



SJVIA

San Joaquin Valley
Insurance Authority

BOARD OF DIRECTORS

SUSAN B. ANDERSON

JUDITH CASE

MIKE ENNIS

ALLEN ISHIDA

PHIL LARSON

DEBORAH POOCHIGIAN

PETE VANDER POEL

Meeting Location:
Fresno County Employee Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
August 24, 2012
9:00 AM

AGENDA DATE: August 24, 2012

ITEM NUMBER: 6

SUBJECT: Request for use of claims mitigation funds to conduct Mobile Mammography Screenings and authorization for execution of contract with Pacific Coast Medical Services.

REQUEST(S): Approve the Request for use of claims mitigation funds to conduct Mobile Mammography Screenings and Authorize Chair to Execute Agreement with Pacific Coast Medical Services pending acceptance of County of Fresno and Tulare and approval of SJVIA staff and Counsel.

DESCRIPTION:

In an effort to raise Breast Cancer Awareness with employees, as well as offer an onsite access to preventive care, the County of Tulare has in the past offered onsite mammography screenings at no charge to its health plan participants. The last offering, in November of 2010, was met with great interest, therefore Staff would like to request that the SJVIA contract with Pacific Coast Medical Services to again offer these screenings. The requested contract will be for six days of onsite screenings with a guarantee of 35 exams per day. Offering the screenings as an onsite service is of great benefit to both the SJVIA and the employee. Currently a mammogram costs the plan around \$300 and is covered as a preventive care benefit. Each exam through the recommended vendor is \$95, a discount of almost 70%. In addition, the employees that

AGENDA: San Joaquin Valley Insurance Authority

DATE: August 24, 2012

participate in this event are spending much less time away from work, thus improving efficiency while provide a heightened awareness of health behavior.

As part of the SJVIA's ongoing wellness campaign called "KNOW", Breast Cancer Awareness Month will be observed in October and used as an opportunity to educate participants. Both the County of Fresno and Tulare would tap into the attention to this important issue by advertising dates at which employees may receive a mammogram at no out-of-pocket cost. This information would be included in newsletters, e-mail and intranet and included as part of each County's Open Enrollment activities. These are performed at various locations and at a discounted price as compared to in the physician's office or testing facility, which benefits the SJVIA, the County, as well as the participants. A sample of the communication piece that may be used for this event is attached for your information.

Pending acceptance of both the County of Fresno and Tulare and the review of staff and SJVIA Counsel, this item requests the authority of the Chair to execute an agreements with Pacific Coast Medical Services to be in effect for a term encompassing the service dates in November/December which are yet to be determined.

FISCAL IMPACT/FINANCING:

Under the requested contract of six days each for the County of Fresno and Tulare respectively, the cost is estimated to be approximately \$38,000 and funds are available through the claims mitigation fund of the SJVIA currently included in approved budget.

ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Jeffrey Cardell
Assistant SJVIA Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Request for use of claims mitigation funds to conduct Mobile Mammography Screenings and authorization for execution of contract with Pacific Coast Medical Services.

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board Approved the Request for use of claims mitigation funds to conduct Mobile Mammography Screenings and Authorized Chair to Execute Agreement with Pacific Coast Medical Services pending acceptance of County of Fresno and Tulare and approval of SJVIA staff and Counsel.



HUMAN RESOURCES
& DEVELOPMENT
TULARE COUNTY

Mobile Mammography Screening

Tulare County Wellness Program 2012



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Mammography Screening Overview

- Mammogram screening for women 40 and older
- Tests run approx. 15 min each
- Can test up to two women at a time
- Results will be sent to employee's primary care physician for follow-up
- Completely CONFIDENTIAL
- Tentative Dates:
 - November 13–15 (3 days)
 - November 26-27 (3 days)

Provider Requirements

- Guarantee 35 employees per day
- \$95/Exam (includes travel, nurse, screening)
- Average cost for mammogram exam is \$150 to \$300 per Foundation
- Requires 50% deposit
- Employee must have primary physician, results of exam will be sent to physician
- Coincides with October Breast Cancer Awareness Month
- Company can bill insurance directly or payment can be made directly

Schedule & Locations

Date	Location
November 13 & 14	Visalia Government Plaza
November 15	Tulare Agriculture Building
November 26	Professional Development Building (old WIB)
November 27 & 28	Porterville Government Plaza
November 29	Optional

