

P. O. Box 1538 Rancho Cordova, CA 95741

May 4, 2018

## SJVIA Board Meeting: Consultant's Report on 2019 Renewal

Keenan has developed the 2019 renewal timeline for the SJVIA review and comment:

April 18	<ul> <li>Release the request for renewals to carriers and vendor partners</li> <li>Anthem Blue Cross</li> <li>Kaiser Permanente</li> <li>Delta Dental</li> <li>Vision Service Plan</li> <li>ASi</li> <li>Hourglass</li> <li>SJVIA Staff (administration, communication, and wellness</li> </ul>
June 15	program Receive renewals from carriers
June 28	First draft of the preliminary renewal to SJVIA Staff (self-funded data through May 2018)
July	Final draft of the preliminary renewal to SJVIA Staff
July 20	Preliminary renewal to SJVIA Board
August 2	First draft of the final renewal to SJVIA Staff (self-funded data through June 2018)
August 9	Draft of the final renewal to SJVIA Staff
August 24	Final renewal to SJVIA Board
August, September	Prepare for Open Enrollment (OE)
September 25	Preliminary marketing for Reinsurance (with data through August)
October 1 – November 15	Open Enrollment
October 7	Review Reinsurance marketing results from carriers
October 20	Provide data through September to reinsurance finalists

November 5	Receive final Reinsurance bids carriers
November 16 – December 15	OE Clean up
December 7	Provide recommendations for Reinsurance to SJVIA Board
December 17, 2018	Effective Date of 2019 Plan Year for the County of Fresno
January 1, 2019	Effective Date of 2019 Plan Year for the County of Tulare and City of Marysville

As part of the renewal package, Keenan will include:

- Loan repayment and reserve funding based upon the direction provided by the SJVIA Board
- Performance guarantees from our carrier partners
- Wellness funding commitment
- Medical network discount summary and market comparison
- Self-funded quote for Delta Dental