



BOARD OF DIRECTORS

ANDREAS BORGEAS
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NATHAN MAGSIG
BUDDY MENDES
BRIAN PACHECO
PETE VANDER POEL
J. STEVEN WORTHLEY

**Meeting Location:
County of Tulare
Board of Supervisors Chambers
2800 W. Burrel Avenue
Visalia, CA 93291
June 29, 2017 9:00 AM**

AGENDA DATE: June 29, 2017

ITEM NUMBER: Item 14

SUBJECT: Receive Consultant's Report on Contracting Directly With Chimienti & Associate's Subcontractors, Hourglass Systems, Inc. and Administrative Solutions, Inc. (ASI), and Authorize Staff to Negotiate New Agreements With These Vendors to Provide Administrative Services (A)

REQUEST(S): That the Board receive the consultant's report on contracting directly with Hourglass and ASI rather than subcontracting with them through the current Chimienti & Associates agreement, and authorize staff to negotiate new agreements

DESCRIPTION:

The SJVIA currently receives its benefits administration system services and COBRA, FMLA and retiree administration services through Chimienti & Associates, Inc. (Chimienti), who in turn subcontracts these services to Hourglass Systems, Inc. (benefits administration/eligibility system) and ASI (FMLA/COBRA/retiree administration). In reviewing contracting terms and services provided by the SJVIA's vendor partners, it was determined that by contracting directly with the subcontractors, it could provide additional savings to the SJVIA without impacting services provided.

Upon approval from your Board, staff would negotiate new agreements with Hourglass and ASI to continue providing these services to the SJVIA resulting in lower costs to the SJVIA. Staff would return to your Board at a future meeting to request authorization for the Board President to execute the agreements and direct staff to give thirty (30) days written notification to Chimienti of intent to terminate that agreement.

AGENDA: San Joaquin Valley Insurance Authority

DATE: June 29, 2017

FISCAL IMPACT/FINANCING:

The estimated annual cost saving of contracting directly with ASI and Hourglass is \$90,000.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager