COUNTY OF FRESNO

ADDENDUM NUMBER: ONE (1)

RFQ NUMBER: 962-5295

ELECTRONIC MONITORING SERVICES - JUVENILE PRE AND POST DISPOSITION

August 25, 2014

PURCHASING USE

L<u>SSI</u>G:\PUBLIC\REO\EY 2014-15\962-5295\962-5295 ADD 1 DOC. IMPORTANT: SUBMIT QUOTATION IN SEALED PACKAGE WITH QUOTATION NUMBER, CLOSING DATE AND BUYER'S NAME MARKED CLEARLY ON THE OUTSIDE TO:

> COUNTY OF FRESNO, Purchasing 4525 EAST HAMILTON AVENUE, 2ND FLOOR FRESNO, CA 93702-4599

CLOSING DATE OF BID WILL BE AT 2:00 P.M., ON SEPTEMBER 10, 2014.

QUOTES WILL BE CONSIDERED LATE WHEN THE OFFICIAL PURCHASING TIME CLOCK READS 2:00 P.M.

All quotation information will be available for review after contract award.

Clarification of specifications is to be directed to: Carolyn Flores, phone (559) 600-7112, e-mail CountyPurchasing@co.fresno.ca.us, fax (559) 600-7126.

NOTE THE FOLLOWING AND ATTACHED ADDITIONS, DELETIONS AND/OR CHANGES TO THE REQUIREMENTS OF REQUEST FOR QUOTATION NUMBER: 962-5295 AND INCLUDE THEM IN YOUR RESPONSE. PLEASE SIGN AND RETURN THIS ADDENDUM WITH YOUR QUOTATION.

- > Attached are the sign-in sheets from the Vendor Conference that was held on August 20, 2014.
- Delete the Cost Quotation and Cost Evaluation Methodology pages provided in the RFQ and replace with the "Revised Cost Quotation" and "Revised Cost Evaluation Methodology" pages. Only the <u>revised</u> pages will be accepted.

ACKNOWLEDGMENT OF ADDENDUM NUMBER ONE (1) TO RFQ 962-5295

| COMPANY NAME: | | |
|---------------|---------|--|
| | (PRINT) | |
| SIGNATURE: | | |
| NAME & TITLE: | | |
| | (PRINT) | |

Provided below are questions for clarification submitted by bidders. Where questions are similar in nature, the questions are shown in the same Question # rather than as a separate similar/duplicate question. County responses follow each question.

- Q1. Page 14, I.; Average Daily EM population.
 - (a) The average daily usage of equipment broken down by month is extremely helpful. Please breakdown the monthly usage between GPS monitoring equipment and RF monitoring equipment. How many participants each are on active, hybrid, and passive GPS tracking?
 - (b) Please clarify if the use of GPS monitoring equipment is anticipated to increase or decrease for the new contract.
 - (c) Please clarify if the use of RF monitoring equipment is anticipated to increase or decrease for the contract.
 - (d) As the agency only uses land-line RF, please estimate how many clients the County anticipates it will monitor on each requested equipment type; land-line RF, cellular RF, and GPS?
- A1. Answers as follows:
 - (a) The current contract is for land-line RF equipment/services only. Therefore, the average daily EM population provided in the RFQ for June 2013 through May 2014 is in regards to land-line RF equipment/services only. Currently, there are no participants on cellular RF or active, hybrid, or passive GPS equipment.
 - (b) Not applicable, as GPS is not currently in use under this contract. It is unknown if GPS equipment will be used under the new contract and, if so, to what extent. This will depend largely upon the costs.
 - (c) The County cannot predict a future increase or decrease in RF services for the contract. As stated on Page 14 of the RFQ, Scope of Work, I., the County does not guarantee a minimum level of service. The vendor's quoted pricing must allow for all usage levels and should not assume a minimum level of service.
 - (d) The County cannot provide an estimate by technology type at this time. As stated in A1.(b) above, the use of GPS (and cellular RF) will depend largely on costs. If it is too costly to justify or to afford in the County's budget, it may not be used at all. If the price is good (affordable), Probation may utilize all GPS units. Cellular RF would probably only be used on participants without land-line phones. It is anticipated at this time that would be a small amount.
- Q2. Page 15; VI. Please clarify if the County needs Monitoring Center service. This is where the vendor's employees receive event notifications, such as violations, and manages the events by following protocols provided by the County.
- A2. The requirement for monitoring is described in Section 2, Central Computer System, on page 17 of this RFQ. The vendor is required to describe how they are going to meet the monitoring requirements.
- Q3. Page 15; VII. We need clarification on several aspects of this specification.

