

## SJVIA

## Total Cost Summary

Plan Year January 1, 2016 through December 31, 2016

|  | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Average / Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ```Enrollment Employee Only Employee + Spouse Employee + Child(ren) Employee + Family``` |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Employees | 10,303 | 10,299 | 10,284 | 10,284 | 10,262 | 10,316 | 10,329 | 10,306 | 10,291 | 10,294 |  |  | 10,303 |
| Paid Claims |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Medical | \$4,176,111 | \$5,027,646 | \$5,270,392 | \$5,778,381 | \$5,527,000 | \$5,035,233 | \$6,254,234 | \$6,615,146 | \$4,756,582 | \$5,909,935 |  |  | \$54,350,660 |
| Prescription Drug | \$2,050,280 | \$2,245,249 | \$2,411,418 | \$2,196,680 | \$2,335,207 | \$2,345,710 | \$2,073,602 | \$2,508,057 | \$2,340,429 | \$2,407,392 |  |  | \$22,914,024 |
| Capitation | \$1,379,797 | \$1,375,903 | \$1,371,411 | \$1,367,367 | \$1,367,218 | \$1,366,918 | \$1,370,512 | \$1,361,527 | \$1,356,735 | \$1,357,634 |  |  | \$13,675,022 |
| Total Gross Paid Claims | \$7,606,188 | \$8,648,798 | \$9,053,221 | \$9,342,428 | \$9,229,425 | \$8,747,861 | \$9,698,348 | \$10,484,730 | \$8,453,746 | \$9,674,961 |  |  | \$90,939,706 |
| Total Pooled Claims | \$0 | \$0 | \$0 | \$0 | \$974,407 | \$0 | \$0 | \$0 | \$171,585 | \$0 |  |  | \$1,145,992 |
| Total Net Paid Claims | \$7,606,188 | \$8,648,798 | \$9,053,221 | \$9,342,428 | \$8,255,018 | \$8,747,861 | \$9,698,348 | \$10,484,730 | \$8,282,161 | \$9,674,961 |  |  | \$89,793,714 |
| Average Cost Per Employee | \$738.25 | \$839.77 | \$880.32 | \$908.44 | \$804.43 | \$847.99 | \$938.94 | \$1,017.34 | \$804.80 | \$939.86 |  |  | \$872.05 |
| Total Fixed Costs | \$802,658 | \$801,974 | \$800,848 | \$800,553 | \$799,336 | \$803,653 | \$818,858 | \$817,004 | \$814,756 | \$816,007 |  |  | \$8,075,647 |
| Total Costs (Claims + Fixed) | \$8,408,846 | \$9,450,772 | \$9,854,069 | \$10,142,981 | \$9,054,354 | \$9,551,514 | \$10,517,206 | \$11,301,734 | \$9,096,917 | \$10,490,968 |  |  | \$97,869,361 |
| Total Premium | \$9,188,606 | \$9,179,348 | \$9,164,499 | \$9,144,320 | \$9,116,071 | \$9,146,818 | \$9,207,527 | \$9,192,085 | \$9,163,719 | \$9,164,660 |  |  | \$91,667,653 |
| Total Costs vs. Premium \$ Variance | \$779,760 | $(\$ 271,424)$ | (\$689,570) | (\$998,661) | \$61,717 | $(\$ 404,696)$ | (\$1,309,679) | (\$2,109,649) | \$66,802 | (\$1,326,308) |  |  | $(\$ 6,201,708)$ |
| \% Variance | 91.5\% | 103.0\% | 107.5\% | 110.9\% | 99.3\% | 104.4\% | 114.2\% | 123.0\% | 99.3\% | 114.5\% |  |  | 106.8\% |



[^0]

