

PROCUREMENT AGREEMENT NUMBER 230105J
Ameripride Uniform Services

EXHIBIT NO. TWO
CONTRACTOR'S RESPONSE TO
COUNTY'S
REQUEST FOR QUOTATION NO. 983-3759

October 17, 2002



REQUEST FOR QUOTATION

NO. 983-3759

UNIFORM RENTAL AND LAUNDRY SERVICE

ORG/REQUISITION

Various/ Various

PURCHASING USE

JLG

G:\RFQ\983-3759 UNIFORM RENTAL & LAUNDRY SERVICE.DOC

IMPORTANT: SUBMIT QUOTATION IN SEALED ENVELOPE PACKAGE WITH QUOTATION NUMBER, CLOSING DATE AND BUYER'S NAME MARKED ON OUTSIDE TO:

COUNTY OF FRESNO Purchasing Division
4525 E. HAMILTON AVENUE
FRESNO, CA 93702-4531

CLOSING DATE OF BID WILL BE AT 2:00 P.M., ON NOVEMBER 15, 2002.

BIDS WILL BE CONSIDERED LATE AT 2:01 BY THE OFFICIAL PURCHASING TIME CLOCK.

Bids will be opened and publicly read at that time. All bids and bid information will be available for review after the award has been made.

For additional information contact: **Brian D. Tamblin, phone (559) 456-7110.**

GENERAL CONDITIONS

See "County Of Fresno Purchasing Standard Instructions And Conditions For Request For Proposals (RFP'S) and Requests for Quotations (RFQ'S)" attached.

BIDDER TO COMPLETE

UNDERSIGNED AGREES TO FURNISH THE COMMODITY OR SERVICE STIPULATED IN THE ATTACHED QUOTATION SCHEDULE AT THE PRICES AND TERMS STATED, SUBJECT TO THE "COUNTY OF FRESNO PURCHASING STANDARD INSTRUCTIONS AND CONDITIONS FOR REQUEST FOR PROPOSALS (RFP'S) AND REQUESTS FOR QUOTATIONS (RFQ'S)" ATTACHED.

Except as noted on individual items, the following will apply to all items in the Quotation Schedule.

1. Complete delivery will be made within 30 calendar days after receipt of Purchase Order.
2. A cash discount of 5 % 30 days will apply.

Ameripride Uniform Services

Company

1050 W. Whitesbridge Ave.

Address

Fresno

CA

93706

City

State

Zip Code

(559) 266-0627

(559) 485-2306

shawn.fromme@ameripride.org

Telephone Number

Facsimile Number

E-mail Address

Taxpayer Federal ID No.: 41-0831770

Signed By

LANCE WESTPHAL

G.M.

Print Name

Title

ORIGINAL

All policies shall be with admitted insurers licensed to do business in the State of California. Insurance purchased shall be purchased from companies possessing a current A.M. Best, Inc. rating of B+ FSC VIII or better.

INSURANCE:

Name of Insurance Carrier:	<u>Continental Casualty</u>	
Commercial General Liability:	<u>Willis Of Minnesota, Inc. (agency)</u>	Expires: <u>10/01/03</u>
Automotive Insurance:	<u>American Casualty Co. of Reading, PA</u>	Expires: <u>10/01/03</u>
Professional Liability (if applicable)	<u>N/A</u>	Expires: <u>N/A</u>
Worker's Compensation:	<u>American Casualty Co. of Reading, PA</u>	Expires: <u>10/01/03</u>

BIDDER TO COMPLETE THE FOLLOWING:**PARTICIPATION**

The County of Fresno is a member of the Central Valley Purchasing Group. This group consists of Fresno, Kern, Kings, and Tulare Counties and all governmental, tax supported agencies within these counties.

Whenever possible, these agencies co-op (piggyback) on contracts put in place by one of the other agencies.

Any agency choosing to avail itself of this opportunity, will make purchases in their own name, make payment directly to the contractor, be liable to the contractor and vice versa, per the terms of the original contract, all the while holding the County of Fresno harmless. If awarded this contract, please indicate whether you would extend the same terms and conditions to all tax supported agencies within this group as you are proposing to extend to Fresno County.

☒ Yes, we will extend contract terms and conditions to all qualified agencies within the Central Valley Purchasing Group.

☐ No, we will not extend contract terms to any agency other than the County of Fresno.



(Authorized Signature)

G.M.

Title

REFERENCE

List agencies, which you have provided with Uniforms and Laundry Service. Services provided should be similar in nature and quantity to those requested within this bid.

1. Name of Agency: Leprino Foods
Contact Person: Dave Derking Telephone (559) 924-7722
City: Lemoore State: CA Zip: 93245
Length of service: Start Date 12/18/1986

Describe the type of services provided:

Garments, Dust Control, Restroom Services

2. Name of Agency: California Daires Inc. (Danish Creamery)
Contact Person: Bill Twist Telephone (559) 233-5154
City: Fresno State: CA Zip: 93705
Length of service: Start Date 11/14/1967

Describe the type of services provided:

Garments, Dust Control, Restroom Services

3. Name of Agency: Mc Connick Schilling Co., Inc.
Contact Person: Steve Densmore Telephone (831) 758-2411
City: Salinas State: CA Zip: 93912
Length of service: Start Date 08/01/1986

Describe the type of services provided:

Garments, Dust Control, Restroom Services



REFERENCES

Leprino Foods

460 "F" Street

Lemoore, CA 93245

400 Employees

Phone: (559) 924-7722

Start Date: 12/18/86

Contact: Dave Derking - Plnt. Mgr

John Franckhauser - HR Mgr

Mark Oats - Controller

Susan Perry - Human Resources

California Dairies Inc. (Danish Creamery)

755 "F" Street

Fresno, CA

250 Employees

Phone: (559) 233-5154

Start Date: 11/14/67

Contact: Bill Twist - CFO

Moroni Debruin - Dept. Sup.

Stan Giest - HR Mgr.

Land "O" Lakes

240 North Ave.

Gustine, CA 95322

250 Employees

Contact: Chip Powell

Phone: (559) 584-2461

Morning Star - Avoset Foods

299 5th Ave.

Gustine, CA

250 Employees

Contact: Micky Ponder

Phone: (209) 854-6461

National Raisin

626 S. 5th Street

Fowler, CA 93625

180 Employees

Contact: Mike Bedrosian

Phone: (559) 834-5981

Kagome Inc.

333 Johnson Road

Los Banos, CA 93635

80 Employees

Contact: Dennis Brazil

Phone: (209) 826-8850

McCormick Schilling Co. Inc.

1311 Schilling Place

Salinas, CA 93912

600 Employees

Contact: Steve Densmore

Phone: (831) 758-2411



REFERENCES

Reedley College
995 N. Reed
Reedley, CA 93654
(559) 638-3641

Ito Packing
18697 E. So. Ave.
Reedley, CA 93654
(559) 638-0117

Reedley School District
1250 K St.
Reedley, CA 93654
(559) 638-6976

Ballentine Packing
8686 S. Rio Vista
Reedley, CA 93654
(559) 578-2583

Marten Chevrolet
1050 I. St.
Reedley, CA 93654
(559) 538-2240

Golden State Vinter
8418 S. Lac Jac Ave
Reedley, CA 93706
(559) 638-3544

Bret's Ford
1500 I St.
Reedley, CA 93654
(559) 637-7751

Jim Manning Dodge
194 W. Tulare
Dinuba, CA 93618
(559) 591-4910

Enns Pontiac
1307 G St.
Reedley, CA 93654
(559) 538-2259

Enns Farms
4572 Ave 400
Dinuba, CA 93618
(559) 897-7700



REFERENCES

Alfred Matthews, Inc.
3807 McHenry Ave.
Modesto, CA 95356
Contact: Brett Wade
Phone: (209) 577-0140

Bronco Wine Company
6342 Bystram Rd.
Ceres, CA 95307
Contact: Bob Martini
Phone: (209) 538-3131

Bunge Foods Bakery
436 S. McClure
Modesto, CA 95357
Contact: Ken Lindsay
Phone: (209) 574-9981

Bunge Foods Oil Plant
436 S. McClure
Modesto, CA 95357
Contact: Richard Brown
Phone: (209) 574-9981

Central Valley Auto
109 E. 6th St.
Madera, CA 93638
Contact: Rich May
Phone: (559) 674-2451

Central Valley Automotive
4460 N. McHenry Ave
Modesto, CA 95356
Contact: Rich May
Phone: (209) 526-3300

Central Valley Nissan
4530 N. McHenry Ave
Modesto, CA 95356
Contact: Rich May
Phone: (209) 526-3320

Ceres Unified School District
2503 Lawrance Ave
Ceres, CA 95307
Contact: Joe Kissey
Phone: (209) 538-0153

Clark Pest Control
408 N. Service Rd.
Ceres, CA 95307
Phone: (209) 524-6384
Contact: Jerry Silva

Dairy Farmers of America
2331 Tully
Hughson, CA 95326
Contact: John Crockett
Phone: (209) 883-4461

Dan Gamel's RV
4400 Salida Blvd
Modesto, CA 95368
Contact: Fred Shaeffer
Phone: (209) 545-5535

Doctors Medical
1441 Florida Ave
Modesto, CA 95350
Contact: Steve Flanagan
Phone: (209) 576-3611

Helena Chemical
312 W. Service
Modesto, CA 95351
Contact: Ken Lea
Phone: (209) 538-2615

Kraft General Foods
901 E. Whitmore
Modesto, CA 95358
Contact: Cindy Ingle
Phone: (209) 541-3400

Modesto City Schools
426 Locust Ave.
Modesto, CA 95351
Contact: Richard Boek
Phone: (209) 576-4011

Stanislaus Foods
1202 D. Street
Modesto, CA 95354
Contact: Louise Palmer
Phone: (209) 522-7201

Company: Ameripride Uniform

GROUP I

QUOTATION SCHEDULE

Bidder shall state the unit cost to provide, launder and maintain each garment as specified within this Request for Quotation.

All quoted prices shall contain all taxes, environmental fees and surcharge fees.

GARMENT TYPE (REFER TO EXHIBIT NO. ONE)	GARMENT DESCRIPTION	A	B	C
		*UNIT COST PER GARMENT PER WEEK	MAXIMUM GARMENTS SERVICED PER WEEK (ESTIMATED)	**TOTAL COST PER WEEK
A	Smock	\$.65	93	\$ 60.45
B	Coat, Lapel	\$.65	0	\$ N/A
C	Lab Coat	\$.75	74	\$ 55.50
D	Coveralls	\$.80	86	\$ 68.80
E	Coveralls	\$.80	82	\$ 65.60
F	Shirt	\$.40	35	\$ 14.00
G	Shirt	\$.40	5	\$ 2.00
H	Shirt	\$.40	480	\$ 192.00
I	Shirt	\$.40	120	\$ 48.00
J	Shirt	\$.40	245	\$ 98.00
K	Shirt	\$.40	240	\$ 96.00
L	Shirt	\$.40	165	\$ 66.00
M	Shirt	\$.40	530	\$ 212.00
N	Shirt	\$.40	-0-	\$ N/A
O	Shirt	\$.40	260	\$ 104.00
P	Pants	\$.40	890	\$ 356.00
Q	Pants	\$.40	875	\$ 350.00
R	Pants	\$.40	30	\$ 12.00
S	Pants	\$.40	55	\$ 22.00

* ~~Bidder to Complete: Quote one time charge (per garment) to sew on patches for the initial garments: NA~~

** Bidder to Complete: Column A multiplied by Column B = Column C.

Company: Ameripride Uniforms

GARMENT TYPE (REFER TO EXHIBIT NO. ONE)	GARMENT DESCRIPTION	A	B	C
		*UNIT COST PER GARMENT PER WEEK	MAXIMUM GARMENTS SERVICED PER WEEK (ESTIMATED)	**TOTAL COST PER WEEK
(Continued next page)				
T	Shirt	\$.40	10	\$ 4.00
U	Pants	\$.40	65	\$ 26.00
V	Shirt	\$.40	375	\$150.00
W	Pants	\$.40	375	\$150.00
X	Pants	\$.40	-0-	\$ N/A
Y	Dress	\$.40	5	\$ 2.00
Z	Skirt	\$.40	5	\$ 2.00
ZA	Blouse	\$.40	5	\$ 2.00
Grand Total Per Week				\$ 2,158.35

TAXES:

All applicable taxes, environmental fees, surcharge fees etc. must be included in the above quoted unit costs.

* Bidder to Complete: Quote one time charge (per garment) to sew on patches for the initial garments.

** Bidder to Complete: Column A multiplied by Column B = Column C.

Company: Ameripride Uniform Services**PATCHES (PROVIDE AND SEW) QUOTATION SCHEDULE**

PATCHES: The initial allotment of garments may include uniform patches, emblems, name tags, etc. Successful bidder may provide patches etc. and sewing of patches for the initial garments provided.

Cost of vendor-provided patches, emblems, name tags, etc. and the sewing on of these shall be added to the initial cost of new garments. Refer to Exhibit No. Two, Page 49, for Patch Description (colors to be provided later). **Bidder(s) shall quote on embroidered patches (for silk-screen patches see Attachment page 43).**

The successful bidder shall invoice each County department and/or division monthly over the thirty-six (36) month contract period. Such charges shall be separate from the uniform laundry service charges.

Subsequent to the initial allotment of clothing being issued, patches, emblems, name tags, etc. may be furnished by the successful bidder. These patches, emblems, name tags, etc. added after the contract's initial issuance of garments shall be paid for in a lump sum after proper invoice is received by County department. Cost will be as quoted below under Column B and **shall be in effect for the entire contract period.**

<i>Department</i>	<i>Total Garments</i>	<i>Patches per Garments</i>	<i>A Estimated Total Patches</i>	<i>B * Cost of Patch & Sewing</i>	<i>C **Total Cost</i>
1. Sheriff Lab	98	1	98	\$ N/C	\$ N/C
2. Sheriff Air Support	11	3	33	\$ N/C	\$ N/C
3. Human Services	133	2	266	\$ N/C	\$ N/C
4. Central Warehouse	55	1	55	\$ N/C	\$ N/C
5. Graphic Communication Services	77	2	154	\$ N/C	\$ N/C
6. G.S. Parks	385	2	770	\$ N/C	\$ N/C
7. G.S. Fleet Services	576	1	576	\$ N/C	\$ N/C
8. Building Maintenance	1,225	3	3,675	\$ N/C	\$ N/C
9. Information Technology Services Div.	45	1	45	\$ N/C	\$ N/C
10. Probation	11	2	22	\$ N/C	\$ N/C
11. Security	825	2	1,650	\$ N/C	\$ N/C
12. Main Jail	33	1	33	N/C	N/C
Name Tags				\$ 0.00	\$ 0.00
TOTAL					\$ 0.00

* Bidder to Complete: Quote one time charge (per garment) to sew on patches for the initial garments. This charge will be added to the initial cost of the garment.

** Bidder to Complete: Column A multiplied by Column B = Column C.

Company: Ameripride Uniform Services**PATCHES (SEW ONLY) QUOTATION SCHEDULE**

Patches: The initial allotment of garments may include uniform patches, emblems, name tags, etc. Successful bidder may provide the sewing only of these patches for the initial garments provided. The County may supply patches to contractor to be sewn on.

Cost of vendor-provided sewing only of patches, emblems, name tags, etc. shall be added to the initial cost of new garments. Refer to Exhibit No. Two, Page 49, for Patch Description (colors to be provided later). The successful bidder shall invoice each County department and/or division monthly over the thirty-six (36) month contract period. Such charges shall be separate from the uniform laundry service charges.

Cost of sewing only shall be as quoted below under Column B.

