COUNTY OF FRESNO

ADDENDUM NUMBER: ONE (1)

RFP NUMBER: 578-5389

SIGNATURE CAPTURE AND COMPARISON

Issue Date: November 9, 2015

IMPORTANT: SUBMIT PROPOSAL IN SEALED PACKAGE WITH PROPOSAL NUMBER, CLOSING DATE AND BUYER'S NAME MARKED CLEARLY ON THE OUTSIDE TO:

COUNTY OF FRESNO, PURCHASING 4525 EAST HAMILTON AVENUE, 2nd Floor FRESNO, CA 93702-4599

CLOSING DATE OF PROPOSAL WILL BE AT 2:00 P.M., ON NOVEMBER 19, 2015.

PROPOSALS WILL BE CONSIDERED LATE WHEN THE OFFICIAL PURCHASING TIME CLOCK READS 2:00 P.M.

All proposal information will be available for review after contract award.

Clarification of specifications is to be directed to: **Gary E. Cornuelle, phone (559) 600-7114 or** e-mail <u>gcornuelle@co.fresno.ca.us</u>.

NOTE THE ATTACHED ADDITIONS, DELETIONS AND/OR CHANGES TO THE REQUIREMENTS OF REQUEST FOR PROPOSAL NUMBER: 578-5389 AND INCLUDE THEM IN YOUR RESPONSE. PLEASE SIGN IN BLUE INK AND RETURN THIS ADDENDUM WITH YOUR PROPOSAL.

ACKNOWLEDGMENT OF ADDENDUM NUMBER One (1) TO RFP 578-5389

COMPANY NAME:	
	(PRINT)
SIGNATURE (In Blue Ink):	
NAME & TITLE:	
	(PRINT)

Purchasing Use: GEC:hrs ORG/Requisition: 28500100 / 8501600066

November 9, 2015

QUESTIONS & ANSWERS

Page 2

- Q1. Are you sorting to a precinct level?
- A1. Yes, the County sorts at a precinct level.
- Q2. Approximately, how many precincts do you have to sort?
- A2. Currently, the County has approximately 300 precincts. In November of 2014, the County had 288 precincts.
- Q3. In what file format are your images?
- A3. The County uses a Tagged Image File Format (TIFF).
- Q4. Are you looking for better and faster technology in regards to the OPEX Mail Matrix™?
- A4. Yes, the County is looking for better and faster technology depending on the cost-benefit analysis. The County is allowing vendors to bid on one or more of the options presented in RFP No. 578-5389. The County would like to see a proprietary item presented by the vendor that can either tie into the current system or offer something new.
- Q5. Are you still under contract with the current vendor that provides hardware and software support?
- A5. No, the County is currently not in contract with Election Systems & Software, LLC (ES&S). The contract expired on December 31, 2014.
- Q6. Does it have to be a straight purchase or can it be a lease to own?
- A6. The County will consider lease, lease to own, lease-buyback, per-click, and straight purchase options. All options should cover the period stated in RFP No. 578-5389.
- Q7. Do you require a demonstration of the proposed equipment?
- A7. Yes, the County will require a demonstration of the proposed equipment.
- Q8. Does the County require any ballot envelope sorting?
- A8. Yes, the County requires ballot envelope sorting.
- Q9. Was the OPEX Mail Matrix™ acquired for elections only or was it to be shared with others?
- A9. The OPEX Mail Matrix[™] was originally acquired for elections only using Help America Vote Act funds.
- Q10. Can you provide hard copy samples of the envelopes?
- A10. Yes, the County will provide vendors with envelope samples upon request. Vendors should contact Gary E. Cornuelle, phone (559) 600-7114 or e-mail gcornuelle@co.fresno.ca.us.

Request for Proposal Number: 578-5389

November 9, 2015

Q11. When you process the mail, how long does it take you to process all of the Vote by Mail envelopes?

A11. The speed of each unit is not the driving force for the RFP. The internal process has the goal of staying up to date with the processing, meaning processing can be performed in stages. The County is regulated on when opening vote by mail envelopes can occur, per California Elections Code No. 15101.

Q12. Do you require references?

A12. Yes, the County requires five references. Vendors should include details listed on the Reference List, page 11 of RFP No. 578-5389.

Q13. What is the anticipated award date?

A13. The tentative award date is December 18, 2015.

Q14. What year was the OPEX equipment procured?

- A14. The County purchased the OPEX Rapid Extractor Desk (Model 51) in 2005 and added a second unit in 2008 when the number of ballots cast by mail increased. The OPEX Mail Matrix™ Sorter was purchased in 2007 (Pg. 26 of RFP No 578-5389).
- Q15. Do financial statements have to be provided with the vendor's proposal? If yes, how many years of audited financial statements should be included in our response?
- A15. Yes. As stated on Page 25 of the RFP, vendors should submit evidence of financial stability and include all of the requested vendor financial information. The RFP sections for Audited Financial Statements on page 20 and page 30 should state, "Provide with your proposal." Vendors should provide 2-3 years of audited financial statements in their response.
- Q16. What type of information do you foresee being exchanged between the proposed solution and the existing equipment? What are the specific data elements, formats or limitations related to any data exchange? These questions are in reference to the overview on page 3 of the RFP, which states, "Vendors may bid on one or more of the following: Provide new scanning hardware and software for capturing and comparing signatures that may interface with the County's OPEX Mail Matrix™ sorter and/or OPEX Rapid Extractor Desk (Model 51)".
- A16. There is no data exchanged between the extractor or sorter and the signature capture and comparison equipment. The only exchange that exists is the signature coming from EIMS® and the data going from VoteRemote™ back to EIMS®.
 - In regards to data in general, there is a batch number and envelope number on the envelope which are printed by the scanner, a tray number from EIMS®, a barcode on the envelope which the sorter reads, and a signature on the envelope which the scanner captures. There are two barcodes on every envelope. The small barcode is read by the sorter and the large barcode is read by the scanner.
- Q17. Will the County consider in-line opening and in-line tab removal?
- A17. Yes, the County will consider in-line opening and in-line tab removal.
- Q18. Will the County require a doubles detection along with the thickness detection?
- A18. No, the County will not require a doubles detection system.