## SJVIA

## HMO Cost Sumary

Plan Year January 1, 2016 through December 31, 2016

|  | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Average / Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enrollment <br> Employee Only <br> Employee + Spouse <br> Employee + Child(ren) <br> Employee + Family |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Employees | 4,607 | 4,594 | 4,579 | 4,566 | 4,565 | 4,564 | 4,576 | 4,546 | 4,530 | 4,533 |  |  | 4,607 |
| Paid Claims |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Medical | \$1,569,204 | \$2,175,671 | \$1,839,129 | \$1,998,426 | \$2,382,048 | \$1,783,005 | \$2,210,593 | \$2,796,238 | \$2,048,810 | \$2,021,207 |  |  | \$20,824,331 |
| Prescription Drug | \$1,038,360 | \$1,073,967 | \$1,185,061 | \$1,074,355 | \$1,066,691 | \$1,106,535 | \$1,069,225 | \$1,108,980 | \$1,049,391 | \$1,099,816 |  |  | \$10,872,381 |
| Capitation | \$1,379,797 | \$1,375,903 | \$1,371,411 | \$1,367,367 | \$1,367,218 | \$1,366,918 | \$1,370,512 | \$1,361,527 | \$1,356,735 | \$1,357,634 |  |  | \$13,675,022 |
| Total Gross Paid Claims | \$3,987,361 | \$4,625,541 | \$4,395,601 | \$4,440,148 | \$4,815,957 | \$4,256,458 | \$4,650,330 | \$5,266,745 | \$4,454,936 | \$4,478,657 |  |  | \$45,371,734 |
| Total Pooled Claims / Rx Rebates | \$0 | \$0 | \$0 | \$0 | \$535,924 | \$0 | \$0 | \$0 | \$75,525 | \$0 |  |  | \$611,449 |
| Total Net Paid Claims | \$3,987,361 | \$4,625,541 | \$4,395,601 | \$4,440,148 | \$4,280,033 | \$4,256,458 | \$4,650,330 | \$5,266,745 | \$4,379,411 | \$4,478,657 |  |  | \$44,760,285 |
| Average Med Claims Per EE | \$340.61 | \$473.59 | \$401.64 | \$437.68 | \$521.81 | \$390.67 | \$483.08 | \$615.10 | \$452.28 | \$445.89 |  |  |  |
| Average Drug Claims Per EE | \$225.39 | \$233.78 | \$258.80 | \$235.29 | \$233.67 | \$242.45 | \$233.66 | \$243.95 | \$231.65 | \$242.62 |  |  |  |
| Total Fixed Costs | \$401,320 | \$400,211 | \$398,917 | \$397,764 | \$397,727 | \$397,332 | \$398,370 | \$396,078 | \$394,690 | \$395,263 |  |  | \$3,977,672 |
| Total Costs (Claims + Fixed) | \$4,388,681 | \$5,025,752 | \$4,794,518 | \$4,837,912 | \$4,677,760 | \$4,653,790 | \$5,048,700 | \$5,662,823 | \$4,774,101 | \$4,873,920 |  |  | \$48,737,957 |
| Total Premium | \$4,563,301 | \$4,548,798 | \$4,533,297 | \$4,515,915 | \$4,511,691 | \$4,508,016 | \$4,514,780 | \$4,485,729 | \$4,466,980 | \$4,460,339 |  |  | \$45,108,846 |
| Total Costs vs. Premium | \$174,620 | (\$476,954) | (\$261,221) | (\$321, 997 ) | (1) | 774) | 3,920) | (\$177, 094) | (\$307 121) |  |  |  |  |
| \% Variance | 96.2\% | 110.5\% | 105.8\% | 107.1\% | 103.7\% | 103.2\% | 111.8\% | 126.2\% | 106.9\% | 109.3\% |  |  | 108.0\% |



 your policy or contact us for specific information or further details in this regard.


