

**Meeting Location:**  
**Fresno County**  
**Board of Supervisors Chambers**  
**2281 Tulare Street, #301**  
**Fresno, CA 93721**  
**November 2, 2018 9:00 AM**

**AGENDA DATE:** November 2, 2018

**ITEM NUMBER:** Item 14

**SUBJECT:** Receive Recommendation for Selecting Elite Corporate Medical Services, Inc. to Perform Biometric Screening Services and Authorize President to Execute Agreement with Elite Corporate Medical Services, Inc. Subject to Approval of SJVIA Counsel and Staff (A)

**REQUEST(S):** That the SJIVA Board authorize the President to execute agreement with Elite Corporate Medical Services, Inc.

**DESCRIPTION:**

Four biometric screening companies (Elite Corporate Medical Services, Interactive Health, Pinnacle, and Health Fitness) were compared for providing onsite biometric screenings for SJVIA members. After careful consideration, the recommendation was made to move forward with Elite Corporate Medical for providing biometric screenings based on the following factors:

- Submitted most cost effective per participant screening price with no daily minimum participant requirement
- Local vendor (Visalia, CA); ten years of experience administering biometric screenings; best-in-Class provider
- Pre-existing relationship with the County of Tulare (administered biometric screenings for the County in May 2018)

Elite Corporate Medical will provide the following biometric services:

- Health Screenings
  - Non-fasting Glucose
  - Non-fasting Lipids (Total Cholesterol and HDL)

**AGENDA:** San Joaquin Valley Insurance Authority

**DATE:** November 2, 2018

- Blood Pressure (Systolic/Diastolic and Heart Rate)
- Body Composition (Height/Weight, Body Fat %, BMI)
  
- Format: One-on-one private appointments with a screening technician
- Method: Finger-stick
- Approximate time: 5-10 minutes per participant
- Results: each participant will receive a report card with their results and current recommended ranges

**FISCAL IMPACT/FINANCING:**

\$35.50 per screening.

**ADMINISTRATIVE SIGN-OFF:**



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Paul Nerland  
SJVIA Manager



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Rhonda Sjostrom  
SJVIA Assistant Manager