

Meeting Location:
Fresno County Employee Retirement
Association Board Chambers
1111 H Street
Fresno, CA 93721
August 24, 2012
9:00 AM

BOARD OF DIRECTORS

SUSAN B. ANDERSON

JUDITH CASE

MIKE ENNIS

ALLEN ISHIDA

PHIL LARSON

DEBORAH POOCHIGIAN

PETE VANDER POEL

AGENDA DATE: August 24, 2012

ITEM NUMBER: 5b

SUBJECT: Executive Claims Summary through June 2012

REQUEST(S): That the Board receives and files the Executive Claims

Summary

DESCRIPTION:

Gallagher Benefit Services (GBS) has been compiling and delivering the attached Monthly Claims Report to SJVIA staff. The report provides a high level view of several key claims metrics and is useful in the early identification of potential trends and outliers. The Monthly Claims Report is meant to augment the quarterly (and annual) claims report and opportunity analysis developed by Anthem Blue Cross.

As requested by your board, a Large Claim Report has been included in the Monthly Claim Report (page 3). This summary details claims that have reached 50% of the pooling point (\$250,000) for the HMO plan as well as claims that have reached 50% of the stop loss deductible (\$450,000) for the PPO plans.

AGENDA: San Joaquin Valley Insurance Authority

DATE: August 24, 2012

The attached Monthly Claims Report, dated August 9, 2012, reflects claims data through June 2012. The report consists of the following sections:

- Executive Summary
- Large Claim Report
- Overview of all plans
 - o Average Monthly Enrollment
 - o Average Monthly Premium
 - o Average Monthly Claims
 - o Total Premium Breakdown
 - o Total Expenses and Premiums (Monthly and Cumulative)
 - o Claims Per Employee Per Month Year over Year and from inception

For comparative purposes, each report includes 2011 data tables and 2010 data tables.

FISCAL IMPACT/FINANCING:

None

ADMINISTRATIVE SIGN-OFF:

Paul Nerland

SJVIA Manager

Jeffrey Cardell Assistant SJVIA Manager

7. Cardelle

BEFORE THE BOARD OF DIRECTORS SAN JOAQUIN VALLEY INSURANCE AUTHORITY

IN THE MATTER OF Executive Claims Summary through June 2012

		SOLUTION NO			
UPON MOTION OF DIRECTOR		,	SEC	ONDED	ВҮ
DIRECTOR,	THE	FOLLOWING	WAS	ADOPTED	BY
THE BOARD OF DIRECTORS, AT AN	OFFIC	IAL MEETING	HELD		
, BY THE FOLLOWING VOTE:					
AYES: NOES: ABSTAIN: ABSENT: ATTEST:					
I	BY: _				
* * * * * * *	* * *	* * * * * *	*		

That the Board received and filed the Executive Claims Summary





www.gallagherbenefits.com

Prepared By Gallagher Benefit Services
 August 9, 2012

Large Claim Report - 2012

San Joaquin Valley Insurance Authority

Potential Large Dollar Claimants HMO Plan

January 1, 2012 through December 31, 2012 as of May 2012

Pooling Point \$250,000

Relationship	Paid	Diagnosis	Reimbursment
Subscriber	\$ 1,217,051	Blood Disorders(16)	\$ 967,051.00
Dependent	\$ 423,739	Muscle/Tissue Disorders(08)	\$ 173,739.00

Total HMO Pooling Reimbursements

\$ 1,140,790.00

PPO Plan

January 1, 2012 through December 31, 2012 as of May 2012

Stop Loss Deductible \$450,000 As of 1/31/2012

Relationship	Paid	Diagnosis	Reir	nbursment
Subscriber	\$ 526,434	Nervous System (01)	\$	76,434.00

^{*}Anthem Blue Cross does not begin reporting large claims until they reach \$75,000

Total PPO Stop Loss Reimbursements

\$ 76,434.00

Total SJVIA Pooling and Stop Loss Reimbursements

\$ 1,217,224.00



Large Claim Report - 2011

San Joaquin Valley Insurance Authority

Potential Large Dollar Claimants

HMO Plan

January 1, 2011 through December 31, 2011

Pooling Point \$250,000

Relationship	Paid	Diagnosis	Rei	mbursment
Dependent	\$599,053.00	Circulatory System (05)	\$	349,053.00
Subscriber	\$495,130.00	Respiratory System (04)	\$	245,130.00
Dependent	\$365,880.00	Multiple Significant Trauma (24)	\$	115,880.00
Subscriber	\$324,200.00	Muscle/Tissue Disorders(08)	\$	74,200.00
Dependent	\$320,918.00	Kidney Disorders (11)	\$	70,918.00
Subscriber	\$261,804.00	Blood Disorders (16)	\$	11,804.00

Total HMO Pooling Reimbursements

\$ 866,985.00

PPO Plan

January 1, 2011 through December 31, 2011

Stop Loss Deductible \$450,000 As of 1/31/2012

Relationship	Paid	Diagnosis	Reimbursment
Subscriber	\$670,164.00	Nervous System (01)	\$ 220,164.00
Dependent	\$442,273.00	Circulatory System (05)	

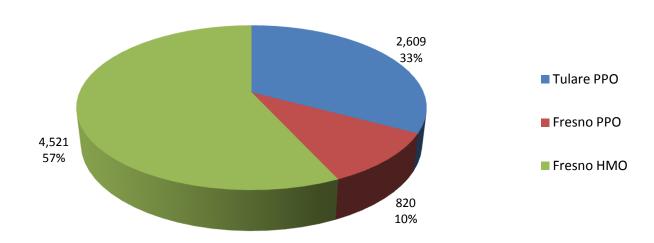
Total PPO Stop Loss Reimbursements

\$ 220,164.00

Total SJVIA Pooling and Stop Loss Reimbursements \$ 1,087,149.00



SJVIA Average Monthly Enrollment - 2012

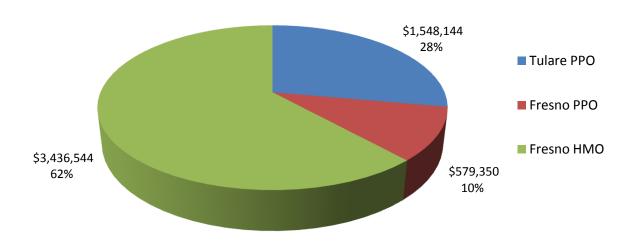


2012 Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	2,578	2,622	2,603	2,601	2,617	2,633	0	0	0	0	0	0	15,654
CoF PPO	810	810	822	819	823	836	0	0	0	0	0	0	4,920
CoF HMO	4,538	4,542	4,551	4,495	4,455	4,544	0	0	0	0	0	0	27,125
Total	7,926	7,974	7,976	7,915	7,895	8,013							47,699

2011 Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	2,627	2,649	2,633	2,617	2,608	2,574	2,584	2,578	2,577	2,582	2,571	2,569	31,169
CoF PPO	912	901	899	894	890	885	872	864	870	863	853	847	10,550
CoF HMO	5,002	4,986	4,979	4,936	4,932	4,934	4,907	4,901	4,880	4,867	4,877	4,885	59,086
Total	8,541	8,536	8,511	8,447	8,430	8,393	8,363	8,343	8,327	8,312	8,301	8,301	100,805

2010 Enrollment - All P	lans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO		2,774	2,743	2,737	2,721	2,723	2,739	2,723	2,708	2,706	2,694	2,694	2,698	32,660
CoF PPO		1,009	978	972	1,018	999	985	979	974	968	953	941	909	11,685
CoF HMO		5,100	5,068	5,174	5,163	5,159	5,032	5,010	4,990	4,945	4,955	4,982	5,023	60,601
	Total	8,883	8,789	8,883	8,902	8,881	8,756	8,712	8,672	8,619	8,602	8,617	8,630	104,946

SJVIA Average Monthly Premiums - 2012

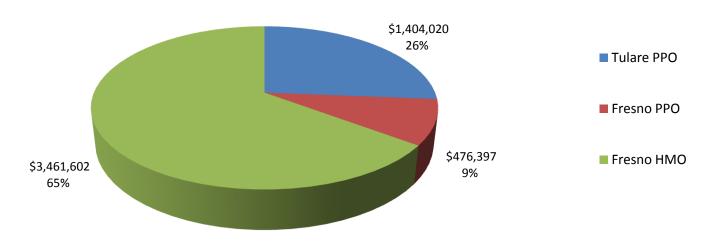


2012 Premiums - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,532,991	\$1,557,210	\$1,545,778	\$1,542,574	\$ 1,552,519	\$1,557,795	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,288,866
CoF PPO	\$ 573,804	\$ 574,013	\$ 580,838	\$ 579,490	\$ 581,428	\$ 586,528	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,476,099
CoF HMO	\$3,456,547	\$3,457,039	\$3,458,125	\$3,419,330	\$ 3,383,249	\$3,444,977	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,619,266
Total	\$5,563,341	\$5,588,262	\$5,584,740	\$5,541,393	\$ 5,517,195	\$5,589,300							\$ 33,384,231

2011 Premiums - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,592,800	\$1,600,772	\$1,591,108	\$1,578,978	\$1,572,623	\$1,553,821	\$1,559,220	\$ 1,554,372	\$1,546,005	\$1,546,501	\$1,533,944	\$1,532,603	\$ 18,762,748
CoF PPO	\$ 684,553	\$ 675,349	\$ 671,720	\$ 667,982	\$ 659,896	\$ 659,650	\$ 646,810	\$ 640,938	\$ 646,434	\$ 642,383	\$ 633,063	\$ 624,270	\$ 7,853,047
CoF HMO	\$3,796,210	\$3,786,616	\$3,784,046	\$3,757,878	\$3,756,403	\$3,755,927	\$3,737,344	\$ 3,733,283	\$3,714,626	\$3,706,282	\$3,711,276	\$3,715,393	\$ 44,955,284
Tota	\$6,073,563	\$6,062,737	\$6,046,874	\$6,004,837	\$5,988,922	\$5,969,398	\$5,943,374	\$ 5,928,593	\$5,907,065	\$5,895,166	\$5,878,283	\$5,872,267	\$ 71,571,079

2010 Premiums - All Pla	ans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO		\$1,516,067	\$1,498,594	\$1,494,485	\$1,495,389	\$1,495,268	\$1,502,929	\$1,494,382	\$ 1,487,459	\$1,488,058	\$1,479,144	\$1,479,681	\$ 1,480,142	\$ 17,911,599
CoF PPO		\$ 761,302	\$ 738,520	\$ 735,453	\$ 762,059	\$ 747,527	\$ 739,978	\$ 734,572	\$ 732,670	\$ 729,357	\$ 717,265	\$ 709,468	\$ 664,075	\$ 8,772,247
CoF HMO		\$3,534,072	\$3,515,747	\$3,581,081	\$3,585,780	\$3,585,623	\$3,503,691	\$3,495,565	\$ 3,485,105	\$3,453,230	\$3,460,027	\$3,475,826	\$ 3,504,586	\$ 42,180,333
	Total	\$5,811,441	\$5,752,861	\$5,811,020	\$5,843,228	\$5,828,418	\$5,746,598	\$5,724,520	\$ 5,705,233	\$5,670,645	\$5,656,436	\$5,664,975	\$ 5,648,803	\$ 68,864,178