<i>Department</i>	<i>Total Garments</i>	<i>Patches per Garments</i>	<i>A Estimated Total Patches</i>	<i>B * Cost of Sewing on Patch</i>	<i>C **Total Cost</i>
1. Sheriff Lab	98	1	98	\$ N/C	\$ N/C
2. Sheriff Air Support	11	3	33	\$ N/C	\$ N/C
3. Human Services	133	2	266	\$ N/C	\$ N/C
4. Central Warehouse	55	1	55	\$ N/C	\$ N/C
5. Graphic Communication Services	77	2	154	\$ N/C	\$ N/C
6. Parks	385	2	770	\$ N/C	\$ N/C
7. G.S. Fleet Services	576	1	576	\$ N/C	\$ N/C
8. G.S. Building Maintenance	1,225	3	3,675	\$ N/C	\$ N/C
9. Information Technology Services	45	1	45	\$ N/C	\$ N/C
10. Probation	11	2	22	\$ N/C	\$ N/C
11. Security	825	2	1,650	\$ N/C	\$ N/C
12. Main Jail	33	1	33	N/C	N/C
Name Tags				\$ 0	\$ 0
TOTAL					\$ 0.00

* Bidder to Complete: Quote one time charge (per garment) to sew on patches for the initial garments. This charge will be added to the initial cost of the garment.

** Bidder to Complete: Column A multiplied by Column B = Column C.

GARMENT DESCRIPTION/REPLACEMENT COST

Bidder shall describe the garments they are offering under this RFQ. Description shall include the brand, weight and style no. Please indicate the initial replacement cost for each garment offered. The replacement cost quoted shown will be used through out the contract period in conjunction with the Replacement Cost Formula previously described.

NOTE: Garment weight must be equal to current garment weight.

(Refer to EXHIBIT NO. ONE)	Description - Weight	*Initial Replacement Cost
A. Smock	AU 5oz S507	\$ 12.00
B. Coat, Lapel	AU 5oz S307	\$ 12.00
C. Coat, Lab	AU 5oz S315	\$ 12.00
D. Coveralls	AU 7.25oz S415	\$ 12.00
E. Coveralls	AU 8.50oz S406	\$ 14.00
F. Shirt	RK 4.25oz SR60	\$ 9.00
G. Shirt	RK 4.25oz SR70	\$ 9.00
H. Shirt	AU 4.25oz S364	\$ 9.00
I. Shirt	AU 4.25oz S364	\$ 9.00
J. Shirt	AU 4.25oz S365	\$ 9.00
K. Shirt	AU 4.25oz S365	\$ 9.00
L. Shirt	RU 6oz SC40	\$ 9.00
	AU 6oz S366	\$ 9.00
	RK 6oz SC40	\$ 9.00
M. Shirt	AU 6oz S366	\$ 9.00
	RK 6oz SC30	\$ 9.00
N. Shirt	AU 6oz S369	\$ 9.00

*** EXCLUDE TAX**

AU - American Uniforms
RK - Red Kap

(Continued on next page.)

(Refer to EXHIBIT NO. ONE)	Description - Weight	*Initial Replacement Cost
O. Shirt	RK 6oz SC30 AU 6oz S369	\$ 9.00
P. Pants	AU 7.75oz S400	\$ 14.00
Q. Pants	AU 8.50oz S401	\$ 14.00
R. Pants	RK 7.50oz PT38	\$ 14.00
S. Pants	AU 7.75oz S400	\$ 14.00
T. Shirts	AU 4.25oz S364-1	\$ 9.00
U. Pants	RK 8.0oz PT59	\$ 14.00
V. Shirt	RK 4.25oz Sp66 White Navy Lt. Blue	\$ 14.00
W. Pants	RK 6.2oz Polyester PS36	\$ 14.00
X. Pants	Dickies 8.75oz 1953WH	\$ 14.00
Y. Dress (County Owned)		N/A
Z. Skirt (County Owned)		N/A
ZA. Blouse (County Owned)		N/A
TOTAL		\$ 273.00

* EXCLUDE TAX

AU - American Uniform
RK - Red Kap

Company: Ameripride Uniform

QUOTATION SCHEDULE (COUNTY OWNED GARMENTS)