## SJVIA

PPO Cost Sumary
Plan Year January 1, 2016 through December 31, 2016

|  | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 | Jul-16 | Aug-16 | Sep-16 | Oct-16 | Nov-16 | Dec-16 | Average / Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enrollment <br> Employee Only <br> Employee + Spouse <br> Employee + Child(ren) <br> Employee + Family |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Employees | 5,696 | 5,705 | 5,705 | 5,718 | 5,697 | 5,752 | 5,753 | 5,760 | 5,761 | 5,761 |  |  | 5,696 |
| Paid Claims |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Medical | \$2,606,907 | \$2,851,975 | \$3,431,263 | \$3,779,955 | \$3,144,952 | \$3,252,228 | \$4,043,641 | \$3,818,908 | \$2,707,772 | \$3,888,728 |  |  | \$33,526,329 |
| Prescription Drug | \$1,011,920 | \$1,171,282 | \$1,226,357 | \$1,122,325 | \$1,268,516 | \$1,239,175 | \$1,004,377 | \$1,399,077 | \$1,291,038 | \$1,307,576 |  |  | \$12,041,643 |
| Total Gross Paid Claims | \$3,618,827 | \$4,023,257 | \$4,657,620 | \$4,902,280 | \$4,413,468 | \$4,491,403 | \$5,048,018 | \$5,217,985 | \$3,998,810 | \$5,196,304 |  |  | \$45,567,972 |
| Total Pooled Claims / Rx Rebates | \$0 | \$0 | \$0 | \$0 | \$438,483 | \$0 | \$0 | \$0 | \$96,060 | \$0 |  |  | \$534,543 |
| Total Net Paid Claims | \$3,618,827 | \$4,023,257 | \$4,657,620 | \$4,902,280 | \$3,974,985 | \$4,491,403 | \$5,048,018 | \$5,217,985 | \$3,902,750 | \$5,196,304 |  |  | \$45,033,429 |
| Average Med Claims Per EE | \$457.67 | \$499.91 | \$601.45 | \$661.06 | \$552.04 | \$565.41 | \$702.88 | \$663.00 | \$470.02 | \$675.01 |  |  |  |
| Average Drug Claims Per EE | \$177.65 | \$205.31 | \$214.96 | \$196.28 | \$222.66 | \$215.43 | \$174.58 | \$242.90 | \$224.10 | \$226.97 |  |  |  |
| Total Fixed Costs | \$401,338 | \$401,763 | \$401,931 | \$402,789 | \$401,609 | \$406,321 | \$420,488 | \$420,926 | \$420,066 | \$420,744 |  |  | \$4,097,975 |
| Total Costs (Claims + Fixed) | \$4,020,165 | \$4,425,020 | \$5,059,551 | \$5,305,069 | \$4,376,594 | \$4,897,724 | \$5,468,506 | \$5,638,911 | \$4,322,816 | \$5,617,048 |  |  | \$49,131,404 |
| Total Premium | \$4,625,305 | \$4,630,550 | \$4,631,202 | \$4,628,405 | \$4,604,380 | \$4,638,802 | \$4,692,747 | \$4,706,356 | \$4,696,739 | \$4,704,321 |  |  | \$46,558,807 |
| Total Costs vs. Premium \$ Variance | \$605,140 | \$205,530 | (\$428,349) | $(\$ 676,664)$ | \$227,786 | (\$258,922) | (\$775,759) | $(\$ 932,555)$ | \$373,923 | (\$912,727) |  |  | (\$2,572,597) |
| \% Variance | 86.9\% | 95.6\% | 109.2\% | 114.6\% | 95.1\% | 105.6\% | 116.5\% | 119.8\% | 92.0\% | 119.4\% |  |  | 105.5\% |



[^1] contracts. Please see your policy or contact us for specific information or further details in this regard.


[^0]:    
     your policy or contact us for specific information or further details in this regard.

[^1]:    This analysis is for illustrative purposes only, and is not a guarantee of future expenses, claims costs, managed care savings, etc. There are many variables that can affect future health care costs including utilization patterns, catastrophic claims, changes in plan design, health care trend increases, etc. This analysis does not amend, extend, or alter the coverage provided by the actual insurance policies and

