



BOARD OF DIRECTORS

ANDREAS BORGEAS
KUYLER CROCKER
NATHAN MAGSIG
BUDDY MENDES
BRIAN PACHECO
PETE VANDER POEL
J. STEVEN WORTHLEY

**Meeting Location:
County of Tulare
Board of Supervisors Chambers
2800 W. Burrel Avenue
Visalia, CA 93291
August 25, 2017 9:00 AM**

AGENDA DATE: August 25, 2017

ITEM NUMBER: Item 15

SUBJECT: Receive Consultant's 2018 Underwriting Renewal Report, Finalize and Approve 2018 Rates and Fees, Authorize Consultant and SJVIA Staff to Negotiate Agreements, and President to Execute Agreements Subject to Approval of SJVIA Counsel and Staff (A)

REQUEST(S): That the Board finalize and approve 2018 rates and fees, authorize consultant and SJVIA staff to negotiate agreements, and President to execute agreements subject to approval of SJVIA counsel and staff.

DESCRIPTION:

Medical self-funded

The final renewal report updates the plan experience by one month utilizing 12 months of data through June 2017. By changing from the Anthem HMO to an EPO and changing PBMs, the final renewal proposed would be 3.2% with a reserve build up of \$2.9M, or 3.4% of premium. Should your Board choose to implement a rate pass (0.0%) for the County of Tulare and the County of Fresno, the reserve build up would be \$893,132 (1.1% of premium). Anthem Blue Cross is offering \$50,000 for 2018 as a contribution towards wellness.

Medical Kaiser

Kaiser's renewal is a decrease of 4.8% for the County of Fresno and the All Other Group, and 5.4% decrease for the County of Tulare. Kaiser is offering \$50,000 for 2018 as a contribution towards wellness.

Dental

Delta Dental's renewal request is 0.0% for the Delta Dental PPO with a premium holiday for January 2018 valued at \$384,320, and a 2% rate subsidy from the SJVIA premium stabilization reserve (PSR). The DeltaCare HMO renewal request is a 5.37% increase.

AGENDA: San Joaquin Valley Insurance Authority

DATE: August 25, 2017

Vision

VSP preliminary renewal offers three renewal options ranging from a 2.0% to 7.5% increase.

FISCAL IMPACT/FINANCING:

The annual financial impact for the 2018 renewal is \$0 to \$3M depending on renewal options selected.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager