



BOARD OF DIRECTORS

ANDREAS BORGEAS
KUYLER CROCKER
NATHAN MAGSIG
BUDDY MENDES
BRIAN PACHECO
PETE VANDER POEL
J. STEVEN WORTHLEY

**Meeting Location:
County of Tulare
Board of Supervisors Chambers
2800 W. Burrel Ave.
Visalia, CA 93291
February 3, 2017 9:00 AM**

AGENDA DATE: February 3, 2017

ITEM NUMBER: Item 15

SUBJECT: Approve and Authorize President to Sign Agreement with the Law Firm of Best, Best & Krieger LLP for Special Legal Services (A)

REQUEST(S): That the Board approve and authorize President to sign agreement with the law firm of Best, Best & Krieger LLP for special legal services

DESCRIPTION:

From time to time the SJVIA requires special legal services, such as those requiring specialized knowledge in the area of health benefits, or litigation services. SJVIA counsel does not provide such legal services.

Under the recommended agreement, the law firm of Best, Best & Krieger LLP ("BB&K") would provide special legal services as set forth in a separate written authorization from SJVIA counsel. BB&K would not perform any services until receiving and approving that written authorization.

To select a law firm for these services, SJVIA counsel sent a general inquiry to five different firms. Those five law firms were selected based on their respective reputations for being able to provide the kinds of services that the SJVIA is likely to need. Two firms responded that they were unavailable. The other three firms responded that they were available and interested in providing services. SJVIA counsel interviewed partners from each of those three firms to discuss their experience, qualifications, and likely cost. Based on that process, SJVIA counsel recommends that the Board approve the recommended agreement with BB&K to provide special legal services to the SJVIA.

AGENDA: San Joaquin Valley Insurance Authority

DATE: February 3, 2017

The recommended agreement provides that the SJVIA would pay for the services of BB&K partners at rates ranging from \$350 to \$395 per hour, for associate attorneys at the rate of \$285 per hour, and paralegals at a rate of \$225 per hour. For miscellaneous administrative expenses, the agreement provides for a fee that is calculated as 3% of the total billing for attorneys and paralegals. Invoices remaining unpaid for 45 days would be subject to a one percent late fee.

FISCAL IMPACT/FINANCING:

The total annual cost of the services to be provided by BB&K would depend upon the SJVIA's need for such services. SJVIA counsel would monitor all services in coordination with SJVIA management and the Auditor-Treasurer to ensure that sufficient funds are budgeted for necessary services.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager