31 Deadline for eligible participants to receive Required Minimum Distribution (RMD) for the current year.
- 31 Deadline for processing corrective distributions for failed ADP/ACP test for previous year with 10% excise tax.
- 31 Deadline for correcting a failed ADP/ACP test for previous year with qualified nonelective contributions (QNEC)
- 31 Deadline for amendment to convert existing 401(k) plan to safe harbor design or remove safe harbor design for next plan year.
- 31 Deadline for amending plan for discretionary changes implemented during plan year (certain exceptions apply, e.g. adding salary deferrals, cutting back accrued benefits).

<sup>\*</sup>This chart is intended to provide plan sponsors with a list of notable deadlines and is not a substitute for consultation with ERISA counsel and in no way represents legal advice.

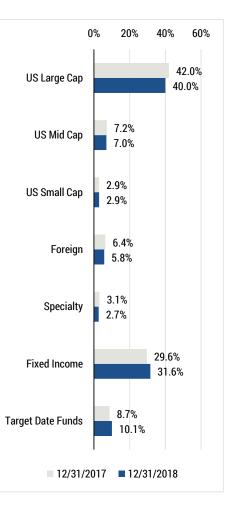
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# County of Fresno 457 DC Plan Summary of Assets

# Summary of Assets As of 12/31/2018

Asset Class	Ticker	%	12/31/2017	Net Increases/Decreases	12/31/2018	%
US Large Cap		42.00%	\$102,150,854	-\$8,974,562	\$93,176,292	40.04%
BlackRock Equity Index - Collective M	02cff1	18.96%	\$46,108,280	(\$4,254,921)	\$41,853,359	17.99%
Alger Spectra Z	aspzx	17.57%	\$42,722,570	(\$3,706,561)	\$39,016,009	16.77%
Columbia Dividend Income Inst3	cddyx	5.48%	\$13,320,004	(\$1,013,080)	\$12,306,924	5.29%
US Mid Cap		7.21%	\$17,533,172	-\$1,297,373	\$16,235,799	6.98%
BlackRock Russell 2000 Index Coll M	03cff3	1.41%	\$3,419,692	\$292,758	\$3,712,450	1.60%
BlackRock MidCap Idx - Collective M	03cff2	3.54%	\$8,615,512	(\$896,266)	\$7,719,246	3.32%
Hennessy Focus Institutional	hfcix	2.26%	\$5,497,968	(\$693,866)	\$4,804,102	2.06%
US Small Cap		2.88%	\$6,996,714	-\$248,892	\$6,747,822	2.90%
Nicholas Limited Edition I	nclex	2.39%	\$5,810,468	(\$257,907)	\$5,552,562	2.39%
Janus Henderson Small Cap Value N	jdsnx	0.49%	\$1,186,246	\$9,015	\$1,195,260	0.51%
Foreign		6.41%	\$15,595,006	-\$2,191,094	\$13,403,912	5.76%
BlackRock EAFE Equity Index Coll F	10cff5	1.26%	\$3,054,660	\$73,233	\$3,127,893	1.34%
Ivy International Core Equity N	iincx	4.38%	\$10,662,849	(\$2,249,411)	\$8,413,438	3.62%
Oppenheimer Developing Markets I	odvix	0.77%	\$1,877,497	(\$14,917)	\$1,862,580	0.80%
Specialty		3.12%	\$7,576,022	-\$1,390,069	\$6,185,953	2.66%
Fidelity Advisor Real Estate Income I	frirx	0.47%	\$1,151,083	(\$210,062)	\$941,021	0.40%
Franklin Utilities R6	fufrx	1.65%	\$4,014,648	(\$711,490)	\$3,303,158	1.42%
Oakmark Equity And Income Investor	oakbx	0.99%	\$2,410,291	(\$468,518)	\$1,941,773	0.83%
Fixed Income		29.64%	\$72,079,706	\$1,403,446	\$73,483,152	31.58%
Virtus Seix Total Return Bond R6	samzx	1.43%	\$3,488,914	\$332,148	\$3,821,062	1.64%
BlackRock US Debt Index Fund Coll W	04cff4	1.64%	\$3,991,975	\$666,731	\$4,658,706	2.00%
Templeton Global Bond R6	fbnrx	0.57%	\$1,377,578	\$319,429	\$1,697,007	0.73%
Fresno County Stable Value	fressv	25.99%	\$63,221,239	\$85,138	\$63,306,377	27.21%
Target Date Funds		8.75%	\$21,279,270	\$2,169,022	\$23,448,291	10.08%
Great-West Lifetime 2015 Trust	grwl15	1.32%	\$3,199,357	(\$54,015)	\$3,145,342	1.35%
Great-West Lifetime 2025 Trust	grwl25	2.92%	\$7,106,144	\$656,224	\$7,762,368	3.34%
Great-West Lifetime 2035 Trust	grwl35	1.94%	\$4,720,176	\$614,030	\$5,334,206	2.29%
Great-West Lifetime 2045 Trust	grwl45	1.85%	\$4,494,394	\$251,884	\$4,746,278	2.04%
Great-West Lifetime 2055 Trust	grwl55	0.72%	\$1,759,200	\$700,898	\$2,460,098	1.06%
Total		100.0%	\$243,210,743	-\$10,529,523	\$232,681,220	100.0%



# County of Fresno 457 DC Plan

Investment Summary As of 12/31/2018

#### Equities Fixed Income Other **Passively-Managed and Cash Funds** Foreign US Foreign US н С S Investment Ticker Qtr YTD 1 Yr 2 Yr 3 Yr 4 Yr 5 Yr 10 Yr BlackRock Equity Index - Collective M 02cff1 0.02 -13.48 -4.32 -4.32 8.01 9.33 7.31 8.56 13.22 BlackRock MidCap Idx - Collective M 03cff2 0.03 -17.22 -10.98 -10.98 1.62 7.46 4.92 5.88 13.62 100 BlackRock Russell 2000 Index Coll M 03cff3 -20.19 -10.91 -10.91 1.18 7.59 12.21 100 BlackRock EAFE Equity Index Coll F 10cff5 0.10 -12.53 -13.43 -13.43 4.17 3.48 0.83 6.46 BlackRock US Debt Index Fund Coll W 04cff4 1.62 0.05 0.05 1.83 2.13 1.81 2.67

### **Actively-Managed Funds**

Style	Investment	Ticker	L	M	s	L	s	Ε	1	s	Т	Υ	н	U	С	R	С	Α	U	Ехр	Qtr	YTD	1 Yr	2 Yr	3 Yr	4 Yr	5 Yr	10 Yr
Income	Columbia Dividend Income Inst3	CDDYX	89	3		3									5					0.58	-9.64	-4.28	-4.28	7.60	9.58	7.32	8.41	11.90
Growth	Alger Spectra Z	ASPZX	84	6		3		1							6					0.96	-16.32	-0.58	-0.58	14.32	9.40	8.90	9.63	16.62
Utilities	Franklin Utilities R6	FUFRX	63	28	2	5									2					0.49	0.88	2.94	2.94	6.83	10.46	5.77	9.45	10.62
Growth	Hennessy Focus Institutional	HFCIX	49	26	10	9	1								5					1.12	-13.02	-10.12	-10.12	3.73	4.99	4.55	5.72	13.95
Balanced	Oakmark Equity And Income Investor	OAKBX	41	13		6			11	8		3			12				6	0.78	-9.26	-8.34	-8.34	2.42	5.19	2.66	3.50	7.83
Growth	Nicholas Limited Edition I	NCLEX		35	50	2	3								10					0.86	-15.04	-0.98	-0.98	8.97	10.09	6.98	6.45	13.34
Blend	Janus Henderson Small Cap Value N	JDSNX		40	48	2	3								7					0.81	-13.90	-12.96	-12.96	-0.87	7.55	4.97	5.49	11.26
Global Blend	Ivy International Core Equity N	IINCX	4			81		11							3				1	0.79	-15.25	-17.53	-17.53	0.83	1.15	0.73	0.82	7.56
Emerging Gr	Oppenheimer Developing Markets I	ODVIX				29		62							5				4	0.87	-7.78	-11.78	-11.78	9.26	8.63	2.57	1.14	10.21
Intermediate	Virtus Seix Total Return Bond R6	SAMZX							64	17			2		17					0.31	2.13	-0.17	-0.17	1.32	1.92	1.52	2.50	3.74
Real Estate	Fidelity Advisor Real Estate Income I	FRIRX	7	13	10				8	1		27	1		10				23	0.75	-3.02	-0.63	-0.63	3.28	5.54	4.60	6.13	11.80
Global Bond	Templeton Global Bond R6	FBNRX							2	1		1	61	1	34					0.56	1.75	1.56	1.56	2.18	3.69	1.73	1.78	5.41
Stable Value	Fresno County Stable Value	fressv													100					0.50	0.51	2.03	2.03	2.02	2.04	2.07	2.09	



# County of Fresno 457 DC Plan

Investment Summary
As of 12/31/2018

					Equ	uities	6			Fi	ixed	Inco	me		quid		0	4la a 11										
Target-Dat	e Funds			US		F	orei	gn		ι	JS		For	eign	Liq		Oi	ther										
Style	Investment	Ticker	L	M	S	L	s	E	1	s	т	Υ	Н	U	С	R	С	Α	U	Ехр	Qtr	YTD	1 Yr	2 Yr	3 Yr	4 Yr	5 Yr	10 Yr
Target Date	Great-West Lifetime 2015 Trust	GRWL15	17	8	4	10		3	20	8	13	5	5		4	3				0.43	-5.71	-3.42	-3.42	4.03	5.34	3.74	4.27	
Target Date	Great-West Lifetime 2025 Trust	GRWL25	22	9	6	14		5	19	5	6	5	4		2	3				0.43	-7.51	-4.52	-4.52	4.92	6.26	4.40	4.90	
Target Date	Great-West Lifetime 2035 Trust	GRWL35	29	12	8	21		7	11	1	2	2	2		1	4				0.44	-10.21	-6.18	-6.18	5.83	7.25	5.07	5.08	
Target Date	Great-West Lifetime 2045 Trust	GRWL45	31	13	10	24		10	6			1	1			4				0.44	-11.83	-7.35	-7.35	6.07	7.51	5.21	5.49	
Target Date	Great-West Lifetime 2055 Trust	GRWL55	29	13	11	25		11	5			1	1			4				0.45	-11.99	-7.80	-7.80	6.04	7.48	5.12	5.31	



Fund Policy Compliance As of 12/31/2018

CALCULATION METHODOLOGY OF OVERALL FUND

Fund Compliance Methodology

Factor	Weight	Explanation	Score Calculation	
RETURNS  Summary compliance report shows the average peer group quartile rank for all time periods (no credit for bottom quartile performance)	40% Overall	Absolute Retu Peer Group Percentile Rankin 3,5,10 Year Periods	Proportional Score	<b>No Score</b> Ranks in the bottom 25% of Peer Group
RISK ADJUSTED RETURNS  Summary compliance report shows the average peer group quartile rank for all time periods (no credit for bottom quartile performance)	20% Overall	Sharpe Ratio Peer Group Percentile Rankin 3,5,10 Year Periods	Proportional Score gs: Ranks in top 75% of Peer Group	<b>No Score</b> Ranks in bottom 25% of Peer Group
RISK Summary compliance report shows the average peer group		Standard Do Peer Group Perce 3,5,10 Year Period	ntile Rankings: Ranks in top 75%	<b>No Score</b> Ranks in bottom 25% of Peer Group
quartile rank for all time periods (no credit for bottom quartile performance)	30% Overall	Upside/Dow Peer Group Percel 3,5,10 Year Period		<b>No Score</b> Ranks in bottom 25% of Peer Group
OTHER Fund expense quartile rank		Expense Ra For current period	Proportional Score Ranks in top 75% of Peer Group	<b>No Score</b> Ranks in bottom 25% of Peer Group
Manager tenure is greater than 3 years		Average Ter Number of years	Full Score Manager Tenure	No Score Manager Tenure

For peer group rankings, a rank of 1-50 indicates the manager performed favorably and ranked in the top half of its peer group for that metric. For example: when measuring risk, a rank of 1 would mean the manager had a very low standard deviation compared to its peer group, whereas when measuring return, a rank of 1 would mean the manager had a very high return compared to its peer group.

# County of Fresno 457 DC Plan

Fund Policy Compliance As of 12/31/2018

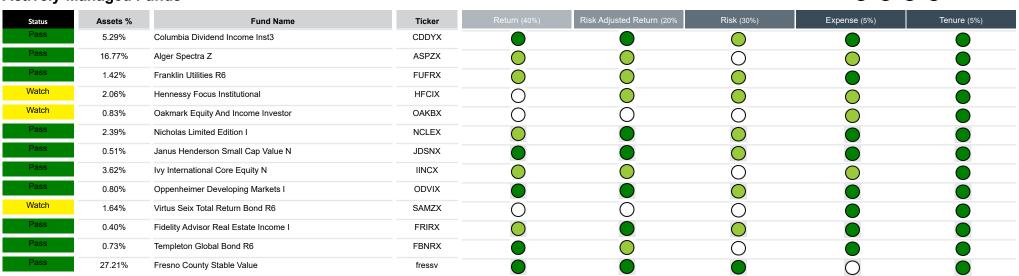
Summary of Fund Compliance

# **Passively-Managed and Cash Funds**

Туре	Assets %	Fund Name	Ticker
LC Index	17.99%	BlackRock Equity Index - Collective M	02cff1
MC Index	3.32%	BlackRock MidCap Idx - Collective M	03cff2
SC Index	1.60%	BlackRock Russell 2000 Index Coll M	03cff3
Global	1.34%	BlackRock EAFE Equity Index Coll F	10cff5
US Debt	2.00%	BlackRock US Debt Index Fund Coll W	04cff4

<sup>\*</sup> This Investment has less than 3 years of performance data

### **Actively-Managed Funds**



Underperforming ◀ ○ ○

Outperforming

<sup>\*</sup> This Investment has less than 3 years of performance data

# County of Fresno 457 DC Plan

Fund Policy Compliance As of 12/31/2018

Underperforming ◀ ○ ○ ● ▶ Outperforming

# **Target-Date Funds**

Status	Assets %	Fund Name	Ticker	Return (40%)	Risk Adjusted Return (20%	Risk (30%)	Expense (5%)	Tenure (5%)
Pass	1.35%	Great-West Lifetime 2015 Trust	GRWL15					
Pass	3.34%	Great-West Lifetime 2025 Trust	GRWL25					
Pass	2.29%	Great-West Lifetime 2035 Trust	GRWL35					
Pass	2.04%	Great-West Lifetime 2045 Trust	GRWL45					
Pass	1.06%	Great-West Lifetime 2055 Trust	GRWL55					

<sup>\*</sup> This Investment has less than 3 years of performance data

Fund Policy Compliance As of 12/31/2018

# Passively-Managed and Cash Funds

Type of Fund	Assets %	Ticker	Fund Name		Return vs r Group (4			Adjusted F		Stan	dard Devi	iation		Risk (30% Jp Captur		Do	wn Captu	re	Other ( Expense	(10%) Tenure
				3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	Peer Rank %	Avg Yrs
LC Index	17.99%	02cff1	BlackRock Equity Index - Collective M	11	6	13	14	7	9	38	35	36	17	10	27	34	25	28	2	5
MC Index	3.32%	03cff2	BlackRock MidCap Idx - Collective M	18	16	13	22	21	20	61	63	65	9	6	11	71	63	58	1	5
SC Index	1.60%	03cff3	BlackRock Russell 2000 Index Coll M	23	23	33	29	27	46	76	86	71	9	4	10	70	80	84	2	5
Global	1.34%	10cff5	BlackRock EAFE Equity Index Coll F	26	23	30	27	24	34	34	53	61	28	33	25	37	36	55	4	5
US Debt	2.00%	04cff4	BlackRock US Debt Index Fund Coll W	1	1		3	21		80	83		8	9		48	48		1	5

# **Actively-Managed Funds**

Overall Fund	Assets %	Ticker	Fund Name		Return vs r Group (4			Adjusted harpe (20		Stan	dard Devi	ation		Risk (30% Jp Captur		Do	wn Captı	ıre	Other Expense	(10%) Tenure
Score				3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	Peer Rank %	Avg Yrs
9	5.29%	CDDYX	Columbia Dividend Income Inst3	6	1	19	5	2	6	9	12	9	68	54	84	7	7	9	15	7
7	16.77%	ASPZX	Alger Spectra Z	45	27	6	55	34	6	72	69	69	16	16	5	86	67	65	46	6
7	1.42%	FUFRX	Franklin Utilities R6	25	16	39	37	17	29	78	74	22	10	13	49	72	62	36	13	12
5	2.06%	HFCIX	Hennessy Focus Institutional	85	55	34	73	39	32	5	12	37	95	88	91	11	13	3	49	7
4	0.83%	OAKBX	Oakmark Equity And Income Investor	33	62	67	66	75	72	94	93	65	5	12	62	95	95	62	28	7
7	2.39%	NCLEX	Nicholas Limited Edition I	28	25	54	7	13	14	2	3	2	84	82	93	3	6	7	16	23
8	0.51%	JDSNX	Janus Henderson Small Cap Value N	13	1	38	4	1	3	5	5	4	82	73	89	4	3	2	12	14
6	3.62%	IINCX	Ivy International Core Equity N	73	24	10	74	25	11	83	80	46	40	13	20	85	65	32	29	10
7	0.80%	ODVIX	Oppenheimer Developing Markets I	26	41	5	18	41	5	29	48	34	62	57	48	16	38	16	12	5
4	1.64%	SAMZX	Virtus Seix Total Return Bond R6	61	36	76	71	50	75	86	89	45	47	25	72	70	63	56	8	7
7	0.40%	FRIRX	Fidelity Advisor Real Estate Income I	5	74	38	3	1	1	3	2	3	97	98	98	5	1	1	18	13
6	0.73%	FBNRX	Templeton Global Bond R6	20	30	25	48	43	40	72	75	89	98	92	84	2	2	3	12	10
9	27.21%	fressv	Fresno County Stable Value	1	1		1	1		1	1		1	1		n/a	1		64	6

Fund Policy Compliance As of 12/31/2018

### **Target-Date Funds**

Overall Fund	Assets %	Ticker	Fund Name		Return vs r Group (4			Adjusted R		Stan	dard Dev	iation		Risk (30% Ip Captur		Do	own Captu	re	Other ( Expense	10%) Tenure
Score	Score			3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	Peer Rank %	Avg Yrs
9	1.35%	GRWL15	Great-West Lifetime 2015 Trust	5	2		6	1		41	21		15	24		30	23		25	5
9	3.34%	GRWL25	Great-West Lifetime 2025 Trust	1	2		4	1		38	27		20	41		22	19		21	5
9	2.29%	GRWL35	Great-West Lifetime 2035 Trust	4	11		3	8		42	25		12	46		27	18		21	5
9	2.04%	GRWL45	Great-West Lifetime 2045 Trust	3	5		5	8		59	44		2	5		40	32		19	5
8	1.06%	GRWL55	Great-West Lifetime 2055 Trust	3	12		6	13		55	50		3	6		44	41		21	5

<sup>\*</sup> This Investment has less than 3 years of performance data

All data except for 'Tenure - Average Years' are listed as a peer rank percentage

This report, along with more detailed performance data on Plan Investment

Options, was reviewed by the Plan's Trustee and/or Investment Committee.

All Funds remain in compliance with Investment Policy and no action need be taken other than indicated in the Fund Compliance Commentary section of this report.

Northwest Capital Management, Inc.

01/30/2019

Trustee / Committee Member

Date

# BlackRock Equity Index - Collective M (02cff1)

Fund Type: LC Index US Large Cap

The fund seeks to replicate the performance of U.S. Large Cap Stocks

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
02cff1	-13.48%	-4.32%	9.33%	8.56%	13.22%
S&P 500 TR USD	-13.52%	-4.40%	9.26%	8.50%	13.12%
Out/(Under) Performing	0.04%	0.07%	0.07%	0.06%	0.10%
Peer Group Ranking	37	20	11	6	13

### BlackRock MidCap Idx - Collective M (03cff2)

Fund Type: MC Index US Mid Cap

The fund seeks to replicate the performance of U.S. Mid Cap Stocks

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
03cff2	-17.22%	-10.98%	7.46%	5.88%	13.62%
S&P MidCap 400 TR	-17.29%	-11.10%	7.66%	6.03%	13.68%
Out/(Under) Performing	0.06%	0.13%	-0.20%	-0.14%	-0.06%
Peer Group Ranking	58	40	18	16	13

### BlackRock Russell 2000 Index Coll M (03cff3)

Fund Type: SC Index US Small Cap

The fund seeks to replicate the performance of U.S. Small Cap Stocks

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
03cff3	-20.19%	-10.91%	7.59%	4.64%	12.21%
Russell 2000 TR USD	-20.20%	-11.02%	7.36%	4.41%	11.97%
Out/(Under) Performing	0.01%	0.11%	0.23%	0.24%	0.24%
Peer Group Ranking	61	32	23	23	33

### **BlackRock EAFE Equity Index Coll F (10cff5)**

Fund Type: Global

Frgn Develpd Large Cap

The fund seeks to replicate performance of Foreign stock represented by the MSCI EAFE Index

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
10cff5	-12.53%	-13.43%	3.48%	0.83%	6.46%
MSCI ACWI Ex USA NR USD	-11.46%	-14.19%	4.48%	0.68%	6.57%
Out/(Under) Performing	-1.07%	0.76%	-0.99%	0.15%	-0.11%
Peer Group Ranking	39	20	26	23	30

### BlackRock US Debt Index Fund Coll W (04cff4)

Fund Type: US Debt

**US Intermed Duration** 

The fund seeks to replicate the performance of the U.S. Bond Market

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
04cff4	1.62%	0.05%	2.13%	2.67%	
BBgBarc US Govt Interm TR USD	2.22%	1.42%	1.20%	1.46%	1.83%
Out/(Under) Performing	-0.60%	-1.37%	0.92%	1.21%	
Peer Group Ranking	78	74	1	1	

### Columbia Dividend Income Inst3 (CDDYX)

Fund Score: 9 (Status: Pass) US Large Cap

The investment seeks total return, consisting of current income and capital appreciation.

The fund invests at least 80% of its net assets (including the amount of any borrowings for investment purposes) in a diversified portfolio of income-producing (dividend-paying) equity securities, which will consist primarily of common stocks but also may include preferred stocks and convertible securities. It invests principally in securities of companies believed to be undervalued but also may invest in securities of companies believed to have the potential for long-term growth. The fund may invest in companies that have market capitalizations of any size.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
CDDYX	-9.64%	-4.28%	9.58%	8.41%	11.90%
S&P 500 Value TR USD	-12.05%	-8.96%	7.23%	6.06%	11.21%
Out/(Under) Performing	2.41%	4.68%	2.34%	2.36%	0.69%
Peer Group Ranking	13	9	6	1	19

#### Alger Spectra Z (ASPZX)

Fund Score: 7 (Status: Pass)

**US Large Cap** 

The investment seeks long-term capital appreciation.

The fund invests primarily in the equity securities of companies of any size that the manager believes demonstrate promising growth potential. Equity securities include common or preferred stocks that are listed on U.S. or foreign exchanges. It may invest a significant portion of its assets in securities of companies conducting business within a single sector, including the information technology, consumer discretionary, and health care sectors as these sectors are defined by manager and certain third party sources.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
ASPZX	-16.32%	-0.58%	9.40%	9.63%	16.62%
S&P 500 Growth TR USD	-14.72%	0.00%	10.85%	10.55%	14.81%
Out/(Under) Performing	-1.60%	-0.58%	-1.46%	-0.93%	1.81%
Peer Group Ranking	63	34	45	27	6

Alger Spectra returned -16.3% in Q4 2018 compared to -14.7% for its benchmark (S&P 500 Growth). For the full year, the fund returned -0.6% compared to -1 basis point for the benchmark. Stock selection in the Technology and Consumer Cyclical sectors were the primary headwinds on relative performance for the quarter. An overweight position in Apple was the biggest detractor as market participants were concerned about slowing iPhone demand and longer replacement cycles. Underweight positions in Starbucks and Tesla hampered relative returns as these names outperformed the broad index. Management has historically favored tech stocks but shifted into healthcare names to position the portfolio more defensively. The fund scores a 7 under our methodology and trailing returns rank in the top quartile of peers for the trailing five- and ten-year periods, respectively.

### Franklin Utilities R6 (FUFRX)

Fund Score: 7 (Status: Pass)

US Large Cap Fund Score

The investment seeks capital appreciation and current income.

The fund normally invests at least 80% of its net assets in the securities of public utilities companies. These are companies that provide electricity, natural

gas, water, and communications services to the public and companies that provide services to public utilities companies. It concentrates (invests more than 25% of its total assets) in companies operating in the utilities industry. The fund invests primarily in equity securities, which consist mainly of common stocks.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
FUFRX	0.88%	2.94%	10.46%	9.45%	10.62%
MSCI World/Utilities NR USD	0.47%	1.98%	7.09%	5.74%	4.42%
Out/(Under) Performing	0.42%	0.96%	3.38%	3.71%	6.20%
Peer Group Ranking	8	36	25	16	39

### **Hennessy Focus Institutional (HFCIX)**

Fund Score: 5 (Status: Watch)

US Mid Cap

The investment seeks capital appreciation.

The fund invests primarily in domestic companies listed on U.S. national securities exchanges. It may also invest in (i) foreign companies listed on U.S. national securities exchanges, (ii) foreign companies through American Depositary Receipts or other types of depositary receipts, which are U.S. dollar-denominated securities of foreign issuers listed on U.S. national securities exchanges and, (iii) foreign companies traded on foreign exchanges. The fund is non-diversified.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
HFCIX	-13.02%	-10.12%	4.99%	5.72%	13.95%
S&P MidCap 400 Growth TR USD	-17.62%	-10.34%	7.27%	6.26%	14.43%
Out/(Under) Performing	4.60%	0.22%	-2.28%	-0.53%	-0.47%
Peer Group Ranking	3	82	85	55	34

Hennessy Focus returned -13.0% over the trailing quarter, while its benchmark (S&P Mid-Cap 400 Growth) posted a -17.6% loss. In 2018, the fund returned -10.1% in line with its benchmark which posted a -10.3% return. Overweight positions in the communications sector and selection in the consumer cyclical sector bolstered performance for the quarter, bringing the fund back in line with its benchmark over the trailing year. However the highly concentrated portfolio opens the fund to idiosyncratic risk and its relatively high fees leave it little margin for error. Under our scoring methodology, the fund now scores a 5 out of 10, but needs one more quarter of outperformance before it can be removed from the watchlist. Based on risk-adjusted returns, the fund ranks in the top half of its peer group over the five- and ten-year periods.

### Oakmark Equity And Income Investor (OAKBX)

Fund Score: 4 (Status: Watch) Uncategorized

The investment seeks income and preservation and growth of capital. The fund invests primarily in a diversified portfolio of U.S. equity and debt securities (although the fund may invest up to 35% of its total assets in equity and debt securities of non-U.S. issuers). It is intended to present a balanced investment program between growth and income by investing approximately 40-75% of its total assets in common stock, including securities convertible into common stock, and up to 60% of its total assets in debt securities issued by U.S. or non-U.S. governments and corporate entities rated at the time of purchase within the two highest grades.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
OAKBX	-9.26%	-8.34%	5.19%	3.50%	7.83%
DJ Moderate TR USD	-7.70%	-5.21%	5.53%	4.11%	8.22%
Out/(Under) Performing	-1.56%	-3.13%	-0.33%	-0.61%	-0.39%
Peer Group Ranking	64	85	33	62	67

Oakmark Equity and Income returned -9.26% over the last quarter, underperforming its benchmark (DJ Moderate) by -1.56%. The primary detractors from performance were an international equity and duration underweight. As the rolling bear entered the U.S. in October, international equity outperformed where valuation discounts were already priced. Subsequently, the risk-off sentiment collapsed Treasury yields where the fund's shorter duration provided less of a ballast. Management did not add to any new stocks during the sell-off, rather increased existing holdings at more attractive prices. The fund scores a 4 under our scoring methodology and trailing risk-adjusted returns rank in the bottom half of peers for the trailing three- and five- year periods, respectively.

### Nicholas Limited Edition I (NCLEX)

Fund Score: 7 (Status: Pass)

**US Small Cap** 

The investment seeks to increase the value of the investment over the long-term. The fund primarily invests in common stocks of domestic corporations with small- and medium-sized market capitalizations believed to have growth potential. The advisor believes a company's annual sales volume and market capitalization are the factors most illustrative of a company's size. The advisor generally considers companies with market capitalizations up to \$3 billion as "small", between \$3 billion and \$25 billion as "medium," and greater than \$25 billion as "large."

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
NCLEX	-15.04%	-0.98%	10.09%	6.45%	13.34%
Russell 2000 Growth TR USD	-21.65%	-9.30%	7.25%	5.14%	13.52%
Out/(Under) Performing	6.61%	8.31%	2.85%	1.31%	-0.18%
Peer Group Ranking	1	20	28	25	54

Nicholas Limited Edition returned -15.0% compared to -21.7% of its benchmark (Russell 2000 Growth) over the trailing quarter. For the year, the fund returned -1.0%, while its benchmark returned -9.3%. Stock selection in industrials, healthcare, and consumer cyclical sectors provided the largest tailwinds over the quarter. Despite forgoing some gains in the bull market of the last decade, the conservative, quality-based approach of the fund has protected its investors in a volatile 2018. For our part, we are satisfied with the fund's effective conservative philosophy as it has continued to perform over the long-term. Under our scoring methodology, the fund scores a 7 and ranks in the top quartile of its peer group for the three-, five- and ten-year periods, based off risk-adjusted returns.

### Janus Henderson Small Cap Value N (JDSNX)

Fund Score: 8 (Status: Pass)

US Small Cap

The investment seeks capital appreciation.

The fund pursues its investment objective by investing primarily in the common stocks of small companies whose stock prices are believed to be undervalued by the fund's portfolio managers. It invests, under normal circumstances, at least 80% of its net assets (plus any borrowings for investment purposes) in equity securities of small companies whose market capitalization, at the time of initial purchase, is less than the 12-month average of the maximum market capitalization for companies included in the Russell 2000 Value Index. The fund may invest up to 20% of its net assets in cash or similar investments.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
JDSNX	-13.90%	-12.96%	7.55%	5.49%	11.26%
Russell 2000 Value TR USD	-18.67%	-12.86%	7.37%	3.61%	10.40%
Out/(Under) Performing	4.77%	-0.09%	0.17%	1.88%	0.86%
Peer Group Ranking	4	22	13	1	38

### Ivy International Core Equity N (IINCX)

Fund Score: 6 (Status: Pass)

Frgn Develpd Large Cap

The investment seeks to provide capital growth and appreciation.

The fund invests, under normal circumstances, at least 80% of its net assets in

equity securities of companies primarily located in, or principally traded in, developed European and Asian/Pacific Basin markets. In seeking to enhance potential return, it also may invest in issuers located or doing business in emerging market countries. The fund may invest up to 100% of its total assets in foreign securities.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
IINCX	-15.25%	-17.53%	1.15%	0.82%	7.56%
MSCI ACWI Ex USA NR USD	-11.46%	-14.19%	4.48%	0.68%	6.57%
Out/(Under) Performing	-3.79%	-3.34%	-3.33%	0.15%	0.99%
Peer Group Ranking	87	77	73	24	10

# Oppenheimer Developing Markets I (ODVIX)

Fund Score: 7 (Status: Pass)

Frgn Emergng Markets

The investment seeks capital appreciation.

The fund mainly invests in common stocks of issuers in developing and emerging markets throughout the world and at times it may invest up to 100% of its total assets in foreign securities. Under normal market conditions, it will invest at least 80% of its net assets, plus borrowings for investment purposes, in equity securities of issuers whose principal activities are in a developing market, i.e. are in a developing market or are economically tied to a developing market country. The fund will invest in at least three developing markets.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
ODVIX	-7.78%	-11.78%	8.63%	1.14%	10.21%
MSCI EM NR USD	-7.48%	-14.57%	9.26%	1.65%	8.02%
Out/(Under) Performing	-0.30%	2.79%	-0.63%	-0.52%	2.19%
Peer Group Ranking	53	9	26	41	5

Oppenheimer Developing Markets returned -7.8% in Q4 2018 compared to -7.5% for its benchmark (MSCI Emerging Markets). For the full year, the fund returned -11.8% compared to -14.6% for the benchmark. An overweight position in Hong Kong was the primary headwind on Q4 performance relative to the benchmark, as the region underperformed the broader emerging markets. Additionally, management was underweight Utilities and Financial Services, which detracted from relative performance as these areas outperformed. Looking forward, management is bullish on emerging market equities and seeks to invest in companies with sustainable growth and durable advantages. The fund holds 10% less in China than its benchmark but seeks exposure through companies such as Louis Vuitton and Kering whose earnings will reflect Chinese growth. NWCM is pleased with yearly performance for 2018, and the fund currently scores a 7 under our methodology. Its risk-adjusted returns rank in the top decile relative to peers for the trailing three- and ten-year periods, and in the top half for the trailing five-year period.

### Virtus Seix Total Return Bond R6 (SAMZX)

Fund Score: 4 (Status: Watch)

**US Intermed Duration** 

The investment seeks to maximize long term total return through a combination of current income and capital appreciation, consistent with capital preservation. The fund invests in various types of income-producing debt securities including mortgage- and asset-backed securities, government and agency obligations, corporate obligations and floating rate loans. It normally invests at least 80% of its net assets (plus any borrowings for investment purposes) in fixed income securities. The fund may invest up to 20% of its net assets in below investment grade, high yield debt obligations.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
SAMZX	2.13%	-0.17%	1.92%	2.50%	3.74%
BBgBarc US Agg Bond TR USD	1.64%	0.02%	2.06%	2.52%	3.48%
Out/(Under) Performing	0.49%	-0.19%	-0.14%	-0.02%	0.26%
Peer Group Ranking	3	31	61	36	76

The Virtus Seix Total Return Bond fund returned +2.13% in the quarter, outperforming the Bloomberg Barclays Aggregate Index return of 1.64%. The fund's high yield short (long credit-default swap index) was the primary contributor to relative performance during the quarter, contributing approximately 42 bps. The corporate bond and securitized underweights were also positive contributors to relative performance for the quarter. The fund closed out of its high yield short position in December, but has not made material changes to their credit asset exposure. Looking forward, management maintains their safe income at a reasonable price theme, and is overweight high quality Commercial Mortgage Backed Securities (CMBS) and Asset Back Securities (ABS). The fund scores a 4 under our scoring methodology and remains on watch despite the recent up-tick in performance. Trailing performance ranks in the top half for the trailing 5-year period, but lands in the bottom half of peers over the trailing 3- and 10-year periods, respectively.

### Fidelity Advisor Real Estate Income I (FRIRX)

Fund Score: 7 (Status: Pass)

**REIT** 

The investment seeks higher than average income; and capital growth is the secondary objective.

The fund normally invests primarily in preferred and common stocks of REITs; debt securities of real estate entities; and commercial and other mortgage-backed securities, with an emphasis on lower-quality debt securities (those of less than investment-grade quality, also referred to as high yield debt securities or junk bonds). It invests at least 80% of assets in securities of companies principally engaged in the real estate industry and other real estate related investments. The fund invests in domestic and foreign issuers.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
FRIRX	-3.02%	-0.63%	5.54%	6.13%	11.80%
FTSE Nareit Equity REITs TR USD	-6.73%	-5.05%	2.73%	7.81%	12.07%
Out/(Under) Performing	3.72%	4.42%	2.81%	-1.68%	-0.27%
Peer Group Ranking	4	7	5	74	38

### **Templeton Global Bond R6 (FBNRX)**

Fund Score: 6 (Status: Pass)

Global Unhedged

The investment seeks current income with capital appreciation and growth of income.

Under normal market conditions, the fund invests at least 80% of its net assets in "bonds." Bonds include debt obligations of any maturity, such as bonds, notes, bills and debentures. It invests predominantly in bonds issued by governments, government-related entities and government agencies located around the world. The fund may invest up to 25% of its total assets in bonds that are rated below investment grade or, if unrated determined by the investment manager to be of comparable quality. It is non-diversified.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
FBNRX	1.75%	1.56%	3.69%	1.78%	5.41%
BBgBarc Global Aggregate TR Hdg USD	1.73%	1.76%	2.91%	3.44%	3.78%
Out/(Under) Performing	0.02%	-0.20%	0.78%	-1.66%	1.63%
Peer Group Ranking	13	12	20	30	25

The Templeton Global Bond fund returned 1.75% for the quarter, relative to 1.74% for the Bloomberg Barclays Global Aggregate U.S. Dollar Hedged Index. Currency positions in Latin American and Asia ex-Japan contributed to absolute results. On the other hand, negative duration exposure to U.S. Treasuries detracted from absolute fund performance as the yield on the 10-year note decreased 38 bps. Looking forward, management is focused on specific emerging markets that are less externally vulnerable to trade policy and more domestically driven. The fund scores a 6 under our methodology and trailing returns rank in the top half for the trailing 3-, 5-, and 10-year periods, respectively.

### Fresno County Stable Value (fressv)

Fund Score: 9 (Status: Pass)

Liquid Assets

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
fressv	0.51%	2.03%	2.04%	2.09%	
ICE BofAML 0-3 M US Trsy Bill TR USD	0.55%	1.82%	0.96%	0.59%	0.34%
Out/(Under) Performing	-0.04%	0.21%	1.08%	1.51%	
Peer Group Ranking	26	1	1	1	

Great-West Lifetime 2015 T	rust (GRWL15)
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Fund Score: 9 (Status: Pass)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
GRWL15	-5.71%	-3.42%	5.34%	4.27%	
DJ Target 2015 TR USD	-1.80%	-1.27%	3.54%	2.81%	5.79%
Out/(Under) Performing	-3.91%	-2.15%	1.80%	1.46%	
Peer Group Ranking	52	32	5	2	

### **Great-West Lifetime 2025 Trust (GRWL25)**

Fund Score: 9 (Status: Pass)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
GRWL25	-7.51%	-4.52%	6.26%	4.90%	
DJ Target 2025 TR USD	-4.46%	-3.23%	4.87%	3.70%	8.00%
Out/(Under) Performing	-3.05%	-1.29%	1.39%	1.20%	
Peer Group Ranking	45	24	1	2	

### **Great-West Lifetime 2035 Trust (GRWL35)**

Fund Score: 9 (Status: Pass)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
GRWL35	-10.21%	-6.18%	7.25%	5.08%	
DJ Target 2035 TR USD	-8.70%	-5.79%	6.14%	4.48%	9.89%
	-1.52%	-0.39%	1.11%	0.60%	
	49	19	4	11	

# **Great-West Lifetime 2045 Trust (GRWL45)**

Fund Score: 9 (Status: Pass)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
GRWL45	-11.83%	-7.35%	7.51%	5.49%	
DJ Target 2045 TR USD	-11.75%	-7.79%	6.83%	4.84%	10.70%
Out/(Under) Performing	-0.08%	0.44%	0.68%	0.65%	
Peer Group Ranking	50	22	3	5	

# **Great-West Lifetime 2055 Trust (GRWL55)**

Fund Score: 8 (Status: Pass)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
GRWL55	-11.99%	-7.80%	7.48%	5.31%	
DJ Target 2055 TR USD	-12.57%	-8.37%	6.89%	4.87%	10.73%
Out/(Under) Performing	0.58%	0.58%	0.58%	0.44%	
Peer Group Ranking	50	28	3	12	

# County of Fresno 457 DC Plan

Expense Ratio Report As of 12/31/2018

**Passively-Managed and Cash Funds** 

•		Expense	Peer	Range of Peer Group Expense Ratios			os			
Investment	Ticker	Ratio▲	Rank	0%	0.5%	1%	1.5%	2%	2.5%	3%
41,853,359 BlackRock Equity Index - Collective M	02cff1	0.02%	2							
7,719,246 BlackRock MidCap ldx - Collective M	03cff2	0.03%	1							
3,712,450 BlackRock Russell 2000 Index Coll M	03cff3	0.03%	2							
3,127,893 BlackRock EAFE Equity Index Coll F	10cff5	0.10%	4							
4,658,706 BlackRock US Debt Index Fund Coll W	04cff4	0.04%	1	$\blacktriangle$						
ctively-Managed Funds			'	'						
12,306,924 Columbia Dividend Income Inst3	CDDYX	0.58%	15							
39,016,009 Alger Spectra Z	ASPZX	0.96%	46							
3,303,158 Franklin Utilities R6	FUFRX	0.49%	13		<b>A</b>					
4,804,102 Hennessy Focus Institutional	HFCIX	1.12%	49							
1,941,773 Oakmark Equity And Income Investor	OAKBX	0.78%	28							
5,552,562 Nicholas Limited Edition I	NCLEX	0.86%	16			<b>A</b>				
1,195,260 Janus Henderson Small Cap Value N	JDSNX	0.81%	12							
8,413,438 Ivy International Core Equity N	IINCX	0.79%	29		<b>A</b>					
1,862,580 Oppenheimer Developing Markets I	ODVIX	0.87%	12			<b>A</b>				
3,821,062 Virtus Seix Total Return Bond R6	SAMZX	0.31%	8							
941,021 Fidelity Advisor Real Estate Income I	FRIRX	0.75%	18		<b>A</b>					
1,697,007 Templeton Global Bond R6	FBNRX	0.56%	12							
63,306,377 Fresno County Stable Value	fressv	0.50%	64							
rget-Date Funds										
3,145,342 Great-West Lifetime 2015 Trust	GRWL15	0.43%	25							
7.762.368 Great-West Lifetime 2025 Trust	GRWL25	0.43%	21							
5,334,206 Great-West Lifetime 2035 Trust	GRWL35	0.44%	21							
4,746,278 Great-West Lifetime 2045 Trust	GRWL45	0.44%	19							
2,460,098 Great-West Lifetime 2055 Trust	GRWL55	0.45%	21							
2,400,000 Gloat-West Ellouine 2000 Trust	5111255	0.4370	21							
232,681,220	Expense Ratio Averages	0.50%	19		Weighte	d Average	e Gross Exp	ense Ratio	: 0.49%	

Your Plan	Bal Weighted Avg	1st Quartile	2nd Quartile	3rd Quartile	4th Quartile
Expense Ratio	0.49%	81.5%(22)	14.8%(4)	3.7%(1)	-

# **Target Date Review**

Retirement Date	Investment	3-Mo	1 Yr	2 Yr *	3 Yr *	5 Yr *	Expense Ratio
2015							
	Great-West Lifetime 2015 Trust	-5.71	-3.42	4.03	5.34	4.27	0.43
	Morningstar Lifetime Mod 2015 TR USD	-5.20	-3.54	3.66	4.79	3.61	
	Benchmark +/-	-0.51	0.12	0.37	0.55	0.66	
2025							
	Great-West Lifetime 2025 Trust	-7.51	-4.52	4.92	6.26	4.90	0.43
	Morningstar Lifetime Mod 2025 TR USD	-7.01	-4.90	4.37	5.69	4.16	
	Benchmark +/-	-0.50	0.38	0.55	0.57	0.74	
2035							
	Great-West Lifetime 2035 Trust	-10.21	-6.18	5.83	7.25	5.08	0.44
	Morningstar Lifetime Mod 2035 TR USD	-9.95	-6.82	5.09	6.72	4.61	
	Benchmark +/-	-0.26	0.64	0.74	0.53	0.47	
2045							
	Great-West Lifetime 2045 Trust	-11.83	-7.35	6.07	7.51	5.49	0.44
	Morningstar Lifetime Mod 2045 TR USD	-11.67	-8.17	5.21	7.05	4.60	
	Benchmark +/-	-0.16	0.82	0.86	0.46	0.89	
2055							
	Great-West Lifetime 2055 Trust	-11.99	-7.80	6.04	7.48	5.31	0.45
	Morningstar Lifetime Mod 2055 TR USD	-11.84	-8.57	5.16	7.04	4.42	
	Benchmark +/-	-0.15	0.77	0.88	0.44	0.89	

<sup>\*</sup>Returns are annualized after 1 year

<sup>\*\*</sup>Great West Lifetime Trust Series replaced Great West Lifetime Trust Series II in June 2016. Return data prior to June 2016 reflects Great West Lifetime Trust Series II

<sup>\*\*\*</sup> Great West Lifetime Trust Series expense ratios were reduced to 0.43%-0.45% in Q2 2018

Historical Watch List As of 12/31/2018

Current Lineu	p-otatao	Current	Placed On					Current	Placed Or
Asset Class		Status	Watch	Asset Class				Status	Watch
US Large Cap				Fixed Income					
02cff1	BlackRock Equity Index - Collective M	Pass	=	04cff4	BlackRock US D	ebt Index Fund Co	oll W	Pass	-
ASPZX	Alger Spectra Z	Pass	=	SAMZX	Virtus Seix Tota	l Return Bond R6		Watch	2018 - Q3
CDDYX	Columbia Dividend Income Inst3	Pass	-	FBNRX	Templeton Glob	al Bond R6		Pass	-
US Mid Cap				fressv	Fresno County	Stable Value		Pass	-
03cff2	BlackRock MidCap Idx - Collective M	Pass	=	Target Date Fu	unds				
03cff3	BlackRock Russell 2000 Index Coll M	Pass	-	GRWL15	Great-West Life	time 2015 Trust		Pass	-
HFCIX	Hennessy Focus Institutional	Watch	2018 - Q3	GRWL25	Great-West Life	time 2025 Trust		Pass	-
<b>US Small Cap</b>				GRWL35	Great-West Life	time 2035 Trust		Pass	-
NCLEX	Nicholas Limited Edition I	Pass	-	GRWL45	Great-West Life	time 2045 Trust		Pass	-
JDSNX	Janus Henderson Small Cap Value N	Pass	-	GRWL55	Great-West Life	time 2055 Trust		Pass	-
Foreign									
10cff5	BlackRock EAFE Equity Index Coll F	Pass	-						
IINCX	Ivy International Core Equity N	Pass	-						
ODVIX	Oppenheimer Developing Markets I	Pass	=						
Specialty									
FRIRX	Fidelity Advisor Real Estate Income I	Pass	-						
FUFRX	Franklin Utilities R6	Pass	-						
OAKBX	Oakmark Equity And Income Investor	Watch	2018 - Q3						
Watch List Hi	story								
Water List III	story		Most Recent	Time on Watch	Previous Tir	ne on Watch	Previous Ti	me on Watch	
		Status	Placed	Removed	Placed	Removed	Placed	Removed	
HFCIX	Hennessy Focus Institutional	In Plan	2018 - Q3	-					=
OAKBX	Oakmark Equity and Income Investor	In Plan	2018 - Q3	_	2012 - Q1	2012 - Q3			
SAMZX	Virtus Seix Total Return Bond R6	In Plan	2018 - Q3	-	2013 - Q4	2015 - Q2			
FRESSV	County Of Fresno Stable Value Fund	In Plan	2017 - Q1	2018 - Q1	20.0 4.	20.0 42			
GRWL15	Great-West Lifetime 2015 Trust	In Plan	2017 - Q1	2018 - Q1					
GRWL25	Great-West Lifetime 2025 Trust	In Plan	2017 - Q1	2018 - Q1					
	0.000000 =000								
GRWL35	Great-West Lifetime 2035 Trust	In Plan	2017 - 01	•					
GRWL35	Great-West Lifetime 2035 Trust	In Plan In Plan	2017 - Q1 2017 - Q1	2018 - Q1					
GRWL45	Great-West Lifetime 2045 Trust	In Plan	2017 - Q1	2018 - Q1 2018 - Q1					
GRWL45 GRWL55	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust	In Plan In Plan	2017 - Q1 2017 - Q1	2018 - Q1 2018 - Q1 2018 - Q1					
GRWL45 GRWL55 FBNRX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6	In Plan In Plan In Plan	2017 - Q1 2017 - Q1 2016 - Q2	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1					
GRWL45 GRWL55 FBNRX NCLEX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N	In Plan In Plan In Plan In Plan	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2					
GRWL45 GRWL55 FBNRX NCLEX CDDYX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N Columbia Dividend Income Z	In Plan In Plan In Plan In Plan In Plan	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4 2013 - Q4	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2 2014 - Q4					
GRWL45 GRWL55 FBNRX NCLEX CDDYX SEGSX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N Columbia Dividend Income Z Sentinel Government Securities A	In Plan In Plan In Plan In Plan In Plan Removed	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4 2013 - Q4 2014 - Q2	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2 2014 - Q4 2015 - Q2					
GRWL45 GRWL55 FBNRX NCLEX CDDYX SEGSX MSIIX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N Columbia Dividend Income Z Sentinel Government Securities A MainStay International Equity I	In Plan In Plan In Plan In Plan In Plan Removed Removed	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4 2013 - Q4 2014 - Q2 2012 - Q4	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2 2014 - Q4 2015 - Q2 2015 - Q2					
GRWL45 GRWL55 FBNRX NCLEX CDDYX SEGSX MSIIX PAXIX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N Columbia Dividend Income Z Sentinel Government Securities A MainStay International Equity I Pax Balanced Institutional	In Plan In Plan In Plan In Plan In Plan Removed Removed Removed	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4 2013 - Q4 2014 - Q2 2012 - Q4 2012 - Q4	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2 2014 - Q4 2015 - Q2 2015 - Q2 2013 - Q2					
GRWL45 GRWL55 FBNRX NCLEX CDDYX SEGSX MSIIX PAXIX GTAVX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N Columbia Dividend Income Z Sentinel Government Securities A MainStay International Equity I Pax Balanced Institutional Invesco Mid Cap Core Equity R5	In Plan In Plan In Plan In Plan In Plan Removed Removed Removed Removed	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4 2013 - Q4 2014 - Q2 2012 - Q4 2012 - Q4 2012 - Q1	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2 2014 - Q4 2015 - Q2 2015 - Q2 2013 - Q2 2013 - Q2					
GRWL45 GRWL55 FBNRX NCLEX CDDYX SEGSX MSIIX PAXIX GTAVX NBGNX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N Columbia Dividend Income Z Sentinel Government Securities A MainStay International Equity I Pax Balanced Institutional Invesco Mid Cap Core Equity R5 Neuberger Berman Genesis Inv	In Plan In Plan In Plan In Plan In Plan Removed Removed Removed Removed Removed	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4 2013 - Q4 2014 - Q2 2012 - Q4 2012 - Q4 2012 - Q1 2012 - Q1	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2 2014 - Q4 2015 - Q2 2015 - Q2 2013 - Q2 2013 - Q2 2012 - Q3					
GRWL45 GRWL55 FBNRX NCLEX CDDYX SEGSX MSIIX PAXIX GTAVX	Great-West Lifetime 2045 Trust Great-West Lifetime 2055 Trust Templeton Global Bond R6 Nicholas Limited Edition N Columbia Dividend Income Z Sentinel Government Securities A MainStay International Equity I Pax Balanced Institutional Invesco Mid Cap Core Equity R5	In Plan In Plan In Plan In Plan In Plan Removed Removed Removed Removed	2017 - Q1 2017 - Q1 2016 - Q2 2013 - Q4 2013 - Q4 2014 - Q2 2012 - Q4 2012 - Q4 2012 - Q1	2018 - Q1 2018 - Q1 2018 - Q1 2017 - Q1 2015 - Q2 2014 - Q4 2015 - Q2 2015 - Q2 2013 - Q2 2013 - Q2					

<sup>\*</sup> Watch List History displays all funds that have been on watch in the plan since 2012



## Item 9 - Exhibit C

**Summary of Proposed Changes** 

County of Fresno 457 DCP



#### Overview

In the December 2018 report, Northwest Capital Management (NWCM) provided an in-depth evaluation on the plan's investment options. At the meeting, NWCM reported that it would be recommending action items on three of the plan's investment options at the March 2019 report meeting. Listed below are action items for three funds NWCM has proposed for the DCMC's consideration:

- 1. NWCM recommends removing Oakmark Equity and Income and map all assets to the age appropriate Qualified Default Investment Alternative QDIA (page 4)
- 2. NWCM recommends removing Hennessy Focus Fund and map all assets to T. Rowe Price Mid-Cap Growth (pages 5-23)
- 3. NWCM recommends removing Virtus Seix Total Return Bond and map all assets to the Metropolitan West Total Return Bond Fund (pages 24-43)

This presentation includes two funds for comparison relative to each respective incumbent. NWCM's research department utilizes a variety of resources, including Morningstar Direct, to source institutional quality investment managers. The recommended replacements are approved by the NWCM Investment Committee, through our rigorous due diligence process. These funds have been through successive stages of analysis and multiple in-office reviews. NWCM has included a detailed writeup of each strategy recommended at the end of this document

NWCM

**Review and Recommendation**Oakmark Equity & Income



### **Oakmark Recommendation**

NWCM recommends removing the Oakmark Equity and Income fund due to poor performance and to consolidate the investment menu. It is not necessary to have both a balanced fund such as the Oakmark Equity and Income Fund and a suite of target retirement date funds that serve the same purpose. This purpose is to provide a diversified, one-stop offering for participants that are looking for professional management and don't want to build their own portfolio. We believe the target date funds are superior in fulfilling this purpose due to the broader spectrum of asset classes utilized in the portfolios. A dditionally, these funds provide diversification benefits through the age appropriate asset allocation and automatic rebalancing to a more conservative portfolio as the investor ages. As such, in order to reduce redundancy in the menu and reduce potential participant confusion, we would recommend eliminating the Oakmark Equity Income Fund and mapping the assets to the participant age-appropriate target retirement date fund.

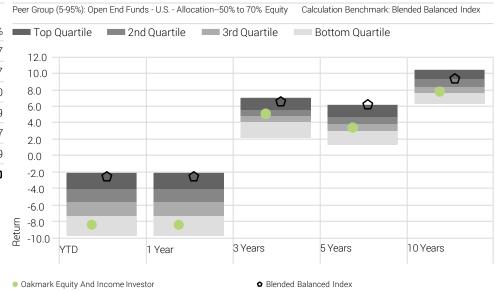
#### Snapshot

	Ticker	Morningstar Category	Fund Score	Percent of Plan Assets	Prospectus Net Expense Ratio
Oakmark Equity And Income Investor	vestor OAKBX US Fund Allocation50% to 70% Equity		4	0.83%	0.78

#### Oakmark Equity And Income Investor - Asset Allocation (US)

#### 

#### Performance Relative to Peer Group



NWCM

Mid-Cap Growth Manager Search Report Hennessy Focus Institutional



### Mid-Cap Growth Manager Search Report

Executive Summary 2.06% of Total Assets

This document has been prepared to provide analysis of several potential replacement candidates in the Mid-Cap Growth asset class. The current option, Hennessy Focus Institutional, has worsened in the Mid-Cap Growth space due to continued underperformance relative to benchmark and peer group, and the availability of more compelling options in the category.

Northwest Capital Management (NWCM) has conducted a manager search in the Mid-Cap Growth space to find appropriate replacements The candidates presented generally include management teams that have satisfied the following criteria:

- 1. Investment track record of no less than three years
- 2. Expense ratio below Mid-Cap Growth category average
- 3. Fund performance ranked within top 50th percentile of category peers over the trailing three- and five-year periods
- 4. Reasonable portfolio diversification and risk (volatility) characteristics
- 5. Investment Style consistency over evaluation periods

We have provided two alternative candidates in the Mid-Cap Growth asset class category along with the incumbent investment option for review. NWCM has determined that T Rowe Price Mid-Cap Growth I is a prudent replacement candidate. In making the investment recommendation, NWCM analyzed the following traits:

- Historical performance T Rowe Price Mid-Cap Growth I substantially outperforms the Russell Mid Cap Growth Index for the trailing three-, five-, and ten-year periods
- Risk adjusted returns T Rowe Price Mid-Cap Growth I has a greater Sharpe ratio (return / standard deviation) over each trailing period
- Peer group rankings T Rowe Price Mid-Cap Growth I is in the top of its peer group for trailing one-, three-, five-, and ten-year periods
- Upside / downside capture T Rowe Price Mid-Cap Growth I has participated to the upside while limiting the downside

We believe the best strategies have consistently impressive performance, established management with a proven track record, and appear best-suited to perform well in the spaces they a re being slotted to fill. From the universe of Mid-Cap Growth managers, we recommend replacing Hennessy Focus Institutional with T. Rowe Price Mid-Cap Growth I.



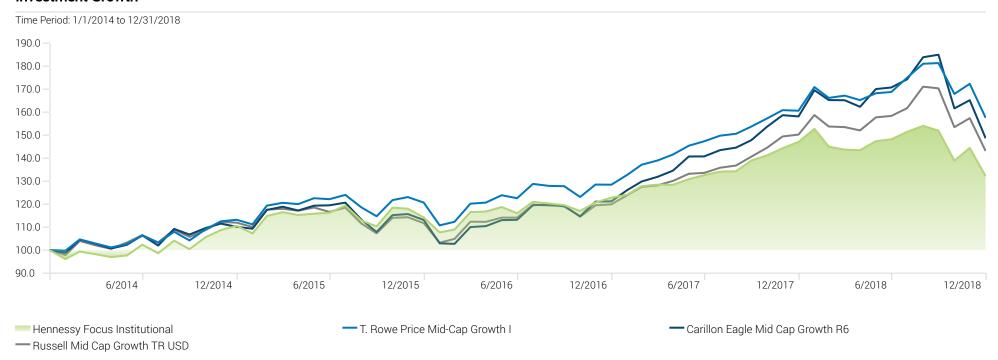
### Mid-Cap Growth Manager Search Report

	Hennessy Focus Institutional	T. Rowe Price Mid-Cap Growth I	Carillon Eagle Mid Cap Growth R6
Firm City	Novato, CA	Baltimore, MID	St Petersburg, FL
Year Firm Founded	1989	1937	1976
Firm % Owned by Employees	0%	16%	~50%
GIPS Compliance*	No	Yes	Yes
Firm Total Assets	\$5.6 Billion	\$1.04 Trillion	\$32 Billion
Fund Size	1,790,760,088	31,100,512,176	4,998,102,922
Investment Type	Open-End Fund	Open-End Fund	Open-End Fund
Minimum Investment (Base Currency)	250,000	1,000,000	0
Prospectus Net Expense Ratio	1.10	0.62	0.66
NWCM Fund Score	5	9	7
Portfolio Manager(s)	David S. Rainey since 8/22/2009	Brian W.H. Berghuis since 6/30/1992	Bert L. Boksen since 8/20/1998
	Ira M. Rothberg since 8/22/2009		Christopher Sassouni since 1/3/2006
	Brian E. Macauley since 8/22/2009		Eric Mintz since 3/1/2008

<sup>\*</sup>The Global Investment Performance Standards (GIPS) are ethical standards used by investment managers. They are used when creating performance presentations that ensure fair representation and full disclosure of investment performance results. Global Investment Professional Standards were created by the CFA Institute and are governed by the GIPS Executive Committee. They are standardized guidelines for reporting the ability of an investment firm to make profits for investors.

# Mid-Cap Growth Manager Search Report

#### **Investment Growth**



#### Performance

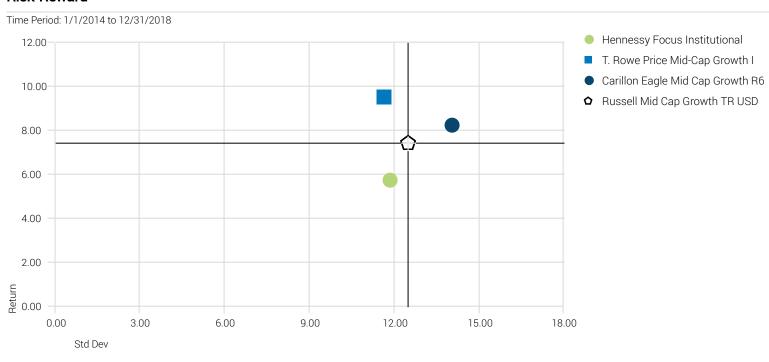
Time Period: 1/1/2014 to 12/31/2018 Calculation Benchmark: Russell Mid Cap Growth TR USD

	Return	Std Dev	Alpha	Beta	Sharpe Ratio	Treynor Ratio (arith)	Information Ratio (arith)	R2
Hennessy Focus Institutional	5.72	11.85	-0.83	0.88	0.47	5.71	-0.37	86.69
T. Rowe Price Mid-Cap Growth I	9.51	11.67	2.52	0.91	0.78	9.74	0.69	94.24
Carillon Eagle Mid Cap Growth R6	8.24	14.05	0.27	1.10	0.59	6.89	0.26	95.60
Russell Mid Cap Growth TR USD	7.42	12.51	0.00	1.00	0.58	6.74		100.00



# Mid-Cap Growth Manager Search Report

#### **Risk-Reward**



#### Risk

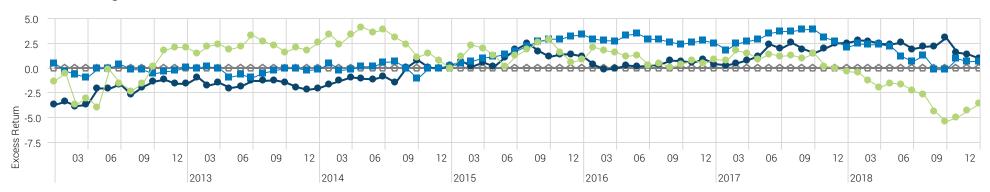
Time Period: 1/1/2014 to 12/31/2018

	Return	Std Dev	Downside Deviation	Upside Std Dev	Value at Risk	Excess Return	Gain/Loss Ratio	Tracking Error
Hennessy Focus Institutional	5.72	11.85	3.58	2.43	7.18	-1.69	1.48	4.58
T. Rowe Price Mid-Cap Growth I	9.51	11.67	1.90	2.04		2.09	1.87	3.05
Carillon Eagle Mid Cap Growth R6	8.24	14.05	2.18	1.86	8.33	0.82	1.65	3.19
Russell Mid Cap Growth TR USD	7.42	12.51	0.00		7.46	0.00	1.63	0.00



### Mid-Cap Growth Manager Search Report

#### 36 Month Rolling Excess Returns



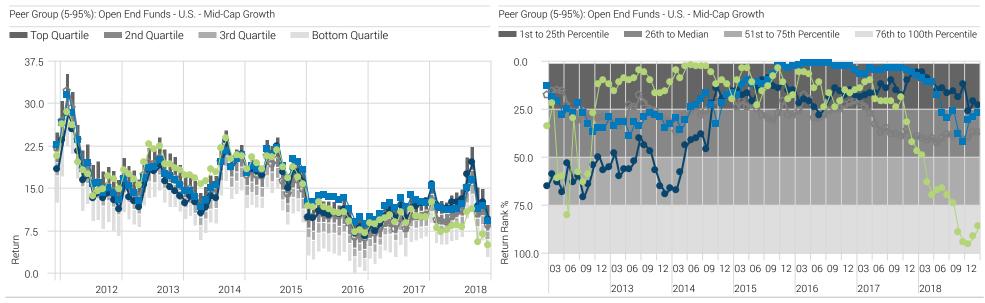
—Hennessy Focus Institutional

- —T. Rowe Price Mid-Cap Growth I
- Carillon Eagle Mid Cap Growth R6

- Russell Mid Cap Growth TR USD

### Rolling Returns vs. Peer Group

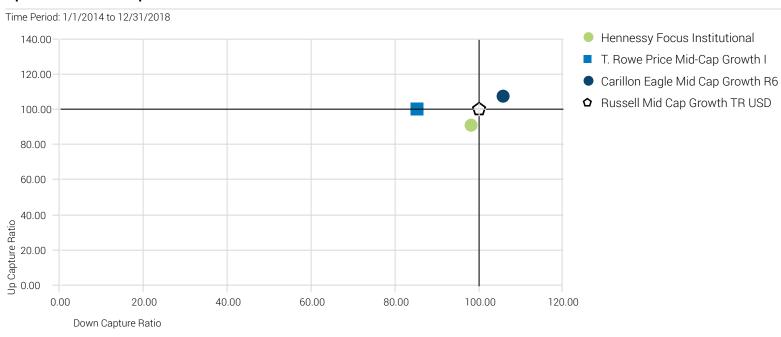
#### **Rolling Return Quartiles**





# Mid-Cap Growth Manager Search Report

#### **Upside-Downside Capture**



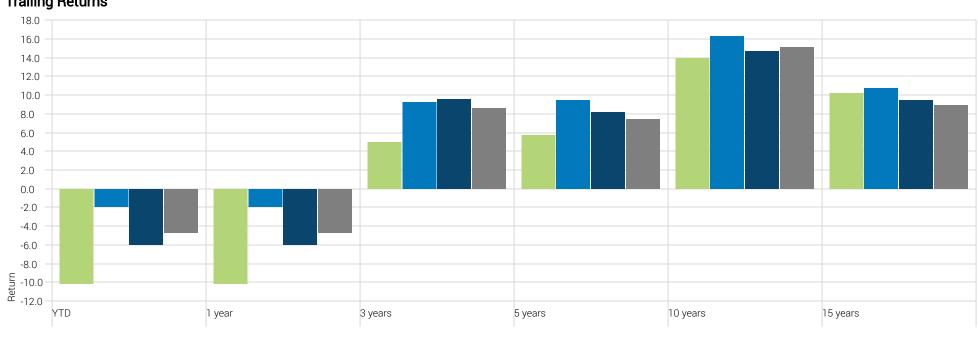
#### **Market Performance**

Time Period: 1/1/2014 to 12/31/2018	ime Period: 1/1/2014 to 12/31/2018												
	Up Period Percent	Down Period Percent	Best Month	Worst Month	Best Quarter	Worst Quarter	Up Capture Ratio	Down Capture Ratio	R2				
Hennessy Focus Institutional	61.67	38.33	7.41	-8.60	10.09	-13.03	90.76	98.09	86.69				
T. Rowe Price Mid-Cap Growth I	63.33	36.67	7.33	-8.57	8.60	-13.11	99.95	85.32	94.24				
Carillon Eagle Mid Cap Growth R6	65.00	35.00	7.47	-12.62	8.78	-19.64	107.65	105.75	95.60				
Russell Mid Cap Growth TR USD	60.00	40.00	7.14	-9.90	7.57	-15.99	100.00	100.00	100.00				



