

COUNTY OF FRESNO
ADDENDUM NUMBER: TWO (2)
RFQ NUMBER: 962-5451
TOXICOLOGY SCREENING SERVICES

Issue Date: April 8, 2016

IMPORTANT: SUBMIT QUOTATION IN SEALED PACKAGE WITH QUOTATION NUMBER, CLOSING DATE AND BUYER'S NAME MARKED CLEARLY ON THE OUTSIDE TO:

COUNTY OF FRESNO, PURCHASING
4525 EAST HAMILTON AVENUE, 2nd Floor
FRESNO, CA 93702-4599

CLOSING DATE OF QUOTATION WILL BE AT 2:00 P.M., ON APRIL 26, 2016.

QUOTATION WILL BE CONSIDERED LATE WHEN THE OFFICIAL PURCHASING TIME CLOCK READS 2:00 P.M.

All quotation information will be available for review after contract award.

Clarification of specifications is to be directed to: **Jennifer Anderson**,
phone (559) 600-7115 or e-mail CountyPurchasing@co.fresno.ca.us.

NOTE THE ATTACHED ADDITIONS, DELETIONS AND/OR CHANGES TO THE REQUIREMENTS OF REQUEST FOR QUOTATION NUMBER: 962-5451 AND INCLUDE THEM IN YOUR RESPONSE. PLEASE SIGN IN BLUE INK AND RETURN THIS ADDENDUM WITH YOUR QUOTATION.

ACKNOWLEDGMENT OF ADDENDUM NUMBER Two (2) TO RFQ 962-5451

COMPANY NAME: _____ (PRINT)

SIGNATURE (In Blue Ink): _____

NAME & TITLE: _____ (PRINT)

Purchasing Use: JA:ssj

ORG/Requisition: 34300600 / 3431600369

QUESTIONS AND ANSWERS

Q1. What does your agency currently pay for the products/services described in this bid?

A1. Please refer to the table below:

TYPE OF ANALYSIS	COST/TEST
Drug screen (Qualitative)	\$10.25
Drug screen (Quantitative)	\$9.00
Drug Screen, LSD	\$15.00
Drug Screen, Barbiturates	\$10.25
Drug Screen, Synthetic Cathinones	\$15.00
Drug Screen, Cannabimimetics	\$15.00
Expert Witness Testimony	
Court Appearance - First Hour:	\$250.00
Court Appearance -Each additional Hour after the first hour:	\$100.00
Mileage Allowance:	NA
Internet	
Charge/no charge for internet access to test results:	No Charge
Charge/no charge for training staff on internet portal system, Chain of Custody collection and lab process:	No Charge

Q2. What is your current percent positive rate?

A2. The percentage positive rate for October 2015 through January 2016 is 39.9%.

Q3. When the County states that services must be provided in Clovis and Fresno, does this just mean pickup services? May laboratories/vendors bidding on this opportunity actually be located and perform laboratory testing outside of the county limits?

A3. Laboratories/vendors performing the laboratory testing do not need to be located within the County limits, but pickup services must be provided in Clovis and Fresno.

Q4. The County has indicated that the "Contractor shall refrigerate, freeze, or preserve all samples prior to testing to insure sample integrity". Our laboratory begins processing specimens upon receipt, but does not refrigerate, freeze, or otherwise preserve samples in between data entry, screening, and confirmation; further, this does not pose a significant risk in terms of sample integrity. Would the County consider removing this requirement?

A4. If vendor begins processing upon receipt, this will meet requirement; however, the vendor would need to have a contingency plan for appropriate storage should their equipment be non-functional and/or a delay is anticipated.

Q5. The County has provided very specific instructions regarding preprinted triplicate test requisition forms. Would they consider an electronic or web-based requisition form where donor information and test requests are entered via the web, and the requisition is printed out on special paper? On these web-based forms, the bottom portion could still go to the donor and the County would have an electronic copy available online for their records.

A5. The requisition form requirements will remain as stated in the RFQ, however the County will consider electronic or web-based forms and is something that would be addressed during contract negotiations.

Q6. Please confirm that expected turnaround time is 24-72 hours from receipt of the specimen at the lab, not from collection or pickup.

A6. The expected turnaround time starts when the lab receives the specimen.

Q7. The County has indicated that the "Contractor shall provide access to test results via the Internet, within 24-48 hours, to Probation staff". Will the County confirm that this is for negative screen results only, and that positive results requiring confirmation will take an additional 24+ hours?