- (a) Please describe how the County currently provides information about each probationer who is to be enrolled in the program provided to the vendor.
- (b) If a curfew schedule or a zone for a probationer already enrolled in the program needs to be edited, please clarify who makes the needed changes – the probationer's supervising officer or the vendor?
- A3. Answers as follows:
 - (a) Currently, at the time of enrollment, the County completes an "enrollment form" containing all the necessary demographic information and schedule (if they are allowed to be away from the home during certain days/hours) and faxes it to the vendor for the EM vendor to complete data entry. It is the County's expectation that the new vendor will also complete all enrollment data entry utilizing a similar process. An enrollment form including schedule and zones will need to be developed for GPS and will be faxed to the vendor to complete data entry.
 - (b) In the event a home address/phone number/schedule (or zone under the new contract) changes or EM terminates, a "Client Record Change/Update Request" form is generated by the Probation Department with this information and faxed to the vendor for them to update the minor's information or status. Occasionally, a probation officer may log on and make minor updates; however, it is the expectation of the County that the vendor will provide this service for all technology types.
- Q4. Please identify the GPS and RF monitoring equipment the County is currently using. What types of monitoring technologies are currently used? What are the Make and Model Numbers/Names for the equipment currently being used? What is the breakdown per technology?
- A4. As stated above, the County is not currently using GPS equipment for this contract, only land-line RF. The RF equipment utilized is BI HomeGuard 200.
- Q5. Please list the following:
 - (a) The number of GPS monitoring devices that were damaged, lost or stolen between June 2013 and May 2014. Over the last two years?
 - (b) The number of RF transmitters and RF home receivers that were damaged, lost or stolen between June 2013 and May 2014. Over the last two years?
- A5. Answers as follows:
 - (a) Not applicable.
 - (b) The number of RF transmitters and home receivers reported damaged/stolen by the vendor between June 2012 and May 2014 is as follows:

| | RF Receivers | RF Transmitters |
|----------------------|--------------|-----------------|
| June 2012 – May 2013 | 9 | 17 |
| June 2013 – May 2014 | 3 | 7 |
| TOTAL | 12 | 24 |

Q6. Please provide pricing for GPS and RF equipment the County is using.

A6. GPS is not applicable. If this question is in reference to daily rates, the County does not pay separate rates for RF equipment. It pays an all-inclusive daily rate for active units, including equipment and monitoring services, and is seeking all-inclusive daily rates by equipment type under this RFQ. See A.7. below in regards to current all-inclusive pricing.

If this question is in regards to replacement costs in the event of damaged/stolen equipment, the context for when replacement costs become a factor are provided on Page 15, Item X of the RFQ. In the event replacement costs are applicable, the current contract replacement costs are \$900.00 for the HomeGuard 200 Receiver and \$375.00 for the Transmitter up to a maximum of \$5,000 annually.

- Q7. Who is responsible for Damaged/Stolen equipment, i.e., County or participant?
- A7. Contractor and County. See Page 15, Item X of the RFQ.
- Q8. Are participants allowed back onto the program if they damage any equipment? If so, what is the amount of participants that this situation would apply to annually?
- A8. Yes, if the Court orders them on electronic monitoring. The County cannot predict future damages or court orders. It should be noted that there has only been one piece of equipment (a receiver) reported by the vendor as damaged between June 2012 and May 2014.
- Q9. Please list all of the services the County uses and list the price for each service. What are the daily rates being paid, per technology model, in the current program?
- A9. As stated above, the County is currently using only land-line RF equipment and central monitoring services at an all-inclusive daily rate for active units. The rate also includes all services requested in the RFQ, i.e., data entry, notifications, activity reports, quarterly stolen/damaged equipment reports, etc. The current Agreement, due to a larger EM population at the beginning of the contract term, allowed for tiered pricing based on the average daily EM population for the month as follows:

| <u>Active Units</u> | <u>Unit Price/Per Day</u> |
|---------------------|---------------------------|
| 0-100 | \$2.45 (Tier 1) |
| 101-250 | \$2.42 (Tier 2) |
| 251+ | \$2.40 (Tier 3) |

Due to lower EM populations since July 2012, the County has only been eligible for Tier 1 pricing (\$2.45/day) for the last two years. Therefore, the County is not requesting tiered pricing for this RFQ, and desires <u>a flat all-inclusive daily rate for each type of device</u>.

Currently, we also have two hand-held drive-by RF devices provided at no charge to the County. [County may drive by school to confirm EM probationer is there.] See Page 20, Item 5. Drive-By System and Page 22, Cost Quotation.

Q10. Based on the importance of the County responses to questions, would the County consider a two (2) week extension to the proposal due date?

A10. At this time the County is not considering an extension due to the very short turnaround time between the current bid close and the existing contract termination date.

- Q11. Will you please include a scanned copy of the sign-in sheet from the pre-proposal conference for this RFQ as part of the answers to vendor questions?
- A11. Yes.
- Q12. What is the expected <u>sentence</u> length per participant? How long are the program participant sentences per type of monitoring technology?
- A12. See Page 12, "Post-EM." The sentencing/commitment length will be the same regardless of monitoring technology.
- Q13. Who is the County's current vendor?
- A13. BI, Inc.
- Q14. Does the agency require provision of notification tools, i.e., cell phones, laptops, etc? If so, how many and what types? Does the County have a preferred cellular service provider for optimum local coverage?
- A14. The County does not require provision of notification tools. The County does not have a preferred cellular service provider, but does want a service provider that has good coverage in Fresno County.
- Q15. Is any weekend or after-hours reporting required? If so, to whom? Are equipment related services, i.e., installations/removals, required outside of traditional business hours?
- A15. See Item VI on Page 15 of the RFQ. Violations are reported to assigned probation staff by vendor, via e-mail, by 7:00 a.m., the day following the violation on a seven day per week basis. Additionally, a Daily Activity Report must be e-mailed on each participant each day by 7:00 a.m. for the previous day's activities. Page 15, Item V, states equipment installations are to be performed on County's normal workdays. There is no requirement for installations at other times or days. Removals are the responsibility of the vendor and are not required to be done outside of the County's normal workdays/hours. See Page 15, Section V. for normal workdays/hours. That section also states "excluding court holidays." This should be amended to "excluding **County** holidays," as the Courts have a couple of additional holidays that the County does not observe, i.e., Columbus Day (in October), and one of the President's birthdays in February (County observes "Presidents' Day only)."
- Q16. As on-site vendor representation is required, will the County provide work/storage space?
- A16. See RFQ page 12, Install Locations, and page 14, item IV.
- Q17. What business hours are required for vendor personnel on-site? Any weekend obligations?
- A17. See RFQ page 15, Item V. No on-site weekend obligations.

Q18. How many staff/personnel does the current program provider have in place on-site and at which locations?

A18. The current provider utilizes two (2) part-time staff, one in the a.m. and one in the p.m. at the American Avenue site. While installations are being done at VHEA on Thursday mornings, the American Avenue site may remain unstaffed (as is done currently).

Q19. Will County staff require software and hardware training? If so, how many staff? How many locations must training be provided at?

A19. Yes, County will require the training of approximately 60 staff, which includes Probation Services Managers, Deputy Probation Officers who supervise the participants, EM Probation Technicians, and support staff. The training may be provided at one location or over the internet. The current contractor provides training over the internet. As staff moves take place and new staff come on board, then the new staff member is scheduled for internet training.

Q20. Will the agency consider the use of nationally vetted, convenience purchase vehicles for this proposal including WSCA-NASPO?

- A20. We are aware of these vehicles and are not considering them for this service at this time.
- Q21. When is the anticipated date for commencement of services under the new contract?
- A21. The existing contract expires on November 30, 2014. Therefore, the County desires to have a new contract in place by then and transition to the new vendor (if applicable).
- Q22. Will the population transition to the new vendor? Or will the program start with 0 participants?
- A22. Yes, if a new vendor is the successful bidder in this RFQ, the existing EM participants will be transitioned over to the new vendor.

