



SJVIA

San Joaquin Valley
Insurance Authority

BOARD OF DIRECTORS

ANDREAS BORGEAS

JUDITH CASE

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PETE VANDER POEL

**Meeting Location:
Tulare County
Human Resource and
Development Test Room
2900 W Burrel
Visalia, CA
April 19, 2013 9:00 AM**

AGENDA DATE: April 19, 2013

ITEM NUMBER: 12

SUBJECT: Revised Underwriting Guidelines

REQUEST(S): That the Board approve revision of the Underwriting Guidelines

DESCRIPTION:

The Fresno Gallagher Benefit Services (GBS) office has solicited guidance from the GBS Western Region Underwriting Manager to conduct a review and suggest refinements to the SJVIA “*New Member Underwriting Methodology*” document. The review was at the suggestion of the SJVIA Underwriting Committee as a “check point” to assure the underwriting of new member groups is being conducted in a manner to enable competitive proposals yet protect the financial integrity of the SJVIA plan. The Underwriting Committee did not approach this review with the perspective that the underwriting guidelines were deficient or placed the SJVIA at risk. Rather, SJVIA staff considers this document to be somewhat dynamic requiring regular review to maintain assurance that it is current, subject to acceptable underwriting parameters and that it meets the new member considerations of SJVIA as it evolves and grows.

A few changes were suggested and have been incorporated into the attached document. Consistent with industry standard minimum participation and

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employer contribution requirements for employee only coverage are being recommended to provide for plan stability. In addition, it is recommended that a minimum of twelve months of claims experience (when available) is to be considered when developing rates. This item seeks approval of the Board to make these changes to the SJVIA Underwriting Guidelines.

FISCAL IMPACT/FINANCING:

None.

ADMINISTRATIVE SIGN-OFF:



**Jeffrey Cardell
SJVIA Manager**



**Paul Nerland
Assistant SJVIA Manager**

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE AUTHORITY**

IN THE MATTER OF Revised Underwriting Guidelines

RESOLUTION NO. _____
AGREEMENT NO. _____

**UPON MOTION OF DIRECTOR _____,
SECONDED BY DIRECTOR _____, THE FOLLOWING WAS ADOPTED
BY THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____
_____, BY THE FOLLOWING VOTE:**

**AYES:
NOES:
ABSTAIN:
ABSENT:**

ATTEST:

BY: _____

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That the Board approved revision of the Underwriting Guidelines