



BOARD OF DIRECTORS

ANDREAS BORGEAS

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J. STEVEN WORTHLEY

**Meeting Location:
Fresno County Employees' Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
September 2, 2016 10:00 AM**

AGENDA DATE: September 2, 2016

ITEM NUMBER: Item 8

SUBJECT: Authorize Board President to Execute Confidentiality Agreement with Gallagher Benefit Services, upon approval by SJVIA Staff and Counsel, to Facilitate Analysis of Relative Discount Positions between Aetna and Anthem (A)

REQUEST(S): That the Board authorize the President to execute Confidentiality Agreement with Gallagher upon approval by SJVIA staff and counsel

DESCRIPTION:

At the August 26, 2016 SJVIA Board Meeting, staff was directed to return with an action item authorizing the SJVIA Board President to execute a Confidentiality Agreement with Gallagher Benefit Services that will allow for a comprehensive study of carrier network discounts. This study will provide quantifiable results of how Anthem and Aetna, as well as other carrier networks, compare from a discount standpoint. Gallagher has provided a draft agreement and SJVIA counsel has responded with comments and requested changes. Gallagher staff has indicated they will submit the comments and requested changes to Gallagher legal counsel for review.

FISCAL IMPACT/FINANCING:

None

AGENDA: San Joaquin Valley Insurance Authority

DATE: September 2, 2016

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Rhonda Sjostrom
SJVIA Assistant Manager