Q23. When are services anticipated to be fully transitioned to the new contract/contractor?

- A23. It is projected that arrangements will be made between Probation staff and both vendors to select a transition week as soon as possible after the contract has been executed wherein participants will be scheduled to come in and have the existing devices removed and the new equipment installed or something similar to this process.
- Q24. In acknowledging that the County is looking for multiple types of offender monitoring services as part of this RFQ:
 - (a) Is the County seeking to award one contractor for all elements?
 - (b) If so, will the County reject proposals that fail to meet the overall scope required by the RFQ?
 - (c) Will the County consider awards to multiple Contractors per technology type?
 - (d) Does the evaluation criteria/scoring attribute any scoring to a single contractor(s) who propose all elements of the RFQ and, if so, specifically how?

A24. Answers as follows:

- (a) Yes.
- (b) Yes.
- (c) No.
- (d) This is an RFQ, so there is no scoring.

Q25. Is court testimony required?

- A25. No.
- Q26. Beyond English and Spanish, are any other languages required to assist with program population cultural/language needs?
- A26. Page 15, Item X. No.

Q27. Will agency personnel require access to the monitoring platforms?

- A27. The same staff in need of software training (see Q19. above) will need access to the website and probationer records/screens.
- Q28. With the County requesting multiple technologies and tracking levels [active, hybrid, passive], does the County prefer individual cost sheets for each specific technology?
- A28. No, the County does not prefer individual costs sheets. However, the County has decided to revise the current Cost Quotation, page 22, to allow separate lines for each GPS monitoring level. See the revised page attached to this Addendum One.

Q29. Is this a County or Offender-funded Program?

- A29. County-funded.
- Q30. Can responding vendors offer additional ground breaking technology that was not available when the RFQ was drafted? The new technology would stream-line and dramatically increase the performance of the probation department while holding juveniles much more accountable for their actions/movements.
- A30. Yes, responding vendors may offer additional technology. However, it does not necessarily mean it will be accepted. Acceptance of the alternate technology will be at the sole discretion of the County. A complete description of the technology, how it works, and how it would meet the RFQ requirements would need to be included in the response to the bid. The award of the bid will still be based on the Cost Quotation, revised and attached to this Addendum Number One.
- Q31. Page 22 of the RFQ, Item 3. Does the County want separate GPS prices for each mode, i.e., active, hybrid, and passive or does it want one flat all-inclusive rate that includes all modes?
- A31. See A28. above. The County has decided to revise the current Cost Quotation, page 22, to allow separate lines for each GPS monitoring level. See the revised page attached to this Addendum One.

- Q32. Page 14, Item IV, indicates the vendor may send the receiver home with the probationer and allow him/her to install. However, the vendor must follow up to verify proper installation. In regards to cellular RF devices, who is responsible to make sure it is set up in the proper home?
- A32. It is the contractor's responsibility.
- Q33. Is malfunctioning equipment to be switched out at the office or at the participant's residence?
- A33. See top of page 15. The vendor must provide in home service for equipment retrieval and malfunction.

Q34. Is Page 7, Examination of Site applicable to this RFQ?

- A34. No. This is part of the County's standard boilerplate.
- Q35. If price is the only factor to be evaluated, how will references and the vendor's performance in other contracts factor in? How will the price of replacement equipment factor into the evaluation?
- A35. References and vendor's performance regarding other contracts will only be factored in after the lowest bid has been determined. The amount of reimbursement is capped, so the price of equipment will be not be used for evaluation, but rather to establish replacement costs in the contract.
- Q36. Per the conversation at the pre-bidder's conference, please confirm that the County is requesting installations be completed at the homes of clients (rather than just service and retrieval) and not solely at the locations listed in the RFQ.
 - (a) With this change to the RFQ and the current contract, please provide an estimated percentage of installations that will be required away from the listed locations in order for vendors to accurately determine the costs associated with this change.
- A36. No, this is incorrect. Installations will remain at the locations and times listed in the RFQ.
- Q37. Reference item 18. Appeals on page 1c. "A Notice of Award" is not an indication of County's acceptance of an offer made in response to the RFP/RFQ." Please clarify what process begins the seven-day appeal period.
- A37. The appeal process begins at the day the tentative award notices are emailed to the vendors. For example, if the notice is mailed out on a Monday, the 1st day of the count is Tuesday and the last day of the count is Wednesday of the following week at 5 p.m.

