



Strategic Planning Meeting Agenda

1. Introductions
2. Brief History of the SJVIA
 - a. Intent at formation
 - b. Funding crisis – what happened and why?
 - c. Course correction – Strategies implemented to date
 - d. Moving forward – Strategies being considered
3. Current Financial Position of the SJVIA
 - a. Funded Status vs. Goals
 - b. Loan Repayment
 - c. Equality in Reserve build-up and Loan repayment
4. SJVIA By-Laws and JPA Agreement
 - a. SJVIA Subcommittee report
5. SJVIA Medical/RX Claim Utilization. Key Factors driving Cost:
 - a. Medical
 - b. RX
6. Carrier and Vendor Performance. Marketing of carrier/vendor services?
 - a. Kaiser – contract expiration 12/31/2020 (annual renewable contract)
 - b. Anthem Blue Cross – contract expiration 12/31/2020 (annual renewable contract)

- c. EmpiRx – contract expiration 12/31/2020 (3 year contract)
- d. VOYA – contract expiration 12/31/2020 (annual renewable contract)
- e. Delta Dental – contract expiration 12/31/2020 (annual renewable contract)
- f. Vision Service Plan – contract expiration 12/31/2020 (annual renewable contract)
- g. Admin Direct – contract expiration 12/31/2020 (annual renewable contract)
- h. ASI COBRA/Direct billing services – contract expiration 12/31/2020 (annual renewable contract)

7. SJVIA Wellness Program

- a. Healthy Mothers and Newborns – Launched for 1/1/2020, Communication/Marketing Campaign
- b. Centers of Excellence
- c. New services for 2020
 - i. Wellness tracking system
 - ii. Mental Health / Substance Abuse, Chiropractic / Acupuncture – Carveout
 - iii. Physical / Occupational / Speech Therapy – Carveout
 - iv. Other
- d. Anthem Telehealth Kiosks – Report
- e. Other

8. SJVIA Administration Performance

- a. How are things operating?
- b. Are there opportunities for efficiency/cost savings?

9. Recap and Outline Recommended 2020 Strategies