



BOARD OF DIRECTORS

STEVE BRANDAU
NATHAN MAGSIG
BUDDY MENDES
LARRY MICARI
BRIAN PACHECO
AMY SHUKLIAN
PETE VANDER POEL

**Meeting Location:
County of Tulare
Human Resources & Development Dept.
Innovation Conference Room
2500 W. Burrel Avenue
Visalia, CA 93291**

AGENDA DATE: December 9, 2022

ITEM NUMBER: Item 11

SUBJECT: Receive Consultant's Report on Marketing for a Pharmacy Benefits Manager (PBM) Consultant for the SJVIA's PBM, EmpiRx and Approve Staff Recommendation to Retain Keenan Pharmacy Services (KPS) and Authorize President to Execute Agreement for a One-Year Term, Effective January 1, 2023, Subject to Approval of SJVIA Counsel and Staff (A)

REQUEST(S): That the Board receive consultant's report on the marketing for a Pharmacy Benefits Manager (PBM) Consultant for the SJVIA's PBM, EmpiRx. Approve Staff recommendation to retain Keenan Pharmacy Services (KPS) and authorize President to execute Agreement for a one-year term, effective January 1, 2023, subject to approval of SJVIA Counsel and Staff.

DESCRIPTION:

Under the direction of SJVIA Staff, Keenan conducted a marketing to secure consulting services for the SJVIA's Pharmacy Benefit Manger (PBM), EmpiRx.

The SJVIA currently contracts with Keenan Pharmacy Services (KPS). The PBM consultant contract expires on December 31, 2022. A Request for Proposal (RFP) was released to six vendors.

KPS was the only vendor to respond to the RFP. The attached report includes the RFP process and an evaluation of the KPS proposal.

Staff recommendation is to retain Keenan Pharmacy Services for a one-year contract period, effective January 1, 2023.

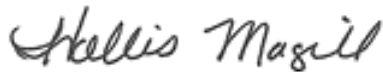
AGENDA: San Joaquin Valley Insurance Authority

DATE: December 9, 2022

FISCAL IMPACT/FINANCING:

KPS is offering a 32% fee reduction from \$1.25 PMPM to \$0.85 PMPM resulting in an estimated annual savings of \$50,000 and an estimated PY 2023 annual cost of \$107,000.

ADMINISTRATIVE SIGN-OFF:



Hollis Magill
SJVIA Manager



Lupe Garza
SJVIA Assistant Manager