Q38. Reference Materials to be New requirement on page 7.

"All materials shall be new and of merchantable grade, free from defect. No bid will be considered unless it is accompanied by a complete list of manufacturer's catalog numbers of the items, which the bidder proposes to furnish, together with full descriptive literature on all items so enumerated. If item proposed differs from these specifications, bidder shall present specific explanation of functioning and

structural characteristics for those details which differ from the specifications listed herein."

The industry standard is for vendors to provide new or like-new equipment that has passed all quality testing prior to being shipped to customers. Please confirm providing new or like-new equipment is acceptable to ensure vendors are able to provide the County with the lowest pricing option.

- A38. The industry standard as described is acceptable.
- Q39. Reference Scope of Work, Section VII, on page 15.

The Vendor will be responsible for entering into its host computer all information provided by Probation staff including all required demographic, curfew and system configuration data, date of termination data, and all other data that is required for monitoring the transmission data of each participant on Pre and Post EM, as well as document and maintain violation reports and equipment status information for each participant.

Please confirm that initial and ongoing [GPS] zone and schedule entry will be the responsibility of County personnel.

- A39. Initial and ongoing GPS zone and schedule entry will the responsibility of **the vendor**. **See A3 above.**
- Q40. Reference Section Cost Quotation on Page 22 in entirety. In order to ensure that vendors are able to offer the County the lowest available price, please provide a cost quotation form where each GPS service plan level may be separately priced.
- A40. See attached revised Cost Quotation page.
- Q41. Reference Section Cost Evaluation Methodology on page 23 in entirety. Please confirm that RF cell pricing or multiple GPS service plans will not be factored into the cost evaluation.
- A41. RF cell pricing will not be factored into the cost evaluation. Since the Cost Quotation page has been revised to include all three services levels for GPS (passive, hybrid, and active), the Cost Evaluation Methodology page has been revised to show the GPS price utilized in the cost evaluation will be passive only. See attached revised Cost Quotation and Cost Evaluation Methodology pages.
- Q42. Reference Exhibit A: Sample Agreement on page 26 in entirety. Please confirm that vendors are not expected to fill out any part of this agreement or return it with their quotation response.
- A42. Vendors are not expected to fill out any part of this agreement nor return it. This is strictly for informational purposes to the vendors.
- Q43. Page 14, Scope of Work III: Proposed GPS equipment shall have the ability to detect, record, and report instances of GPS shielding (interfering with the device's ability to receive GPS signals) and jamming (interfering with GPS signals) and providing a "tamper" message instead of a "no signal" message if wearer is

attempting to use shielding or jamming to interfere with the proper operation of the device."

This requirement suffers from numerous false positive alerts making it difficult for officers to determine if the alert is an actual instance of shielding. This requirement is also only supported by one vendor, significantly limiting the number of responses from vendors who could comply. In the interest of competition will the county consider removing this requirement from the RFQ?

- A43. The County has decided to remove this requirement.
- Q44. At the vendor conference, the decline in the number of EM participants since the beginning of the existing contract was discussed. It was asked if this was a sudden or gradual decline and if the County anticipates the numbers to continue to decline.
- A44. The County has no way of predicting whether the EM population will increase or decrease. Part of the decline, as was mentioned at the vendor conference, was the closing of the boot camp in 2009 and, therefore, there were no longer any Forward Bound Academy (FBA) EM participants. Attached are Tables from 2008 until present that indicate the Average Daily EM Population during that time.

2008 Average Daily EM Population

| Jan | Feb | March | April | May | June | July | Aug | Sept | Oct | Nov | Dec | |
|-----|-----|-------|-------|-----|------|------|-----|------|-----|-----|-----|---------|
| 58 | 53 | 54 | 54 | 73 | 58 | 49 | 84 | 45 | 55 | 59 | 56 | Pre-EM |
| 134 | 154 | 148 | 155 | 146 | 146 | 149 | 139 | 138 | 130 | 128 | 119 | Post-EM |
| 7 | 8 | 8 | 7 | 8 | 9 | 11 | 8 | 6 | 10 | 11 | 5 | DRC |
| 22 | 28 | 34 | 35 | 32 | 28 | 18 | 9 | 10 | 25 | 30 | 19 | FBA |
| 221 | 243 | 244 | 251 | 259 | 241 | 227 | 240 | 199 | 220 | 228 | 199 | TOTAL |

2009 Average Daily EM Population

| Jan | Feb | March | April | May | June | July | Aug | Sept | Oct | Nov | Dec | |
|-----|-----|-------|-------|-----|------|------|-----|------|-----|-----|-----|---------|
| 48 | 50 | 56 | 47 | 46 | 50 | 46 | 33 | 31 | 36 | 50 | 58 | Pre-EM |
| 116 | 118 | 118 | 127 | 130 | 125 | 124 | 124 | 118 | 101 | 87 | 100 | Post-EM |
| 3 | 6 | 8 | 12 | 13 | 5 | 9 | 13 | 9 | 6 | 14 | 11 | DRC |
| 14 | 10 | 14 | 26 | 16 | 5 | 2 | 0 | 0 | 0 | 0 | 0 | FBA |
| 181 | 184 | 196 | 212 | 205 | 185 | 181 | 170 | 158 | 143 | 151 | 169 | TOTAL |

2010 Average Daily EM Population

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
|---|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----------|
| | 44 | 37 | 47 | 46 | 39 | 40 | 30 | 32 | 31 | 36 | 42 | 33 | Pre-EM |
| | 102 | 95 | 84 | 116 | 105 | 93 | 80 | 79 | 67 | 82 | 74 | 74 | Post-EM |
| _ | 12 | 25 | 23 | 21 | 18 | 19 | 17 | 23 | 14 | 13 | 13 | 18 | VHEA/DRC |
| Ī | 158 | 157 | 154 | 183 | 162 | 152 | 127 | 134 | 112 | 131 | 129 | 125 | TOTAL |

2011 Average Daily EM Population

| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----------|
| 32 | 28 | 32 | 25 | 36 | 31 | 35 | 29 | 27 | 23 | 23 | 32 | Pre-EM |
| 64 | 62 | 57 | 50 | 52 | 63 | 64 | 65 | 55 | 60 | 58 | 52 | Post-EM |
| 13 | 19 | 11 | 17 | 21 | 20 | 13 | 15 | 14 | 12 | 18 | 13 | VHEA/DRC |
| 109 | 109 | 100 | 92 | 109 | 114 | 112 | 109 | 96 | 95 | 99 | 97 | TOTAL |

| | | | | | 2 | 2012 Avera | ge Daily El | I Populatio | on | | | | |
|---|-----|-----|-----|-----|-----|------------|-------------|-------------|-----|-----|-----|-----|----------|
| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| | 32 | 27 | 35 | 32 | 28 | 30 | 28 | 21 | 17 | 37 | 22 | 22 | Pre-EM |
| | 62 | 60 | 65 | 66 | 70 | 67 | 71 | 65 | 57 | 43 | 42 | 37 | Post-EM |
| _ | 10 | 16 | 17 | 11 | 11 | 12 | 9 | 9 | 7 | 7 | 8 | 10 | VHEA/DRC |
| Ē | 104 | 103 | 117 | 109 | 109 | 109 | 108 | 95 | 81 | 87 | 72 | 69 | TOTAL |

| | 2013 Average Daily EM Population | | | | | | | | | | | |
|-----|----------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----------|
| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| 22 | 18 | 16 | 24 | 19 | 19 | 29 | 24 | 24 | 31 | 24 | 30 | Pre-EM |
| 47 | 42 | 47 | 48 | 48 | 42 | 30 | 35 | 40 | 41 | 45 | 41 | Post-EM |
| 8 | 12 | 6 | 6 | 7 | 12 | 7 | 12 | 6 | 12 | 16 | 10 | VHEA/DRC |
| 77 | 72 | 69 | 78 | 74 | 73 | 66 | 71 | 70 | 84 | 85 | 81 | TOTAL |

| | 2014 Average Daily EM Population | | | | | | | | | | | |
|-----|----------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----------|
| Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | |
| 29 | 25 | 17 | 24 | 23 | 17 | 13 | - | - | | | | Pre-EM |
| 35 | 33 | 40 | 44 | 31 | 39 | 48 | | | | | | Post-EM |
| 10 | 14 | 13 | 9 | 12 | 8 | 8 | | | | | | VHEA/DRC |
| 74 | 72 | 70 | 77 | 66 | 64 | 69 | | | | | | TOTAL |

BID NO.: 962-5295

| DATE: AL | ıst 2 9 , 2014 | 1:30pm |
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| Electronic Monitoring Service | S – JUVENILE Pre | and Post D | isposition |
|--|------------------|--------------------------------------|------------------------------|
| JOB SITE INSPECTION | BID DUE DATE: | September | 10, 2014 |
| X VENDOR CONFERENCE | BUYER: | Carolyn Flo | ores |
| BID OPENING | | | |
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| SENTINEL ALAN VELASQUEZ COMPANY REPRESENTATIVE | A | COMPANY N WAY RO COMPANY REPRE | pertson |
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| IRVINE CA 92618 | San [|)i'ego, LA CITY/SLATE | 9210 |
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| 949.678.0813 PHONE NUMBER 949.453.155 FAX NUMBER | | | (877) 737-9009 FAX NUMBER |
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| ROSEVILLE CA 95747 CITYISTATE/ZIP | | COMPANY AD | |
| taggart - giles@bi.com E-MAIL ADDRESS | | E-MAIL ADD | |
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REVISED COST QUOTATION

- 1. The Cost Quotation section for electronic monitoring services must include the cost of all monitoring services, equipment, maintenance, training, phone charges, etc., necessary for all County funded electronic monitoring services in Fresno County.
- 2. Costs must reflect equipment requirements specified in this RFQ. If there are any costs involved, other than those identified, please specify.
- 3. Vendor is to provide a SEPARATE COST QUOTATION for each type of equipment, i.e., landline-RF, cellular-RF, and GPS, as well as the two hand-held drive-by units (RF) as described in the REQUIREMENT/RESPONSE SECTION. Since the average daily EM population has been below 100 for almost two years now, the Probation Department is not asking for tiered pricing in this quote.

| Land-line RF | *Unit Price/Day | |
|--------------|----------------------|-----------|
| Cellular RF | *Unit Price/Day | |
| GPS | *Unit Price/Day | (Passive) |
| GPS | *Unit Price/Day | (Hybrid) |
| GPS | *Unit Price/Day | (Active) |
| | 2 Hand-held Drive-by | y Units |

*Vendor to quote daily price here exclusive of sales tax.

4. Vendor to state if the State of California requires sales tax to be added to the rates offered above. Vendor to indicate by stating "Yes" or "No".

Sales tax to be added:

5. Tampered/Damaged/Stolen Equipment component costs

| Description | Unit | Unit Price |
|---|------|------------|
| Tampered/Damaged/Stolen Equipment Replacement for above RF Continuous Signaling Electronic Monitoring Equipment | | |
| Body-Attached Ankle Bracelet | EA | |
| Mfg.: | | |
| Brand/Model: | | |
| Receiver (Home Unit) – with Landline communication connection | EA | |
| Mfg: | | |
| Brand/Model: | | |
| Receiver (Home Unit) – with Cellular communication | EA | |
| Mfg: | | |
| Brand/Model: | | |

| Description | | Unit Price |
|---|----|------------|
| Tampered/Damaged/Stolen Equipment Replacement for above one-piece body attached device for satellite monitoring and remote tracking service | | |
| Body-Attached Bracelet Device | EA | |
| Mfg.: | | |
| Brand/Model: | | |
| Accessory (such as beacon or similar device, if applicable) | EA | |
| Mfg: | | |
| Brand/Model: | | |

AWARD CRITERIA

REVISED COST EVALUATION METHODOLOGY

Vendor cost for RFQ evaluation purposes will be determined as follows:

The lowest bid will be determined with the RF landline daily rate counting for 50% and the GPS passive mode daily rate counting for the other 50%.

| For example: | VENDOR A | VENDOR B |
|-------------------------|-------------------|-------------------|
| RF Landline | \$2.45/day | \$2.55/day |
| GPS (passive mode only) | <u>\$3.10/day</u> | <u>\$3.12/day</u> |
| | \$5.55/day | \$5.67/day |

Vendor A would be the lowest bid.