

## Introduction

Keenan is pleased to present the Plan Year 2019 preliminary renewal for the SJVIA self-funded medical program. The following elements were used in developing the preliminary renewal:

- The self-funded medical plans were underwritten on the most recent plan experience available from June 1, 2017 through May 31, 2018
- The SJVIA eliminated the Anthem HMO effective December 18, 2017 and replaced it with a look-a-like EPO plan
- The SJVIA also changed PBMs from Envolve Prescription Solutions to EmpiRx Health effective January 1, 2018
- The plan experience was modified to account for the EPO and PBM changes
- Each participant was underwritten as 100% credible; no plan experience (claim cost) was blended over the groups
- Fixed cost components continue to be blended for all participants to receive overall economies of scale and decreased fixed costs
- The renewal assumes the continuation of the \$450,000 specific stop-loss deductible
  - Please note, the Stop Loss coverage will be marketed and Staff will return at the December 2018 Board meeting with a complete analysis and recommendation
  - In addition to the current level, Keenan will request quotes to reduce the SJVIA risk including \$400,000, \$350,000, \$300,000, and \$250,000
- The preliminary renewal includes components for the funding of IBNR and the Stabilization reserve based on generally accepted underwriting practices

# Executive Summary

The following table illustrates the Plan Year 2019 preliminary rate adjustments based on carrier requested renewals and standard underwriting practices:

Executive Summary	Preliminary Renewal				Comments on Renewal Options
	COF	COT	All Other	SJVIA	
Self-Funded Medical EPO PPO / HDHP Total	10.7% -25.1% 4.01%	n/a 7.3% 7.3%	n/a -29.4% -29.4%	10.7% -2.1% 4.7%	The 2019 preliminary renewal rates include \$3,044,910 in margin accumulation and IBNR reserves. A 3.0% of claims margin (or \$2,197,486) is built into the renewal. The margin is available to cover adverse claim activity. If unused, the margin would be available for reserve buildup. The renewal also includes \$847,424 for the funding of IBNR.
Kaiser HMO Deductible HMO	6.28% n/a	6.17% 5.96%	6.25% n/a		In 2018 the SJVIA held rates from 2017 rather than pass on the rate decreases allowing for the accumulation of COF -4.76%, COT -5.56%, -5.39% respectively, and All Other -4.86%. The 2019 net impact of the renewal would be COF +1.52%, COT +0.61%, +0.57% respectively, and All Other +1.39%.
Medicare Kaiser	n/a	--	n/a		The 2019 Kaiser Medicare Senior Advantage rates for the County of Tulare are not available yet.
Delta Dental PPO DHMO	0.0% 0.0%	0.0% 0.0%	n/a n/a	0.0% 0.0%	Delta Dental will be going into the second year of a Two-Year Rate Guarantee. Keenan will be providing a self-funding option for the PPO plan to enable the transfer of the PSR balance to SJVIA.
VSP	0.0%	0.0%	n/a		Second Year of a Two-Year Rate Guarantee

## Executive Summary

The following chart illustrates the change in annual cost from 2018 to the 2019 preliminary renewal assuming the recommended rate action is adopted:

<b>SJVIA Recommended Rate Action - Preliminary Renewal</b>				
<b>SJVIA</b>	<b>2018</b>	<b>2019</b>	<b>\$ Change</b>	<b>% Change</b>
<b>COF</b>				
Anthem	\$ 49,977,527	\$ 51,976,628	\$ 1,999,101	4.0%
Kaiser	\$ 10,044,857	\$ 10,197,539	\$ 152,682	1.5%
Dental	\$ 3,149,639	\$ 3,149,639	\$ -	0.0%
Vision	\$ 584,286	\$ 584,286	\$ -	0.0%
Total COF	\$ 63,756,309	\$ 65,908,092	\$ 2,151,783	3.4%
<b>COT</b>				
Anthem	\$ 27,137,991	\$ 29,122,110	\$ 1,984,119	7.3%
Kaiser	\$ 2,036,526	\$ 2,048,949	\$ 12,423	0.6%
Dental	\$ 1,277,702	\$ 1,277,702	\$ -	0.0%
Vision	\$ 180,507	\$ 180,507	\$ -	0.0%
Total COF	\$ 30,632,726	\$ 32,629,268	\$ 1,996,542	6.5%
<b>All Other</b>				
Anthem	\$ 819,984	\$ 858,523	\$ 38,539	4.7%
Kaiser	\$ 156,756	\$ 158,935	\$ 2,179	1.4%
Total AO	\$ 976,740	\$ 1,017,458	\$ 40,718	4.2%
<b>SJVIA</b>				
Anthem	\$ 77,935,502	\$ 81,957,261	\$ 4,021,760	5.2%
Kaiser	\$ 12,238,139	\$ 12,405,423	\$ 167,284	1.4%
Dental	\$ 4,427,341	\$ 4,427,341	\$ -	0.0%
Vision	\$ 764,793	\$ 764,793	\$ -	0.0%
Total SJVIA	\$ 95,365,775	\$ 99,554,818	\$ 4,189,043	4.4%

## Executive Summary

In the final renewal, the self-funded program will include updated plan experience through June 30, 2018.

While the plan experience for the EPO plan started strong, recent months have shown an increase in large claims cost.

Overall, the SJVIA will require a 4.7% increase to the self-funded medical program. Rather than passing on the renewal increases as justified by the underwriting, the Board may elect to take action such as:

- County of Fresno: pass on a 4.0% rate increase to both the PPO/HDHP and the EPO
- County of Tulare: pass on a 7.3% rate increase
- All Other: pass on 4.7% rate increase; the All Other group has so few participants the experience is not credible, and the Board may elect to pass on the SJVIA average renewal rate increase

The Board may want to also consider increasing the calculated renewal to allow for the further buildup of reserves.

In 2018, the SJVIA Board elected to hold Kaiser rates from 2017 rather than pass on the rate decreases of:

- COF -4.76%
- COT -5.56% (HMO) and -5.39% (HDHP)
- All Other -4.86%

The net impact of that board action on the 2019 Renewal is that the renewal increases over the members' current rates would be:

- COF +1.52%
- COT +0.61% (HMO) and +0.57% (HDHP)
- All Other +1.39%

Keenan estimates that the 2018 Kaiser reserve accumulation will be \$1,155,952. The Board may also want to consider adding a reserve accumulation for Kaiser in 2019 by adjusting the rates so that the net impact to Kaiser is similar to the overall SJVIA 2019 renewal impact. This will allow for the continued participation of Kaiser members in reserve accumulation.

Keenan recommends that the SJVIA move to a self-funded arrangement for the Delta Dental PPO plan. Moving to this format in 2019 will allow for the transfer of funds from the Premium Stabilization Reserve (PSR) held by Delta Dental to the SJVIA.

# Self-funded Medical Underwriting EPO

San Joaquin Valley Insurance Authority  
 Medical and Prescription Drug Renewal Projection  
 Effective January 1, 2019 through December 31, 2019  
 Underwriting Using Internal Pooling Point  
 EPO