Announcement Flyer

Breast Cancer Awareness Month



November 13 & 14
Visalia Govt. Plaza
Conf. Room E
(9am - 4pm)
5959 S Mooney Blvd

November 15
Tulare Ag Building
Ag Auditorium
(9am - 4pm)
4437 S Laspina St
Tulare, CA

November 26
Professional Development
Building (Old WIB)
(9am - 4pm)
W Noble, Visalia, CA

November 27 & 28
Porterville Govt Plaza
Tangelo & Interview Rm.1
(9am - 4pm)
1063 W Henderson
Porterville, CA

Tulare County is offering employees

Mammography Screenings

- **FREE – No Out-of-Pocket expense to employees**
- Mammogram Screenings will be held on site at selected locations (allowed on County time)
- Completely **PRIVATE & CONFIDENTIAL**
- Females Ages 40 & over
- Recommended if you have family history of Breast Cancer
- Educational information will be available:
<http://www.nbcam.org>
- Testing will take approximately 15 min.
- Administered by Pacific Coast Medical Services
- Appointments are limited

For appointments, please send email to:

OEHealth@co.tulare.ca.us

Parameters for Scheduling Mammograms



Pacific Coast Medical Services
7440 South State College Blvd., Suite 3-K
Anaheim, CA 92806
T: 714.758.0600
F: 714.758.0770
www.pacificcoastmed.com

Parameters for Scheduling Mammogram Screenings

A screening mammogram is an x-ray of the breast, used to detect changes in breast of woman who have no signs or symptoms of breast cancer. It involves two X-rays of each breast.

Pacific Coast Medical is a mammogram screening service. They provide quality mammograms for:

- ✓ woman 40 & older
- ✓ have NO SIGNS or SYMPTOMS of breast cancer
- ✓ have a Primary Care Physician
- ✓ is an Employee of Tulare County
- ✓ enrolled in Anthem Blue Cross through Tulare County

Pacific Coast Medical CANNOT screen women who have signs or symptoms of breast cancer, which may include:

- ⊗ skin thickening
- ⊗ bloody nipple discharge
- ⊗ a change in breast size or shape
- ⊗ a lump that can be felt during then manual breast exam
- ⊗ breast implants
- ⊗ previous breast cancer patients (who have had a mastectomy)
- ⊗ all previous breast cancer patients are considered diagnostic

Email Confirming Eligibility



HUMAN RESOURCES
& DEVELOPMENT
TULARE COUNTY

EMAIL CONFIRMING ELIGIBILITY

TO:
FROM:
DATE:
SUBJECT: Mammography Screening Eligibility

Thank you for expressing an interest in our Mammography Screening Program. Please read the information below to assure yourself that you do meet the criteria necessary to receive a free Mammogram Screening.

A mammogram screening is an x-ray of the breasts, used to detect changes in woman's breasts that have no signs or symptoms of breast cancer. It involves two X-rays of each breast.

Pacific Coast Medical is a mammogram screening service. They will provide quality mammograms for:

- ✓ women 40 & older
- ✓ have NO SIGNS or SYMPTOMS of breast cancer
- ✓ have a Primary Care Physician
- ✓ is an active Employee of Tulare County and
- ✓ is an Employee actively enrolled in Anthem Blue Cross through Tulare County

Pacific Coast Medical CANNOT screen women who have signs or symptoms of breast cancer, which may include:

- ⊙ skin thickening
- ⊙ bloody nipple discharge
- ⊙ a change in breast size or shape
- ⊙ a lump that can be felt during then manual breast exam
- ⊙ previous breast cancer patients (who have had a mastectomy)
- ⊙ all previous breast cancer patients are considered diagnostic
- ⊙ or women that have breast implants

If you feel you meet the criteria above, please e-mail OEHealth@co.tulare.ca.us . Thank you again.

Email Confirming Appointment



HUMAN RESOURCES
& DEVELOPMENT
TULARE COUNTY

EMAIL CONFIRMING APPOINTMENT

TO:

FROM:

DATE:

SUBJECT: Mammography Screening Appointment Confirmation

Thank you for your interest in receiving a mammogram screening. Your appointment is scheduled for:

Date: _____

Time: _____

Location: _____

Please bring your Blue Cross Insurance card with you to your appointment and read the information below to ensure you meet the criteria necessary to receive a screening.