# Mid-Cap Growth Manager Search Report

#### **Trailing Returns**



Hennessy Focus Institutional Russell Mid Cap Growth TR USD

T. Rowe Price Mid-Cap Growth I

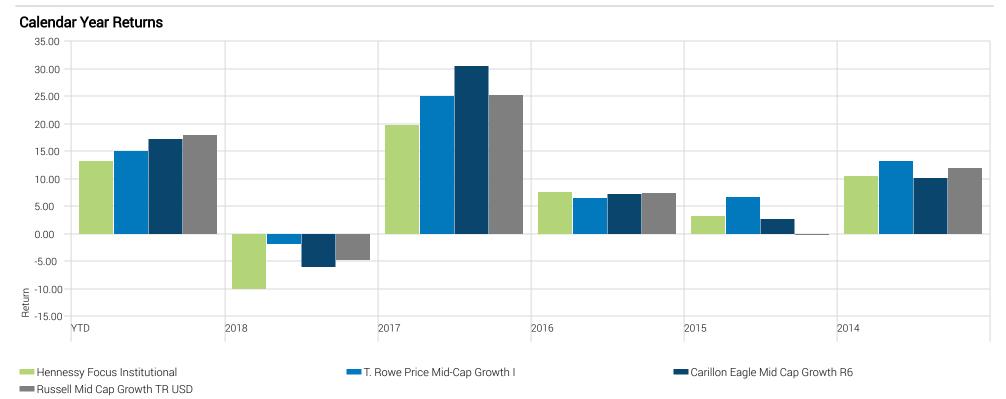
Carillon Eagle Mid Cap Growth R6

### **Trailing Returns**

	YTD	1 year	3 years	5 years	10 years	15 years
Hennessy Focus Institutional	-10.12	-10.12	4.99	5.72	13.95	10.20
T. Rowe Price Mid-Cap Growth I	-1.91	-1.91	9.29	9.51	16.28	10.80
Carillon Eagle Mid Cap Growth R6	-6.01	-6.01	9.53	8.24	14.75	9.51
Russell Mid Cap Growth TR USD	-4.75	-4.75	8.59	7.42	15.12	8.98



# Mid-Cap Growth Manager Search Report



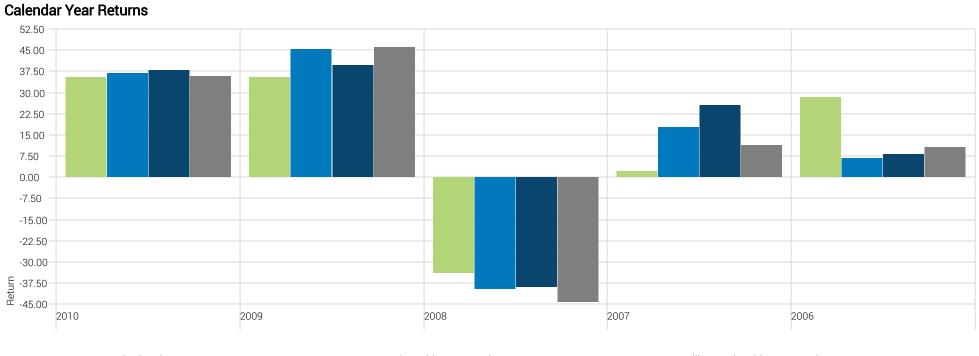
#### Calendar Year Returns

	YTD	2018	2017	2016	2015	2014
Hennessy Focus Institutional	13.19	-10.12	19.71	7.55	3.25	10.55
T. Rowe Price Mid-Cap Growth I	15.08	-1.91	25.02	6.45	6.59	13.16
Carillon Eagle Mid Cap Growth R6	17.22	-6.01	30.44	7.18	2.68	10.11
Russell Mid Cap Growth TR USD	18.03	-4.75	25.27	7.33	-0.20	11.90



# Mid-Cap Growth Manager Search Report

#### \_\_\_\_\_



Hennessy Focus Institutional
Russell Mid Cap Growth TR USD

T. Rowe Price Mid-Cap Growth I

Carillon Eagle Mid Cap Growth R6

#### **Calendar Year Returns**

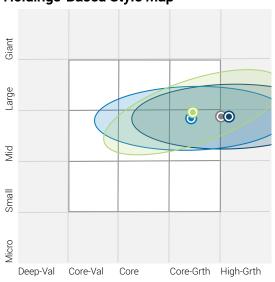
	2010	2009	2008	2007	2006
Hennessy Focus Institutional	35.70	35.70	-33.81	2.30	28.49
T. Rowe Price Mid-Cap Growth I	36.89	45.44	-39.69	17.65	6.79
Carillon Eagle Mid Cap Growth R6	38.15	39.80	-38.91	25.55	8.29
Russell Mid Cap Growth TR USD	35.74	46.29	-44.32	11.43	10.66



12/31/2018

### Mid-Cap Growth Manager Search Report

#### **Holdings-Based Style Map**



- Hennessy Focus Institutional12/31/2018
- T. Rowe Price Mid-Cap Growth I 12/31/2018
- Carillon Eagle Mid Cap Growth R6
- Russell Mid Cap Growth TR USD2/28/2019

#### **Returns-Based Style Map**

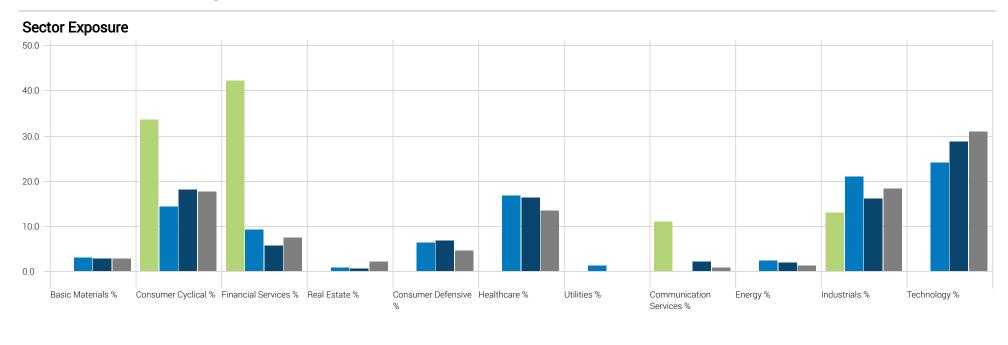
Time Period: 1/1/2014 to 12/31/2018



- Hennessy Focus Institutional
- T. Rowe Price Mid-Cap Growth I
- Carillon Eagle Mid Cap Growth R6
- Russell Mid Cap Growth TR USD



## Mid-Cap Growth Manager Search Report



Hennessy Focus Institutional
Russell Mid Cap Growth TR USD

12/31/2018 T. Rowe Price Mid-Cap Growth I 2/28/2019

12/31/2018 Carillon Eagle Mid Cap Growth R6

12/31/2018

#### **Equity Sectors**

	Basic Materials %	Consumer Cyclical %	Financial Services %	Real Estate %	Consumer Defensive %	Healthcare %	Utilities % Co	ommunication Services %	Energy %	Industrials %	Technology %
Hennessy Focus Institutional	0.00	33.63	42.30	0.00	0.00	0.00	0.00	11.09	0.00	12.98	0.00
T. Rowe Price Mid-Cap Growth I	3.21	14.42	9.29	0.91	6.42	16.81	1.24	0.00	2.54	21.01	24.14
Carillon Eagle Mid Cap Growth R6	2.94	18.19	5.77	0.69	6.93	16.47	0.00	2.19	1.92	16.11	28.79
Russell Mid Cap Growth TR USD	2.93	17.74	7.46	2.23	4.56	13.48	0.00	0.79	1.41	18.35	31.05



# Mid-Cap Growth Manager Search Report

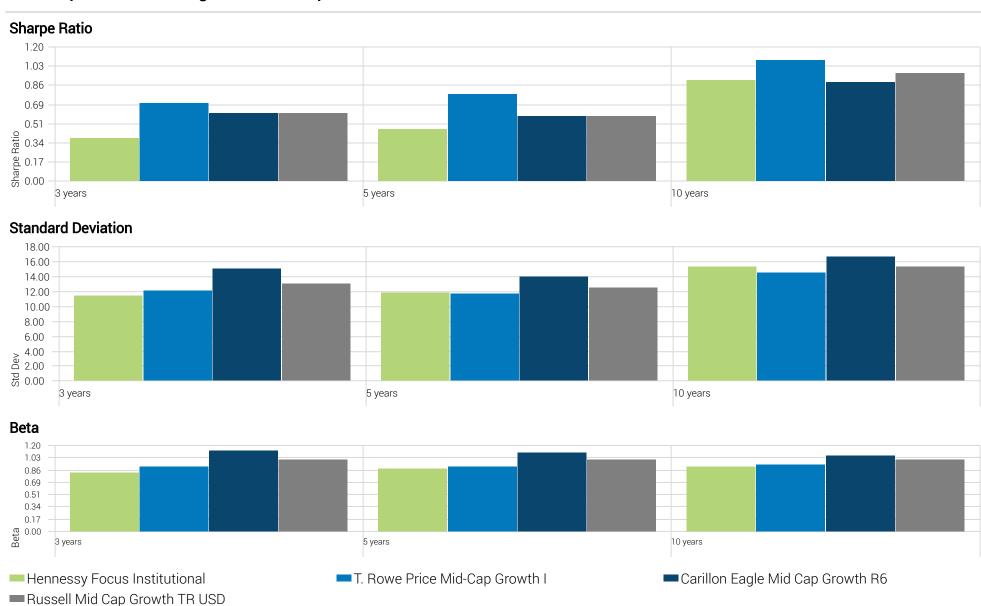
Correlation Matrix									
Time Period: 1/1/2014 to 12/31/2018									
	1	2	3	4					
1 Hennessy Focus Institutional	1.00								
2 T. Rowe Price Mid-Cap Growth I	0.93	1.00							
3 Carillon Eagle Mid Cap Growth R6	0.90	0.96	1.00						
4 Russell Mid Cap Growth TR USD	0.93	0.97	0.98	1.00					

#### Correlation Matrix (Excess Returns vs. Benchmark)

Time Period: 1/1/2014 to 12/31/2018				
	1	2	3	4
1 Hennessy Focus Institutional	1.00			
2 T. Rowe Price Mid-Cap Growth I	0.42	1.00		
3 Carillon Eagle Mid Cap Growth R6	-0.22	0.03	1.00	
4 Russell Mid Cap Growth TR USD				1.00



## Mid-Cap Growth Manager Search Report





## Mid-Cap Growth Manager Search Report

#### Drawdown



#### Drawdown

Time Period: 1/1/2014 to 12/31/2018

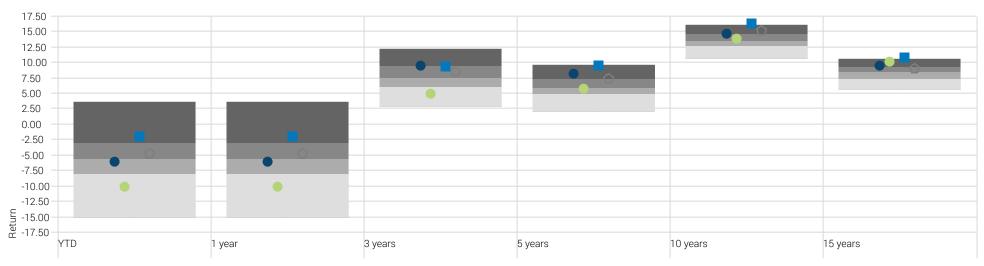
	Max Drawdown	Max Drawdown # of Periods	Max Drawdown Peak Date	Max Drawdown Valley Date	Omega
Hennessy Focus Institutional	-14.21	4	9/1/2018	12/31/2018	1.38
T. Rowe Price Mid-Cap Growth I	-13.11	3	10/1/2018	12/31/2018	1.77
Carillon Eagle Mid Cap Growth R6	-19.64	3	10/1/2018	12/31/2018	1.54
Russell Mid Cap Growth TR USD	-16.35	4	9/1/2018	12/31/2018	1.52



## Mid-Cap Growth Manager Search Report

#### **Performance Relative to Peer Group**

Peer Group (5-95%): Open End Funds - U.S. - Mid-Cap Growth



- Hennessy Focus Institutional
- Russell Mid Cap Growth TR USD

T. Rowe Price Mid-Cap Growth I

• Carillon Eagle Mid Cap Growth R6

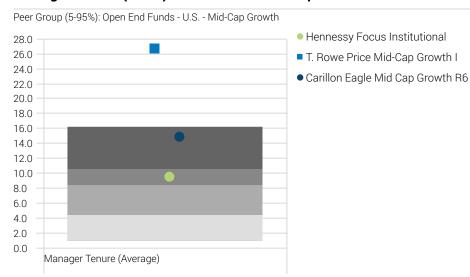
#### **Trailing Peer Group Performance**

	YTD	% rank	1 year	% rank	3 years	% rank	5 years	% rank	10 years	% rank	15 years	% rank
Hennessy Focus Institutional	-10.12	84	-10.12	84	4.99	86	5.72	54	13.95	35	10.20	8
T. Rowe Price Mid-Cap Growth I	-1.91	19	-1.91	19	9.29	27	9.51	6	16.28	4	10.80	3
Carillon Eagle Mid Cap Growth R6	-6.01	54	-6.01	54	9.53	23	8.24	14	14.75	20	9.51	19
Russell Mid Cap Growth TR USD	-4.75	37	-4.75	37	8.59	37	7.42	24	15.12	14	8.98	32
5th Percentile	3.53		3.53		12.07		9.55		16.05		10.50	
25th Percentile	-3.10		-3.10		9.41		7.28		14.51		9.24	
50th Percentile	-5.70		-5.70		7.48		5.85		13.40		8.37	
75th Percentile	-8.17		-8.17		5.97		4.88		12.62		7.26	
95th Percentile	-15.08		-15.08		2.95		2.15		10.72		5.63	

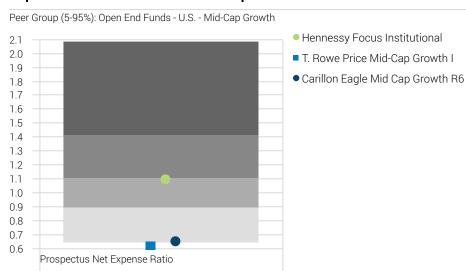


### Mid-Cap Growth Manager Search Report

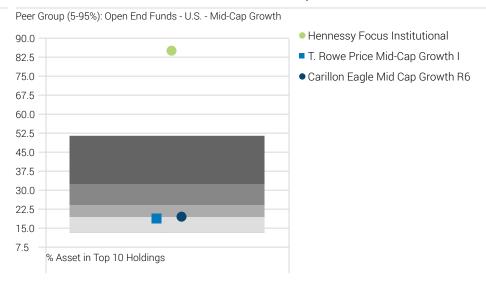
#### Manager Tenure (Years) Relative to Peer Group



#### **Expense Ratio Relative to Peer Group**



#### Portfolio Concentration Relative to Peer Group



#### **Fund Size Relative to Peer Group**





# Mid-Cap Growth Manager Search Report

### Snapshot

	Ticker	Morningstar Category	Equity Style Box	Morningstar Rating Overall	Closed to New Inv	Prospectus Net Expense Ratio
Hennessy Focus Institutional	HFCIX	US Fund Mid-Cap Growth	₩.	***	No	1.10
T. Rowe Price Mid-Cap Growth I	RPTIX	US Fund Mid-Cap Growth	■	***	Yes	0.62
Carillon Eagle Mid Cap Growth R6	HRAUX	US Fund Mid-Cap Growth		***	No	0.66
Russell Mid Cap Growth TR USD		Mid-Cap Growth	<b>=</b>		No	



### Mid-Cap Growth Manager Search Report

Hennessy Focus Institutional's performance has deterioriated relative to its benchmark and its holdings concetration leads to less diversification benefits for investors. This also leads to increased manager risk making security selection and fund personnel retenetion paramount. The following areas were assessed to determine Hennessy Focus Institutional's prudency to be offered in an investment menu.

Status	Criteria	Comment
Underperform	Composite Performance	Underperformance relative to benchmark over the trailing 3- and 5-years
Underperform	Performance versus Mid-Cap Growth Peer Group	Has performed in the bottom half of peers over the trailing 3-, 5-, and 10-year periods
Neutral	Investment Approach	Holdings concentration leads to lower diversification benefits and amplifies stock selection capability
Pass	Stability of Management	Seasoned team running the fund since 2009

#### **Concluding Thoughts**

An underperform rating of Hennessy Focus Institutional's performance versus its benchmark still exists due to the fund's inability to outperform over shorter term periods. The strategy offers active management to discover attractive stocks in the marketplace and add value on a risk-adjusted basis. Although, the current market has not favored Hennessy Focus Institutional's strategy as its high concentration and allocation decisions have detracted from performance. Given the higher expenses, high concentration, and poor allocation decisions, we recommend replacing with T. Rowe Price Mid-Cap Growth I.



Intermediate-Term Bond Manager Search Report
Virtus Seix Total Return Bond R6



### **Intermediate-Term Bond Manager Search Report**

Executive Summary 1.64% of Total Plan Assets

This document has been prepared to provide analysis of several potential replacement candidates in the Intermediate-Term Bond asset class. The current option, Virtus Seix Total Return Bond R6, has worsened in the Intermediate-Term Bond space due to continued underperformance relative to benchmark and peer group, and the availability of more competitive options in the Intermediate-Term Bond category.

Northwest Capital Management (NWCM) has conducted a manager search in the Intermediate-Term Bond space to find appropriate replacements. The candidates resented generally include management teams that have satisfied the following criteria:

- 1. Investment track record of no less than three years
- 2. Expense ratio below US Fund Intermediate-Term Bond category average
- 3. Fund performance ranked within top 50th percentile of category peers over the trailing three- and five-year periods.
- 4. Reasonable portfolio diversification and risk (volatility) characteristics
- 5. Investment Style consistency over evaluation periods

We have provided two alternative candidates in the US Fund Intermediate-Term Bond asset class category along with the incumbent investment option for review. NWCM has determined that Metropolitan West Total Return Bd Plan is a prudent replacement candidate. In making the investment recommendation, NWCM analyzed the following trails:

- Historical performance Metropolitan West Total Return Bd Plan outperforms the BBgBarc US Agg Bond TR USD for the trailing three-, five-, and ten-year periods.
- Risk adjusted returns Metropolitan West Total Return Bd Plan has a greater sharpe ratio (return / standard deviation) over each trailing period.
- Peer group rankings Metropolitan West Total Return Bd Plan is in the to half of its peer group for trailing one-, three-, five-, and ten-year periods.
- Upside / downside capture Metropolitan West Total Return Bd Plan has participated to the upside while limiting the downside.

We believe the best strategies have consistently impressive erformance, established management with a proven track record, and a ear best-suited to perform well in the s aces they are being slotted to fill. From the universe of Intermediate-Term Bond managers, we recommend re lacing Virtus Seix Total Return Bond R6 with Metropolitan West Total Return Bd Plan.



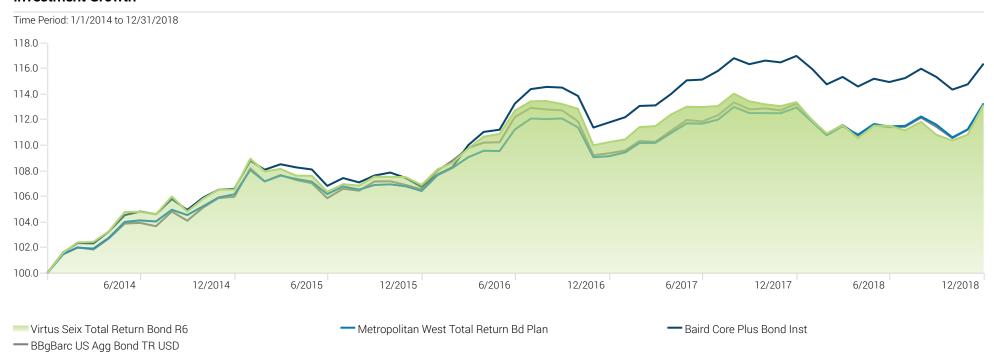
# Intermediate-Term Bond Manager Search Report

	Virtus Seix Total Return Bond R6	Metropolitan West Total Return Bd Plan	Baird Core Plus Bond Inst
Firm City	Greenfield	LOS ANGELES	Milwaukee
Year Firm Founded		1979	
Firm % Owned by Employees		44%	
GIPS Compliance		Yes	
Firm Total Assets			
Fund Size	423,139,261.00	70,552,588,215.0	18,105,095,785.00
Investment Type	Open-End Fund	Open-End Fund	Open-End Fund
Minimum Investment (Base Currency)	0	25,000,000	25,000
Prospectus Net Expense Ratio	0.31	0.37	0.30
Fund Score	4	7	8
Portfolio Manager(s)	Perry Troisi since 1/25/2002	Tad Rivelle since 3/31/1997	Charles B. Groeschell since 9/29/200
	Michael Rieger since 8/1/2007	Laird R. Landmann since 3/31/1997	Mary Ellen Stanek since 9/29/2000
	Seth Antiles since 12/31/2007	Stephen M. Kane since 3/31/1997	Daniel A. Tranchita since 9/29/2000
	James F. Keegan since 3/31/2008	Bryan T. Whalen since 12/31/2004	Gary A. Elfe since 9/29/2000
	Carlos Catoya since 8/1/2015		Warren D. Pierson since 9/29/2000
	Jonathan Yozzo since 8/1/2015		M. Sharon deGuzman since 9/29/200



## **Intermediate-Term Bond Manager Search Report**

#### **Investment Growth**



#### Performance

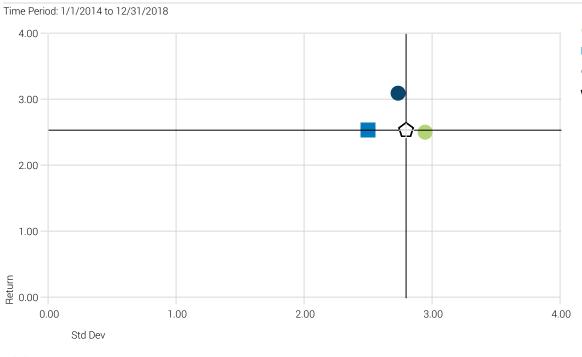
Time Period: 1/1/2014 to 12/31/2018 Calculation Benchmark: BBgBarc US Agg Bond TR USD

	Return	Std Dev	Alpha	Beta	Sharpe Ratio	Treynor Ratio (arith)	Information Ratio (arith)	R2
Virtus Seix Total Return Bond R6	2.50	2.95	-0.06	1.03	0.62	1.77	-0.02	94.70
Metropolitan West Total Return Bd Plan	2.52	2.50	0.20	0.89	0.73	2.08	0.01	98.16
Baird Core Plus Bond Inst	3.08	2.73	0.63	0.95	0.86	2.52	0.80	93.82
BBgBarc US Agg Bond TR USD	2.52	2.79	0.00	1.00	0.66	1.84		100.00



## **Intermediate-Term Bond Manager Search Report**

#### **Risk-Reward**



- Virtus Seix Total Return Bond R6
- Metropolitan West Total Return Bd Plan
- Baird Core Plus Bond Inst
- **☎** BBgBarc US Agg Bond TR USD

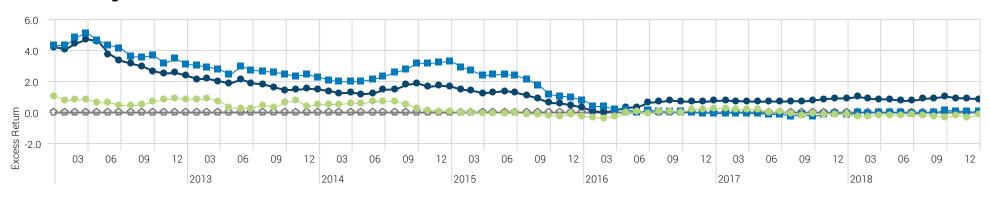
#### Risk

Time Period: 1/1/2014 to 12/31/2018 Upside Downside Value Excess Gain/Loss Tracking Return Std Dev Std Deviation at Risk Return Ratio Error Dev Virtus Seix Total Return Bond R6 2.50 2.95 0.47 0.43 -0.02 1.95 0.69 Metropolitan West Total Return Bd Plan 2.52 2.50 0.35 0.23 1.46 0.00 2.17 0.47 Baird Core Plus Bond Inst 3.08 2.73 0.40 0.48 1.57 0.56 2.27 0.70 BBgBarc US Agg Bond TR USD 2.52 2.79 0.00 1.65 0.00 1.98 0.00



### **Intermediate-Term Bond Manager Search Report**

#### 36 Month Rolling Excess Returns

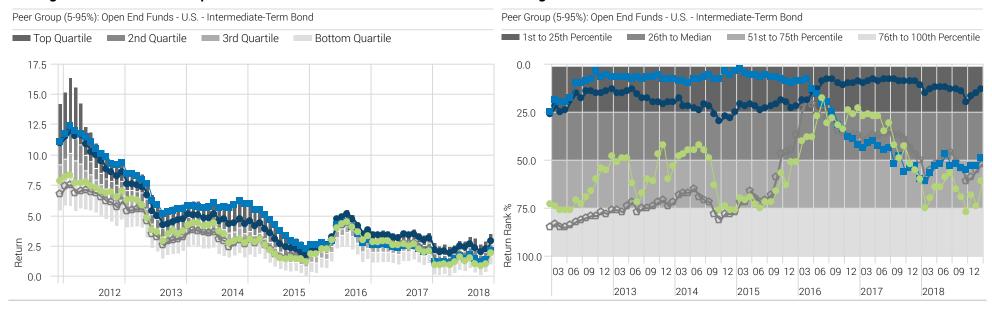


- Virtus Seix Total Return Bond R6
- Metropolitan West Total Return Bd Plan
- Baird Core Plus Bond Inst

- BBgBarc US Agg Bond TR USD

#### Rolling Returns vs. Peer Group

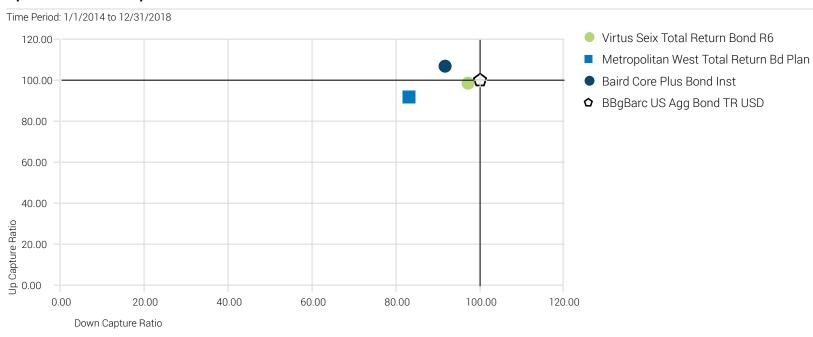
#### **Rolling Return Quartiles**





# **Intermediate-Term Bond Manager Search Report**

#### **Upside-Downside Capture**



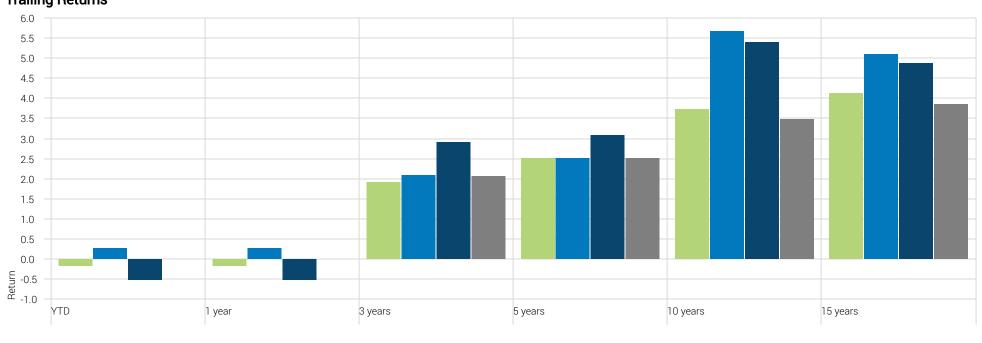
#### **Market Performance**

Time Period: 1/1/2014 to 12/31/2018									
	Up Period Percent	Down Period Percent	Best Month	Worst Month	Best Quarter	Worst Quarter	Up Capture Ratio	Down Capture Ratio	R2
Virtus Seix Total Return Bond R6	60.00	40.00	2.26	-2.53	2.68	-2.63	98.25	97.23	94.70
Metropolitan West Total Return Bd Plan	60.00	40.00	1.83	-2.09	2.48	-2.63	91.40	83.14	98.16
Baird Core Plus Bond Inst	65.00	35.00	2.06	-2.17	3.06	-2.37	106.51	91.78	93.82
BBgBarc US Agg Bond TR USD	60.00	40.00	2.10	-2.37	3.03	-2.98	100.00	100.00	100.00



# Intermediate-Term Bond Manager Search Report

### Trailing Returns



Virtus Seix Total Return Bond R6BBgBarc US Agg Bond TR USD

Metropolitan West Total Return Bd Plan

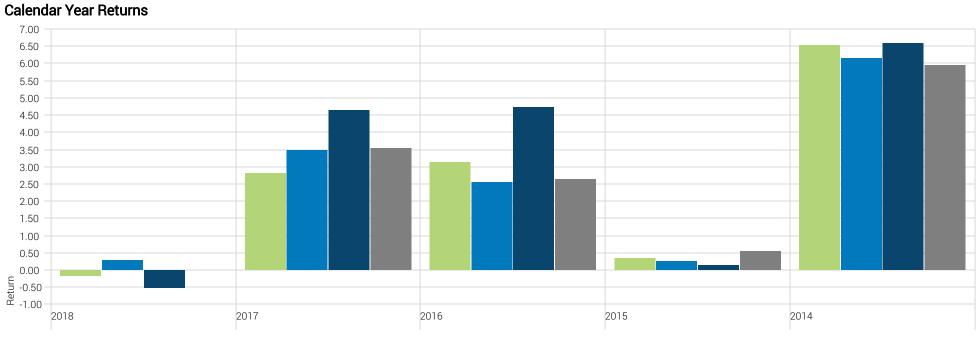
■ Baird Core Plus Bond Inst

### **Trailing Returns**

	YTD	1 year	3 years	5 years	10 years	15 years
Virtus Seix Total Return Bond R6	-0.17	-0.17	1.92	2.50	3.74	4.13
Metropolitan West Total Return Bd Plan	0.29	0.29	2.10	2.52	5.69	5.11
Baird Core Plus Bond Inst	-0.51	-0.51	2.92	3.08	5.41	4.88
BBgBarc US Agg Bond TR USD	0.01	0.01	2.06	2.52	3.48	3.87



# **Intermediate-Term Bond Manager Search Report**



■ Virtus Seix Total Return Bond R6 BBgBarc US Agg Bond TR USD

Metropolitan West Total Return Bd Plan

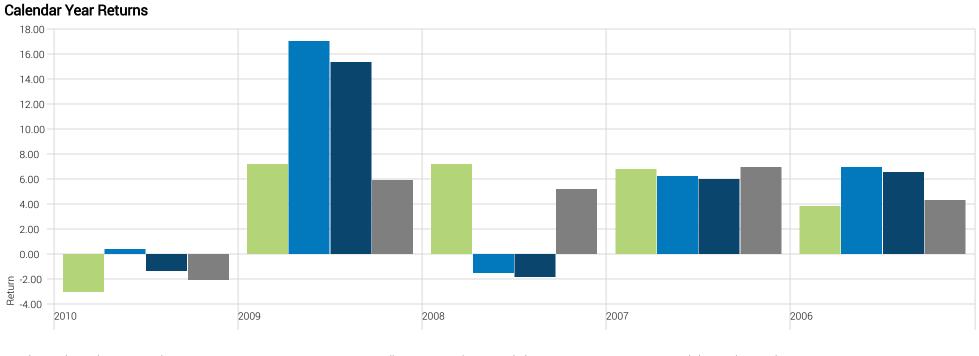
■ Baird Core Plus Bond Inst

#### Calendar Year Returns

	0010	0017	0016	0015	0014
	2018	2017	2016	2015	2014
Virtus Seix Total Return Bond R6	-0.17	2.83	3.13	0.34	6.54
Metropolitan West Total Return Bd Plan	0.29	3.49	2.56	0.25	6.16
Baird Core Plus Bond Inst	-0.51	4.65	4.73	0.14	6.59
BBgBarc US Agg Bond TR USD	0.01	3.54	2.65	0.55	5.97



# **Intermediate-Term Bond Manager Search Report**



Virtus Seix Total Return Bond R6 BBgBarc US Agg Bond TR USD

Metropolitan West Total Return Bd Plan

■ Baird Core Plus Bond Inst

#### Calendar Year Returns

	2010	2009	2008	2007	2006
Virtus Seix Total Return Bond R6	-3.04	7.22	7.19	6.84	3.87
Metropolitan West Total Return Bd Plan	0.45	17.08	-1.47	6.25	6.99
Baird Core Plus Bond Inst	-1.32	15.36	-1.79	5.99	6.58
BBgBarc US Agg Bond TR USD	-2.02	5.93	5.24	6.97	4.33



### **Intermediate-Term Bond Manager Search Report**

#### Virtus Seix Total Return Bond R6 Metropolitan West Total Return Bd Plan **Baird Core Plus Bond Inst** Portfolio Date: 1/31/2019 Portfolio Date: 12/31/2018 Portfolio Date: 12/31/2018 Morningstar Fixed Income Style Box™ Fixed-Income Stats Morningstar Fixed Income Style Box™ Fixed-Income Stats Morningstar Fixed Income Style Box™ **Fixed-Income Stats** Ltd Mod Ext Ltd Mod Ext Ltd Mod Ext Average Eff Duration 6.0 Average Eff Duration 6.1 Average Eff Duration 5.7 Average Eff Maturity Average Eff Maturity Average Eff Maturity 7.8 9.4 7.5 High High High Average Coupon Average Coupon Average Coupon 3.0 3.6 3.8 Average Price Average Price 100.3 Average Price 99.4 99.5 Med Med Ρo N Low Low

#### **Returns-Based Style Map**

Time Period: 1/1/2014 to 12/31/2018

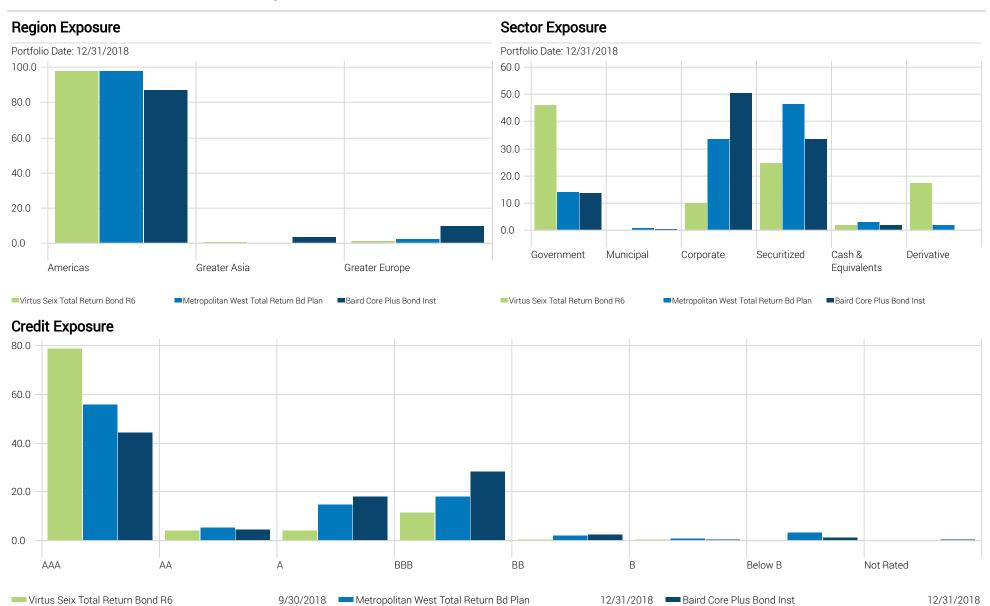
Rolling Window: 3 Years 1 Month shift



- Virtus Seix Total Return Bond R6
- Metropolitan West Total Return Bd Plan
- Baird Core Plus Bond Inst
- BBgBarc US Agg Bond TR USD



# **Intermediate-Term Bond Manager Search Report**





# **Intermediate-Term Bond Manager Search Report**

## Virtus Seix fund assets versus allocation to corporate bonds



<sup>—</sup> Virtus Seix Total Return Bond R6 (Fund Size - aggr from share classes (Monthly))

<sup>--</sup> Virtus Seix Total Return Bond R6 (Fixed-Inc Super Sector Corporate % (Long Rescaled))



# **Intermediate-Term Bond Manager Search Report**

#### **Correlation Matrix** Time Period: 1/1/2014 to 12/31/2018 2 1 3 4 1 Virtus Seix Total Return Bond R6 1.00 2 Metropolitan West Total Return Bd Plan 1.00 0.97 3 Baird Core Plus Bond Inst 0.96 0.96 1.00 4 BBgBarc US Agg Bond TR USD 0.97 0.99 0.97 1.00

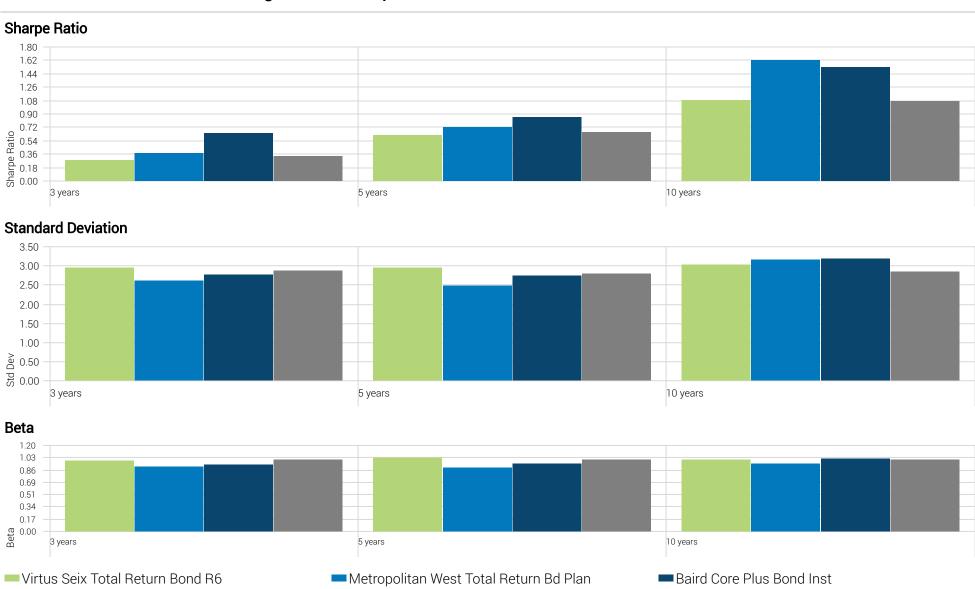
## Correlation Matrix (Excess Returns vs. Benchmark)

Time Period: 1/1/2014 to 12/31/2018					
	1	2	3	4	
1 Virtus Seix Total Return Bond R6	1.00				
2 Metropolitan West Total Return Bd Plan	0.02	1.00			
3 Baird Core Plus Bond Inst	0.22	0.26	1.00		
4 BBgBarc US Agg Bond TR USD				1.00	

■ BBgBarc US Agg Bond TR USD



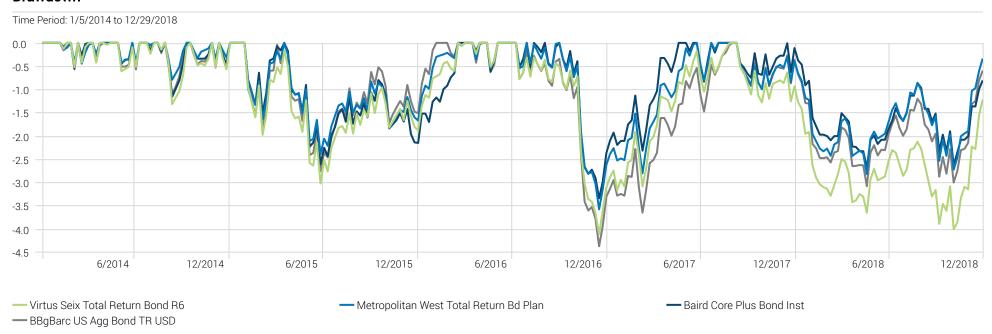
# **Intermediate-Term Bond Manager Search Report**





# **Intermediate-Term Bond Manager Search Report**

## Drawdown



## Drawdown

Time Period: 1/1/2014 to 12/31/2018

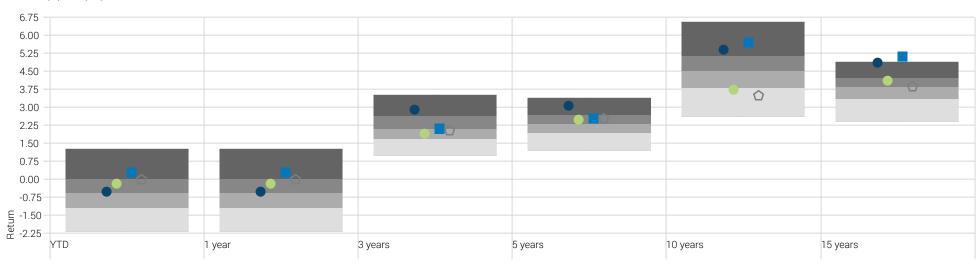
	Max Drawdown	Max Drawdown # of Periods	Max Drawdown Peak Date	Max Drawdown Valley Date	Omega
Virtus Seix Total Return Bond R6	-3.21	14	9/1/2017	10/31/2018	1.61
Metropolitan West Total Return Bd Plan	-2.70	2	10/1/2016	11/30/2016	1.74
Baird Core Plus Bond Inst	-2.78	3	9/1/2016	11/30/2016	1.89
BBgBarc US Agg Bond TR USD	-3.28	4	8/1/2016	11/30/2016	1.63



# **Intermediate-Term Bond Manager Search Report**

## **Performance Relative to Peer Group**

Peer Group (5-95%): Open End Funds - U.S. - Intermediate-Term Bond



Virtus Seix Total Return Bond R6BBgBarc US Agg Bond TR USD

Metropolitan West Total Return Bd Plan

Baird Core Plus Bond Inst

## **Trailing Peer Group Performance**

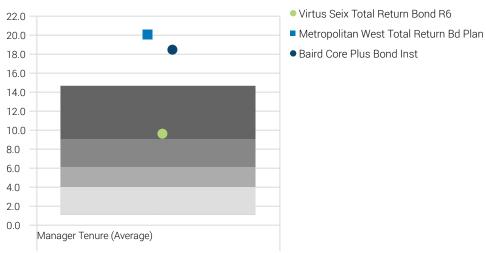
Training Foot Croup Fortonnance												
	YTD	% rank	1 year	% rank	3 years	% rank	5 years	% rank	10 years	% rank	15 years	% rank
Virtus Seix Total Return Bond R6	-0.17	31	-0.17	31	1.92	61	2.50	37	3.74	76	4.13	30
Metropolitan West Total Return Bd Plan	0.29	16	0.29	16	2.10	49	2.52	35	5.69	10	5.11	3
Baird Core Plus Bond Inst	-0.51	46	-0.51	46	2.92	13	3.08	10	5.41	16	4.88	6
BBgBarc US Agg Bond TR USD	0.01	24	0.01	24	2.06	52	2.52	35	3.48	81	3.87	46
5th Percentile	1.23		1.23		3.49		3.37		6.53		4.88	
25th Percentile	-0.01		-0.01		2.61		2.68		5.12		4.21	
50th Percentile	-0.58		-0.58		2.09		2.30		4.48		3.82	
75th Percentile	-1.21		-1.21		1.67		1.90		3.77		3.35	
95th Percentile	-2.18		-2.18		0.99		1.18		2.62		2.41	



# **Intermediate-Term Bond Manager Search Report**

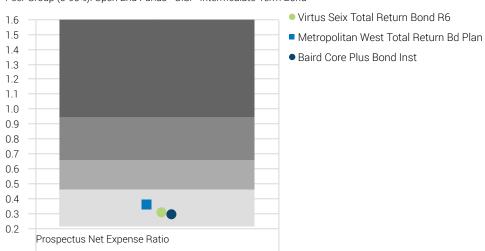
## Manager Tenure (Years) Relative to Peer Group

Peer Group (5-95%): Open End Funds - U.S. - Intermediate-Term Bond



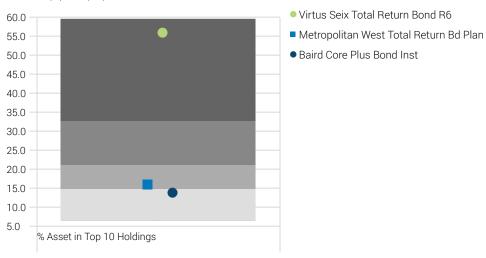
## **Expense Ratio Relative to Peer Group**

Peer Group (5-95%): Open End Funds - U.S. - Intermediate-Term Bond



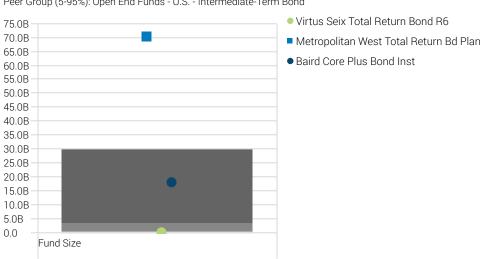
## Portfolio Concentration Relative to Peer Group

Peer Group (5-95%): Open End Funds - U.S. - Intermediate-Term Bond



## **Fund Size Relative to Peer Group**

Peer Group (5-95%): Open End Funds - U.S. - Intermediate-Term Bond





# Intermediate-Term Bond Manager Search Report

## Snapshot

	Ticker	Morningstar Category	Fixed Inc Style Box	Fund Size	Closed to New Inv	Prospectus Net Expense Ratio
Virtus Seix Total Return Bond R6	SAMZX	US Fund Intermediate-Term Bond	<b>#</b>	423,139,261.00	No	0.31
Metropolitan West Total Return Bd Plan	MWTSX	US Fund Intermediate-Term Bond		70,552,588,215.00	No	0.37
Baird Core Plus Bond Inst	BCOIX	US Fund Intermediate-Term Bond		18,105,095,785.00	No	0.30
BBgBarc US Agg Bond TR USD					No	



# **Intermediate-Term Bond Manager Search Report**

Virtus Seix Total Return Bond R6's performance has deterioriated relative to its benchmark and its smaller size disallows investment and trading efficiences. The following areas were assessed to determine Virtus Seix Total Return Bond R6's prudency to be offered in an investment menu.

Status	Criteria	Comment
Underperform	Composite Performance	Underperformance relative to benchmark over the trailing 3- and 5-years
Underperform	Performance versus Interm-Term Bond Peer Group	Has performed in the bottom half of peers over the trailing 3- and 10-year periods
Neutral	Investment Approach	Poor top-down bets and smaller size does not achieve investment and trading efficiencies
Pass	Stability of Management	Seasoned team, wiith the core group running the fund since 2007

## **Concluding Thoughts**

An underperform rating of Virtus Seix Total Return Bond R6's performance versus its benchmark exists due to the fund's inability to outperform over multiple periods. The strategy offers active management to discover attractive opportunities in the marketplace and add value on a risk-adjusted basis. Although, Virtus Seix Total Return Bond R6's overly conservative tilt and allocation decisions have detracted from performance. Given its poor relative performance and small asset size, **we recommend replacing with**Metropolitan West Total Return Bd Plan.

We are comfortable recommending either replacement candidates for the Virtus Seix Total Return Strategy. However, Baird maintains consistent exposure to non-U.S. fixed income investments that may cause overlap with a current investment option, Templeton Global Bond Fund. Additionally, Baird's higher credit exposure has done well during the 10-year bull market, but may be less of a ballast for participant portfolios duing a market downturn.

**Strategy Overviews** 



# **Strategy Overview** T. Rowe Price Mid-Cap Growth I (RPTIX)

#### Firm

#### T. Rowe Price, 100 East Pratt Street. 16,00% Employee Owned Baltimore MD 21202

#### **Ownership Structure**

Founded 1/1/1937

#### **Asset Class**

Primary: Equity Sub-Style: US Fund Mid-Cap Growth

#### **Portfolio Details**

Inception Date: 8/28/2015 # Holdings: 135 10.00% From External Research

#### **Benchmark**

Russell Mid Cap Growth TR USD

## **Strategy Summary**

The T. Rowe Price Mid Cap Growth fund seeks to provide long-term capital appreciation by investing in medium capitalization companies that have the potential for above-average earnings growth. The fund generally has at least 80% of its assets in the common stock of mid-cap companies that exhibit "growth" characteristics, including higher valuations, above-average earnings growth and lower dividend yields. The fund is managed by Brian Berghuis, CFA, who has headed the strategy since the fund's inception in June 1992. Co-Portfolio Manager John Wakeman assists with fund management. Both managers have over 25 years of investment experience. The strategy is supported by T. Rowe Price's research team, which includes 284 research professionals worldwide. Analysts cover the entire market cap spectrum so they can understand the competitive dynamics of the industry or sector for which they are responsible. The firm employs an intensive recruiting program, coupled with mentoring and feedback, to foster a successful "grow-from-within" culture.

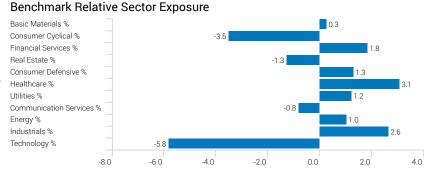
## **Investment Philsophy**

The fund's strategy targets companies with an annual earnings growth rate larger than 12%, narrowing the screen to about 800 companies. The purchase criteria include several "growth" requirements (aboveaverage industry growth, above-average and sustainable earnings growth), a market-positioning component (attractive business model and competitive positioning), and a healthy business component (shareholder-oriented management teams, strong cash flow, good quality of sales and earnings, and a healthy balance sheet). The above components are then combined with a valuation requirement: that the growth potential is not fully reflected in the company's current valuation. However, the fund will hold some stocks with frothy multiples if growth potential remains, because Berghuis prefers to slowly trim (often reaping further gains) rather than sell outright. Managers look out for deteriorating fundamentals, a change in their investment thesis, excessive valuation, and seek to be aware of better ideas for the portfolio.

The research process includes an assessment of company management teams, which must have a reasonable long-term strategy and allocate capital well. Berghuis prefers companies with good business models, differentiated products, or anything that can lead to higher margins and returns on invested capital Collaborating with T. Rowe's small-cap managers has led to winning picks that eventually grow into midcaps.

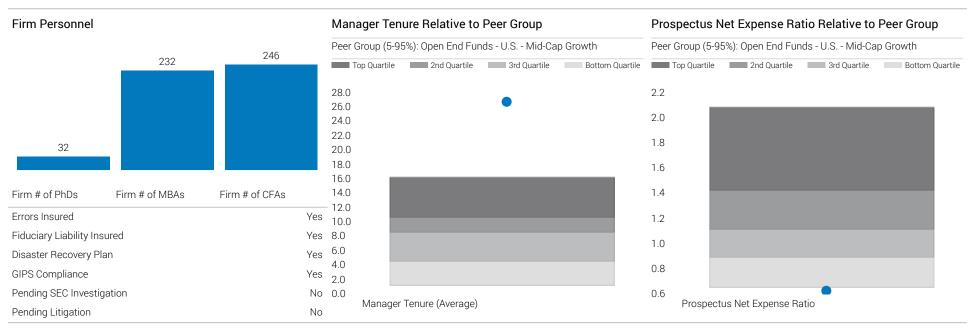
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#### Morningstar Style Box Portfolio Date: 12/31/2018 Market Cap Blend Growth % Market Cap Giant % 0.0 1.9 16.9 18.9 Market Cap Large % 37.4 7.3 20.9 29.6 Market Cap Mid % 58.1 Market Cap Small % 4.4 2.0 1.7 0.8 Market Cap Micro % 0.0





# T. Rowe Price Mid-Cap Growth I (RPTIX)



## **Fund Management**

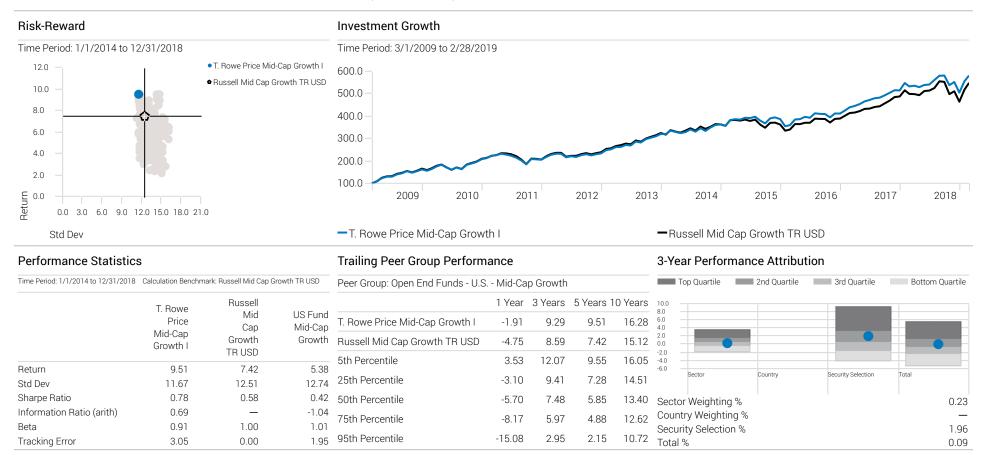
The fund is advised by T. Rowe Price Associates, and has been managed by Brian Berghuis, CFA since its 1992 inception. John Wakeman is the assistant portfolio manager, and has been with T. Rowe price since 1989. Berghuis invests over \$1 million in the Mid-Cap Growth Fund. T. Rowe Price believes that long tenure perpetuates their philosophy and investment approach, and averages 15 years of Portfolio Manager tenure with 20 years of average experience. They continue to invest in their global research team, adding analysts, managers and staff as needed as assets under management have grown. The investment advisory committee for the fund includes 10 analysts and/or portfolio managers with sector-specific focus. Each company in the portfolio will be seen on site by the analyst or the Portfolio Manager when it is purchased. Management also spends a significant amount of time with company management teams at conferences as well as through visits in their Baltimore offices. Berghuis also collaborates with the firm's small-cap managers, including Henry Ellenbogen of T. Rowe Price New Horizons (PRNHX), to identify up-and-coming companies with potential to grow into mid-caps. Many small-cap success stories have made it into this fund over the years, helping performance. Although Berghuis makes the portfolio decisions himself, the fund has an investment advisory committee that regularly meets with him and oversees the fund on a high level. Berghuis also serves on T. Rowe's equity steering committee, which makes broader decisions about the firm's equity lineup. He also has access to T. Rowe's analyst team, which has been strong over the long haul.

#### Fees

This fund benefits from reasonable costs due to its low turnover and scale from assets. The fund's expense of 0.62 is below the Morningstar Mid-Cap Institutional average of 0.89.



# T. Rowe Price Mid-Cap Growth I (RPTIX)



#### Performance

Brian Berghuis, this fund's sole manager since its 1992 inception, has generated an impressive record. The fund has sat atop the mid-growth category during his tenure, with its 13.2% annualized gain through December 2018, well ahead of the Russell Midcap Growth Index's 9.7% and the 9.1% category average. As with many T. Rowe Price funds, this one typically fares better in downturns and slightly lags in up markets because of its emphasis on risk control. Since the fund's inception, it has lost 78% as much as the Russell Midcap Growth Index in down markets while gaining 95% as much when stocks rise. True to form, the fund outperformed most of its rivals during the 2007-09 financial crisis and also fared better during the early 2000s bear market and other tough environments such as 2011 and 2015's rocky third quarter. With an appealing risk profile, the fund has maintained an enviable edge over the benchmark and peers on a risk-adjusted basis, with superior Sortino and Sharpe ratios. For the trailing year, the fund's 1.91% loss exemplifies risk control relative to the benchmark.



# **Disclosures**

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# Strategy Overview Metropolitan West Total Return Bd Plan (MWTSX)

#### Firm

#### METROPOLITAN WEST ASSET MANAGEMENT, 865 S. FIGUEROA STREET, SUITE 2100, LOS ANGELES CA 90017, USA

#### **Ownership Structure**

44% Employee Owned Founded 1971

#### **Asset Class**

Primary: Fixed Income Sub-Style: US Fund Intermediate-Term Bond

#### **Portfolio Details**

Inception Date: 7/29/2011 # of Holdings 2,040

#### **Benchmark**

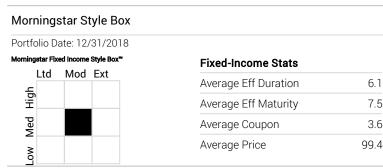
BBgBarc US Agg Bond TR USD

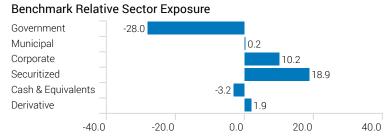
#### Strategy Summary

Metropolitan West Total Return Bond benefits from a seasoned team and a time-tested investment approach. Portfolio managers Tad Rivelle, Laird Landmann, Steve Kane, and Bryan Whalen are backed by a cadre of specialists, analysts, and traders across the firm's securitized, credit, and government/rates teams. The generalists position the fund according to their views on the credit cycle and valuations. For instance, the team reduced the fund's corporate exposure to an all-time low of 7% in early 2008 given their view on the sector's frothy valuations but then bargain-hunting as spreads widened later that year. More than doubling that stake led to peer-topping results in the 2009 rally. This fund's positioning tends to shift dramatically early in the credit cycle as the managers take advantage of rock-bottom valuations in the credit and securitized spaces. The managers gradually dial down the fund's risk in the mid-to-later stages of the cycle. This approach has resulted in middling performance over the past five years compared with more intrepid rivals, particularly those willing to own more high yield. Still, the team has taken advantage of some valuation-drive opportunities. Though not eye-catching lately, the fund's long-term performance has been impressive thanks to the generalists' discipline around valuations and ability to take advantage during sell-offs. The sector teams' ability to find value in less-trafficked pockets of the fixed-income market also bodes well for this fund's future.

## **Investment Philsophy**

The process takes advantage of the team's belief that fixed income pricing is volatile in the short run, but over the long term tends to revert to the mean. This fundamental approach exploits market inefficiencies by purchasing securities whose current prices do not reflect fair value or based on other variables such as interest rates or sector spreads. The investment process is a combination of top down and bottom up approaches with the team relying on five primary tools to add value - duration management, yield curve positioning, sector selection, security selection and trading. The top down component starts with a long-term economic outlook to serve as the primary driver of the duration and yield curve strategy. The emphasis of the strategy, however, is on the fundamental bottom up research which shapes the sector and securities positions. This emphasis is due to the team's belief that the security and sector levels of the market are where the largest inefficiencies exist affording a higher potential reward. A review of their performance concludes that approximately 80% of the strategy's historical value add has come from these areas. In implementing their strategy, be it top down or bottom up, MetWest uses a dollar-cost averaging approach to help control risk when trading. Additional constraints include limiting duration to one year plus or minus the benchmark, permitted use of derivatives, and a maximum of 20% in non-investment grade bonds.

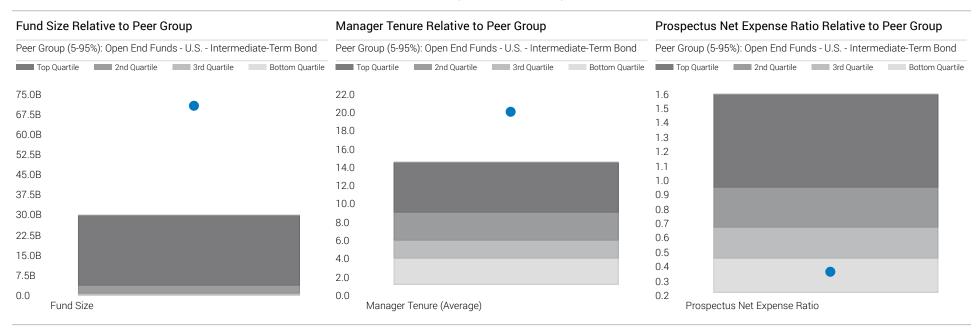




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# Metropolitan West Total Return Bd Plan (MWTSX)



## **Fund Management**

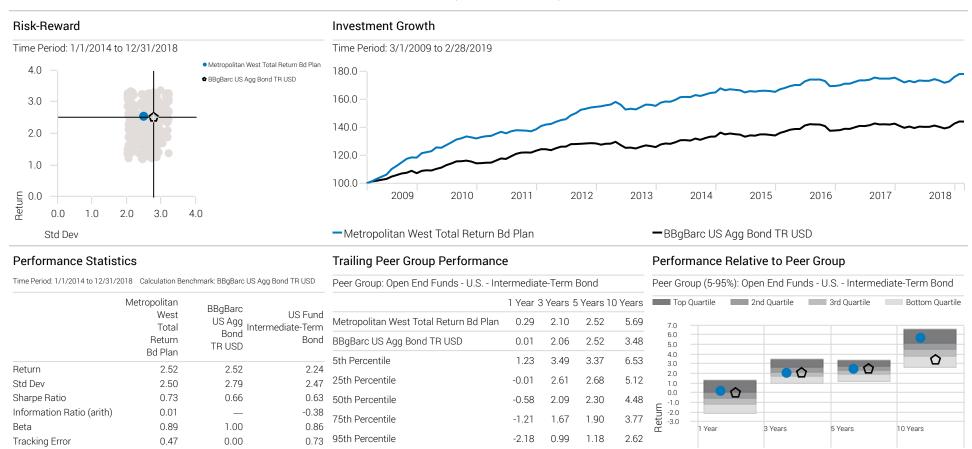
Met West employs a collaborative team approach to the management of fixed income portfolios. The team is split between generalist and specialist portfolio managers and sector specific analysts. There are currently four generalist portfolio managers responsible for the development of the macro strategies and the long term outlook. They also oversee implementation and make certain various portfolios are consistently managed. The eight specialist portfolio managers lead the sector teams (securitized products, credit, government/rates, investment risk management, and product management) and are responsible for the implementation of the sector specific strategies. Trust Company of the West ("TCW") was founded in 1971 and is based in Los Angeles, CA. In early 2010, TCW completed its acquisition of Metropolitan West Asset Management ("Met West"), a fixed income asset manager also based in California. Met West was acquired to take over the management of TCW's investment grade fixed income platform. Subsequently, in February 2013, TCW's majority owner, Societe Generale, a French multinational bank and financial services company, completed the sale of its ownership stake in TCW to a private equity firm, The Carlyle Group. In December 2017, Carlyle sold 24.75% to Nippon Life, Japan's largest life insurance company. The resulting stakes are now: TCW 44.07%, Carlyle 31.18%, and Nippon Life 24.75%.

#### **Fees**

Roughly 60% of this fund's assets reside in the Institutional share class, which comes with a 0.45% expense ratio after other investment-related costs. It's not the cheapest actively managed core bond fund in this channel but remains less expensive than the norm. Roughly one fourth of assets sit in another institutional share class (Plan) which comes with a more attractive 0.37% levy.



# Metropolitan West Total Return Bd Plan (MWTSX)



#### Performance

The team's process, which centers on gradually reducing credit risk throughout the market cycle, has resulted in middling returns over the past several years. Its 2.5% five-year annualized gain through Decembers 2018 ties the Bloomberg Barclays U.S. Aggregate Bond Index's and exceeds the typical intermediate-term bond Morningstar Category peer's. Rivals that took on more credit and interest-rate risk over that time generally fared better. In most major market dislocations, this fund's management team has made bigger moves into unloved areas of the market with solid results. It bought battered nonagency mortgages early in 2008, and exposure to long U.S. Treasuries and credit default swap protection purchased against commercial mortgages helped keep the fund from going off the rails compared with peer funds that year. The team has also shown conviction through trying times. That was the case in 2011, when the fund's short duration and more credit-sensitive holdings weighed on its returns, and in 2015 when its student loan asset-backed securities took a hit. The team didn't capitulate on those bets, though, which helped when those areas recovered in 2012 and 2016. The team's patience, discipline, and eye for value have paid off longer term: The fund's 5.7% annualized return over the past 10 years bested 90% of distinct peers and handily beat the index.



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