SJVIA Average Monthly Claims - 2012

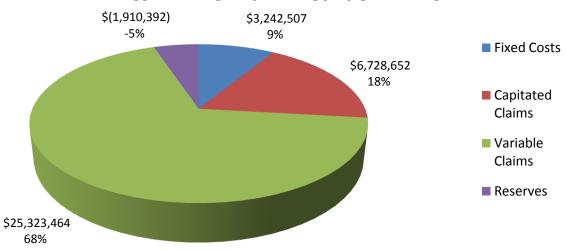


2012 Claims - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,347,900	\$1,417,340	\$1,637,712	\$1,363,071	\$ 1,265,474	\$1,392,625	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,424,122
CoF PPO	\$ 385,926	\$ 490,303	\$ 526,293	\$ 500,279	\$ 437,872	\$ 517,707	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,858,380
CoF HMO	\$2,914,797	\$3,715,713	\$3,167,391	\$3,532,502	\$ 4,064,812	\$3,374,399	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,769,614
Total	\$4,648,623	\$5,623,356	\$5,331,396	\$5,395,852	\$ 5,768,158	\$5,284,731	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 32,052,116

2011 Claims - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$1,256,050	\$1,060,066	\$1,476,111	\$1,234,501	\$1,308,598	\$1,591,586	\$1,194,338	\$ 1,587,940	\$1,532,560	\$1,339,380	\$1,282,913	\$1,219,091	\$ 16,083,134
CoF PPO	\$ 690,411	\$ 399,817	\$ 654,688	\$ 423,453	\$ 609,769	\$ 720,386	\$ 625,458	\$ 596,721	\$ 520,499	\$ 509,449	\$ 688,233	\$ 575,391	\$ 7,014,275
CoF HMO	\$3,280,026	\$2,680,428	\$3,208,836	\$3,193,916	\$3,186,527	\$3,413,616	\$3,700,784	\$ 3,946,698	\$3,489,436	\$3,479,613	\$3,417,317	\$3,244,097	\$ 40,241,294
Total	\$5,226,487	\$4,140,311	\$5,339,635	\$4,851,870	\$5,104,894	\$5,725,588	\$5,520,580	\$ 6,131,359	\$5,542,495	\$5,328,442	\$5,388,463	\$5,038,579	\$ 63,338,703

2010 Claims - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$ 408,232	\$ 977,011	\$1,481,424	\$1,400,115	\$1,337,312	\$1,453,184	\$1,182,271	\$ 1,210,043	\$1,281,284	\$1,302,975	\$1,810,903	\$ 1,532,398	\$ 15,377,152
CoF PPO	\$ 189,847	\$ 289,988	\$ 611,860	\$ 512,418	\$ 558,441	\$ 865,929	\$ 523,529	\$ 1,014,825	\$ 497,751	\$ 326,333	\$ 626,108	\$ 560,439	\$ 6,577,468
CoF HMO	\$2,383,122	\$2,513,494	\$3,413,474	\$3,068,387	\$2,843,819	\$3,032,195	\$2,750,642	\$ 2,725,565	\$2,823,718	\$3,294,441	\$3,707,387	\$ 2,965,015	\$ 35,521,259
Total	\$2,981,201	\$3,780,493	\$5,506,758	\$4,980,920	\$4,739,572	\$5,351,308	\$4,456,442	\$ 4,950,433	\$4,602,753	\$4,923,749	\$6,144,398	\$ 5,057,852	\$ 57,475,879

YTD SJVIA Premium Breakdown - 2012

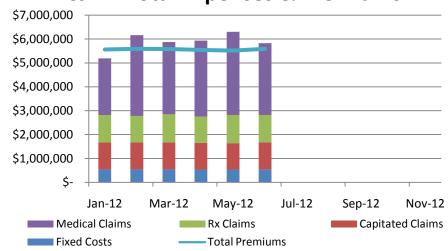


2012 Premium Breakdown - All													
Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 539,562	\$ 542,245	\$ 542,577	\$ 537,900	\$ 535,828	\$ 544,395	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,242,507
Capitated Claims	\$1,125,742	\$1,126,734	\$1,128,967	\$1,115,075	\$ 1,105,152	\$1,126,982	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,728,652
Variable Claims	\$3,522,881	\$4,496,622	\$4,202,429	\$4,280,777	\$ 4,663,006	\$4,157,749	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,323,464
Reserves	\$ 375,156	\$ (577,340)	\$ (289,233)	\$ (392,359)	\$ (786,791)	\$ (239,826)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,910,392)

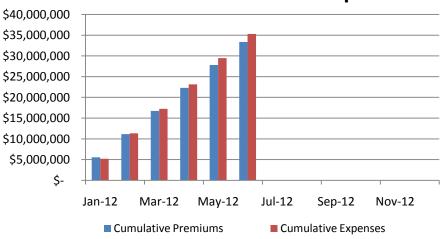
2011 Premium Breakdown - All													
Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 572,465	\$ 571,769	\$ 570,304	\$ 565,862	\$ 564,887	\$ 563,061	\$ 560,790	\$ 559,607	\$ 558,214	\$ 557,092	\$ 556,809	\$ 557,030	\$ 6,757,890
Capitated Claims	\$1,207,019	\$1,200,272	\$1,198,826	\$1,189,669	\$1,185,331	\$1,187,259	\$1,182,681	\$ 1,180,271	\$1,175,934	\$1,172,801	\$1,175,211	\$1,177,138	\$ 14,232,412
Variable Claims	\$4,019,468	\$2,940,039	\$4,140,809	\$3,662,201	\$3,919,563	\$4,538,329	\$4,337,899	\$ 4,951,088	\$4,366,561	\$4,155,641	\$4,213,252	\$3,861,441	\$ 49,106,291
Reserves	\$ 274,611	\$1,350,658	\$ 136,935	\$ 587,105	\$ 319,141	\$ (319,251)	\$ (137,996)	\$ (762,373)	\$ (193,644)	\$ 9,633	\$ (66,989)	\$ 276,658	\$ 1,474,487

2010 Premium Breakdown - All													
Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 532,723	\$ 527,513	\$ 534,162	\$ 534,875	\$ 533,773	\$ 525,202	\$ 522,627	\$ 520,286	\$ 516,824	\$ 516,189	\$ 517,446	\$ 518,877	\$ 6,300,498
Capitated Claims	\$1,127,559	\$1,120,494	\$1,143,920	\$1,141,471	\$1,140,603	\$1,112,525	\$1,107,661	\$ 1,103,239	\$1,093,290	\$1,095,501	\$1,101,470	\$ 1,110,535	\$ 13,398,268
Variable Claims	\$1,853,642	\$2,659,999	\$4,362,838	\$3,839,449	\$3,598,969	\$4,238,783	\$3,348,781	\$ 3,847,194	\$3,509,463	\$3,828,248	\$5,042,928	\$ 3,947,317	\$ 44,077,611
Reserves	\$2,297,516	\$1,444,855	\$ (229,900)	\$ 327,433	\$ 555,074	\$ (129,912)	\$ 745,451	\$ 234,514	\$ 551,068	\$ 216,498	\$ (996,869)	\$ 72,074	\$ 5,087,802

SJVIA Total Expenses & Premiums

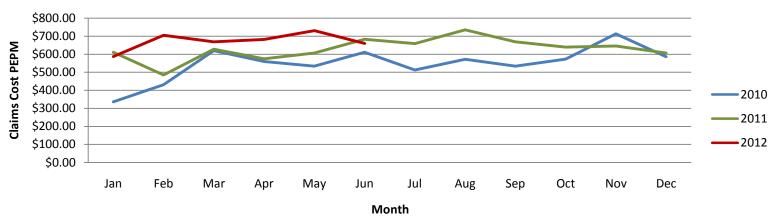


Cumulative Premiums & Expenses

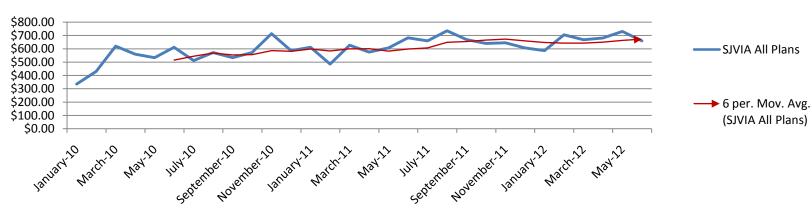




SJVIA 2010 - 2012 All Plans (Year Over Year) - Claims PEPM



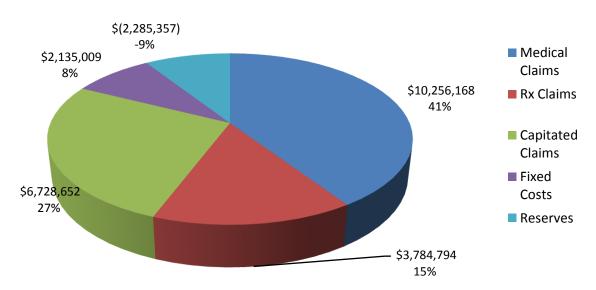
SJVIA All Plans - Claims PEPM



SJVIA - HMO

SJVIA - HMO

YTD HMO Premium Breakdown - 2012

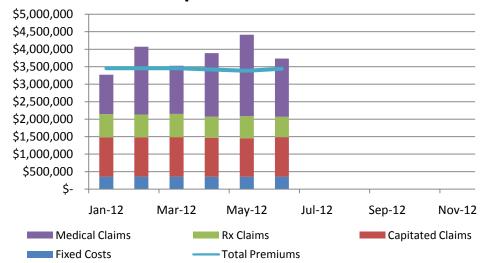


2012 Premium Breakdown -													
НМО	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 357,186	\$ 357,501	\$ 358,209	\$ 353,801	\$ 350,653	\$ 357,658	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,135,009
Capitated Claims	\$1,125,742	\$1,126,734	\$1,128,967	\$1,115,075	\$ 1,105,152	\$1,126,982	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,728,652
Medical Claims	\$1,128,332	\$1,941,584	\$1,376,948	\$1,816,134	\$ 2,330,814	\$1,662,356	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,256,168
Rx Claims	\$ 660,723	\$ 647,395	\$ 661,476	\$ 601,293	\$ 628,846	\$ 585,061	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,784,794
Reserves	\$ 184,564	\$ (616,175)	\$ (67,475)	\$ (466,974)	\$(1,032,216)	\$ (287,080)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (2,285,357)

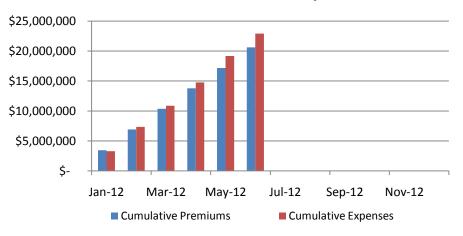
2011 Premium Breakdown -													
НМО	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 392,507	\$ 391,251	\$ 390,702	\$ 387,328	\$ 387,014	\$ 387,171	\$ 385,052	\$ 384,581	\$ 382,934	\$ 381,913	\$ 382,698	\$ 383,326	\$ 4,636,478
Capitated Claims	\$1,207,019	\$1,200,272	\$1,198,826	\$1,189,669	\$1,185,331	\$1,187,259	\$1,182,681	\$ 1,180,271	\$1,175,934	\$1,172,801	\$1,175,211	\$1,177,138	\$ 14,232,412
Medical Claims	\$1,456,998	\$ 949,741	\$1,408,225	\$1,383,120	\$1,418,729	\$1,637,044	\$1,922,731	\$ 2,132,702	\$1,683,604	\$1,665,758	\$1,627,475	\$1,472,804	\$ 18,758,931
Rx Claims	\$ 616,009	\$ 530,415	\$ 601,785	\$ 621,127	\$ 582,467	\$ 589,313	\$ 595,372	\$ 633,725	\$ 629,898	\$ 641,054	\$ 614,631	\$ 594,155	\$ 7,249,951
Reserves	\$ 123,677	\$ 714,937	\$ 184,508	\$ 176,634	\$ 182,862	\$ (44,860)	\$ (348,493)	\$ (597,997)	\$ (157,743)	\$ (155,244)	\$ (88,739)	\$ 87,970	\$ 77,511

SJVIA – HMO

HMO Total Expenses & Premiums - 2012

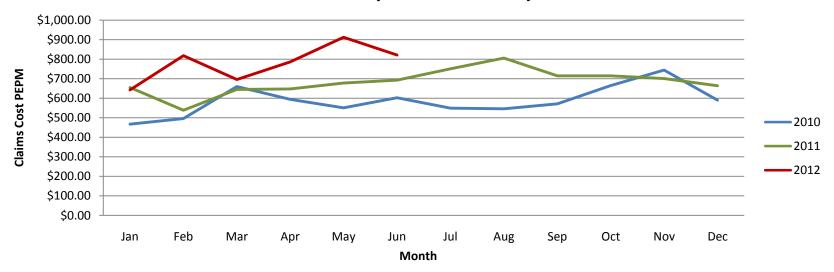


HMO Cumulative Premiums & Expenses -2012

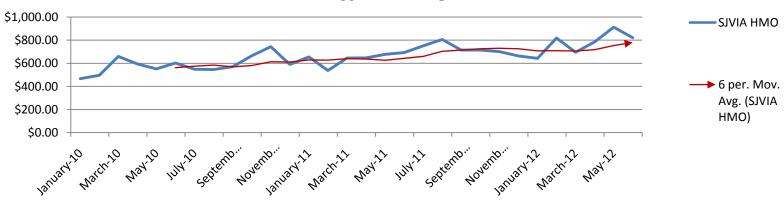


SJVIA – HMO

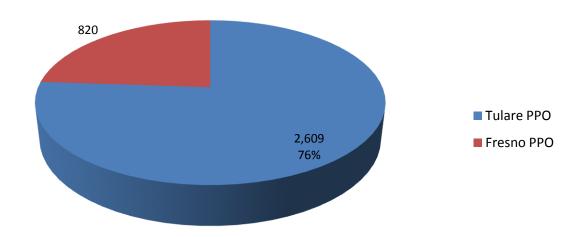
SJVIA 2010 - 2012 HMO (Year Over Year) - Claims PEPM



SJVIA HMO



PPO Plans Average Monthly Enrollment - 2012

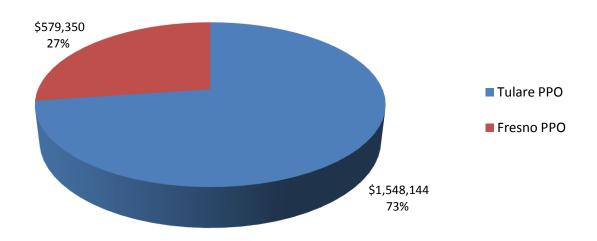


2012 Enrollment - PPO Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	2,578	2,622	2,603	2,601	2,617	2,633	0	0	0	0	0	0	15,654
CoF PPO	810	810	822	819	823	836	0	0	0	0	0	0	4,920
Total	3,388	3,432	3,425	3,420	3,440	3,469	0	0	0	0	0	0	20,574

l	2011 Enrollment - PPO Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
l	CoT PPO	2,627	2,649	2,633	2,617	2,608	2,574	2,584	2,578	2,577	2,582	2,571	2,569	31,169
	CoF PPO	912	901	899	894	890	885	872	864	870	863	853	847	10,550
l	Total	3,539	3,550	3,532	3,511	3,498	3,459	3,456	3,442	3,447	3,445	3,424	3,416	41,719

2010 Enrollment - PPO Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	2,774	2,743	2,737	2,721	2,723	2,739	2,723	2,708	2,706	2,694	2,694	2,698	32,660
CoF PPO	1,009	978	972	1,018	999	985	979	974	968	953	941	909	11,685
Total	3,783	3,721	3,709	3,739	3,722	3,724	3,702	3,682	3,674	3,647	3,635	3,607	44,345

PPO Plans Average Monthly Premiums - 2012

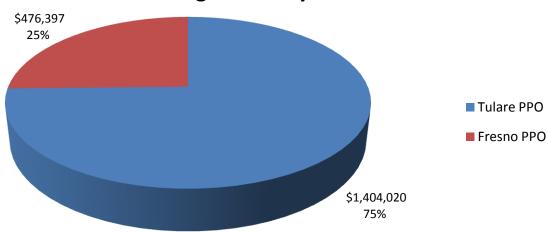


2012 Premium - PPO Plans	Jai	nuary	Fel	bruary	March	April	May	June	July	August	S	eptember	Oc	tober	No	ovember	December	,	YTD Totals
CoT PPO	\$ 1	L,532,991	\$ 1	1,557,210	\$ 1,545,778	\$ 1,542,574	\$ 1,552,519	\$ 1,557,795	\$ -	\$ -	\$	-	\$	-	\$		\$ -	\$	9,288,866
CoF PPO	\$	573,804	\$	574,013	\$ 580,838	\$ 579,490	\$ 581,428	\$ 586,528	\$ -	\$ -	\$	-	\$	-	\$		\$ -	\$	3,476,099
Total	\$ 2	2,106,794	\$ 2	2,131,223	\$ 2,126,615	\$ 2,122,064	\$ 2,133,947	\$ 2,144,322	\$ -	\$ -	\$	-	\$	-	\$	-	\$ -	\$	12,764,965

2011 Premium - PPO Plans	January	F	ebruary	March	April	May	June	July	August	S	eptember	October	N	lovember	D	ecember	ΥT	D Totals
CoT PPO	\$ 1,592,800	\$	1,600,772	\$ 1,591,108	\$ 1,578,978	\$ 1,572,623	\$ 1,553,821	\$ 1,559,220	\$ 1,554,372	\$	1,546,005	\$ 1,546,501	\$	1,533,944	\$	1,532,603	\$ 1	8,762,748
CoF PPO	\$ 684,553	\$	675,349	\$ 671,720	\$ 667,982	\$ 659,896	\$ 659,650	\$ 646,810	\$ 640,938	\$	646,434	\$ 642,383	\$	633,063	\$	624,270	\$	7,853,047
Total	\$ 2,277,353	\$	2,276,121	\$ 2,262,828	\$ 2,246,960	\$ 2,232,519	\$ 2,213,472	\$ 2,206,030	\$ 2,195,310	\$	2,192,438	\$ 2,188,884	\$	2,167,007	\$	2,156,873	\$ 2	6,615,795

2010 Premium - PPO Plans	January	F	February	March	April	May	June	July	August	S	eptember	October	N	lovember	D	ecember	Υ	TD Totals
CoT PPO	\$ 1,516,067	\$	1,498,594	\$ 1,494,485	\$ 1,495,389	\$ 1,495,268	\$ 1,502,929	\$ 1,494,382	\$ 1,487,459	\$	1,488,058	\$ 1,479,144	\$	1,479,681	\$	1,480,142	\$	17,911,599
CoF PPO	\$ 761,302	\$	738,520	\$ 735,453	\$ 762,059	\$ 747,527	\$ 739,978	\$ 734,572	\$ 732,670	\$	729,357	\$ 717,265	\$	709,468	\$	664,075	\$	8,772,247
Total	\$ 2,277,369	\$	2,237,114	\$ 2,229,938	\$ 2,257,448	\$ 2,242,795	\$ 2,242,907	\$ 2,228,954	\$ 2,220,128	\$	2,217,415	\$ 2,196,410	\$	2,189,149	\$	2,144,217	\$	26,683,845

PPO Plans Average Monthly Claims - 2012



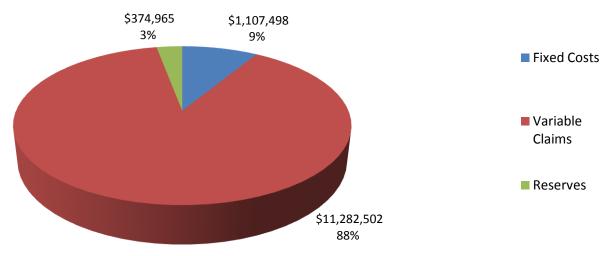
2012 Claims - PPO Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
CoT PPO	\$ 1,347,900	\$ 1,417,340	\$ 1,637,712	\$ 1,363,071	\$ 1,265,474	\$ 1,392,625	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,424,122
CoF PPO	\$ 385,926	\$ 490,303	\$ 526,293	\$ 500,279	\$ 437,872	\$ 517,707	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,858,380
Total	\$ 1,733,826	\$ 1,907,643	\$ 2,164,005	\$ 1,863,350	\$ 1,703,346	\$ 1,910,332	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,282,502

2011 Claims - PPO Plans	January	F	ebruary	March	April	May	June	July	August	S	eptember	October	N	lovember	C	ecember)	YTD Totals
CoT PPO	\$ 1,256,050	\$	1,060,066	\$ 1,476,111	\$ 1,234,501	\$ 1,308,598	\$ 1,591,586	\$ 1,194,338	\$ 1,587,940	\$	1,532,560	\$ 1,339,380	\$	1,282,913	\$	1,219,091	\$	16,083,134
CoF PPO	\$ 690,411	\$	399,817	\$ 654,688	\$ 423,453	\$ 609,769	\$ 720,386	\$ 625,458	\$ 596,721	\$	520,499	\$ 509,449	\$	688,233	\$	575,391	\$	7,014,275
Total	\$ 1,946,461	\$	1,459,883	\$ 2,130,799	\$ 1,657,954	\$ 1,918,367	\$ 2,311,972	\$ 1,819,796	\$ 2,184,661	\$	2,053,059	\$ 1,848,829	\$	1,971,146	\$	1,794,482	\$	23,097,409

2010 Claims - PPO Plans	J	January	F	ebruary	March	April	May	June	July	August	S	eptember	October	N	lovember	D	ecember	Υ	/TD Totals
CoT PPO	\$	408,232	\$	977,011	\$ 1,481,424	\$ 1,400,115	\$ 1,337,312	\$ 1,453,184	\$ 1,182,271	\$ 1,210,043	\$	1,281,284	\$ 1,302,975	\$	1,810,903	\$	1,532,398	\$	15,377,152
CoF PPO	\$	189,847	\$	289,988	\$ 611,860	\$ 512,418	\$ 558,441	\$ 865,929	\$ 523,529	\$ 1,014,825	\$	497,751	\$ 326,333	\$	626,108	\$	560,439	\$	6,577,468
Total	\$	598,079	\$	1,266,999	\$ 2,093,284	\$ 1,912,533	\$ 1,895,753	\$ 2,319,113	\$ 1,705,800	\$ 2,224,868	\$	1,779,035	\$ 1,629,308	\$	2,437,011	\$	2,092,837	\$	21,954,620

SJVIA - PPO Premium Breakdown

YTD PPO Premium Breakdown - 2012



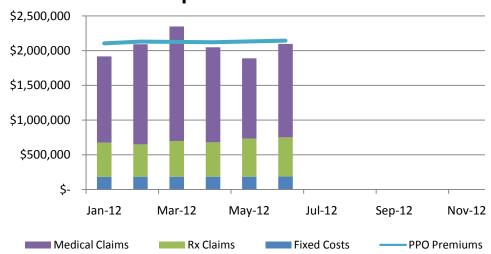
2012 Premium Breakdown -													
PPO	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 182,376	\$ 184,745	\$ 184,368	\$ 184,099	\$ 185,175	\$ 186,736	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,107,498
Variable Claims	\$ 1,733,826	\$ 1,907,643	\$ 2,164,005	\$ 1,863,350	\$ 1,703,346	\$ 1,910,332	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,282,502
Reserves	\$ 190,592	\$ 38,835	\$ (221,757)	\$ 74,615	\$ 245,425	\$ 47,254	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 374,965

2011 Premium Breakdown -													
PPO	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 179,958	\$ 180,518	\$ 179,602	\$ 178,534	\$ 177,873	\$ 175,890	\$ 175,738	\$ 175,026	\$ 175,280	\$ 175,178	\$ 174,110	\$ 173,704	\$ 2,121,411
Variable Claims	\$ 1,946,461	\$ 1,459,883	\$ 2,130,799	\$ 1,657,954	\$ 1,918,367	\$ 2,311,972	\$ 1,819,796	\$ 2,184,661	\$ 2,053,059	\$ 1,848,829	\$ 1,971,146	\$ 1,794,482	\$ 23,097,409
Reserves	\$ 150,934	\$ 635,721	\$ (47,573)	\$ 410,471	\$ 136,278	\$ (274,390)	\$ 210,497	\$ (164,377)	\$ (35,901)	\$ 164,877	\$ 21,750	\$ 188,688	\$ 1,396,975

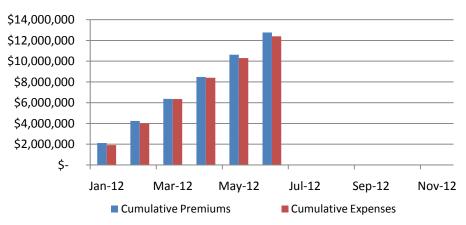
2010 Premium Breakdown - PPO	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
Fixed Costs	\$ 184,648	\$ 181,622	\$ 181,036	\$ 182,501	\$ 181,671	\$ 181,768	\$ 180,695	\$ 179,718	\$ 179,328	\$ 178,010	\$ 177,424	\$ 176,058	\$ 2,164,479
Variable Claims	\$ 598,079	\$ 1,266,999	\$ 2,093,284	\$ 1,912,533	\$ 1,895,753	\$ 2,319,113	\$ 1,705,800	\$ 2,224,868	\$ 1,779,035	\$ 1,629,308	\$ 2,437,011	\$ 2,092,837	\$ 21,954,620
Reserves	\$ 1,494,641	\$ 788,493	\$ (44,382)	\$ 162,415	\$ 165,372	\$ (257,975)	\$ 342,460	\$ (184,458)	\$ 259,052	\$ 389,092	\$ (425,286)	\$ (124,677)	\$ 2,564,746

SJVIA - PPO Plans

PPO Total Expenses & Premiums - 2012

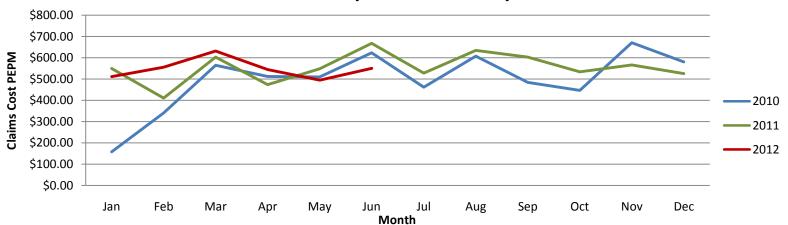


PPO Cumulative Premiums & Expenses - 2012

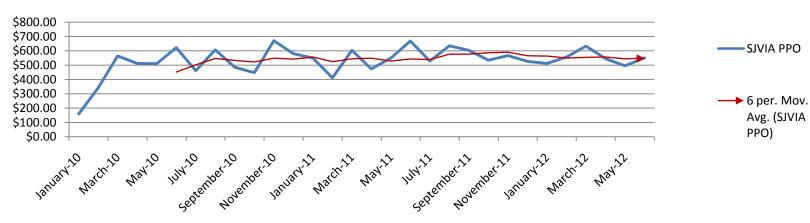


SJVIA – PPO Claims PEPM

SJVIA 2010 - 2012 PPO (Year Over Year) - Claims PEPM



SJVIA PPO Claims PEPM



SJVIA - Monthly Data

SJVIA Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	4,682	4,721	4,737	4,700	4,713	4,800	0	0	0	0	0	0	28,353
- Employee + Spouse	1,045	1,047	1,043	1,030	1,011	1,021	0	0	0	0	0	0	6,197
- Employee + Child(ren)	1,499	1,508	1,498	1,492	1,484	1,498	0	0	0	0	0	0	8,979
- Employee + Family	700	698	698	693	687	694	0	0	0	0	0	0	4,170
SJVIA Total Enrollment	7,926	7,974	7,976	7,915	7,895	8,013	0	0	0	0	0	0	47,699
SJVIA Total Premiums	\$5,563,341	\$5,588,262	\$5,584,740	\$5,541,393	\$ 5,517,195	\$5,589,300	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,384,231
SJVIA Premiums PEPM	\$ 701.91	\$ 700.81	\$ 700.19	\$ 700.11	\$ 698.82	\$ 697.53							\$ 699.89
SJVIA Total Claims	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Medical Claims	\$2,369,761	\$3,384,425	\$3,028,105	\$3,182,932	\$ 3,484,310	\$3,008,518	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,458,051
- Rx Claims	\$1,153,120	\$1,112,197	\$1,174,324	\$1,097,845	\$ 1,178,696	\$1,149,231	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,865,413
- Stop-Loss Refunds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
- Capitated Claims (HMO)	\$1,125,742	\$1,126,734	\$1,128,967	\$1,115,075	\$ 1,105,152	\$1,126,982	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,728,652
SJVIA Total Claims	\$4,648,623	\$5,623,356	\$5,331,396	\$5,395,852	\$ 5,768,158	\$5,284,731	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 32,052,116
SJVIA Claims PEPM	\$ 586.50	\$ 705.21	\$ 668.43	\$ 681.72	\$ 730.61	\$ 659.52							\$ 671.97
SJVIA Fixed Costs	\$ 539,562	\$ 542,245	\$ 542,577	\$ 537,900	\$ 535,828	\$ 544,395	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,242,507
SJVIA Total Costs	\$5,188,185	\$6,165,601	\$5,873,973	\$5,933,752	\$ 6,303,986	\$5,829,126	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35,294,623
SJVIA Cost PEPM	\$ 654.58	\$ 773.21	\$ 736.46	\$ 749.68	\$ 798.48	\$ 727.46							\$ 739.94
SJVIA Total Reserve - Increase/(Decrease)	\$ 375,156	\$ (577,340)	\$ (289,233)	\$ (392,359)	\$ (786,791)	\$ (239,826)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,910,392)
Reserve % of Non Cap. Claims	10.6%	-12.8%	-6.9%	-9.2%	-16.9%	-5.8%							-7.5%

SJVIA - HMO

2012 HMO Enrollment	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	1,940	1,943	1,962	1,930	1,924	1,977	0	0	0	0	0	0	11,676
- Employee + Spouse	631	632	633	622	608	620	0	0	0	0	0	0	3,746
- Employee + Child(ren)	1,352	1,357	1,348	1,338	1,327	1,343	0	0	0	0	0	0	8,065
- Employee + Family	615	610	608	605	596	604	0	0	0	0	0	0	3,638
HMO Total Enroll.	4,538	4,542	4,551	4,495	4,455	4,544	0	0	0	0	0	0	27,125
HMO Premiums	\$ 3,456,547	\$ 3,457,039	\$ 3,458,125	\$ 3,419,330	\$ 3,383,249	\$ 3,444,977	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,619,266
HMO Premiums PEPM	\$ 761.69	\$ 761.13	\$ 759.86	\$ 760.70	\$ 759.43	\$ 758.14							\$ 760.16
HMO Claims	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Medical Claims	\$ 1,128,332	\$ 1,941,584	\$ 1,376,948	\$ 1,816,134	\$ 2,330,814	\$ 1,662,356	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,256,168
- Rx Claims	\$ 660,723	\$ 647,395	\$ 661,476	\$ 601,293	\$ 628,846	\$ 585,061	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,784,794
- Capitated Claims	\$ 1,125,742	\$ 1,126,734	\$ 1,128,967	\$ 1,115,075	\$ 1,105,152	\$ 1,126,982	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,728,652
HMO Total Claims	\$ 2,914,797	\$ 3,715,713	\$ 3,167,391	\$ 3,532,502	\$ 4,064,812	\$ 3,374,399	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 20,769,614
HMO Claims PEPM	\$ 642.31	\$ 818.08	\$ 695.98	\$ 785.87	\$ 912.42	\$ 742.61							\$ 765.70
HMO Fixed Costs	\$ 357,186	\$ 357,501	\$ 358,209	\$ 353,801	\$ 350,653	\$ 357,658	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,135,009
HMO Total Costs	\$ 3,271,983	\$ 4,073,214	\$ 3,525,600	\$ 3,886,303	\$ 4,415,465	\$ 3,732,057	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 22,904,623
HMO Costs PEPM	\$ 721.02	\$ 896.79	\$ 774.69	\$ 864.58	\$ 991.13	\$ 821.32							\$ 844.41
HMO Plan Reserve - Increase/(Decrease)	\$ 184,564	\$ (616,175)	\$ (67,475)	\$ (466,974)	\$ (1,032,216)	\$ (287,080)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (2,285,357
Reserve % of Non Cap. Claims	10.3%	-23.8%	-3.3%	-19.3%	-34.9%	-12.8%							-16.3%

PPO Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	2,742	2,778	2,775	2,770	2,789	2,823	0	0	0	0	0	0	16,677
- Employee + Spouse	414	415	410	408	403	401	0	0	0	0	0	0	2,451
- Employee + Child(ren)	147	151	150	154	157	155	0	0	0	0	0	0	914
- Employee + Family	85	88	90	88	91	90	0	0	0	0	0	0	532
PPO Plans Total Enrollment	3,388	3,432	3,425	3,420	3,440	3,469	0	0	0	0	0	0	20,574
PPO Plans Total Premiums	\$ 2,106,794	\$ 2,131,223	\$ 2,126,615	\$ 2,122,064	\$ 2,133,947	\$ 2,144,322	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,764,965
PPO Premiums PEPM	\$ 621.84	\$ 620.99	\$ 620.91	\$ 620.49	\$ 620.33	\$ 618.14							\$ 620.44
PPO Plans Total Claims	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Medical Claims	\$ 1,241,429	\$ 1,442,841	\$ 1,651,157	\$ 1,366,798	\$ 1,153,496	\$ 1,346,162	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,201,883
- Rx Claims	\$ 492,397	\$ 464,802	\$ 512,848	\$ 496,552	\$ 549,850	\$ 564,170	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,080,619
- Stop-Loss Refunds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PPO Plans Net Claims	\$ 1,733,826	\$ 1,907,643	\$ 2,164,005	\$ 1,863,350	\$ 1,703,346	\$ 1,910,332	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,282,502
PPO Plans Claims PEPM	\$ 511.76	\$ 555.84	\$ 631.83	\$ 544.84	\$ 495.16	\$ 550.69							\$ 548.39
PPO Plans Fixed Costs	\$ 182,376	\$ 184,745	\$ 184,368	\$ 184,099	\$ 185,175	\$ 186,736	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,107,498
PPO Plans Total Costs	\$ 1,916,202	\$ 2,092,388	\$ 2,348,373	\$ 2,047,449	\$ 1,888,521	\$ 2,097,068	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,390,000
PPO Plans Cost PEPM	\$ 565.59	\$ 609.67	\$ 685.66	\$ 598.67	\$ 548.99	\$ 604.52							\$ 602.22
PPO Plans Total Reserve - Increase/(Decrease)	\$ 190,592	\$ 38,835	\$ (221,757)	\$ 74,615	\$ 245,425	\$ 47,254	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 374,965
Reserve % of Net Claims	11.0%	2.0%	-10.2%	4.0%	14.4%	2.5%							3.3%