LAUNDRY & MAINTENANCE

<u>Garment Type</u>	<u>*Cost of Service</u>
1. Pants	\$.40
2. Shirt (Short sleeve)	\$.40
3. Shirt (Long sleeve)	\$.40
4. Smock	\$.40
5. Lab Coat	\$.40
6. Coverall	\$.40
7. Skirts	\$.40
8. Blouses	\$.40
9. Dresses	\$.40
Industrial Waste Cost Per Invoice	\$ N/C

Maintenance to County owned garments:

1. Sewing Charges	\$ N/C
2. Button Replacement	\$ N/C
3. Pants-Zipper Replacement	\$ N/C
4. Coverall-Zipper Replacement	\$ N/C

*Cost to pick up, launder and deliver back each garment, one time. Quoted price shall include maintenance and all applicable taxes, environmental fees, surcharge fees, waste water charges etc., if applicable.

County's present usage of this service is reflected in the quantities shown below. Please complete this section as instructed. The total shown will be used in part to determine award of bid.

<u>Garment Type</u>	<u>A</u> Quantity Serviced Per Week	<u>B</u> *Cost Per Garment	<u>**C</u> <u>TOTAL</u>
1. Pants	6	\$.40	\$ 2.40
2. Shirts	6	\$.40	\$ 2.40
3. Lab Coat	36	\$.40	\$ 14.40
TOTAL			\$ 19.20

* From Quotation Schedule (above), cost of service column

** Column A x Column B = Column C

Company: Ameripride Uniforms**GROUP I**
QUOTATION SUMMARY

Bidder(s) shall include within their quoted pricing, all other charges connected with the County's service requirements e.g.: taxes, environmental fees, surcharge fees, waste water charges etc.

Additional charges added to the base service if quoted this way by bidder(s), will not be acceptable and may be cause for rejection of bid.

BIDDER TO COMPLETE:

Provide, launder and maintain garments (maximum garments one week, total from Page 28).

\$ 2,158.35

Launder and Maintain County-Owned garments (total from Page 35).

\$ 19.20

Per Week Total \$ 2,177.55

Award to be based on a fifty (50) week year to allow for employee time off. No minimum is guaranteed

50 weeks x 2,177.55 = \$ 108,877.50
TOTAL FROM ABOVE

Cost to provide, and sew patches for initial issuance of garments (total from Page 30).

\$ 0

TOTAL GROUP I \$ 108,877.50

Additional Item Cost:

Cost to sew on patches provided by County (total from Page 31).

\$ 0Ameripride Uniform Svcs.

COMPANY NAME


AUTHORIZED SIGNATURELAURE WESTONAL

PERSON AUTHORIZED TO SUBMIT QUOTATION

Company: Ameripride Uniforms

GROUP II

QUOTATION SCHEDULE

MATS	<u>A</u> RENTAL PRICE	<u>B</u> PER WEEK ESTIMATED	<u>C</u> TOTAL COST PER WEEK	SERVICED	REPLACEMENT COST
AA. 2 x 3 Mats	\$.48	9	\$ 4.32	Weekly	\$ 24.00
BB. 3 x 5 Mats	\$.96	187	\$ 179.52	Weekly	\$ 34.00
BBG. 3 x 5 Greeting Mat	\$.96	2	\$ 1.92	Weekly	\$ 34.00
CC. 4 x 6 mats	\$ 1.92	160	\$307.20	Weekly	\$ 44.00
DD. 3 x 10 Mats	\$ 2.40	68	\$163.20	Weekly	\$ 54.00
SS. Scraper Mats	\$.96	27	\$ 25.92	Weekly	\$ 34.00

DUST MOPS UNTREATED	<u>A</u> RENTAL PRICE	<u>B</u> PER WEEK ESTIMATED	<u>C</u> TOTAL COST PER WEEK	SERVICED	REPLACEMENT COST
EE. 12" Mop	\$.35		\$ N/A	Weekly	\$ 8.00
FF. 18" Mop	\$.35	2	\$.70	Weekly	\$ 9.00
GG. 24" Mop	\$.45	3	\$ 1.35	Weekly	\$ 11.00
HH. 30" Mop	\$.55	18	\$ 9.90	Weekly	\$ 12.00
II. 36" Mop	\$.65	15	\$ 9.75	Weekly	\$ 13.00
JJ. 42" Mop	\$.75	39	\$ 29.25	Weekly	\$ 14.00
UU. 50" Mop	\$.85	1	\$.85	Weekly	\$ 15.00
KK. 60" Mop	\$.95		\$ N/A	Weekly	\$ 16.00