Line	EPO Line Item/Description	Fresno			Tulare			Marysville			Total		
		Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total
1	Non-Cap Paid Claims (June 2017 - May 2018)	\$21,490,939	\$9,949,404	\$31,440,343						\$21,490,939	\$9,949,404	\$31,440,343	
2	Capitation Claims (June 2017 - December 2017)	\$6,502,921	\$0	\$6,502,921						\$6,502,921	\$0	\$6,502,921	
3	Savings from HMO to EPO conversion	(\$1,072,982)	\$0	(\$1,072,982)						(\$1,072,982)	\$0	(\$1,072,982)	
4	Savings from Change of PBM (June 2017 - Dec 2017)	\$0	(\$810,268)	(\$810,268)						\$0	(\$810,268)	(\$810,268)	
5	Large Claim Adjustment (Pooling Level: \$450,000)	(\$27,078)	\$0	(\$27,078)						(\$27,078)	\$0	(\$27,078)	
6	Adjusted Paid Claims	\$26,893,800	\$9,139,136	\$36,032,936						\$26,893,800	\$9,139,136	\$36,032,936	
7	Beginning Reserves @ 6/30/2017	(\$1,960,467)	(\$592,170)	(\$2,552,637)						(\$1,960,467)	(\$592,170)	(\$2,552,637)	
8	Ending Reserves @ 5/31/2018	\$2,567,293	\$596,964	\$3,164,257						\$2,567,293	\$596,964	\$3,164,257	
9	<b>Incurred Claims (June 2017 through May 2018)</b>	<b>\$27,500,626</b>	<b>\$9,143,930</b>	<b>\$36,644,556</b>						<b>\$27,500,626</b>	<b>\$9,143,930</b>	<b>\$36,644,556</b>	
10	Total Covered Employees (April 2017 - March 2018)	37,651	37,651	37,651						37,651	37,651	37,651	
11	Claims Cost PEPM	\$730.41	\$242.86	\$973.27						\$730.41	\$242.86	\$973.27	
12	Trend Factor	1.1296	1.1629	1.1379						1.1296	1.1629	1.1379	
13	<b>Projected Claims Cost Per Employee</b>	<b>\$825.07</b>	<b>\$282.42</b>	<b>\$1,107.49</b>						<b>\$825.07</b>	<b>\$282.42</b>	<b>\$1,107.49</b>	
14	<u>Recommended Funding Margin</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>						<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	
15	<b>Adjusted Projected Claims</b>	<b>\$849.82</b>	<b>\$290.89</b>	<b>\$1,140.72</b>						<b>\$849.82</b>	<b>\$290.89</b>	<b>\$1,140.72</b>	
	<b>Fixed Costs PEPM</b>												
16	Specific Stop-Loss Premium PEPM (Estimate)			\$23.94								\$23.94	
17	Aggregate Stop-Loss Premium PEPM (Estimate)			\$0.00								\$0.00	
18	Anthem Network & Administrative Fees			\$50.00								\$50.00	
19	<u>All Other Program Fees</u>			<u>\$13.00</u>								<u>\$13.00</u>	
20	<b>Total Fixed Costs</b>			<b>\$86.95</b>								<b>\$86.95</b>	
21	<b>Required Premium PEPM</b>			<b>\$1,227.66</b>								<b>\$1,227.66</b>	
22	<b>Current Premium PEPM</b>			<b>\$1,109.05</b>								<b>\$1,109.05</b>	
23	<b>Required Increase</b>			<b>10.70%</b>								<b>10.70%</b>	
24	<b>Current Subscribers (May 2018)</b>	3,074	3,074							3,074	3,074		
25	<b>Base Trend</b>	8.00%	10.00%							8.00%	10.00%		
26	<b>Months Trended</b>	19	19							19	19		
27	<b>Pooling Point</b>	\$450,000	N/A							\$450,000	N/A		

**Notes:**

Other Program Fees include: Wellness, Claims Management/Communication, Consulting Fees, SJVIA Fees, SJVIA Non-Founding Member Fee, and Hourglass/ASI.  
 Large claim credits above are obtained only from Anthem medical reports. Rx large claims have not been reconciled in the underwriting projections.

# Self-funded Medical Underwriting PPO/HDHP

San Joaquin Valley Insurance Authority  
 Medical and Prescription Drug Renewal Projection  
 Effective January 1, 2019 through December 31, 2019  
 Underwriting Using Internal Pooling Point  
 PPO/HDHP

Line	PPO/HDHP Line Item/Description	Fresno			Tulare			Marysville			Total		
		Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total
1	Non-Cap Paid Claims (June 2017 - May 2018)	\$3,837,533	\$1,867,123	\$5,704,656	\$14,697,516	\$7,727,361	\$22,424,877	\$440,046	\$98,655	\$538,701	\$18,975,095	\$9,693,139	\$28,668,234
2	Capitation Claims (June 2017 - December 2017)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3	Savings from HMO to EPO conversion	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4	Savings from Change of PBM (June 2017 - Dec 2017)	\$0	(\$62,394)	(\$62,394)	\$0	(\$649,506)	(\$649,506)	\$0	(\$9,083)	(\$9,083)	\$0	(\$720,982)	(\$720,982)
5	Large Claim Adjustment (Pooling Level: \$450,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
6	Adjusted Paid Claims	\$3,837,533	\$1,804,729	\$5,642,262	\$14,697,516	\$7,077,855	\$21,775,371	\$440,046	\$89,572	\$529,618	\$18,975,095	\$8,972,157	\$27,947,252
7	Beginning Reserves @ 6/30/2017	(\$469,996)	(\$118,362)	(\$588,358)	(\$1,352,850)	(\$373,542)	(\$1,726,392)	(\$58,468)	(\$7,121)	(\$65,588)	(\$1,881,314)	(\$499,025)	(\$2,380,338)
8	Ending Reserves @ 5/31/2018	\$384,642	\$112,027	\$496,669	\$1,481,278	\$463,642	\$1,944,920	\$66,918	\$5,919	\$72,837	\$1,932,838	\$581,588	\$2,514,426
9	<b>Incurred Claims (June 2017 through May 2018)</b>	<b>\$3,752,179</b>	<b>\$1,798,395</b>	<b>\$5,550,574</b>	<b>\$14,825,944</b>	<b>\$7,167,955</b>	<b>\$21,993,899</b>	<b>\$448,496</b>	<b>\$88,371</b>	<b>\$536,867</b>	<b>\$19,026,619</b>	<b>\$9,054,721</b>	<b>\$28,081,340</b>
10	Total Covered Employees (April 2017 - March 2018)	11,367	11,367	11,367	34,363	34,363	34,363	510	510	510	46,240	46,240	46,240
11	Claims Cost PEPM	\$330.09	\$158.21	\$488.31	\$431.45	\$208.60	\$640.05	\$879.40	\$173.28	\$1,052.68	\$411.48	\$195.82	\$607.30
12	Trend Factor	1.0852	1.1629	1.1104	1.1296	1.1629	1.1405	1.1296	1.1629	1.1351	1.1208	1.1629	1.1344
13	<b>Projected Claims Cost Per Employee</b>	<b>\$358.22</b>	<b>\$183.98</b>	<b>\$542.20</b>	<b>\$487.37</b>	<b>\$242.58</b>	<b>\$729.94</b>	<b>\$993.38</b>	<b>\$201.50</b>	<b>\$1,194.88</b>	<b>\$461.20</b>	<b>\$227.72</b>	<b>\$688.92</b>
14	Recommended Funding Margin	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
15	<b>Adjusted Projected Claims</b>	<b>\$368.96</b>	<b>\$189.50</b>	<b>\$558.47</b>	<b>\$501.99</b>	<b>\$249.85</b>	<b>\$751.84</b>	<b>\$1,023.18</b>	<b>\$207.55</b>	<b>\$1,230.72</b>	<b>\$475.04</b>	<b>\$234.55</b>	<b>\$709.59</b>
<b>Fixed Costs PEPM</b>													
16	Specific Stop-Loss Premium PEPM (Estimate)			\$23.94			\$23.94			\$23.94			\$23.94
17	Aggregate Stop-Loss Premium PEPM (Estimate)			\$0.00			\$0.00			\$0.00			\$0.00
18	Anthem Network & Administrative Fees			\$35.18			\$35.18			\$35.18			\$35.18
19	All Other Program Fees			\$13.00			\$12.25			\$14.00			\$12.45
20	<b>Total Fixed Costs</b>			<b>\$72.13</b>			<b>\$71.38</b>			<b>\$73.13</b>			<b>\$71.58</b>
21	<b>Required Premium PEPM</b>			<b>\$630.59</b>			<b>\$823.22</b>			<b>\$1,303.85</b>			<b>\$781.17</b>
22	<b>Current Premium PEPM</b>			<b>\$842.42</b>			<b>\$767.13</b>			<b>\$1,846.81</b>			<b>\$797.55</b>
23	<b>Required Increase</b>			<b>-25.14%</b>			<b>7.31%</b>			<b>-29.40%</b>			<b>-2.05%</b>
24	<b>Current Subscribers (May 2018)</b>	903	903		2,948	2,948		37	37		3,888	3,888	
25	<b>Base Trend</b>	5.30%	10.00%		8.00%	10.00%		8.00%	10.00%		7.47%	10.00%	
26	<b>Months Trended</b>	19	19		19	19		19	19		19	19	
27	<b>Internal Pooling Point</b>	\$250,000	N/A		\$200,000	N/A		\$450,000	N/A				

**Notes:**  
 Other Program Fees include: Wellness, Claims Management/Communication, Consulting Fees, SJVIA Fees, SJVIA Non-Founding Member Fee, and Hourglass/ASI.  
 Large claim credits above are obtained only from Anthem medical reports. Rx large claims have not been reconciled in the underwriting projections.

# Self-funded Medical Underwriting Total SJVIA

San Joaquin Valley Insurance Authority  
 Medical and Prescription Drug Renewal Projection  
 Effective January 1, 2019 through December 31, 2019  
 Underwriting Using Internal Pooling Point  
 EPO and PPO/HDHP

Line	EPO and PPO/HDHP			Fresno			Tulare			Marysville			Total			
	Line Item/Description	Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total	Medical	Rx	Total
1	Non-Cap Paid Claims (June 2017 - May 2018)	\$25,328,472	\$11,816,527	\$37,144,999	\$14,697,516	\$7,727,361	\$22,424,877	\$440,046	\$98,655	\$538,701	\$40,466,034	\$19,642,543	\$60,108,577			
2	Capitation Claims (June 2017 - December 2017)	\$6,502,921	\$0	\$6,502,921	\$0	\$0	\$0	\$0	\$0	\$0	\$6,502,921	\$0	\$6,502,921			
3	Savings from HMO to EPO conversion	(\$1,072,982)	\$0	(\$1,072,982)	\$0	\$0	\$0	\$0	\$0	\$0	(\$1,072,982)	\$0	(\$1,072,982)			
4	Savings from Change of PBM (June 2017 - Dec 2017)	\$0	(\$872,661)	(\$872,661)	\$0	(\$649,506)	(\$649,506)	\$0	(\$9,083)	(\$9,083)	\$0	(\$1,531,250)	(\$1,531,250)			
5	Large Claim Adjustment (Pooling Level: \$450,000)	<u>(\$27,078)</u>	<u>\$0</u>	<u>(\$27,078)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$27,078)</u>	<u>\$0</u>	<u>(\$27,078)</u>			
6	Adjusted Paid Claims	\$30,731,333	\$10,943,866	\$41,675,199	\$14,697,516	\$7,077,855	\$21,775,371	\$440,046	\$89,572	\$529,618	\$45,868,895	\$18,111,293	\$63,980,188			
7	Beginning Reserves @ 6/30/2017	(\$2,430,463)	(\$710,532)	(\$3,140,995)	(\$1,352,850)	(\$373,542)	(\$1,726,392)	(\$58,468)	(\$7,121)	(\$65,588)	(\$3,841,781)	(\$1,091,195)	(\$4,932,975)			
8	Ending Reserves @ 5/31/2018	<u>\$2,951,935</u>	<u>\$708,992</u>	<u>\$3,660,927</u>	<u>\$1,481,278</u>	<u>\$463,642</u>	<u>\$1,944,920</u>	<u>\$66,918</u>	<u>\$5,919</u>	<u>\$72,837</u>	<u>\$4,500,131</u>	<u>\$1,178,553</u>	<u>\$5,678,684</u>			
9	<b>Incurred Claims (June 2017 through May 2018)</b>	<b>\$31,252,805</b>	<b>\$10,942,325</b>	<b>\$42,195,130</b>	<b>\$14,825,944</b>	<b>\$7,167,955</b>	<b>\$21,993,899</b>	<b>\$448,496</b>	<b>\$88,371</b>	<b>\$536,867</b>	<b>\$46,527,245</b>	<b>\$18,198,651</b>	<b>\$64,725,896</b>			
10	Total Covered Employees (April 2017 - March 2018)	<u>49,018</u>	<u>49,018</u>	<u>49,018</u>	<u>34,363</u>	<u>34,363</u>	<u>34,363</u>	<u>510</u>	<u>510</u>	<u>510</u>	<u>83,891</u>	<u>83,891</u>	<u>83,891</u>			
11	Claims Cost PEPM	\$637.58	\$223.23	\$860.81	\$431.45	\$208.60	\$640.05	\$879.40	\$173.28	\$1,052.68	\$554.62	\$216.93	\$771.55			
12	Trend Factor	<u>1.1243</u>	<u>1.1629</u>	<u>1.1343</u>	<u>1.1296</u>	<u>1.1629</u>	<u>1.1405</u>	<u>1.1296</u>	<u>1.1629</u>	<u>1.1351</u>	<u>1.1260</u>	<u>1.1629</u>	<u>1.1364</u>			
13	<b>Projected Claims Cost Per Employee</b>	<b>\$716.81</b>	<b>\$259.60</b>	<b>\$976.40</b>	<b>\$487.37</b>	<b>\$242.58</b>	<b>\$729.94</b>	<b>\$993.38</b>	<b>\$201.50</b>	<b>\$1,194.88</b>	<b>\$624.51</b>	<b>\$252.27</b>	<b>\$876.78</b>			
14	<u>Recommended Funding Margin</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>	<u>3.0%</u>			
15	<b>Adjusted Projected Claims</b>	<b>\$738.31</b>	<b>\$267.38</b>	<b>\$1,005.70</b>	<b>\$501.99</b>	<b>\$249.85</b>	<b>\$751.84</b>	<b>\$1,023.18</b>	<b>\$207.55</b>	<b>\$1,230.72</b>	<b>\$643.24</b>	<b>\$259.84</b>	<b>\$903.08</b>			
	<b>Fixed Costs PEPM</b>															
16	Specific Stop-Loss Premium PEPM (Estimate)			\$23.94			\$23.94			\$23.94			\$23.94			
17	Aggregate Stop-Loss Premium PEPM (Estimate)			\$0.00			\$0.00			\$0.00			\$0.00			
18	Anthem Network & Administrative Fees			\$46.57			\$35.18			\$35.18			\$41.83			
19	<u>All Other Program Fees</u>			<u>\$13.00</u>			<u>\$12.25</u>			<u>\$14.00</u>			<u>\$12.70</u>			
20	<b>Total Fixed Costs</b>			<b>\$83.51</b>			<b>\$71.38</b>			<b>\$73.13</b>			<b>\$78.48</b>			
21	<b>Required Premium PEPM</b>			<b>\$1,089.21</b>			<b>\$823.22</b>			<b>\$1,303.85</b>			<b>\$981.56</b>			
22	<b>Current Premium PEPM</b>			<b>\$1,047.22</b>			<b>\$767.13</b>			<b>\$1,846.81</b>			<b>\$937.35</b>			
23	<b>Required Increase</b>			<b>4.01%</b>			<b>7.31%</b>			<b>-29.40%</b>			<b>4.72%</b>			
24	<b>Current Subscribers (May 2018)</b>	3,977	3,977		2,948	2,948		37	37		6,962	6,962				
25	<b>Base Trend</b>	7.68%	10.00%		8.00%	10.00%		8.00%	10.00%		7.78%	10.00%				
26	<b>Months Trended</b>	19	19		19	19		19	19		19	19				
27	<b>Internal Pooling Point</b>	\$250,000	N/A		\$200,000	N/A		\$450,000	N/A							

**Notes:**  
 Other Program Fees include: Wellness, Claims Management/Communication, Consulting Fees, SJVIA Fees, SJVIA Non-Founding Member Fee, and Hourglass/ASI.  
 Large claim credits above are obtained only from Anthem medical reports. Rx large claims have not been reconciled in the underwriting projections.

# Self-funded Medical Underwriting Total SJVIA – Large Claim History

## San Joaquin Valley Insurance Authority (SJVIA) Anthem Large Claim Reports

June 2017 - May 2018

Paid Claimant Amount	Fresno				Tulare			All Others		
	HMO	EPO	PPO	HDHP	HMO	PPO	HDHP	HMO	PPO	HDHP
1	\$477,078	\$336,066	\$129,877	\$237,296		\$337,594			\$94,972	
2	\$227,805	\$247,127	\$63,563	\$235,542		\$307,001			\$45,433	
3	\$195,657	\$219,970	\$59,567	\$209,653		\$294,009			\$29,353	
4	\$182,129	\$165,947	\$54,952	\$191,023		\$265,466				
5	\$168,878	\$143,539	\$53,628	\$153,720		\$257,366				
6	\$155,430	\$139,412		\$113,437		\$241,394				
7	\$155,399	\$127,760		\$105,803		\$237,315				
8	\$135,729	\$117,022		\$104,763		\$220,824				
9	\$116,174	\$110,659		\$87,630		\$209,992				
10	\$106,362	\$106,256		\$78,372		\$198,321				
11	\$105,905	\$91,015		\$74,640		\$153,563				
12	\$97,786	\$75,215		\$72,474		\$150,754				
13	\$96,032	\$74,485		\$72,451		\$140,405				
14	\$94,879	\$66,311		\$70,628		\$121,286				
15	\$90,910	\$64,242		\$69,431		\$118,257				
16	\$84,984	\$58,689		\$56,303		\$113,305				
17	\$81,188	\$58,388				\$113,253				
18	\$80,060	\$57,933				\$107,705				
19	\$77,569	\$55,777				\$99,344				
20	\$75,194	\$51,832				\$93,490				
21	\$72,699	\$51,689				\$91,295				
22	\$70,191	\$50,114				\$91,146				
23	\$67,798					\$88,556				
24	\$67,081					\$85,979				
25										
26										



# Kaiser – County of Fresno



## San Joaquin Valley Insurance Authority (SJVIA)

### Rate Comparison

Effective Date: January 1, 2019

#### County of Fresno

	Current		Renewal	
Carrier Name	Kaiser		Kaiser	
Effective Date	1/1/2018		1/1/2019	
Plan Name	HMO		HMO	
Eligible Class	Active Employees		Active Employees	
Rating Structure	Bi-Weekly Rate	Subscribers	Bi-Weekly Rate	Subscribers
Employee Only	\$326.10	1,230	\$346.58	1,230
Employee + Spouse	\$585.26	121	\$622.02	121
Employee + Child(ren)	\$515.89	440	\$548.28	440
Family	\$774.40	130	\$823.03	130
<b>Total Monthly Premium</b>	<b>\$799,583.06</b>		<b>\$849,794.92</b>	
<b>Total Annual Premium</b>	<b>\$9,594,996.72</b>		<b>\$10,197,539.04</b>	
<b>% Change over Current Monthly Premium</b>	<b>6.3%</b>			
<b>\$ Change over Current Annual Premium</b>	<b>\$602,542.32</b>			

Note: Rates for 65+ Retirees are under separate contract directly between the County of Fresno and Kaiser

# Kaiser – County of Tulare



## San Joaquin Valley Insurance Authority (SJVA)

### Rate Comparison

Effective Date: January 1, 2019

#### County of Tulare

	Current		Renewal		Current		Renewal	
Carrier Name	Kaiser		Kaiser		Kaiser		Kaiser	
Effective Date	1/1/2018		1/1/2019		1/1/2019		1/1/2019	
Plan Name	Traditional HMO		Traditional HMO		Deductible HMO		Deductible HMO	
Eligible Class	Active Employees		Active Employees		Active Employees		Active Employees	
Rating Structure	Rate	Subscribers	Rate	Subscribers	Rate	Subscribers	Rate	Subscribers
Employee Only	\$739.11	157	\$784.74	157	\$568.15	7	\$602.01	7
Employee + Spouse	\$1,478.21	15	\$1,569.47	15	\$1,136.30	1	\$1,204.02	1
Employee + Child(ren)	\$1,337.77	9	\$1,420.37	9	\$1,028.35	1	\$1,089.64	1
Family	\$2,217.33	2	\$2,354.21	2	\$1,704.45	0	\$1,806.03	0
<b>Total Monthly Premium</b>	<b>\$154,688.01</b>		<b>\$164,237.98</b>		<b>\$6,141.70</b>		<b>\$6,507.73</b>	
<b>Total Annual Premium</b>	<b>\$1,856,256.12</b>		<b>\$1,970,855.76</b>		<b>\$73,700.40</b>		<b>\$78,092.76</b>	
% Change over Current Monthly Premium			6.2%				6.0%	
\$ Change over Current Annual Premium			\$114,599.64				\$4,392.36	

# Kaiser – All Other



## San Joaquin Valley Insurance Authority (SJVIA)

### Rate Comparison

Effective Date: January 1, 2019

#### City of Marysville

	Current		Renewal	
Carrier Name	Kaiser		Kaiser	
Effective Date	1/1/2018		1/1/2019	
Plan Name	HMO		HMO	
Eligible Class	Active Employees		Active Employees	
Rating Structure	Rate	Subscribers	Rate	Subscribers
Employee Only	\$645.19	2	\$685.53	2
Employee + Spouse	\$1,290.40	3	\$1,371.08	3
Family	\$1,825.91	4	\$1,940.07	4
<b>Total Monthly Premium</b>	<b>\$12,465.22</b>		<b>\$13,244.58</b>	
<b>Total Annual Premium</b>	<b>\$149,582.64</b>		<b>\$158,934.96</b>	
<b>% Change over Current Monthly Premium</b>			<b>6.3%</b>	
<b>\$ Change over Current Annual Premium</b>			<b>\$9,352.32</b>	

# Delta Dental



## San Joaquin Valley Insurance Authority (SJVIA)

### Dental PPO Self Funded Options

Effective Date: January 1, 2019

#### County of Fresno

	Current	Option 1 Self-Funded	Option 2 Self-Funded
Carrier Name	Delta Dental	Delta Dental	Delta Dental
Effective Date	1/1/2019	1/1/2019	1/1/2019
Plan Name	PPO	PPO	PPO
Eligible Class	Active Employees	Active Employees	Active Employees
<b>Rating Structure</b>			
ASO/Admin Fee	Fully Insured	8.1% of Paid Claims	\$3.87 PEPM

Proposed Rates	Rate	Subscribers	Rate Equivalent	Subscribers	Rate Equivalent	Subscribers
Employee Only	\$50.29	2,532	\$47.51	2,532	\$44.58	2,532
Employee + Spouse	\$80.19	488	\$75.76	488	\$71.09	488
Employee + Child(ren)	\$69.88	885	\$66.02	885	\$61.95	885
Family	\$102.58	333	\$96.91	333	\$90.94	333
<b>Annual Claim Cost</b>	\$2,678,365		\$2,678,365		\$2,678,365	
<b>Administration Cost</b>	\$243,999		\$216,948		\$196,813	
<b>Margin (8.5% F, 3.0% SF of Claims)</b>	\$227,275		\$80,351		\$80,351	
<b>Annual Premium Cost</b>	\$3,149,639		\$2,975,664		\$2,955,529	
<b>\$ Difference</b>			-\$173,976		-\$194,111	
<b>% Difference</b>			-5.5%		-6.2%	

2019 DHMO will be in the second year of a two-year rate guarantee.

## San Joaquin Valley Insurance Authority (SJVIA)

### Dental PPO Self Funded Options

Effective Date: January 1, 2019

#### County of Tulare

	Current	Option 1 Self-Funded	Option 2 Self-Funded
Carrier Name	Delta Dental	Delta Dental	Delta Dental
Effective Date	1/1/2019	1/1/2019	1/1/2019
Plan Name	PPO	PPO	PPO
Eligible Class	Active Employees	Active Employees	Active Employees
<b>Rating Structure</b>			
ASO/Admin Fee	Fully Insured	8.1% of Paid Claims	\$3.87 PEPM

Proposed Rates	Rate	Subscribers	Rate Equivalent	Subscribers	Rate Equivalent	Subscribers
Employee Only	\$35.43	2,086	\$34.47	2,086	\$34.27	2,086
Employee + Spouse	\$61.42	195	\$59.75	195	\$59.41	195
Employee + Child(ren)	\$69.60	186	\$67.71	186	\$67.32	186
Family	\$103.32	74	\$100.52	74	\$99.95	74
<b>Annual Claim Cost</b>	\$1,118,832		\$1,118,832		\$1,118,832	
<b>Administration Cost</b>	\$101,926		\$90,625		\$118,004	
<b>Margin (5.1% FI, 3.0% SF of Claims)</b>	\$56,944		\$33,565		\$33,565	
<b>Annual Premium Cost</b>	\$1,277,702		\$1,243,022		\$1,270,401	
<b>\$ Difference</b>			-\$34,680		-7,301	
<b>% Difference</b>			-2.7%		-0.6%	

2019 DHMO will be in the second year of a two-year rate guarantee.

## Vision Service Plan – VSP

2019 VSP will be in the second year of a two-year rate guarantee.