

May 3, 2024

## SJVIA Board Meeting: Consultant's Report – 2024 Plan Experience (Medical, Dental, and Vision) through February 2024

The following pages provide a summary of the plan experience from January 1 through February 29, 2024, for the self-funded medical and dental plans, as well as the fully-insured vision plan (Kaiser and Delta Dental DHMO experience is not reported).

The SJVIA self-funded plans show a net surplus position of \$541,453 through February 2024. The County of Fresno has a \$718,525 surplus position and the County of Tulare has a (\$177,072) deficit position.

Accumulation	COF	COT	Total
Medical	\$ 616,061	\$ (178,042)	\$ 438,019
Dental	\$ 102,464	\$ 970	\$ 103,434
Total	\$ 718,525	\$ (177,072)	\$ 541,453
Vision (Insured)	\$ 15,746	\$ (4,617)	\$ 11,129
Loss Ratio			
Medical	94.3%	103.2%	97.3%
Dental	83.5%	99.7%	88.6%
Vision	84.0%	112.3%	91.8%

The County of Fresno and the County of Tulare both have 1.0% margin inclusive of the 2024 medical rates.

The Anthem self-funded medical plans show a net accumulated surplus position of \$438,019 for a 97.3% total cost loss ratio.

The Delta Dental self-funded dental plan shows an accumulated surplus position of \$103,434 for an 88.6% total cost loss ratio.

The vision plan remains fully-insured and shows an accumulated position of \$11,129 for a 91.8% total cost loss ratio. Under the fully-insured arrangement, all deficit or surplus positions remain with the carrier. SJVIA may want to consider going to a self-funded arrangement for PY 2025.

Fresno County continues its cross-subsidy strategy between the EPO, PPO, and High Deductible Health Plans (HDHP). Fresno County removed its EPO/Kaiser parity strategy for 2024, allowing both Kaiser and the EPO plans to renew based on plan experience only.

The County of Tulare has had greater than expected claims costs resulting in deficits:

2022: -\$4,178,774

2023: -\$2,607,973

2024 (through February): -\$178,042.

Keenan is working with Tulare County to minimize future deficit positions.

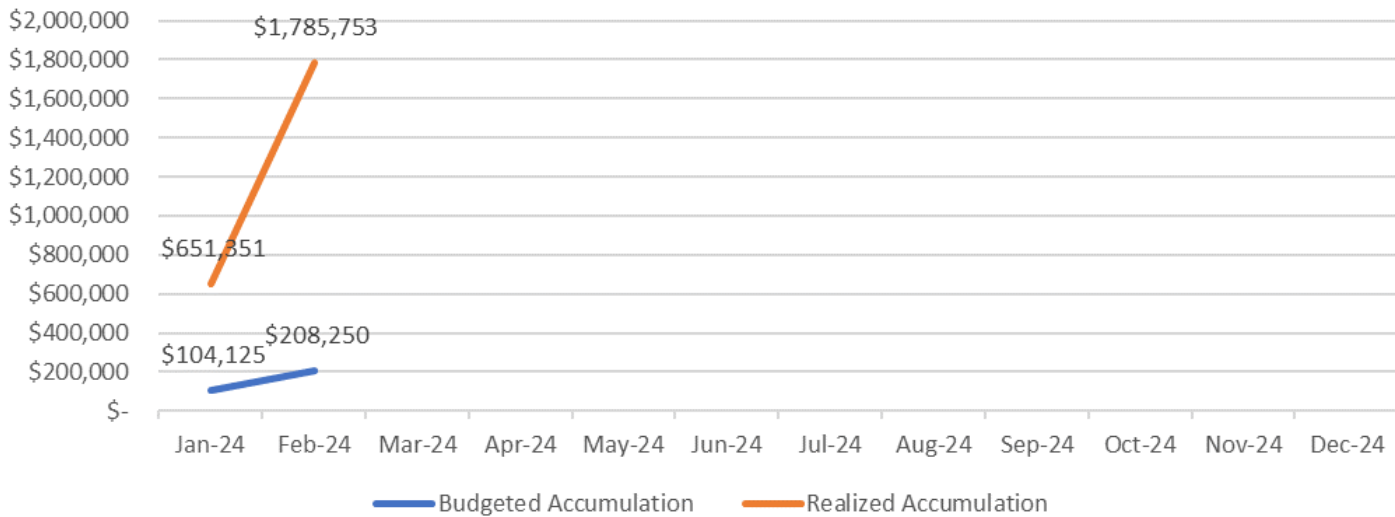
Keenan's projections of prescription drug rebates of \$4,412,000 and a margin of \$810,821 for 2024 were underwritten into the 2024 rates but will be accounted for in the Budget vs. Accumulation report. The same is true of the \$86,321 2024 dental margin.

The SJVIA budgeted Kaiser margin is \$352,372 for 2024 with a realized margin of \$57,625 through February.

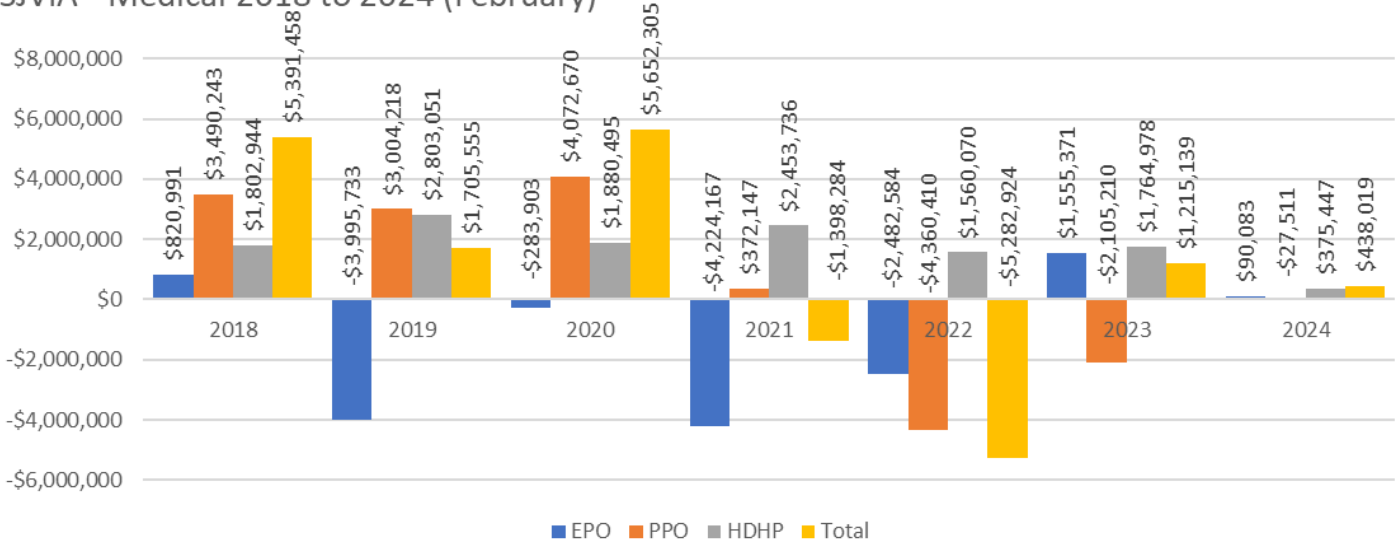
The SJVIA has accumulated \$1,785,753 in margin. This is well above the projected margin accumulation of \$208,250 for February and the \$1,249,514 annual 2024 budget.

Please note, this is the consultant's report. Prior to allocating funds for the IBNR reserve and stabilization reserve, the SJVIA Auditor will provide the unaudited cash position based on actual revenue received and actual expenses paid.