DUST MOPS TREATED	<u>A</u> RENTAL PRICE	<u>B</u> PER WEEK ESTIMATED	<u>C</u> TOTAL COST PER WEEK	SERVICED	REPLACEMENT COST
EE. 12" Mop	\$.35		\$ N/A	Weekly	\$ 8.00
FF. 18" Mop	\$.35		\$ N/A	Weekly	\$ 9.00

Company: Ameripride Uniforms

DUST MOPS TREATED	<u>A</u> RENTAL PRICE	<u>B</u> PER WEEK ESTIMATED	<u>C</u> TOTAL COST PER WEEK	SERVICED	REPLACEMENT COST
GG. 24" Mop	\$ <u>.45</u>		\$ <u>N/A</u>	Weekly	\$ <u>11.00</u>

(Treated mops shall be delivered individually wrapped in plastic to prevent treatment from drying).

HH. 30" Mop	\$ <u>.55</u>		\$ <u>N/A</u>	Weekly	\$ <u>12.00</u>
II. 36" Mop	\$ <u>.65</u>		\$ <u>N/A</u>	Weekly	\$ <u>13.00</u>
JJ. 42" Mop	\$ <u>.75</u>		\$ <u>N/A</u>	Weekly	\$ <u>14.00</u>
KK. 60" Mop	\$ <u>.85</u>		\$ <u>N/A</u>	Weekly	\$ <u>16.00</u>

(Treated mops shall be delivered individually wrapped in plastic to prevent treatment from drying).

TOWELS	<u>A</u> RENTAL PRICE	<u>B</u> PER WEEK ESTIMATED	<u>C</u> TOTAL COST PER WEEK	SERVICED	REPLACEMENT COST
LL. Small Dust Cloth-Lint Free	\$ <u>.10</u>	100	\$ <u>10.00</u>	Weekly	\$ <u>.80</u>
MM. Large Dust Cloth	\$ <u>.12</u>	400	\$ <u>48.00</u>	Weekly	\$ <u>1.00</u>
NN. Hand Towels	\$ <u>.07</u>	700	\$ <u>49.00</u>	Weekly	\$ <u>.65</u>
OO. White, Blue or Red, Cotton Shop Towels 18" x 18"	\$ <u>.03</u>	Piece Rate 1200	\$ <u>36.00</u>	Weekly	\$ <u>.42</u>
PP. Large Glass Towels	\$ <u>.07</u>	Piece Rate 60	\$ <u>4.20</u>	Weekly	\$ <u>.65</u>
QQ. Bar Towels	\$ <u>.07</u>	Piece Rate 400	\$ <u>28.00</u>	Weekly	\$ <u>.65</u>
RR. Hand Duster	\$ <u>.50</u>		\$ <u>N/A</u>	Weekly	\$ <u>1.75</u>
VV. Machinist Apron	\$ <u>.40</u>	16	\$ <u>6.40</u>	Weekly	\$ <u>8.00</u>
TOTAL WEEKLY			\$ <u>915.48</u>		
TT. Automatic Roll Towel & Dispenser	\$ <u>1.15</u>	2	\$ <u>2.30</u>	Monthly	\$ <u>16.00</u>
GL. Garment Locker	\$ <u>N/C</u>	1	\$ <u>N/A</u>	Monthly	\$ <u>240.00</u>
TOTAL MONTHLY			\$ <u>9.20</u>		

Transfer this total to Group II Quotation Summary Page 39.

Company: Ameripride Uniforms

GROUP II

QUOTATION SUMMARY

Bidder(s) shall include within their quoted pricing, all other charges connected with the County's service requirements e.g.: taxes, environmental fees, surcharge fees, waste water charges etc.

