## Item 7

DATE: August 24, 2017

TO: Deferred Compensation Management Council

FROM: Brent Petty, NWCM, Inc.

SUBJECT: Second Quarter Investment Performance Report (Executive Summary)

## **Capital Markets**

Index	YTD (As of 7/31/17)	Q2 2017	1 Year (As of 7/31/17)
S&P 500	11.59	3.09	16.04
S&P 400 MidCap	6.92	1.97	14.69
S&P 600 SmallCap	3.79	1.71	17.66
MSCI EAFE	17.09	6.12	17.77
MSCI Emerging Markets	25.49	6.27	24.84
BBgBarc US Agg Bond	2.71	1.45	-0.51

	7/31/2017	6/30/2017	7/29/2016
10-Year Treasury Yield	2.30%	2.31%	1.46%

## Second Quarter (Complete Quarterly Investment Report is provided as **Exhibit A**)

Equity and fixed income returns were positive around the globe in the second quarter of 2017, with emerging market and international developed market equities continuing to outperform.

All major fixed income sectors ended the quarter with positive returns, except for TIPS, which declined on falling inflation expectations.

#### **Economic Factors**

The U.S. economy continues to appear healthy, despite a May jobs report that fell below expectations.

The unemployment rate dipped to its lowest level in 16 years, implying tightness in the labor market.

Housing rebounded in May. Existing home sales were up 1.1 percent, surpassing analyst expectations of a decline.

## **US Equity**



## **International Developed Equity**



## Fixed Income Insights



#### **Investments**

All of the County's current investment options comply with investment policy performance criteria.

- Great-West's stable value and target date collective trusts series remain on Watch, due to the
  departure of manager Cathe Tocher and President of Investments David Musto. If target date
  collective trusts series continues to perform, NWCM will consider taking target dates off watch
  by Q4 2017.
- An updated fund watch report has been included as Exhibit B.
- A review of the Great West Lifetime Trusts Series has been provided in **Exhibit C**.

## RFP for Stable Value Investment Management services

A project overview has been provided for the RFP stable value investment options in **Exhibit D**. NWCM is currently analyzing the vendor RFP responses. We expect a finalist interview and selection in Fall, and transition, if necessary in Q4 2017.

#### **Recommended Actions**

1. Maintain both the Great-West Lifetime Target Date CITs and the Great West Stable Value fund on watch, as additional due-diligence is completed.

# County of Fresno 457 DC Plan



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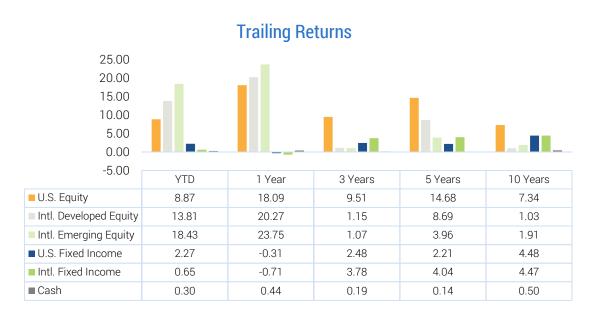
## **Market Overview**

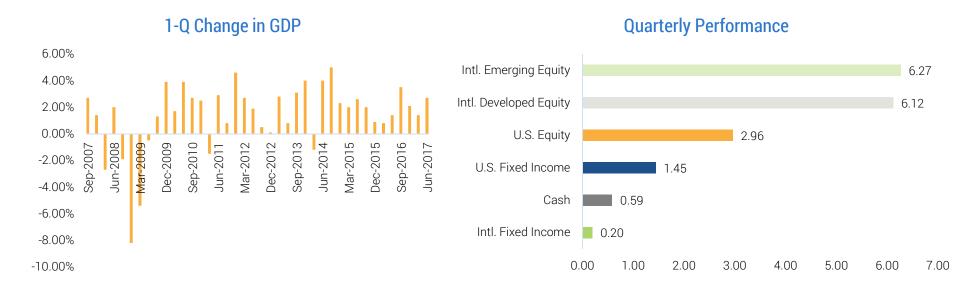
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#### As of 06/30/2017

## **Market Performance Summary**

Equity and fixed income returns were positive in the second quarter, with emerging market and international developed market equities continuing to outperform. International markets have benefited from a recent acceleration in economic growth and compelling valuations. They have been the strongest performing market in 2017, and over the past twelve months. U.S. equity posted solid returns from earnings growth and a healthy looking economy. First quarter GDP was revised upward, which continued to support the stock market. Employment and housing data were solid throughout the quarter, indicating economic growth. Fixed income underperformed equities, but returns were still positive on the backdrop of the yield curve flattening and tightening credit spreads.

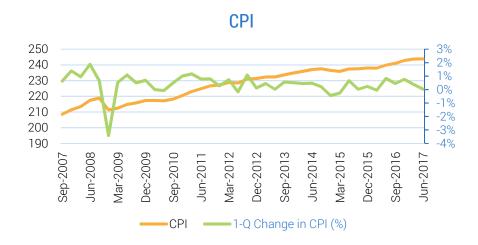




Economic Factors As of 06/30/2017

The U.S. economy continues to appear healthy, despite a May jobs report that fell below expectations, nevertheless the June jobs report was quite positive but was reported after the quarter ended. The unemployment rate still dipped to its lowest level in 16 years, implying tightness in the labor market. Indeed, unemployment is now lower than it has been 96% of the time since 1970. Recent economic data continued to show benign inflation. However, the Fed believes factors weighing on inflation are probably temporary, so it is likely to continue tightening monetary policy. Housing rebounded in May, following a weak April. Existing home sales were up 1.1 percent, surpassing analyst expectations of a decline. Business and consumer sentiment appears to be strong. Data reported in June showed that the ISM Manufacturing Index increased surprisingly, and the Conference Board Consumer Confidence Survey's three-month average is at the highest level since 2001. Oil prices once again finished lower, ending the quarter towards the low end of a recent \$40-\$60 a barrel range.





## **Unemployment Rate**



## Crude Oil Price per Barrel

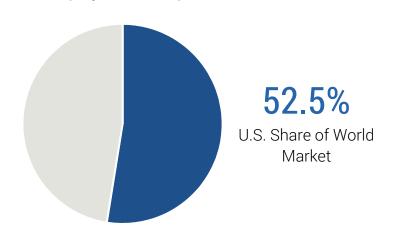


U.S. Equity As of 06/30/2017

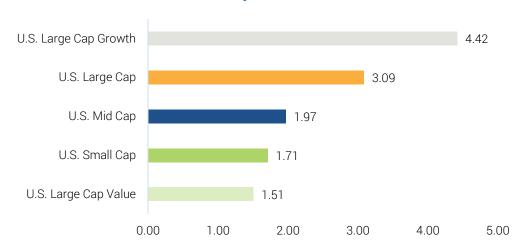
Valuation concerns – and a fluid political landscape - were not enough to dent the advance in U.S. equity markets as strong earnings growth took center stage. The S&P 500 companies reported the strongest quarterly earnings growth since 2011, and many expect the next round of earning releases to also be impressive. High levels of consumer confidence combined with increasing income and spending were also positive for stocks. Despite a small pullback in June, technology stocks have performed well. Growth stocks significantly outperformed value in the first half of the year, partially due to investors' appetite for tech stocks. Meanwhile, the Energy sector weighed on value as oil prices and commodity-related stocks slid during the quarter.



## **World Equity Market Capitalization**



## **Quarterly Performance**



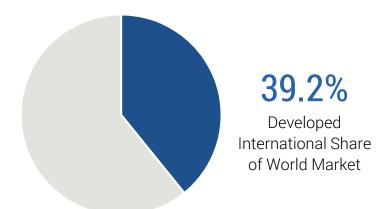
#### As of 06/30/2017

## **International Developed Equity**

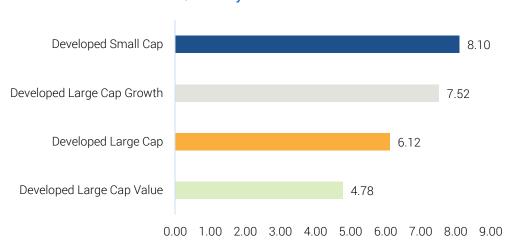
International developed markets performed strongly and benefited from steadily falling unemployment in the Eurozone, high consumer and business confidence, and a positive outlook for European corporate earnings. Political headwinds appear to be subsiding, with the exception of the U.K., where political uncertainty increased as a result of Theresa May's decision to call an election. Pro-euro and pro-reform candidate Emmanuel Macron was elected president in France. Macron's decisive victory has been largely viewed as a positive development. European equity returns were boosted by a weakening U.S. dollar, while the Japanese yen declined slightly. Nevertheless, Japanese stocks posted solid returns as the labor market improved and domestic demand and consumption strengthened. As was the case in U.S. markets, international developed equity growth stocks outshined value in the second quarter.



## **World Equity Market Capitalization**

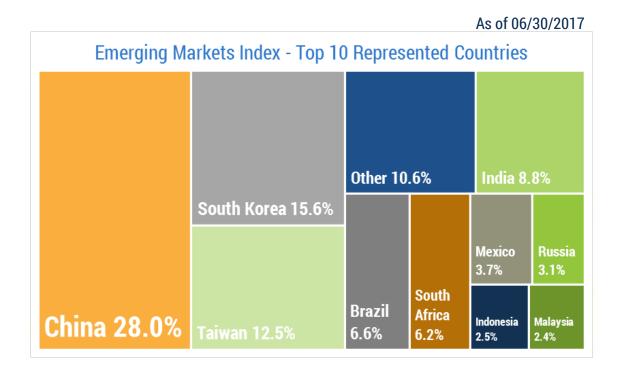


## **Quarterly Performance**

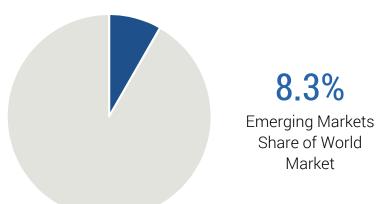


## **Emerging Markets Equity**

Emerging market equities advanced in the second quarter, and have been the best performing equity region in 2017. Stocks in emerging markets have fared well overall due to improving and/or positive micro and macro conditions. Supportive central bank policies have also been seen as a boost to emerging markets, though it appears these may begin to wind down soon. In general, developing market currencies posted mixed results versus the U.S. dollar, and the Chinese renminbi was fairly flat against the greenback. While many emerging market stocks performed well, Brazil was an exception as its currency and stocks have struggled largely due to political and other concerns.



## **World Equity Market Capitalization**



## **Quarterly Performance**



Fixed Income As of 06/30/2017

All major fixed income sectors ended the guarter with positive returns, except for TIPS, which declined on falling inflation expectations. Credit spreads tightened, and the yield curve flattened as intermediate and long Treasury vields ended the guarter lower. The short end of the curve shifted up as the Fed raised interest rates in June for the second time this year. However, strong investor demand pushed the longer end of the curve down. Corporate fundamentals were largely positive. The Fed announced a plan to reduce the size of its balance sheet – tentatively starting before year end – by tapering reinvestment of Treasuries and MBS securities at a predetermined pace. Meanwhile, the European Central Bank and the Bank of Japan continued to expand their respective balance sheets, and now each central bank holds more assets than the Fed's \$4.4 trillion. However, Mario Draghi suggested the ECB could soon begin reducing its quantitative easing.





## Legislative and Regulatory Update

## **Fiduciary Rule Updates**

- on May 22<sup>nd</sup>, Labor Secretary Alexander Acosta confirmed that the DOL found no further legal basis to delay the fiduciary rule past June 9<sup>th</sup>.
  - Two provisions providing an expanded definition of who is considered a fiduciary and establishing conduct standards became applicable on June 9<sup>th</sup> with the final implementation date being January 1<sup>st</sup>, 2018 for other provisions.

#### State-Run Plans

- > Last quarter, the House voted in favor of two resolutions to overturn Labor Department rules promoting the creation of state- and city-run retirement plans for workers who otherwise didn't have access to one through their employer. The Senate has now voted likewise.
  - President Trump also signed off on executive orders to rollback both city- and state-run auto-IRA legislation.
- > The DOL's Employee Benefit Security Administration (EBSA) has likewise removed ERISA safe harbors for government-run plans for private workers.
- > Programs may continue to develop despite the removal of ERISA exemptions; Oregon and California plans are both moving forward.

## **Foreign Affairs**

- To ensure a smooth exit from the EU, U.K. Prime Minister Theresa May called for an early general election to be held on June 8<sup>th</sup> ahead of the already scheduled election in 2020 just after the deadline for exit deals with the EU. She hoped the early election might allow her to garner the support she needs to create a smooth transition with a united goal. The results did not go in her favor.
  - The Conservative Party, led by PM May, remains the largest single party though does not hold a majority of parliamentary seats (13 seats were lost; the party now holds 48.8% of total seats at 317). The Labour Party, led by Jeremy Corbyn, gained 30 seats, up to 262 or 40.3%.
- > Emmanuel Macron was victorious in the French presidential election on May 7<sup>th</sup> over Marine Le Pen, garnering over 60% of the votes. His victory assuages fears of France exiting the European Union ("Frexit") and the larger dissolution of the EU.
- > Impeachment complaints against Philippine President Rodrigo Duterte were rejected by the House Justice Committee on May 15th.

#### **Financial Choice Act**

- > The Financial Choice Act relaxes several provisions of key protectionist acts including Dodd-Frank and the Consumer Protection Act. The bill passed the House Financial Services Committee with a vote of 34-26; the bill was subsequently approved by the full House with a vote of 233-186.
- > Similar independent bills have been introduced in both the House (Affordable Retirement Advice for Savers Act) and the Senate (Affordable Retirement Advice Protection Act), both aimed at stopping the DOL fiduciary rule and establishing their own best-interest standards.
  - Gaining support from the Senate for any of these three pieces of legislation is currently seen as unlikely.

#### The Fed & SEC

- > The central bank rose rates by 0.25% to a target range of 1.00%-1.25%, citing the strengthening labor market and a stabilized inflationary environment at their June 14<sup>th</sup> meeting. Of the three projected rate hikes for 2017, two have now occurred (with each being a +0.25% increase) across the first four meetings with four additional meetings scheduled for later this year.
- > The FOMC expects to start winding down its \$4.5 trillion balance sheet later this year assuming the economy continues its advancement.

#### 2018 HSA Limits

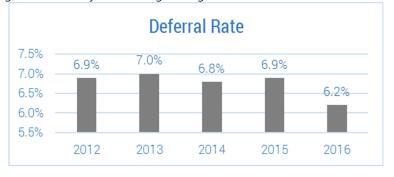
- > The IRS announced annual limits for calendar year 2018 contributions into health savings accounts for individuals with self-only coverage in high-deductible plans of \$3,450 and individuals with family coverage in high-deductible plans of \$6,900.
  - High-deductible plans are defined as having annual deductibles of no less than \$1,350 (self-only) or \$2,700 (family) with out-of-pocket expenses not exceeding \$6,650 (self-only) or \$13,300 (family).

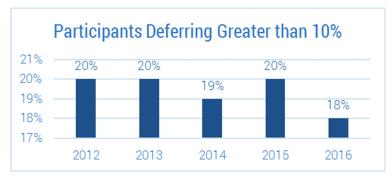
#### **Plan Considerations**

- > Plan Health Metrics
  - While participation rates have risen steadily over the past five years, an opposite trend has been seen in deferrals and ultimately average participant balances. It is important that participants are not only saving, but that they are saving enough.





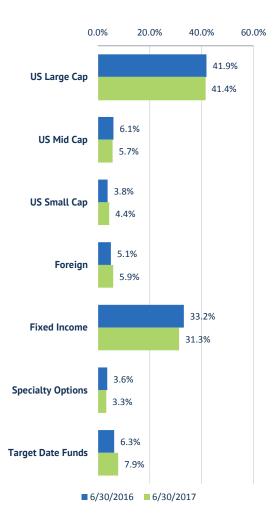




- > Plan Feature Adoption
  - Target-date funds continue to increase in popularity, serving as the QDIA option in an increasing number of plans. Other features on the rise include managed accounts as well as passive investment options to compliment active managers. On the other hand, the use of company stock as an option within plans has decreased.



Asset Class	Ticker	%	6/30/2016	Net Increases/Decreases	6/30/2017	%
US Large Cap		41.9%	\$86,328,627	7,794,567	\$94,123,193	41.49
Alger Spectra Z	ASPZX	17.5%	36,061,275	2,083,362	38,144,637	16.89
Columbia Dividend Income Y	CDDYX	5.2%	10,692,937	1,649,552	12,342,489	5.4%
BlackRock Equity Index - Collective F2	02CFF1	19.2%	39,574,414	4,061,653	43,636,067	19.29
US Mid Cap		6.1%	\$12,511,152	503,905	\$13,015,057	5.7%
Hennessy Focus Fund	HFCIX	2.7%	5,577,937	(608,374)	4,969,563	2.2%
BlackRock Mid Cap Index - Collective F	03CFF2	3.4%	6,933,215	1,112,279	8,045,494	3.59
US Small Cap		3.8%	\$7,839,563	2,191,890	\$10,031,452	4.49
Nicholas Limited Edition I	NCLEX	2.5%	5,163,310	415,185	5,578,495	2.59
Perkins Small Cap Value N	JDSNX	0.4%	792,461	1,045,460	1,837,922	0.89
BlackRock Russell 2000 Index - Collective F	03CFF3	0.9%	1,883,792	731,244	2,615,036	1.29
Foreign		5.1%	\$10,467,711	3,048,447	\$13,516,158	5.99
Ivy International Core Equity R6	IINCX	4.3%	8,841,493	1,206,602	10,048,095	4.49
Oppenheimer Developing Markets I	ODVIX	0.3%	522,283	703,977	1,226,261	0.5
BlackRock EAFE Equity Index - Collective F	10CFF5	0.5%	1,103,934	1,137,868	2,241,802	1.0
Fixed Income		33.2%	\$68,367,243	2,857,264	\$71,224,508	31.3
RidgeWorth Seix Total Return Bond IS	SAMZX	1.4%	2,927,832	300,180	3,228,011	1.49
BlackRock US Debt Index Fund - Coll F	04CFF4	1.2%	2,528,297	662,509	3,190,806	1.4
Templeton Global Bond R6	FBNRX	0.3%	596,550	490,348	1,086,899	0.5
County of Fresno Stable Value Fund	FRESSV	30.2%	62,314,564	1,404,227	63,718,791	28.0
Specialty Options		3.6%	\$7,517,634	(97,535)	\$7,420,099	3.39
Oakmark Equity & Income I	OAKBX	1.0%	2,076,724	189,577	2,266,301	1.0
Fidelity Advisor Real Estate Income Inst	FRIRX	0.5%	1,040,915	119,088	1,160,004	0.5
Franklin Utilities R6	FUFRX	2.1%	4,399,994	(406,200)	3,993,794	1.8
Target Date Funds		6.3%	\$13,047,111	4,898,066	\$17,945,177	7.99
Great-West Lifetime 2015 Trust II	C15MZR	1.2%	2,533,491	130,410	2,663,901	1.2
Great-West Lifetime 2025 Trust II	C25MZR	2.2%	4,597,146	1,609,942	6,207,088	2.7
Great-West Lifetime 2035 Trust II	C35MZR	1.4%	2,826,251	1,507,601	4,333,852	1.9
Great-West Lifetime 2045 Trust II	C45MZR	1.1%	2,310,051	1,142,858	3,452,909	1.5
Great-West Lifetime 2055 Trust II	C55MZR	0.4%	780,172	507,256	1,287,428	0.6
Total		100%	\$206,079,040	\$21,196,604	\$227,275,643	100



					Equ	uities	3			F	ixed	Inco	me		quic		Ot	her										
Passively	-Managed and Cash Funds			US	;	F	orei	gn		ι	US		For	eign	Ë		Oti	liei										
	Investment	Ticker	L	M	s	L	s	E	1	s	Т	Y	Н	U	С	R	С	Α	U	Exp	Qtr	YTD	1 Yr	2 Yr	3 Yr	4 Yr	5 Yr	10 Yr
	BlackRock Equity Index - Collective M	02cff1	100	)																0.02	3.10	9.36	17.94	10.77	9.67	13.25	14.69	
	BlackRock MidCap Idx - Collective M	03cff2		100	)															0.03	1.86	5.73	18.02	9.12	8.22	12.28	14.77	8.52
	BlackRock Russell 2000 Index Coll M	03cff3			100															0.03	2.52	5.11	24.85	8.10	7.64	11.52	13.99	
	BlackRock EAFE Equity Index Coll T	10cff5				100	)													0.10	6.28	14.08	20.67	4.31	1.44	6.65	8.95	
	BlackRock US Debt Index Fund Coll W	04cff4							100	)										0.04	1.49	2.35	-0.22	2.89	2.66	3.13	2.39	

## **Actively-Managed Funds**

Style	Investment	Ticker	L	M	s	L	s	Ε	1	s	т	Υ	н	U	С	R	С	Α	U	Exp	Qtr	YTD	1 Yr	2 Yr	3 Yr	4 Yr	5 Yr	10 Yr
Income	Columbia Dividend Income Y	CDDYX	85	7		2		1							5					0.59	3.08	8.31	14.63	12.01	9.62	11.86	13.26	7.50
Growth	Alger Spectra Z	ASPZX	77	11	1	3		3							5					0.89	4.98	16.61	21.31	8.18	10.05	14.75	15.38	10.49
Utilities	Franklin Utilities R6	FUFRX	55	30	5	6									4					0.47	1.58	8.03	3.11	14.35	7.88	11.35	10.98	7.74
Growth	Hennessy Focus Institutional	HFCIX	42	24	11	5									18					1.13	3.22	7.97	14.27	6.80	9.00	11.65	14.80	8.77
Balanced	Oakmark Equity And Income Investor	OAKBX	35	18	2	5			11	5		2	1		16				5	0.79	1.70	5.90	17.10	5.37	4.51	8.56	9.30	6.49
Stable Value	Fresno County Stable Value	fressv													100					0.50	0.50	1.00	2.03	2.08	2.12	2.13	2.17	
Blend	Janus Henderson Small Cap Value N	JDSNX		19	73		1								7					0.89	2.26	4.10	22.67	11.79	9.53	12.40	13.65	8.78
Growth	Nicholas Limited Edition I	NCLEX	1	27	53	2	3	2							12					0.86	5.25	11.74	22.25	8.37	8.75	11.08	12.74	8.92
Global Blend	Ivy International Core Equity N	IINCX	6			79		9							3				3	0.82	5.79	14.31	22.64	3.79	2.71	8.64	10.30	3.71
Emerging Grow	rthOppenheimer Developing Markets I	ODVIX				25		66							6				3	0.88	6.99	18.83	22.81	5.15	-0.24	4.46	5.17	4.58
Intermediate	RidgeWorth Seix Total Return Bond IS	SAMZX							76	7		4	5		8					0.31	1.34	2.49	0.26	3.07	2.54	3.05	2.31	5.06
Real Estate	Fidelity Advisor Real Estate Income I	FRIRX	3	11	16				10	1		26			12				21	0.77	2.60	5.47	7.54	8.91	6.79	7.56	8.46	6.82
Global Bond	Templeton Global Bond R6	FBNRX											69		30				1	0.52	-1.26	3.37	10.59	2.98	1.47	2.95	3.88	6.47

## **Target-Date Funds**

Style	Investment	Ticker	L	M	S	L	S	E	1	s	Т	Y	Н	U	С	R	С	Α	U	Exp	Qtr	YTD	1 Yr	2 Yr	3 Yr	4 Yr	5 Yr 10 Yr
Target Date	Great-West Lifetime 2045 Trust	gw2045	36	13	7	23		8	6			1	1			5				0.57	4.57	11.08	18.23	8.79	7.10	10.30	11.50
Target Date	Great-West Lifetime 2035 Trust	gw2035	34	13	6	20		6	10	1	1	2	2			5				0.57	4.17	10.09	16.54	8.30	6.78	9.76	10.88
Target Date	Great-West Lifetime 2055 Trust	gw2055	33	13	8	24		10	5			1	1			5				0.57	4.57	11.30	18.50	8.62	6.94	10.23	11.40
Target Date	Great-West Lifetime 2025 Trust	gw2025	25	10	4	14		4	17	3	5	5	5		2	6				0.57	3.35	8.22	12.83	7.21	5.88	8.14	8.89
Target	Great-West Lifetime 2015 Trust	gw2015	19	7	3	9		2	20	6	11	6	7		4	6				0.57	2.76	6.65	9.57	6.28	5.01	6.65	6.96

US Large Cap	US Mid Cap	US Small Cap	Frgn Develpd Large Ca	Frgn Develpd Small Ca	Frgn Emergng Markets	US Intermed Duration	US Short Duration	US TIPS
US High Yield	Global Hedged	Global Unhedged	Liquid Assets	REIT	Commodities	Alternatives	Uncategorized	

**Fund Compliance Methodology** 

## CALCULATION METHODOLOGY OF OVERALL FUND1 (Worst) — 10 (Best)

Factor	Weight	Explanation	Score Calculation
RETURNS Summary compliance report shows the average peer group quartile rank for all time periods (no credit for bottom quartile performance)	40% Overall	Absolute Returns  Peer Group Percentile Rankings: 3,5,10 Year Periods	Proportional Score No Score  Ranks in the top Ranks in the bottom 75% of Peer Group 25% of Peer Group
RISK ADJUSTED RETURNS  Summary compliance report shows the average peer group quartile rank for all time periods (no credit for bottom quartile performance)	20% Overall	Sharpe Ratio  Peer Group Percentile Rankings: 3,5,10 Year Periods	Proportional Score No Score  Ranks in top 75% Ranks in bottom of Peer Group 25% of Peer Group
RISK Summary compliance report shows the average peer group		Standard Deviation Peer Group Percentile Rankings: 3,5,10 Year Periods	Proportional Score No Score  Ranks in top 75% Ranks in bottom of Peer Group 25% of Peer Group
quartile rank for all time periods (no credit for bottom quartile performance)	30% Overall	Upside/Downside Capture Peer Group Percentile Rankings: 3,5,10 Year Periods	Proportional Score No Score  Ranks in top 75% Ranks in bottom of Peer Group 25% of Peer Group
OTHER Fund expense quartile rank		Expense Ratio For current period	Proportional Score No Score  Ranks in top 75% Ranks in bottom of Peer Group 25% of Peer Group
Manager tenure is greater than 3 years  For peer group rankings, a rank of 1-50 indicates the manager performance.	10% Overall	Average Tenure Number of years	Full Score  Manager Tenure  more than 3 years  No Score  Manager Tenure  less than 3 years

For peer group rankings, a rank of 1-50 indicates the manager performed favorably and ranked in the top half of its peer group for that metric. For example: when measuring risk, a rank of 1 would mean the manager had a very low standard deviation compared to its peer group, whereas when measuring return, a rank of 1 would mean the manager had a very high return compared to its peer group.

Summary of Fund Compliance

## **Passively-Managed and Cash Funds**

Туре	Assets %	Fund Name	Ticker
LC Index	19.20%	BlackRock Equity Index - Collective M	02cff1
MC Index	3.54%	BlackRock MidCap ldx - Collective M	03cff2
SC Index	1.15%	BlackRock Russell 2000 Index Coll M	03cff3
Global	0.99%	BlackRock EAFE Equity Index Coll T	10cff5
US Debt	1.40%	BlackRock US Debt Index Fund Coll W	04cff4

## **Actively-Managed Funds**

Status	Assets %	Fund Name	Ticker	Risk Adjusted Return (20%	Risk (30%)	Expense (5%)	Tenure (5%)
Pass	5.43%	Columbia Dividend Income Y	CDDYX		0		
Pass	16.78%	Alger Spectra Z	ASPZX		0		
Pass	1.76%	Franklin Utilities R6	FUFRX				
Pass	2.19%	Hennessy Focus Institutional	HFCIX				
Pass	1.00%	Oakmark Equity And Income Investor	OAKBX		0		
Pass	0.81%	Janus Henderson Small Cap Value N	JDSNX				
Pass	2.45%	Nicholas Limited Edition I	NCLEX				
Pass	4.42%	Ivy International Core Equity N	IINCX				
Pass	0.54%	Oppenheimer Developing Markets I	ODVIX				
Pass	1.42%	RidgeWorth Seix Total Return Bond IS	SAMZX				
Pass	0.51%	Fidelity Advisor Real Estate Income I	FRIRX				
Pass	0.48%	Templeton Global Bond R6	FBNRX		0		
Watch	28.04%	Fresno County Stable Value	fressv			$\circ$	

## **Target-Date Funds**

Status		Fund Name	Ticker	Return (40%)	Risk Adjusted Return (20%	Risk (30%)	Expense (5%)	Tenure (5%)
Watch	n/a	Great-West Lifetime 2055 Trust	gw2055					
Watch	n/a	Great-West Lifetime 2045 Trust	gw2045					
Watch	n/a	Great-West Lifetime 2035 Trust	gw2035					
Watch	n/a	Great-West Lifetime 2025 Trust	gw2025				O	
Watch	n/a	Great-West Lifetime 2015 Trust	gw2015			O	Ö	

## **Passively-Managed and Cash Funds**

Type of Fund	Assets %		cker Fund Name		Return vs Peer Group (40%)		Risk Adjusted Return Sharpe (20%)		Standard Deviation			Risk (30%) Up Capture			Down Capture		Other ( Expense	(10%) Tenure		
				3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	Peer Rank %	Avg Yrs
LC Index	19.20%	02cff1	BlackRock Equity Index - Collective M	8	16		7	5		37	28		20	27		23	23		1	5
MC Index	3.54%	03cff2	BlackRock MidCap Idx - Collective M	11	12	4	16	22	11	55	55	59	10	14	11	62	69	47	1	5
SC Index	1.15%	03cff3	BlackRock Russell 2000 Index Coll M	23	34		31	44		85	81		4	5		79	85		1	5
Global	0.99%	10cff5	BlackRock EAFE Equity Index Coll T	41	21		43	30		77	76		38	17		51	48		4	5
US Debt	1.40%	04cff4	BlackRock US Debt Index Fund Coll W	1	2		16	7		83	85		8	6		52	52		1	5

## **Actively-Managed Funds**

Overall Fund	Assets %	Ticker	Fund Name		Return v Group (			djusted arpe (20		Stand	lard Dev	/iation		tisk (30% p Captu		Dov	wn Capt	ure	Other Expense	(10%) Tenure
Score				3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	Peer Rank %	Avg Yrs
8	5.43%	CDDYX	Columbia Dividend Income Y	2	34	4	2	6	1	12	11	8	61	76	85	7	7	8	14	7
7	16.78%	ASPZX	Alger Spectra Z	32	21	2	38	25	3	69	56	78	21	21	4	62	52	78	37	6
8	1.76%	FUFRX	Franklin Utilities R6	17	26	6	20	28	5	71	61	19	15	20	71	52	54	11	15	12
8	2.19%	HFCIX	Hennessy Focus Institutional	17	16	13	17	8	10	22	10	21	54	65	90	9	2	3	48	7
6	1.00%	OAKBX	Oakmark Equity And Income Investor	49	23	13	67	62	9	91	91	20	16	18	69	87	59	8	26	7
8	0.81%	JDSNX	Janus Henderson Small Cap Value N	2	34	1	1	2	1	5	5	6	71	80	83	3	6	3	15	14
7	2.45%	NCLEX	Nicholas Limited Edition I	25	54	8	16	23	4	13	7	4	64	84	91	16	19	5	14	23
8	4.42%	IINCX	Ivy International Core Equity N	18	7	7	19	6	6	57	32	33	18	11	10	40	20	18	27	10
7	0.54%	ODVIX	Oppenheimer Developing Markets I	68	28	3	68	29	3	50	46	22	61	50	56	46	38	15	13	5
6	1.42%	SAMZX	RidgeWorth Seix Total Return Bond IS	31	59	22	40	59	12	78	52	34	27	59	44	53	52	17	8	7
7	0.51%	FRIRX	Fidelity Advisor Real Estate Income I	64	50	8	1	1	1	2	2	3	97	97	97	2	1	1	19	13
7	0.48%	FBNRX	Templeton Global Bond R6	29	13	2	35	33	23	77	75	71	79	53	64	4	6	2	11	10
9	28.04%	fressv	Fresno County Stable Value	1	1		1	1		26	52		1	1		1	1		58	6

## **Target-Date Funds**

Overall Fund		Ticker	Fund Name		Return v Group		Risk A	djusted arpe (20		Stand	lard Dev	iation		isk (30% p Captu		Dov	wn Captı	ıre	Other Expense	(10%) Tenure
Score				3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	3Y	5Y	10Y	Peer Rank %	Avg Yrs
8	n/a	gw2055	Great-West Lifetime 2055 Trust	1	18		3	21		55	56		1	12		31	42		22	5
9	n/a	gw2045	Great-West Lifetime 2045 Trust	1	7		1	12		54	51		1	15		28	29		21	5
8	n/a	gw2035	Great-West Lifetime 2035 Trust	1	10		1	14		72	63		7	22		37	42		22	5
8	n/a	gw2025	Great-West Lifetime 2025 Trust	1	26		1	16		66	41		4	37		29	34		27	5
8	n/a	gw2015	Great-West Lifetime 2015 Trust	1	43		1	23		46	20		14	49		10	40		30	5

All data except for 'Tenure - Average Years' are listed as a peer rank percentage

All Funds remain in compliance with Investment Policy and no action need be taken other than indicated in the Fund Compliance Commentary section of this report.

Northwest Capital Management, Inc.

Date

This report, along with more detailed performance data on Plan Investment Options, was reviewed by the Plan's Trustee and/or Investment Committee.

Trustee / Committee Member Date

## County of Fresno 457 DC Plan

Fund Comments Data as of: 06/30/2017

#### BlackRock Equity Index - Collective M (02cff1)

Fund Type: LC Index US Large Cap

The fund seeks to replicate the performance of U.S. Large Cap Stocks

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
02cff1	3.10%	17.94%	9.67%	14.69%	
S&P 500 TR USD	3.09%	17.91%	9.62%	14.63%	7.18%
Out/(Under) Performing	0.01%	0.02%	0.05%	0.06%	
Peer Group Ranking	37	40	8	16	

#### BlackRock MidCap Idx - Collective M (03cff2)

Fund Type: MC Index

US Mid Cap

The fund seeks to replicate the performance of U.S. Mid Cap Stocks

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
03cff2	1.86%	18.02%	8.22%	14.77%	8.52%
S&P MidCap 400 TR	1.97%	18.56%	8.53%	14.92%	8.56%
Out/(Under) Performing	-0.11%	-0.55%	-0.31%	-0.15%	-0.04%
Peer Group Ranking	54	38	11	12	4

#### BlackRock Russell 2000 Index Coll M (03cff3)

Fund Type: SC Index

**US Small Cap** 

The fund seeks to replicate the performance of U.S. Small Cap Stocks

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
03cff3	2.52%	24.85%	7.64%	13.99%	
Russell 2000 TR USD	2.47%	24.61%	7.36%	13.70%	6.92%
Out/(Under) Performing	0.04%	0.25%	0.28%	0.29%	
Peer Group Ranking	23	11	23	34	

## BlackRock EAFE Equity Index Coll T (10cff5)

Fund Type: Global

Frgn Develpd Large Cap

The fund seeks to replicate performance of Foreign stock represented by the MSCI EAFE Index

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
10cff5	6.28%	20.67%	1.44%	8.95%	
MSCI ACWI Ex USA NR USD	5.78%	20.44%	0.80%	7.22%	1.13%
Out/(Under) Performing	0.50%	0.22%	0.64%	1.73%	
Peer Group Ranking	50	27	41	21	

#### BlackRock US Debt Index Fund Coll W (04cff4)

Fund Type: US Debt

**US Intermed Duration** 

The fund seeks to replicate the performance of the U.S. Bond Market

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
04cff4	1.49%	-0.22%	2.66%	2.39%	
BBgBarc US Govt Interm TR USD	0.65%	-1.25%	1.47%	1.07%	3.39%
Out/(Under) Performing	0.85%	1.03%	1.19%	1.32%	
Peer Group Ranking	1	17	1	2	

## **Columbia Dividend Income Y (CDDYX)**

Fund Score: 8 (Status: Pass)

US Large Cap

The investment seeks total return, consisting of current income and capital appreciation.

The fund invests at least 80% of its net assets (including the amount of any borrowings for investment purposes) in a diversified portfolio of income-producing (dividend-paying) equity securities, which will consist primarily of common stocks but also may include preferred stocks and convertible securities. It invests principally in securities of companies believed to be undervalued but also may invest in securities of companies believed to have the potential for long-term growth. The fund may invest in companies that have market capitalizations of any size.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
CDDYX	3.08%	14.63%	9.62%	13.26%	7.50%
S&P 500 Value TR USD	1.50%	15.87%	7.79%	13.82%	5.25%
Out/(Under) Performing	1.58%	-1.24%	1.83%	-0.56%	2.25%
Peer Group Ranking	8	69	2	34	4

#### Alger Spectra Z (ASPZX)

Fund Score: 7 (Status: Pass)

**US Large Cap** 

The investment seeks long-term capital appreciation.

The fund invests primarily in the equity securities of companies of any size that Fred Alger Management, Inc. believes demonstrate promising growth potential. It can leverage, that is, borrow money to purchase additional securities. The fund can invest in foreign securities.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
ASPZX	4.98%	21.31%	10.05%	15.38%	10.49%
S&P 500 Growth TR USD	4.43%	19.29%	11.03%	15.24%	8.97%
Out/(Under) Performing	0.56%	2.02%	-0.99%	0.14%	1.52%
Peer Group Ranking	47	32	32	21	2

The Alger Spectra fund outperform the S&P 500 Growth Index by ~50 bps in the second quarter of 2017. NWCM had an opportunity to do a site visit with fund management during the quarter. They noted that they had made some changes after the disappointing 2016 where they were overweight sectors such as Healthcare and there was a focus on yield. Post the election, the fund added to Financials, and Consumer related names. They believed that the easing regulatory environment and the prospects of tax reform would help the consumer. The fund bought names such as Alibaba and benefitted from their overweight position in Amazon.com. Additionally, Alphabet (Google) was another outperformer. Detractors in the quarter were names such as Anardarko Petroleum and CBS. While the fund remains overweight Information Technology and Consumer Cyclicals, they are looking at some defensive names as well. Recently, the fund added Philip Morris to its portfolio on the prospects of a new heated versus lighted cigarette which is supposed to remove a significant portion of the carcinogens of a cigarette. The fund continues to score a 7 under our scoring methodology but ranks in the second-quartile of its peer group on a risk adjusted returns basis in the trailing three- and five-year periods.

#### Franklin Utilities R6 (FUFRX)

Fund Score: 8 (Status: Pass)

US Large Cap

The investment seeks capital appreciation and current income.

The fund normally invests at least 80% of its net assets in the securities of public utilities companies. These are companies that provide electricity, natural gas, water, and communications services to the public and companies that provide services to public utilities companies. It concentrates (invests more than 25% of its total assets) in companies operating in the utilities industry. The fund invests primarily in equity securities, which consist mainly of common stocks.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
FUFRX	1.58%	3.11%	7.88%	10.98%	7.74%
MSCI World/Utilities NR USD	4.11%	3.57%	2.91%	7.31%	1.51%
Out/(Under) Performing	-2.53%	-0.46%	4.97%	3.67%	6.22%
Peer Group Ranking	70	53	17	26	6

## **Hennessy Focus Institutional (HFCIX)**

Fund Score: 8 (Status: Pass)

US Mid Cap

The investment seeks capital appreciation.

The fund invests primarily in U.S. securities, but may also invest in foreign companies traded in the U.S. on a national securities exchange or national securities association, including American Depositary Receipts, and foreign companies traded on a foreign exchange. Investments will consist primarily of common stocks, but may include preferred stocks, warrants, options, equity-like instruments and debt instruments. The Portfolio Managers invest in the stocks of companies of any size without regard to market capitalization. The fund is non-diversified.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
HFCIX	3.22%	14.27%	9.00%	14.80%	8.77%
S&P MidCap 400 Growth TR USD	3.28%	17.92%	9.17%	14.62%	9.25%
Out/(Under) Performing	-0.06%	-3.65%	-0.17%	0.18%	-0.48%
Peer Group Ranking	77	85	17	16	13

#### Oakmark Equity And Income Investor (OAKBX)

Fund Score: 6 (Status: Pass)

Uncategorized

The investment seeks income and preservation and growth of capital. The fund invests primarily in a diversified portfolio of U.S. equity and debt securities (although the fund may invest up to 35% of its total assets in equity and debt securities of non-U.S. issuers). It is intended to present a balanced investment program between growth and income by investing approximately 40-75% of its total assets in common stock, including securities convertible into common stock, and up to 60% of its total assets in debt securities issued by U.S. or non-U.S. governments and corporate entities rated at the time of purchase withir the two highest grades.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
OAKBX	1.70%	17.10%	4.51%	9.30%	6.49%
DJ Moderate TR USD	2.71%	10.35%	4.36%	7.87%	5.22%
Out/(Under) Performing	-1.01%	6.75%	0.15%	1.43%	1.27%
Peer Group Ranking	85	3	49	23	13

Oakmark Equity and Income Fund returned 1.8% over the last quarter, underperforming their benchmark (60% S&P 500, and 40% BBg Barclays US Gov't/Credit) by ~76 bps. Oakmark's biggest bets have been lower average credit quality, and higher exposure to US than their peers. The equity portion of the fund focused on large-cap and mega-cap companies, with more weight towards large cap. Much of the underperformance in Equities can be attributed to their overweight of value, and underweight of growth. During this period, growth has far outperformed value. Much of the positive performance in equities comes from the Banking industry, and Health industry. In the Fixed Income side of the fund, Oakmark holds a bit more Corporate bonds than their benchmark; with the majority of the securities being either AA rated, or BBB rated. The average credit quality had been hovering around BBB, but has trended up. A negative attribute to performance has been the low duration that Oakmark maintains on the fund. The positive performance in Fixed Income can be attributed to the lower average credit quality. Their largest industry allocations were Financials, Health, and Auto; at 22.5%, 9%, and 8.5% respectively. The ranking of the fund on 1-Year, 3-Year, and 5-Year horizons were; 3rd, 45th, and 22nd, respectively.

## Janus Henderson Small Cap Value N (JDSNX)

Fund Score: 8 (Status: Pass)

US Small Cap

The investment seeks capital appreciation.

The fund pursues its investment objective by investing primarily in the common stocks of small companies whose stock prices are believed to be undervalued by the fund's portfolio managers. It invests, under normal circumstances, at least 80% of its net assets (plus any borrowings for investment purposes) in equity securities of small companies whose market capitalization, at the time of initial purchase, is less than the 12-month average of the maximum market capitalization for companies included in the Russell 2000 Value Index. The fund may invest up to 20% of its net assets in cash or similar investments.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
JDSNX	2.26%	22.67%	9.53%	13.65%	8.78%
Russell 2000 Value TR USD	0.67%	24.87%	7.02%	13.39%	5.92%
Out/(Under) Performing	1.58%	-2.20%	2.51%	0.26%	2.86%
Peer Group Ranking	8	25	2	34	1

## Nicholas Limited Edition I (NCLEX)

Fund Score: 7 (Status: Pass)

**US Small Cap** 

The investment seeks to increase the value of the investment over the long-term. The fund primarily invests in common stocks of domestic corporations with small-and medium-sized market capitalizations believed to have growth potential. The advisor believes a company's annual sales volume and market capitalization are the factors most illustrative of a company's size. The fund generally considers companies with market capitalizations up to \$3 billion as "small", between \$3 billion and \$25 billion as "medium," and greater than \$25 billion as "large."

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
NCLEX	5.25%	22.25%	8.75%	12.74%	8.92%
Russell 2000 Growth TR USD	4.38%	24.39%	7.64%	13.98%	7.82%
Out/(Under) Performing	0.86%	-2.14%	1.11%	-1.23%	1.10%
Peer Group Ranking	32	55	25	54	8

#### Ivy International Core Equity N (IINCX)

Fund Score: 8 (Status: Pass)

Frgn Develpd Large Cap

The investment seeks to provide capital growth and appreciation.

The fund invests, under normal circumstances, at least 80% of its net assets in equity securities of companies located in, or principally traded largely in, developed European and Asian/Pacific Basin markets. In seeking to enhance potential return, it also may invest in issuers located or doing business in emerging market countries. The fund may invest up to 100% of its total assets in foreign securities.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
IINCX	5.79%	22.64%	2.71%	10.30%	3.71%
MSCI ACWI Ex USA NR USD	5.78%	20.44%	0.80%	7.22%	1.13%
Out/(Under) Performing	0.01%	2.20%	1.91%	3.08%	2.59%
Peer Group Ranking	75	11	18	7	7

## **Oppenheimer Developing Markets I (ODVIX)**

Fund Score: 7 (Status: Pass)

Frgn Emergng Markets

The investment seeks capital appreciation.

The fund mainly invests in common stocks of issuers in developing and emerging markets throughout the world and at times it may invest up to 100% of its total assets in foreign securities. Under normal market conditions, it will invest at least 80% of its net assets, plus borrowings for investment purposes, in equity securities of issuers whose principal activities are in a developing market, i.e. are in a developing market or are economically tied to a developing market country. The fund will invest in at least three developing markets.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
ODVIX	6.99%	22.81%	-0.24%	5.17%	4.58%
MSCI EM NR USD	6.28%	23.76%	1.08%	3.96%	1.92%
Out/(Under) Performing	0.71%	-0.95%	-1.32%	1.21%	2.66%
Peer Group Ranking	26	39	68	28	3

#### RidgeWorth Seix Total Return Bond IS (SAMZX)

Fund Score: 6 (Status: Pass)

**US Intermed Duration** 

The investment seeks to maximize long term total return through a combination of current income and capital appreciation, consistent with capital preservation. The fund invests in various types of income-producing debt securities including mortgage- and asset-backed securities, government and agency obligations, corporate obligations and floating rate loans. It normally invests at least 80% of its net assets (plus any borrowings for investment purposes) in fixed income securities. The fund may invest up to 20% of its net assets in below investment grade, high yield debt obligations.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
SAMZX	1.34%	0.26%	2.54%	2.31%	5.06%
BBgBarc US Agg Bond TR USD	1.44%	-0.31%	2.48%	2.21%	4.48%
Out/(Under) Performing	-0.10%	0.57%	0.06%	0.10%	0.58%
Peer Group Ranking	66	65	31	59	22

#### Fidelity Advisor Real Estate Income I (FRIRX)

Fund Score: 7 (Status: Pass)

REIT

The investment seeks higher than average income; and capital growth is the secondary objective.

The fund normally invests primarily in preferred and common stocks of REITs; deb securities of real estate entities; and commercial and other mortgage-backed securities, with an emphasis on lower-quality debt securities (those of less than investment-grade quality, also referred to as high yield debt securities or junk bonds). It invests at least 80% of assets in securities of companies principally engaged in the real estate industry and other real estate related investments. The fund invests in domestic and foreign issuers.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
FRIRX	2.60%	7.54%	6.79%	8.46%	6.82%
FTSE NAREIT Equity REITs TR USD	1.52%	-1.72%	8.35%	9.52%	6.00%
Out/(Under) Performing	1.08%	9.26%	-1.56%	-1.06%	0.82%
Peer Group Ranking	17	8	64	50	8

#### **Templeton Global Bond R6 (FBNRX)**

Fund Score: 7 (Status: Pass)

Global Hedged

The investment seeks current income with capital appreciation and growth of income.

Under normal market conditions, the fund invests at least 80% of its net assets in "bonds." Bonds include debt obligations of any maturity, such as bonds, notes, bills and debentures. It invests predominantly in bonds issued by governments, government-related entities and government agencies located around the world. The fund may invest up to 25% of its total assets in bonds that are rated below investment grade or, if unrated determined by the investment manager to be of comparable quality. It is non-diversified.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
FBNRX	-1.26%	10.59%	1.47%	3.88%	6.47%
BBgBarc Global Aggregate TR Hdg USD	0.98%	-0.41%	3.26%	3.32%	4.49%
Out/(Under) Performing	-2.24%	11.00%	-1.79%	0.56%	1.98%
Peer Group Ranking	98	2	29	13	2

#### Fresno County Stable Value (fressv)

Fund Score: 9 (Status: Watch)

Liquid Assets

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
fressv	0.50%	2.03%	2.12%	2.17%	
BofAML US Treasury Bills 0-3 Mon TR USD	0.19%	0.44%	0.20%	0.14%	0.50%
Out/(Under) Performing	0.31%	1.59%	1.93%	2.03%	
Peer Group Ranking	1	1	1	1	

Due to the departure of long time fixed-income manager Cathe Tocher and President of Investments David Musto, the Great-West Lifetime funds have been placed on Watch pending further review.

#### **Great-West Lifetime 2055 Trust (gw2055)**

Fund Score: 8 (Status: Watch)

Uncategorized

## **Great-West Lifetime 2025 Trust (gw2025)**

Fund Score: 8 (Status: Watch)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
gw2055	4.57%	18.50%	6.94%	11.40%	
DJ Target 2055 TR USD	3.26%	17.24%	5.64%	10.99%	5.56%
Out/(Under) Performing	1.31%	1.25%	1.30%	0.40%	
Peer Group Ranking	5	10	1	18	

Due to the departure of long time fixed-income manager Cathe Tocher and President of Investments David Musto, the Great-West Lifetime funds have been placed on Watch pending further review.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
gw2025	3.35%	12.83%	5.88%	8.89%	
DJ Target 2025 TR USD	2.44%	7.01%	3.55%	6.98%	4.47%
Out/(Under) Performing	0.92%	5.82%	2.33%	1.91%	
Peer Group Ranking	6	21	1	26	

Due to the departure of long time fixed-income manager Cathe Tocher and President of Investments David Musto, the Great-West Lifetime funds have been placed on Watch pending further review.

### **Great-West Lifetime 2045 Trust (gw2045)**

Fund Score: 9 (Status: Watch)

Uncategorized

## **Great-West Lifetime 2015 Trust (gw2015)**

Fund Score: 8 (Status: Watch)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
gw2045	4.57%	18.23%	7.10%	11.50%	
DJ Target 2045 TR USD	3.21%	16.54%	5.49%	10.86%	5.50%
Out/(Under) Performing	1.36%	1.69%	1.61%	0.64%	
Peer Group Ranking	3	11	1	7	

Due to the departure of long time fixed-income manager Cathe Tocher and President of Investments David Musto, the Great-West Lifetime funds have been placed on Watch pending further review.

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
gw2015	2.76%	9.57%	5.01%	6.96%	
DJ Target 2015 TR USD	1.78%	2.38%	2.31%	4.32%	4.03%
Out/(Under) Performing	0.98%	7.19%	2.70%	2.64%	
Peer Group Ranking	11	27	1	43	

Due to the departure of long time fixed-income manager Cathe Tocher and President of Investments David Musto, the Great-West Lifetime funds have been placed on Watch pending further review.

## **Great-West Lifetime 2035 Trust (gw2035)**

Fund Score: 8 (Status: Watch)

Uncategorized

Trailing Returns	1 Qtr	1 Yr	3 Yr	5 Yr	10 Yr
gw2035	4.17%	16.54%	6.78%	10.88%	
DJ Target 2035 TR USD	2.91%	12.76%	4.79%	9.50%	5.01%
Out/(Under) Performing	1.27%	3.78%	1.99%	1.37%	
Peer Group Ranking	3	13	1	10	

Due to the departure of long time fixed-income manager Cathe Tocher and President of Investments David Musto, the Great-West Lifetime funds have been placed on Watch pending further review.

# County of Fresno 457 DC Plan Watch List

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Current Line	eup Status		
Asset Class	3	Current Status	Placed On Watch
US Large Ca	ар		
aspzx	Alger Spectra Z	Pass	-
cddyx	Columbia Dividend Income Y	Pass	-
02cff1	Blackrock Equity Index Fund	Index	-
US Mid Cap			
hfcix	Hennessy Focus Funds Institutional	Pass	-
03cff2	Blackrock Mid Cap Equity Index Fund	Index	-
US Small C	ар		
nclex	Nicholas Limited Edition I	Pass	-
jdsnx	Perkins Small Cap Value N	Pass	-
03cff3	Blackrock Russell 2000 Index Fund	Index	-
Foreign Sto	ocks		
iincx	Ivy International Core Equity R6	Pass	-
odvix	Oppenheimer Developing Markets I	Pass	-
10cff5	Blackrock Eafe Equity Index Fund	Index	-
Fixed Incon	ne		
samzx	RidgeWorth Seix Total Return Bond IS	Pass	-
fbnrx	Templeton Global Bond R6	Pass	-
04cff4	Blackrock US Debt Index Fund	Index	-
Specialty O	ptions		
frirx	Fidelity AdvisorReal Estate Income I	Pass	-
fufrx	Franklin Utilities R6	Pass	-
oakbx	Oakmark Equity & Income I	Pass	-
fressv	County Of Fresno Stable Value Fund	Watch	2017 - Q1
Target Date			
c15mzr	Great-West Lifetime 2015 Trust	Watch	2017 - Q1
c25mzr	Great-West Lifetime 2025 Trust	Watch	2017 - Q1
c35mzr	Great-West Lifetime 2035 Trust	Watch	2017 - Q1
c45mzr	Great-West Lifetime 2045 Trust	Watch	2017 - Q1
c55mzr	Great-West Lifetime 2055 Trust	Watch	2017 - Q1

watch List i	History			
		Current Status	Placed On Watch	Removed From Watch
		Current Status	Placed Oil Watch	neilioveu Fiolii Watcii
All Investm	ents			
fressv	County Of Fresno Stable Value Fund	In Plan	2017 - Q1	
c15mzr	Great-West Lifetime 2015 Trust	In Plan	2017 - Q1	
c25mzr	Great-West Lifetime 2025 Trust	In Plan	2017 - Q1	
c35mzr	Great-West Lifetime 2035 Trust	In Plan	2017 - Q1	
c45mzr	Great-West Lifetime 2045 Trust	In Plan	2017 - Q1	
c55mzr	Great-West Lifetime 2055 Trust	In Plan	2017 - Q1	
fbnrx	Templeton Global Bond R6	In Plan	2016 - Q2	2017 - Q1
scblx	RidgeWorth Seix Total Return Bond R	In Plan	2013 - Q4	2015 - Q2
nnlex	Nicholas Limited Edition N	In Plan	2013 - Q4	2015 - Q2
gsftx	Columbia Dividend Income Z	In Plan	2013 - Q4	2014 - Q4
oakbx	Oakmark Equity And Income Investor	In Plan	2012 - Q1	2012 - Q3
segsx	Sentinel Government Securities A	Removed	2014 - Q2	2015 - Q2
jmcvx	Perkins Mid Cap Value T	Removed	2013 - Q4	2015 - Q2
msiix	MainStay International Equity I	Removed	2012 - Q4	2015 - Q2
paxix	Pax Balanced Institutional	Removed	2012 - Q4	2013 - Q2
gtavx	Invesco Mid Cap Core Equity R5	Removed	2012 - Q1	2013 - Q2
jmvax	Perkins Mid Cap Value I	Removed	2012 - Q1	2012 - Q3
nbgnx	Neuberger Berman Genesis Inv	Removed	2012 - Q1	2012 - Q3
sdgtx	Deutsche Capital Growth I	Removed	2012 - Q1	2012 - Q3
chtvx	Invesco Charter Fund R5	Removed	2012 - Q1	2012 - Q3

## **County of Fresno Target Date Review**

Q2 2017 Performance Comparison

Retirement						
Date	Investment	3-Mon	1 Year	3 Years*	5 Years*	Expense Rati
2015						
	Great-West Lifetime 2015 Trust	2.76	9.57	5.01	6.96	0.57
	Morningstar Lifetime Mod 2015 TR USD	2.06	6.76	3.27	6.40	
	Benchmark +/-	0.70	2.81	1.74	0.56	
2025						
	Great-West Lifetime 2025 Trust	3.35	12.83	5.88	8.89	0.57
	Morningstar Lifetime Mod 2025 TR USD	2.61	9.75	4.01	8.35	
	Benchmark +/-	0.74	3.08	1.87	0.54	
2035						
	Great-West Lifetime 2035 Trust	4.17	16.54	6.78	10.88	0.57
	Morningstar Lifetime Mod 2035 TR USD	3.13	14.13	4.75	10.19	
	Benchmark +/-	1.04	2.41	2.03	0.69	
2045						
	Great-West Lifetime 2045 Trust	4.57	18.23	7.10	11.50	0.57
	Morningstar Lifetime Mod 2045 TR USD	3.36	16.22	4.90	10.57	
	Benchmark +/-	1.21	2.01	2.20	0.93	
2055						
	Great-West Lifetime 2055 Trust	4.57	18.50	6.94	11.40	0.57
	Morningstar Lifetime Mod 2055 TR USD	3.44	16.50	4.71	10.40	
	Benchmark +/-	1.13	2.00	2.23	1.00	



## Item 7 - Exhibit D

August 24, 2017

# **Project Overview**

# **Stable Value Investment Management Services**

County of Fresno 457 DC Plan

# Stable Value RFP



#### Introduction

On July 21, 2017, Northwest Capital Management released an RFP for Stable Value Investment Management services on the behalf of the County of Fresno 457 DC Plan, with the intent to evaluate the services provided by the incumbent provider Great West, after the departure of long time fixed income manager Cathe Tocher and President of Investments David Musto. Stable value RFPs typically review the following aspect of the investment management services:

- Organizational Information
- Investment Experience
- Investment Approach and Process
- Investment Performance
- Portfolio Transition
- Administrative and Performance Reporting
- Fees

The goal of the RFP project is to ensure the County's deferred compensation plan is receiving stable value investment management services consistent with the current marketplace.

## **Project Overview**

Phase I: Project Committee Strategy Session (Complete)

Phase II: RFP Design (Complete)
Phase III: RFP Release (Complete)

Phase IV: Vendor RFP Response Analysis (August 14)

Phase V: Finalist Interview and Selection (Fall) Phase VII: Transition, if necessary (Q4 2017)

The following vendors directly received the RFP:

- Columbia Thread
   Needle
- T. Rowe Price
- Morley
- Lincoln Financial
   Group
- Galliard
- Fidelity
- New York Life

- Mass Mutual
- ICMA
- Great West
- Met Life
- Nationwide
- Transamerica
- Putnam
- Goldman Sachs
- Invesco

- Bank of NY Mellon
- Federated Investors
- Prudential
- TIAA CREF
- Voya
- Principal

## **Process Summary**

The process will result in the retention of Great West or the selection of another vendor. Regardless of who is selected, the following initiatives will take place:

# Stable Value RFP



- 1. Comprehensive review of the current stable value option
  - a. Suitability after departure of fixed income manager Cathe Tocher and President of Investments David Musto
- 2. Comprehensive review of available Stable Value products
  - a. Investment strategy and performance
  - b. Underlying wrap contracts and risk controls
  - c. Administrative services and fees.
- 3. Validation of current service provider or determination of a more compelling solution.
  - a. Validate current Stable Value provider is maintaining the optimal level of services since the departure of key personnel.
  - b. Determine that another vendor offers a more compelling solution, than prudence would dictate the plan sponsor make a change.
- 4. NWCM will present the DCMC with a summary analysis of the vendor responses.