

August 29, 2013

Alan Thaxter
Senior Client Consultant
Gallagher Benefit Services of California
Insurance Services
45 E. River Park Place West, Suite 605
Fresno, CA 93720

RE: San Joaquin Valley Insurance Authority – 2014 Renewal

Dear Alan,

We have reviewed the methodology (formulas, math) of the renewal spreadsheet and, from an underwriting perspective, are comfortable with this output. We believe that the strategy to release reserves to offset a portion of the increase is sound as well. The levels suggest would leave adequate monies in the reserve accounts. However the final reserve percentage will depend also on the business goals and reserve strategy of the management of SJVIA.

From,

John McCue
Technical Consultant – Northern California Technical Hub Leader
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