



**San Joaquin Valley Insurance Authority (SJVIA)**

**Rate Exhibit - Clarifying Kaiser Renewal Rates**

Effective Date: January 1, 2018

**RENEWAL 2018**

"Current" rates shown in the Board Renewal package for the 8/25 Board Mtg. These rates were taken from the 2017 Hourglass rate sheet.

ACTUAL Kaiser 2017 Sr. Advantage Rates

ACTUAL Kaiser 2018 Sr. Advantage Renewal rates

**County of Tulare - Senior Advantage**

| Carrier Name<br>Effective Date<br>Plan Name<br>Eligible Class<br><b>Rating Structure</b> | Current<br>Kaiser<br>1/1/2017<br>Senior Advantage<br>Retirees |             | Current<br>Kaiser<br>1/1/2017<br>Senior Advantage<br>Retirees |             | Renewal<br>Kaiser<br>1/1/2018<br>Senior Advantage<br>Retirees |             | \$\$<br>Difference | Annual<br>Impact |
|------------------------------------------------------------------------------------------|---------------------------------------------------------------|-------------|---------------------------------------------------------------|-------------|---------------------------------------------------------------|-------------|--------------------|------------------|
|                                                                                          | Rate                                                          | Subscribers | Rate                                                          | Subscribers | Rate                                                          | Subscribers |                    |                  |
|                                                                                          | Sub w/ Medicare                                               | \$303.25    | 9                                                             | \$279.30    | 9                                                             | \$298.08    |                    |                  |
| Sub w/ Medicare + Sp Non-Medicare                                                        | \$1,084.48                                                    | 0           | \$1,060.53                                                    | 0           | \$1,035.81                                                    | 0           | (\$24.72)          |                  |
| Sub Non-Medicare + Sp w/ Medicare                                                        | \$1,084.49                                                    | 0           | \$1,060.54                                                    | 0           | \$1,035.82                                                    | 0           | (\$24.72)          |                  |
| Sub w/ Medicare + Sp w/ Medicare                                                         | \$582.54                                                      | 2           | \$558.59                                                      | 2           | \$596.15                                                      | 2           | \$37.56            | \$901.44         |
| Sub w/ Medicare + Child Non-Medicare                                                     | \$936.03                                                      | 0           | \$912.08                                                      | 0           | \$895.63                                                      | 0           | (\$16.45)          |                  |
| Sub w/ Medicare + Children Non-Medicare                                                  | \$936.03                                                      | 0           | \$912.08                                                      | 0           | \$895.63                                                      | 0           | (\$16.45)          |                  |
| Sub w/ Medicare + Sp w/ Medicare + Child Non-Medicare                                    | \$1,363.79                                                    | 0           | \$1,339.84                                                    | 0           | \$1,333.91                                                    | 0           | (\$5.93)           |                  |
| Sub w/ Medicare + Sp Non-Medicare + Child Non-Medicare                                   | \$1,865.73                                                    | 0           | \$1,841.78                                                    | 0           | \$1,773.57                                                    | 0           | (\$68.21)          |                  |
| Sub Non-Medicare + Sp w/ Medicare + Child Non-Medicare                                   | \$1,865.74                                                    | 0           | \$1,841.79                                                    | 0           | \$1,773.58                                                    | 0           | (\$68.21)          |                  |
| Sub w/ Medicare + Sp w/ Medicare + Children Non-Medicare                                 | \$1,363.79                                                    | 0           | \$1,339.84                                                    | 0           | \$1,333.91                                                    | 0           | (\$5.93)           |                  |
| Sub w/ Medicare + Sp Non-Medicare + Children Non-Medicare                                | \$1,865.73                                                    | 0           | \$1,841.78                                                    | 0           | \$1,773.57                                                    | 0           | (\$68.21)          |                  |
| Sub Non-Medicare + Sp w/ Medicare + Children Non-Medicare                                | \$1,865.74                                                    | 0           | \$1,841.79                                                    | 0           | \$1,773.58                                                    | 0           | (\$68.21)          |                  |
| <b>Total:</b>                                                                            |                                                               |             |                                                               |             |                                                               |             |                    | <b>\$2,930</b>   |

CONFIDENTIAL: The information contained in this chart is intended for the exclusive use of the recipient in connection with the recipient's review of this proposal. It is not intended for any other purpose. The rates outlined are intended as a sample rate comparison only. Final rates may differ and are based upon actual enrollment, plan design(s) selected, and underwriting approval.