

BID NO.: 915-4686

DATE: 3/26/09

RFP VoIP upgrade

DESCRIPTION OF BID

- JOB SITE INSPECTION
- VENDOR CONFERENCE
- BID OPENING

BID DUE DATE: _____

BUYER: _____

Nortel Networks

COMPANY NAME
Pamela Karlen

COMPANY REPRESENTATIVE
2603 Camino Ramon
COMPANY ADDRESS
San Ramon, CA 94583
CITY/STATE/ZIP

E-MAIL ADDRESS
pamela.k@nortel.com

209-845-2244

PHONE NUMBER FAX NUMBER

AASTRA

COMPANY NAME
JEFF JOHNSON

COMPANY REPRESENTATIVE
2811 INTERNET BLVD
COMPANY ADDRESS
FRISCO TX 75034
CITY/STATE/ZIP

E-MAIL ADDRESS
Jeff.Johnson@astra.com

415-336-1504

PHONE NUMBER FAX NUMBER

Altra Communication Solutions

COMPANY NAME
Bill Anderson + A I Ruiz

COMPANY REPRESENTATIVE
1900 O'Farrell St. Suite 100
COMPANY ADDRESS
San Mateo, CA 94403
CITY/STATE/ZIP

E-MAIL ADDRESS
banderson@alturacs.com

(916) 337-4172

(650) 513-5136

PHONE NUMBER FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER FAX NUMBER

BID NO.:

915-4686

DATE:

03-26-09

Voice Over Internet Protocol

DESCRIPTION OF BID

JOB SITE INSPECTION

BID DUE DATE:

VENDOR CONFERENCE

BUYER:

BID OPENING

Digital Telecom

COMPANY NAME

Mark Knop

COMPANY REPRESENTATIVE

7733 Lemon Ave

COMPANY ADDRESS

Van Nuys CA

CITY/STATE/ZIP

mknop@digitaltel.com

E-MAIL ADDRESS

(626) 354-8123

PHONE NUMBER

818 951-5302

FAX NUMBER

3com

COMPANY NAME

JOHN KELLY

COMPANY REPRESENTATIVE

1590 SAN GABRIEL WAY

COMPANY ADDRESS

SAN JOSE, CA 95125

CITY/STATE/ZIP

John.KELLY@3com.com

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

Bear Data

COMPANY NAME

David Van Elswyk

COMPANY REPRESENTATIVE

2005 Eye St. Suite 10

COMPANY ADDRESS

Bakersfield CA 93301

CITY/STATE/ZIP

van@Bdata.com

E-MAIL ADDRESS

559 326-3206

PHONE NUMBER

FAX NUMBER

AMERICAN TELESOURCE, INC.

COMPANY NAME

MARK EVANS

COMPANY REPRESENTATIVE

1400 Lone Palm Ave, S-C

COMPANY ADDRESS

MODESTO, CA 95351

CITY/STATE/ZIP

MEVANS@ATI-CTI.COM

E-MAIL ADDRESS

(209) 968-1570

PHONE NUMBER

(209) 579-7220

FAX NUMBER

~~Strategic Intelligence~~

COMPANY NAME

~~Raymond Z...~~

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

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PHONE NUMBER

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COMPANY NAME

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COMPANY ADDRESS

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DESCRIPTION OF BID

JOB SITE INSPECTION

BID DUE DATE: _____

VENDOR CONFERENCE

BUYER: _____

BID OPENING

AVAYA INC.

COMPANY NAME

NICK MALMAN

COMPANY REPRESENTATIVE

4528 DENKER DR.

COMPANY ADDRESS

PLEASANTON CA 94588

CITY/STATE/ZIP

NMALMAN@AVAYA.COM

E-MAIL ADDRESS

408-456-3956

PHONE NUMBER

FAX NUMBER

Unified TelData

COMPANY NAME

Roger Benson

COMPANY REPRESENTATIVE

425 2nd Street, SF CA 94107

COMPANY ADDRESS

CITY/STATE/ZIP

rbenson@utdi.com

E-MAIL ADDRESS

415-977-7007

PHONE NUMBER

415-977-7207

FAX NUMBER

Unified TelData

COMPANY NAME

Eric Clauss

COMPANY REPRESENTATIVE

425 2nd Street

COMPANY ADDRESS

SF CA 94107

CITY/STATE/ZIP

eclauss@utdi.com

E-MAIL ADDRESS

415-977-7031

PHONE NUMBER

415-977-7231

FAX NUMBER

Alcatel-Lucent

COMPANY NAME

Marc Baker

COMPANY REPRESENTATIVE

12620 Easton Dr

COMPANY ADDRESS

Saratoga CA 95070

CITY/STATE/ZIP

MARC.BAKER@ALCATEL-LUCENT.COM

E-MAIL ADDRESS

408-621-1845

PHONE NUMBER

408-873-0800

FAX NUMBER

PHONE NUMBER

FAX NUMBER

BID NO.:

915-4686

DATE:

03-26-09

VOIP

DESCRIPTION OF BID

JOB SITE INSPECTION

BID DUE DATE:

VENDOR CONFERENCE

BUYER:

BID OPENING

IBM

COMPANY NAME

Douglas Naschke

COMPANY REPRESENTATIVE

2710 Gateway Oaks Dr. #2005

COMPANY ADDRESS

Sacramento, CA 95833

CITY/STATE/ZIP

naschke@us.ibm.com

E-MAIL ADDRESS

(916) 920-6046

PHONE NUMBER

(916) 641-4030

FAX NUMBER

FUSIONSTORM

COMPANY NAME

EDDIE LANDICHO

COMPANY REPRESENTATIVE

5505 CALIFORNIA AVE. SUITE 20

COMPANY ADDRESS

BAKERSFIELD CA 93309

CITY/STATE/ZIP

elandicho@fusionstorm.com

E-MAIL ADDRESS

559-359-5574

PHONE NUMBER

FAX NUMBER

Verizon

COMPANY NAME

Curtis Harris

COMPANY REPRESENTATIVE

24680 N Sowles Rd

COMPANY ADDRESS

Acampo CA 95220

CITY/STATE/ZIP

Curtis.Harris@Verizon.com

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

NORTEL

COMPANY NAME

SEAN O'CONNOR

COMPANY REPRESENTATIVE

4655 Great AMERICA PLWY.

COMPANY ADDRESS

SANTA CLARA, CA

CITY/STATE/ZIP

Sconnor@Nortel.com

E-MAIL ADDRESS

(925) 867-2028

PHONE NUMBER

(925) 867-2029

FAX NUMBER

PHONE NUMBER

FAX NUMBER

Packet Fusion, Inc.

COMPANY NAME

Craig R. Tetschlag

COMPANY REPRESENTATIVE

1900 S. Montale #110

COMPANY ADDRESS

San Mateo CA 94403

CITY/STATE/ZIP

ctetschlag@packetfusion.com

E-MAIL ADDRESS

650-292-6081

PHONE NUMBER

650-292-6082

FAX NUMBER

ATT

COMPANY NAME

Patrick Jensen

COMPANY REPRESENTATIVE

5555 E. Olive Rm 200

COMPANY ADDRESS

Fresno, CA. 93727

CITY/STATE/ZIP

PJ9417@ATT.COM

E-MAIL ADDRESS

454-3913

PHONE NUMBER

FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

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JOB SITE INSPECTION

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VENDOR CONFERENCE

BUYER:

BID OPENING

AMS.NET

COMPANY NAME

COMPANY NAME

Greg Saramishian

COMPANY REPRESENTATIVE

COMPANY REPRESENTATIVE

502 Commerce Way

COMPANY ADDRESS

COMPANY ADDRESS

Livermore, CA 94551

CITY/STATE/ZIP

CITY/STATE/ZIP

G.Saramishian@AMS.NET

E-MAIL ADDRESS

E-MAIL ADDRESS

(925) 245-6132

PHONE NUMBER

(925) 960-6632

FAX NUMBER

PHONE NUMBER

FAX NUMBER

Packet Fusion

COMPANY NAME

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY REPRESENTATIVE

1900 South Norfolk

COMPANY ADDRESS

COMPANY ADDRESS

San Mateo, CA 94403

CITY/STATE/ZIP

CITY/STATE/ZIP

JGhyzelink@packetfusion

E-MAIL ADDRESS

E-MAIL ADDRESS

650-292-6022

PHONE NUMBER

FAX NUMBER

PHONE NUMBER

FAX NUMBER

Packet Fusion

COMPANY NAME

COMPANY NAME

~~1900 South Norfolk~~ Kevin Dohan

COMPANY REPRESENTATIVE

COMPANY REPRESENTATIVE

1900 South Norfolk St. Suite 110

COMPANY ADDRESS

COMPANY ADDRESS

San Mateo, CA 94403

CITY/STATE/ZIP

CITY/STATE/ZIP

Kdohan@packetfusion.com

E-MAIL ADDRESS

E-MAIL ADDRESS

650-292-6058

PHONE NUMBER

650-292-6059

FAX NUMBER

PHONE NUMBER

FAX NUMBER

COMPANY NAME

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY REPRESENTATIVE

COMPANY ADDRESS

COMPANY ADDRESS

CITY/STATE/ZIP

CITY/STATE/ZIP

E-MAIL ADDRESS

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

PHONE NUMBER

FAX NUMBER

BID NO.: 915-4686

DATE: 03-26-09

Voice Over Internet Protocol

DESCRIPTION OF BID

- JOB SITE INSPECTION
- VENDOR CONFERENCE
- BID OPENING

BID DUE DATE: _____

BUYER: _____

Fresno Co IT Services
COMPANY NAME

DAVID Ehlerdt
COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

494-3160
PHONE NUMBER

FAX NUMBER

BARBARA Costello
COMPANY NAME

SHARED Technologies
COMPANY REPRESENTATIVE

46425 Landing PARKWAY
COMPANY ADDRESS

Fremont, CA 94538
CITY/STATE/ZIP

barbara.costello@sharedtechnologies.com
E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

County of Fresno
COMPANY NAME

Tim Sramstad
COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

455-5284
PHONE NUMBER

FAX NUMBER

ALTA PACIFIC
COMPANY NAME

Scott Zalaha
COMPANY REPRESENTATIVE

1525 E. SHAW AVE
COMPANY ADDRESS

FRESNO, CA 93710
CITY/STATE/ZIP

Zalaha@altaPacific.com
E-MAIL ADDRESS

559-243-2284
PHONE NUMBER

559-243-2289
FAX NUMBER

County of Fresno
COMPANY NAME

DOROTEO CONTRERAS
COMPANY REPRESENTATIVE

Brian MARTIN ITSD
COMPANY ADDRESS

Rick Rutherford ITSD
CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

GISCO
COMPANY NAME

Graeme Geddes
COMPANY REPRESENTATIVE

Sip w Shaw
COMPANY ADDRESS

Fresno, CA 93711
CITY/STATE/ZIP

Geddes@GISCO.com
E-MAIL ADDRESS

559-321-8135
PHONE NUMBER

FAX NUMBER

Verizon Business
COMPANY NAME

Bijan BAKHTMINOO
COMPANY REPRESENTATIVE

1120 Lakeview AVE
COMPANY ADDRESS

Thousand Oaks, CA
CITY/STATE/ZIP

bijan.b.bakhtminoo@verizon.com
E-MAIL ADDRESS

(805)230-3495
PHONE NUMBER

FAX NUMBER

CISCO
COMPANY NAME

Sharon Rolin
COMPANY REPRESENTATIVE

2545 Alameda Ave Suite 132
COMPANY ADDRESS

Clarks, CA 93611
CITY/STATE/ZIP

shrolin@cisco.com
E-MAIL ADDRESS

559-325-1420
PHONE NUMBER

FAX NUMBER

BID NO.: 915-4686

DATE: 3/26/2009

VOICE OVER INTERNET PROTOCOL (VOIP) UPGRADE
DESCRIPTION OF BID

- JOB SITE INSPECTION
- VENDOR CONFERENCE
- BID OPENING

BID DUE DATE: 5/1/2009

BUYER:

TELTRONICS
COMPANY NAME

LUIS HERNANDEZ
COMPANY REPRESENTATIVE

1670 CORPORATE CIRCLE #100
COMPANY ADDRESS

Petaluma, CA 94954
CITY/STATE/ZIP

lhernandez@teltronics.com
E-MAIL ADDRESS

707-658-5167
PHONE NUMBER

707-762-4291
FAX NUMBER

Global CTI Group
COMPANY NAME

Jeff Monsevais
COMPANY REPRESENTATIVE

4339 N. Golden State Blvd. #105
COMPANY ADDRESS

Fresno, CA 93722
CITY/STATE/ZIP

jmonsevais@GCTI.com
E-MAIL ADDRESS

661-716-3706
PHONE NUMBER

661-323-0748
FAX NUMBER

Global CTI Group
COMPANY NAME

Greg Tripoli
COMPANY REPRESENTATIVE

4339 N. Golden State Blvd #105
COMPANY ADDRESS

Fresno, CA 93722
CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

SHORETEL
COMPANY NAME

Bruce Wilkerson
COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

bwilkerson@shoretel.com
E-MAIL ADDRESS

408-962-2671
PHONE NUMBER

FAX NUMBER

SIERRA TEL BUSINESS SYSTEMS
COMPANY NAME

Jim Aldrich
COMPANY REPRESENTATIVE

298 W Fallbrook Ave
COMPANY ADDRESS

Fresno, CA 93711
CITY/STATE/ZIP

Jim@STCG.NET
E-MAIL ADDRESS

641-9279
PHONE NUMBER

248-1805
FAX NUMBER

SHARED TECHNOLOGIES
COMPANY NAME

ROGER KASABIAN
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4525 Indiana Parkway
COMPANY ADDRESS

Fremont, CA
CITY/STATE/ZIP

roger.kasabian@sharedtechnologies.com
E-MAIL ADDRESS

925-984-3022
PHONE NUMBER

FAX NUMBER

ADVANTEL
COMPANY NAME

Dianne Smith
COMPANY REPRESENTATIVE

2222 Trade Zone
COMPANY ADDRESS

SAN JOSE, CA 95131
CITY/STATE/ZIP

dsmith@advantel.com
E-MAIL ADDRESS

408-954-5137
PHONE NUMBER

408-954-5037
FAX NUMBER

ALCATEL-LUCENT
COMPANY NAME

Craig Culleney
COMPANY REPRESENTATIVE

152 Tourmaline Ave
COMPANY ADDRESS

Livermore, CA 94550
CITY/STATE/ZIP

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E-MAIL ADDRESS

925-321-5545
PHONE NUMBER

FAX NUMBER

BID NO.: 915-4686

DATE: 03-26-09

Voice over internet protocol

DESCRIPTION OF BID

JOB SITE INSPECTION

BID DUE DATE: _____

VENDOR CONFERENCE

BUYER: _____

BID OPENING

Scottel Voice and Data
 COMPANY NAME
 Mike Wallace
 COMPANY REPRESENTATIVE
 1141 Washington Blvd
 COMPANY ADDRESS
 Livermore, CA 94550
 CITY/STATE/ZIP
 mwallace@scottel.com
 E-MAIL ADDRESS
 310-237-7842 310-237-2883
 PHONE NUMBER FAX NUMBER

