

**Meeting Location:
County of Fresno
Board of Supervisors Chambers
2281 Tulare Street, #301
Fresno, CA 93721**

AGENDA DATE: November 8, 2019

ITEM NUMBER: Item 17

SUBJECT: Receive Consultant's Report on Plan Year 2020 Stop Loss/Reinsurance Renewal and Marketing Results and Authorize President to Execute Agreement Subject to Approval of SJVIA Counsel and Staff (A)

REQUEST(S): That the Board approve the recommended vendor and authorize the President to execute agreement subject to approval of SJVIA Counsel and Staff.

DESCRIPTION:

As part of the Plan Year 2020 SJVIA self-funded medical and prescription renewal, Keenan conducted a reinsurance marketing to secure the most competitive stop loss/reinsurance rates. It is recommended that the SJVIA:

- Select Voya, the incumbent carrier, as the reinsurer for the 2020 Plan Year;
- Renew at the \$450,000 reinsurance level; and
- Accept the increase of 5% and reallocate the 10% difference, or \$195,548, to reserve accumulation.

FISCAL IMPACT/FINANCING:

The reinsurance rate used in the development of the 2020 Plan Year rates was 15% over the 2019 reinsurance rates. The reinsurance renewal came in with a 5% increase. It is recommended that 2020 rates not be revised and the 10% difference, or \$195,548, be reallocated for reserve accumulation.

AGENDA: San Joaquin Valley Insurance Authority

DATE: November 8, 2019

ADMINISTRATIVE SIGN-OFF:



Rhonda Sjostrom
SJVIA Manager



Paul Nerland
SJVIA Assistant Manager