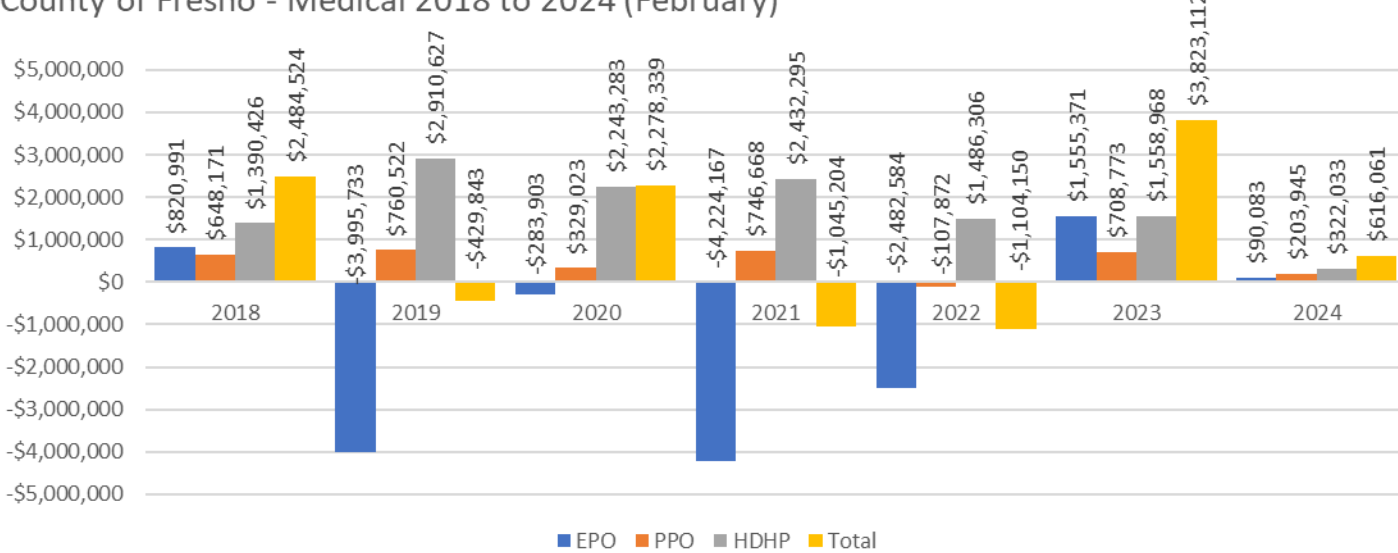
### Accumulation Comparison



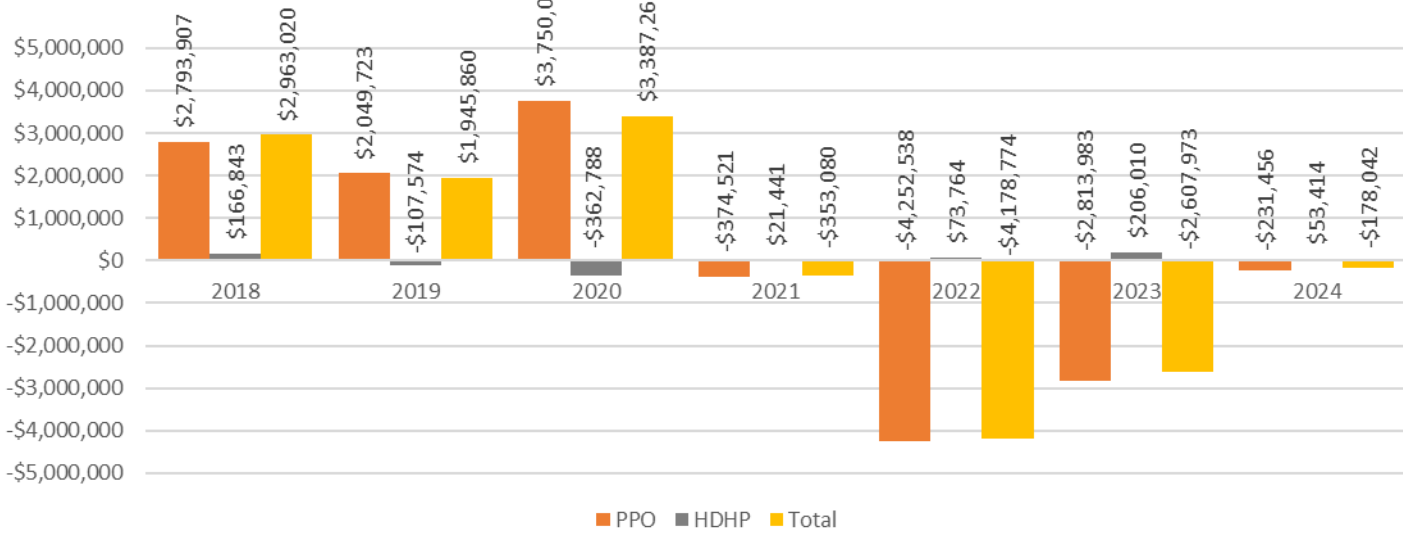
### SJVIA - Medical 2018 to 2024 (February)