AVAYA
 COMPANY NAME
 Stephen Corey
 COMPANY REPRESENTATIVE
 4077 Via de Flores
 COMPANY ADDRESS
 Martinez, CA 94553
 CITY/STATE/ZIP
 Steve Co @ Avaya.com
 E-MAIL ADDRESS
 408-321-4969 408-321-4969
 PHONE NUMBER FAX NUMBER

Avaya
 COMPANY NAME
 Corey Cloric
 COMPANY REPRESENTATIVE
 4669 Hank Way
 COMPANY ADDRESS
 Dublin CA 94568
 CITY/STATE/ZIP
 coreycloric@gmail.com
 E-MAIL ADDRESS
 925-998-8752 NA
 PHONE NUMBER FAX NUMBER

ADVANTEL NETWORKS
 COMPANY NAME
 Tim MACK
 COMPANY REPRESENTATIVE
 3265 Ramos Circle
 COMPANY ADDRESS
 SACRAMENTO CA 95827
 CITY/STATE/ZIP
 tmack@advantel.com
 E-MAIL ADDRESS
 916-504-4151 916-504-4161
 PHONE NUMBER FAX NUMBER

JESKEL INC
 COMPANY NAME
 MICHAEL FENN
 COMPANY REPRESENTATIVE
 8188 NORTH CHANCE
 COMPANY ADDRESS
 FRESNO, CA 93720
 CITY/STATE/ZIP
 mfenn@JESKEL.COM
 E-MAIL ADDRESS
 559-779-2441
 PHONE NUMBER FAX NUMBER

ATT
 COMPANY NAME
 Todd Mitchell
 COMPANY REPRESENTATIVE
 5555 E. Olive Ave
 COMPANY ADDRESS
 Fresno, CA
 CITY/STATE/ZIP
 tm7627@ATT.COM
 E-MAIL ADDRESS
 559-454-4321 559-570-0188
 PHONE NUMBER FAX NUMBER

Sunlink Systems Inc
 COMPANY NAME
 Francois Antebi
 COMPANY REPRESENTATIVE
 701 N Alder Dr
 COMPANY ADDRESS
 Chandler AZ 85226
 CITY/STATE/ZIP
 Francois@Sunlink Systems.com
 E-MAIL ADDRESS
 480-380-7977 480-380-7677
 PHONE NUMBER FAX NUMBER

AMS.NET
 COMPANY NAME
 Robert Tucci
 COMPANY REPRESENTATIVE
 502 Commerce way, Livermore
 COMPANY ADDRESS
 CA 94551
 CITY/STATE/ZIP
 rtucci@AMS.NET
 E-MAIL ADDRESS
 925 245-6107 925 960-6607
 PHONE NUMBER FAX NUMBER

BID NO.: 915-4686

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Voice Over Internet Protocol

DESCRIPTION OF BID

- JOB SITE INSPECTION
- VENDOR CONFERENCE**
- BID OPENING

BID DUE DATE: _____

BUYER: _____



VIP Tone
connecting all the dots

Jim Holve
Vice President
Business Development

VIP Tone, Inc.
1600 Harbor Bay Parkway, Suite 100
Alameda, CA 94502
1 760 431 5076
1 760 212 5801 mobile
1 760 431 5076 fax
tholve@viptone.com

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

~~SIERRA TEL BUSINESS SYSTEMS~~

GARY MILNER
COMPANY REPRESENTATIVE

298 W. FALLBROOK
COMPANY ADDRESS

FRESNO, CA. 93711
CITY/STATE/ZIP

GARYM@STCG.NET
E-MAIL ADDRESS

559-641-9271 **559-248-1805**
PHONE NUMBER FAX NUMBER

COMPANY NAME

COMPANY REPRESENTATIVE

COMPANY ADDRESS

CITY/STATE/ZIP

E-MAIL ADDRESS

PHONE NUMBER

FAX NUMBER

COMPANY NAME

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