A mammogram screening is an x-ray of the breasts, used to detect changes in woman's breasts that have no signs or symptoms of breasts cancer. It involves two X-rays of each breast.

Pacific Coast Medical is a mammogram screening service. They will provide quality mammograms for:

- ✓ women 40 & older
- ✓ have NO SIGNS or SYMPTOMS of breast cancer
- ✓ have a Primary Care Physician
- ✓ is an active Employee of Tulare County and
- ✓ is an Employee actively enrolled in Anthem Blue Cross through Tulare County

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- ⊙ a lump that can be felt during then manual breast exam
- ⊙ previous breast cancer patients (who have had a mastectomy)
- ⊙ all previous breast cancer patients are considered diagnostic
- ⊙ or women that have breast implants

If you feel you meet the criteria above, please e-mail OEHealth@co.tulare.ca.us . Thank you again.

Appointment Schedule

Appointment Schedule for Mammogram Screenings

Date/Location: Tuesday, November 13, 2012 @ Visalia Government Plaza

<u>Appt Time</u>	<u>ID No.</u>	<u>Department</u>	<u>EE First Name</u>	<u>EE Last Name</u>	<u>Work Ph. No.</u>	<u>Work E-mail Address</u>
9:00 AM					()	
9:15 AM					()	
9:30 AM					()	
9:45 AM					()	
10:00 AM					()	
10:15 AM					()	
10:30 AM					()	
10:45 AM					()	
11:00 AM					()	
11:15 AM					()	
11:30 AM					()	
LUNCH 12:00 pm to 1:00 pm						
1:00 PM					()	
1:15 PM					()	
1:30 PM					()	
1:45 PM					()	
2:00 PM					()	
2:15 PM					()	
2:30 PM					()	
2:45 PM					()	
3:00 PM					()	

Mammography Daily Log Sheet

Pacific Coast Medical Service Mammography Log Sheet

Date: Tech: Unit: Facility: P.C. Provider: Private

X-Ray #	Last Name	First Name	Exam	DOB	Previous Mammogram	Insurance	Referring M.D.	
1	180654	Doe	Jane	4	11/26/1967	Yes	011279	Nava
2								
3								
4								
5								
6								
7								
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35								

2010 Mammograms Results

Pacific Coast Medical Services

Practice Management

Recalls By Facility

Outcome Report

Facility: Tulare County

Date of Service	Physician	Total # Mammos Read	Total # Lesions	Normal/Routine Follow-up	Biopsy	Short Interval	UltraSo. & Spot Comp.	Ultrasound	Compression	Mag Views	Repeats	Total	Normal
10/18/2010		31	0	27	0	0	2	0	1	1	0	31	27
10/19/2010		35	0	28	0	0	1	0	3	2	1	35	28
10/20/2010		47	0	41	0	0	1	0	4	0	1	47	41
11/9/2010		37	0	32	0		2	0	2	1	0	37	32
11/10/2010		29	0	21	0	0	4	0	0	3	1	29	21
Total:		179	0	149	0	0	10	0	10	7	3	179	149

Cost: \$ 95 per exam
179
 \$ 17,005

Anthem Blue Cross Mammograms 2010-2012

275341 - SAN JOAQUIN VALLEY
Mammograms - 40 Yrs or Older
RIM 177153

Preventive Care Services	Eligible Members Enrollment	Members Received Service	# of Visits	Total Paid Amt	Avg. Cost per Test	Paid Date Period
Mammograms - 40 Yrs or Older	1,450	338	354	\$47,317.26	\$139.99	1/1/2010 through 7/31/2010
Mammograms - 40 Yrs or Older	467	106	112	\$17,789.13	\$167.82	8/1/2010 through 1/31/2011
Mammograms - 40 Yrs or Older	837	199	220	\$27,899.61	\$140.20	2/1/2011 through 7/31/2011
Mammograms - 40 Yrs or Older	824	191	207	\$29,570.62	\$154.82	8/1/2011 through 12/31/2011
Mammograms - 40 Yrs or Older	836	91	99	\$13,107.22	\$144.04	1/1/2012 through 3/31/2012
	4,414	925	992	\$135,683.84	\$149.37	