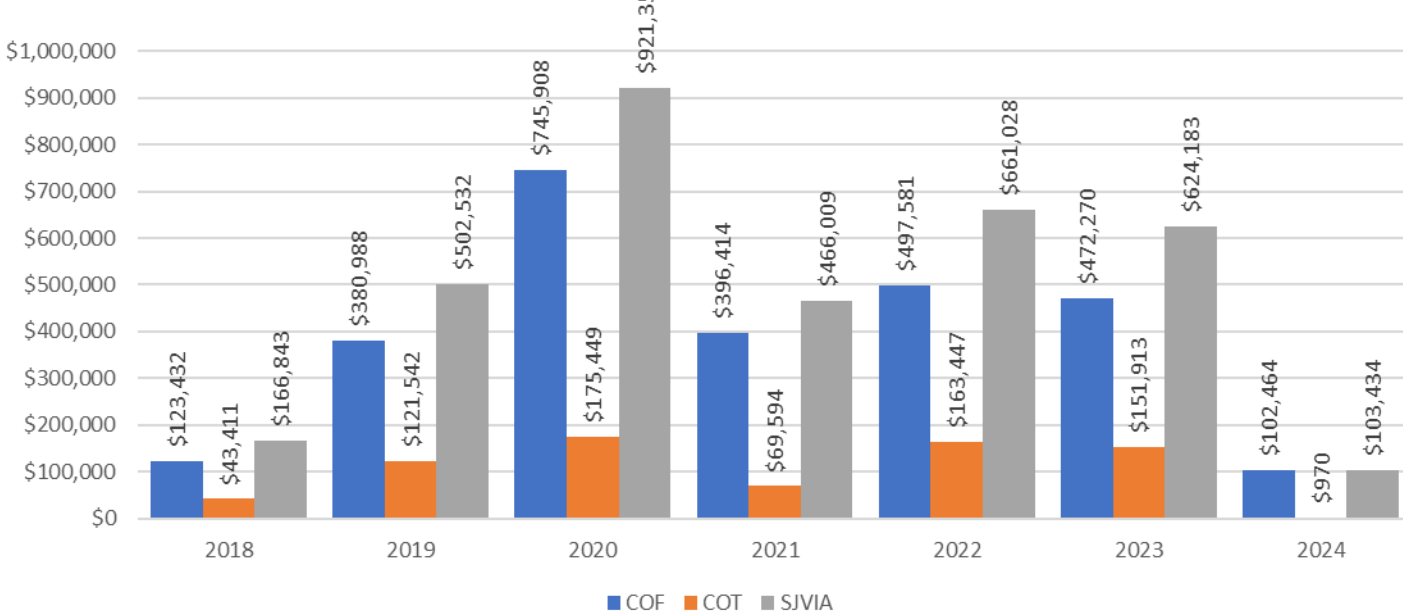
### County of Fresno - Medical 2018 to 2024 (February)



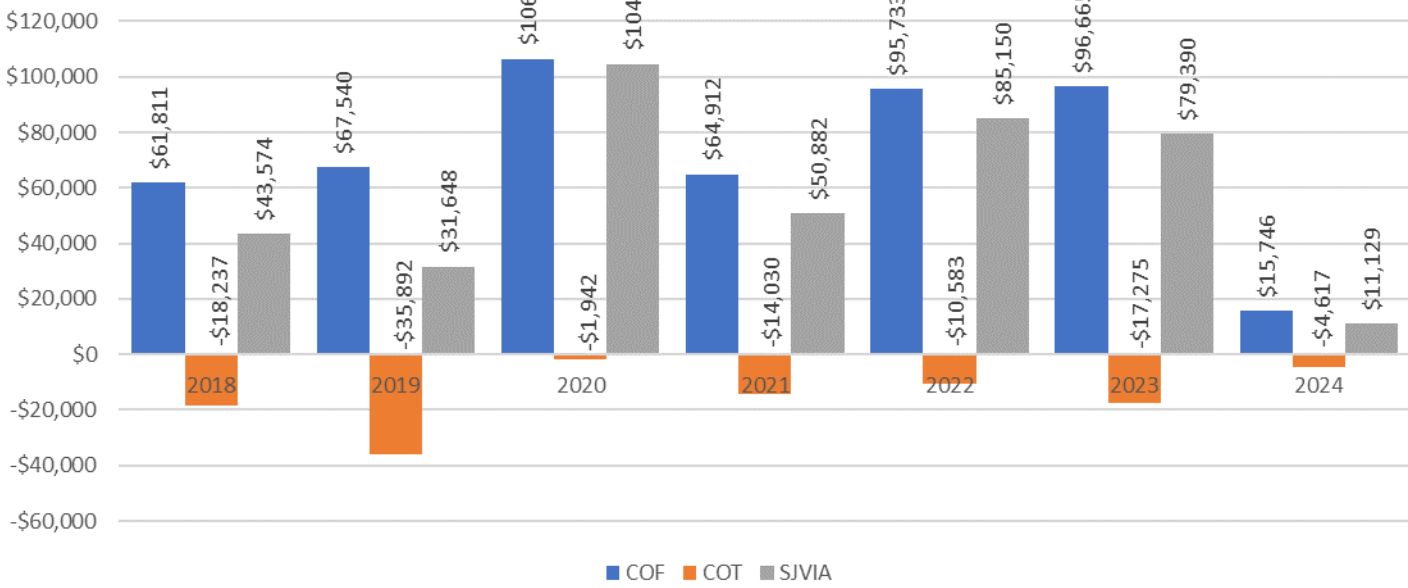
### County of Tulare - Medical 2018 to 2024 (February)



### Dental - 2018 to 2024 (February)



### Vision - 2018 to 2024 (February)



<b>Budget vs. Calculated Accumulation</b>													
<b>2022</b>	<b>January</b>	<b>February</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>August</b>	<b>September</b>	<b>October</b>	<b>November</b>	<b>December</b>	<b>Total</b>
<b>Budget</b>													
Plan Experience (Medical)	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 62,242	\$ 746,903
Plan Experience (Dental)	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 5,584	\$ 67,005
Kaiser Accumulation	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 38,565	\$ 462,781
Kaiser EPO Parity Accumulation	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 38,249	\$ 458,983
Prescription Drug Rebates	\$ -	\$ -	\$ 600,000	\$ -	\$ -	\$ 600,000	\$ -	\$ -	\$ 600,000	\$ -	\$ -	\$ 600,000	\$ 2,400,000
<b>2022 Budgeted Accumulation</b>	<b>\$ 144,639</b>	<b>\$ 144,639</b>	<b>\$ 744,639</b>	<b>\$ 144,639</b>	<b>\$ 144,639</b>	<b>\$ 744,639</b>	<b>\$ 144,639</b>	<b>\$ 144,639</b>	<b>\$ 744,639</b>	<b>\$ 144,639</b>	<b>\$ 144,639</b>	<b>\$ 744,639</b>	<b>\$ 4,135,672</b>
<b>Calculated</b>													
Plan Experience (Medical)	\$ 416,646	\$ (707,755)	\$ 334,315	\$ (579,163)	\$ (111,439)	\$ (76,438)	\$ (125,469)	\$ (2,224,386)	\$ 257,541	\$ (781,002)	\$ (907,033)	\$ (778,741)	\$ (5,282,924)
Plan Experience (Dental)	\$ 115,834	\$ 64,486	\$ (58,680)	\$ 46,312	\$ 40,850	\$ 13,054	\$ 107,262	\$ 76,505	\$ 23,023	\$ 82,402	\$ 88,343	\$ 61,637	\$ 661,028
Kaiser Accumulation	\$ 34,185	\$ 33,794	\$ 33,676	\$ 33,547	\$ 33,454	\$ 33,279	\$ 33,080	\$ 32,987	\$ 33,071	\$ 32,712	\$ 32,711	\$ 32,388	\$ 398,886
Kaiser EPO Parity Accumulation	\$ 34,429	\$ 34,110	\$ 34,004	\$ 33,848	\$ 33,684	\$ 33,536	\$ 33,169	\$ 33,011	\$ 33,202	\$ 32,507	\$ 32,768	\$ 32,249	\$ 400,516
Prescription Drug Rebates	\$ -	\$ -	\$ 745,118	\$ -	\$ 700,150	\$ -	\$ -	\$ 642,132	\$ -	\$ 643,951	\$ -	\$ -	\$ 2,731,351
Other: COF-COVID-19 Reimbursemer	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>2022 Calculated Accumulation</b>	<b>\$ 601,094</b>	<b>\$ (575,365)</b>	<b>\$ 1,088,433</b>	<b>\$ (465,456)</b>	<b>\$ 696,699</b>	<b>\$ 3,431</b>	<b>\$ 48,043</b>	<b>\$ (1,439,750)</b>	<b>\$ 346,837</b>	<b>\$ 10,570</b>	<b>\$ (753,211)</b>	<b>\$ (652,468)</b>	<b>\$ (1,091,143)</b>
<b>2023</b>	<b>January</b>	<b>February</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>August</b>	<b>September</b>	<b>October</b>	<b>November</b>	<b>December</b>	<b>Total</b>
<b>Budget</b>													
Plan Experience (Medical)	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 65,284	\$ 783,407
Plan Experience (Dental)	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 6,881	\$ 82,570
Kaiser Accumulation	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 34,161	\$ 409,938