A7. That is correct. The County will allow up to 72 hours upon receipt at the lab for confirmation on positive results.

Q8. Will the County consider results that do not contain medication info?

A8. Yes. Please remove "Medications Noted" from the list found in Item #6 on the Scope of Work.

Q9. Please explain the difference between the Probation Number and the Case Identification Number. Are these both required as part of identification on results?

A9. The Probation Number and Case Identification Number are the same. Please remove "Case Identification Number" from the list found in Item #6 on page 13 of the Scope of Work.

Q10. When the County asks that vendors "Provide hard copy test result reports for positive results in 72 hours or less" (Comply/Not Comply Item #12):

- a) From when is the 72 hours calculated? From time results are ready?**
- b) Are hard copy results required by fax or by mail? USPS could vary in delivery times.**
- c) Is this necessary if vendors provide web-accessible results that are available as pdfs for saving/printing?**

A10.

- a) The 72 hour turnaround for hard copy test results is calculated from the time the test results are ready.*
- b) By mail (USPS, UPS, FedEx, etc.)*
- c) Yes, it is necessary.*

Q11. Regarding expert testimony, will the County accept affidavits, telephonic, or web-based testimony in place of in-person testimony? Will the County allow fees to be charged for in-person testimony?

A11. No, the Court requires in-person testimony to be available for subpoena. Yes, fees can be charged for in-person testimony. Please include these fees in the "Expert Witness Testimony" section of the Quotation Schedule on page 18 of the RFQ.

Q12. Please confirm that the 2nd line item for Quantitative drug screening is actually for GC-MS or LC-MS/MS confirmation, and that it is acceptable to price this on a "per drug confirmed" basis.

A12. Yes, the 2nd line item, "Drug Screen, as specified (Quantitative)", listed on the Quotation Schedule is for GC-MS or LC-MS/MS confirmation. Yes, it is acceptable to price this on a per drug confirmed basis.

Q13. Please confirm that this RFQ will not require vendors to submit #11 and #12 on the checklist, as these appear to be geared towards construction projects.

A13. These items are not required for this RFQ.

Q14. In the sample COC Form provided with the RFQ, it appears that the labels are for a split specimen collection, which is not required under CLIA. Under CLIA protocols, single specimens may be aliquoted by the lab so that a portion of the sample is kept for re-testing without affecting the chain of custody or specimen integrity. Will the County accept single specimen collections for this bid?

A14. Yes.

Q15. Scope of Work (SOW), Intro: Should we view quantitative and confirmation as the same?

A15. Yes.

Q16. SOW, Intro: What is the approximate positive rate?

A16. Please see response on A2

Q17. SOW, Requirement #3: Would you consider less frequent shipping for a lower price?

A17. No.

Q18. SOW, Requirement #6: Does the County require test results within 24-48 hours of sample collection or time the samples are picked-up?

A18. Please see response on A6.

Q19. SOW, Requirement #6: How does the County communicate the data elements outlined in requirement #6 to the Contractor? Does the County have an information system that we can interface with?

A19. Yes, Contractor could interface with County's case management systems (APS, JAS, PRI MS).

Q20. SOW, Requirement #12: What are the positive rates by each substance listed in cut-off table?

A20. The percentage positive rate for each substance listed in Requirement #12 (October 2015 through January 2016) is shown in the table below:

SUBSTANCE	% OF TOTAL TESTS
Cannabinoid	24.8%
Methamphetamine/Amphetamine	15.6%
Ecstasy	3.0%
Benzodiazepine	1.6%
Cocaine	1.5%
Opiates	3.5%
PCP	0.2%
Alcohol	0.8%

Q21. SOW, Requirement #12: The standard PCP cut-off is 25 ng/mL, does the County want 75 ng/mL?

A21. Requirement #12 states that cutoff levels can be at or below the levels listed in the table.

Q22. SOW, Requirement #14: Does the County want the Contractor to automatically confirm Opiate, Cannabinoid, PCP, and Methamphetamine if these samples test positive?

A22. Yes.

Q23. SOW, Requirements #12 and #14: Requirement #12 provides specific confirmation cutoff levels, while requirement #14 specifies LOD confirmation. Which confirmation cutoff method does the County prefer?

A23. Please delete "with Limit of Detection (LOD) levels" from SOW Requirement #14 and replace with "using cutoff levels as indicated in Item 12".