Additional charges added to the base service if quoted this way by bidder(s), will not be acceptable and may be cause for rejection of bid.

BIDDER TO COMPLETE:

Provide, launder and maintain mats, mops, and towels.

Per Week Total \$ 915.48

52 weeks x 915.48 = * \$ 47,604.96

Roll Towel & Garment Locker Rental

Per Month Total \$ 9.20

12 months x 9.20 = * \$ 110.40

TOTAL GROUP II \$ 47,715.36

(* Add both totals)

Ameripride Uniform Svs.

COMPANY NAME

LAURE WESTPHAL

PERSON AUTHORIZED TO SUBMIT QUOTATION



AUTHORIZED SIGNATURE

Company: Ameripride Uniforms**ATTACHMENTS – (CONTINUED)***(If additional space is needed to complete requested information, please use an attachment.)*

Bidders must submit the following as attachments to their bid response. If additional space is needed to complete requested information, please use an attachment.

Failure on the part of the bidder to comply with all requirements and conditions of the Request for Quotation and this specification may be cause for rejection of bid.

1. Summary of Service Report (refer to Page No. 16)
2. Description of Bidder's Complaint Procedures and Compliant Report (refer to Page No. 17)
3. Sample invoice (refer to Page No's. 17 and 18)
4. Describe Bidder's procedure in terms of method and time frame of correction and method of billing correction for the following situations:
 - a. Delivery of mismatched Garments:

Upon notification Ameripride will pick up mismatch garments
and will return corrected items within 48 hours.

Lost Garments:

- b. County Employee Lost:

All lost garments will be addressed and accounted for before any
charges are applied. In addition Ameripride Uniform will provide all
back-up for verification. All loss will be approved by County Repre-
sentative.

- c. Bidder Lost (i.e.: 5 picked up, 3 returned the following week):

All uniforms not received by Ameripride excluding sizes unable to fulfill
(ie 4xl, 5xl, ect.) Will be returned withen 2 days of notification of
shortage. Larger size may take longer to provide.

Company: Ameripride Uniforms**ATTACHMENTS – (CONTINUED)***(If additional space is needed to complete requested information, please use an attachment.)*

d. Missing Patches

Missing patches are reviewed on a Daily bases. Through our
quality inspection. Patches will be put on at notification
at no charge.

5. Bidder to state their mechanism for tracking multiple departments.

Multiple locations are handles on individual bases. Our state of
the art sort system and accounting procedures allows us to monitor
every account individually.

6. Bidder to state County Contact and phone number for person responsible for complaints that arise during the performance of the contracted period.

Lyn Pearce – Service Cordinator

Rick Minkkinen – Service Manager

7. How often does bidder change solvent solution for cleaning uniforms, and based on frequency, how many loads can be cleaned before repeating this step. Also, what quantity of uniforms make up a "Load".

Solvent Solutions are only used with dry cleaning facilities and
not used with the Ameripride process.

Company: Ameripride Uniforms**ATTACHMENTS – (CONTINUED)***(If additional space is needed to complete requested information, please use an attachment.)*

8. Bidder to explain any advantages afforded the County, if the ensuing contract were to be renewed for an additional three (3) year period. All conditions of this RFQ would be in effect for any renewal of the contract including the issue of all new uniforms after the expiration of the initial contract period. (If more space is needed, attach additional page(s) and reference the attachment number and page number.

Advantages afforded to the County will be in relationships developed with quality service provided by Ameripride CSR drivers. If County selects to re-bid this will result in time loss in training of new drivers which could result in attitude due to the changes. Possible disruption towards work performance of County employee's due to lack of stability.

Ameripride will be changing out garments as needed during the three (3) year period, so if garments are meeting County's quality standards, and they do not wish these garments to be switched, this could result in additional discounts to the Uniform Program for the County.

9. Bidder(s) quotations within RFQ are for embroidered patches. If silk-screen patches are a requirement by some County departments, bidder(s) shall state any price difference here (see page 30 Quotation Sheet).

N/C