Kaiser EPO Parity Accumulation	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 148,964	\$ 1,787,564
Prescription Drug Rebates	\$ -	\$ -	\$ 600,000	\$ -	\$ -	\$ 950,000	\$ -	\$ -	\$ 950,000	\$ -	\$ -	\$ 950,000	\$ 3,450,000
<b>2023 Budgeted Accumulation</b>	<b>\$ 255,290</b>	<b>\$ 255,290</b>	<b>\$ 855,290</b>	<b>\$ 255,290</b>	<b>\$ 255,290</b>	<b>\$ 1,205,290</b>	<b>\$ 255,290</b>	<b>\$ 255,290</b>	<b>\$ 1,205,290</b>	<b>\$ 255,290</b>	<b>\$ 255,290</b>	<b>\$ 1,205,290</b>	<b>\$ 6,513,479</b>
<b>Calculated</b>													
Plan Experience (Medical)	\$ 515,330	\$ 1,114,156	\$ (42,789)	\$ 984,315	\$ 1,093,276	\$ 775,401	\$ 1,686,721	\$ (2,479,927)	\$ 265,617	\$ (1,173,278)	\$ (1,622,314)	\$ 98,631	\$ 1,215,139
Plan Experience (Dental)	\$ 94,579	\$ 30,896	\$ (9,934)	\$ 58,534	\$ 59,818	\$ 12,122	\$ 111,348	\$ (21,091)	\$ 103,877	\$ 52,949	\$ 23,097	\$ 107,988	\$ 624,183
Kaiser Accumulation	\$ 32,807	\$ 33,162	\$ 33,294	\$ 33,008	\$ 33,035	\$ 33,053	\$ 33,175	\$ 33,044	\$ 32,981	\$ 32,865	\$ 33,067	\$ 32,955	\$ 396,447
Kaiser EPO Parity Accumulation	\$ 163,072	\$ 164,948	\$ 165,495	\$ 164,055	\$ 164,146	\$ 164,293	\$ 164,936	\$ 164,365	\$ 164,142	\$ 163,491	\$ 164,552	\$ 164,033	\$ 1,971,527
Prescription Drug Rebates	\$ -	\$ -	\$ -	\$ 532,281	\$ -	\$ 595,228	\$ -	\$ -	\$ 1,154,820	\$ -	\$ -	\$ 1,212,184	\$ 3,494,513
CMC Claims (See Plan Experience)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>2023 Calculated Accumulation</b>	<b>\$ 805,788</b>	<b>\$ 1,343,162</b>	<b>\$ 146,066</b>	<b>\$ 1,772,193</b>	<b>\$ 1,350,274</b>	<b>\$ 1,580,097</b>	<b>\$ 1,996,179</b>	<b>\$ (2,303,609)</b>	<b>\$ 1,721,437</b>	<b>\$ (923,973)</b>	<b>\$ (1,401,597)</b>	<b>\$ 1,615,791</b>	<b>\$ 7,701,808</b>
<b>2024</b>	<b>January</b>	<b>February</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>August</b>	<b>September</b>	<b>October</b>	<b>November</b>	<b>December</b>	<b>Total</b>
<b>Budget</b>													
Plan Experience (Medical)	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,568	\$ 67,573	\$ 810,821
Plan Experience (Dental)	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,193	\$ 7,198	\$ 86,321
Kaiser Accumulation	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,364	\$ 29,368	\$ 352,372
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>2023 Budgeted Accumulation</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,125</b>	<b>\$ 104,139</b>	<b>\$ 1,249,514</b>
<b>Calculated</b>													
Plan Experience (Medical)	\$ (689,323)	\$ 1,127,342											\$ 438,019
Plan Experience (Dental)	\$ 125,029	\$ (21,595)											\$ 103,434
Kaiser Accumulation	\$ 28,970	\$ 28,655											\$ 57,625
Other - RX Rebates	\$ 1,186,675	\$ -											\$ 1,186,675
<b>2023 Calculated Accumulation</b>	<b>\$ 651,351</b>	<b>\$ 1,134,402</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,785,753</b>

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