



SJVIA

San Joaquin Valley
Insurance Authority

BOARD OF DIRECTORS

SUSAN B. ANDERSON

JUDITH CASE

MIKE ENNIS

ALLEN ISHIDA

PHIL LARSON

DEBORAH POOCHIGIAN

PETE VANDER POEL

Meeting Location:
Tulare County Employee Retirement
Association Board Chambers
136 N. Akers Street
Visalia, CA 93291
July 20, 2012
9:00 AM

AGENDA DATE:

July 20, 2012

ITEM NUMBER

10

SUBJECT

Release of Proposals and Execution of Participation Agreements Contingent upon Acceptance and Approval by the Prospective Entities' Governing bodies

REQUEST(S):

That the Board of Directors approve releasing proposals on several prospective public entities and authorize the Board President to execute participation agreements.

DESCRIPTION:

On November 5, 2010, to allow for growth of the SJVIA your Board approved Member Underwriting Guidelines and the SJVIA Growth Implementation and Marketing Plan. These documents provide the framework for the prudent growth of the SJVIA which will facilitate fixed cost reductions and pricing stability over time.

Gallagher Benefit Services (GBS) at the direction of SJVIA Staff have since undertaken several marketing efforts to identify and make contact with prospective member entities to consider joining the JPA. These efforts have consisted of participating in events and highlighting the potential benefits of

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joining the SJVIA. At the April 20, 2012 SJVIA Board of Directors meeting the Board authorized the release of the following proposals:

City of Tulare
City of Coalinga
County of Kings

Subsequent to the above proposals, there has been substantial interest and activity from interested public entities in the SJVIA. Agenda Item 5c seeks to recap that activity.

Underwriting has been completed, the Underwriting Committee has reviewed the proposals and seeks to release offers to the following:

City of Clovis
City of Sanger
City of Avenal
City of Riverbank
City of Fowler
City of Corcoran
City of Delano
City of Mendota
County of Santa Cruz
Nevada Irrigation District

FISCAL IMPACT/FINANCING:

None at this time. If any of the entities join the SJVIA the budget will be adjusted accordingly.

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ADMINISTRATIVE SIGN-OFF:



Paul Nerland
SJVIA Manager



Jeffrey Cardell
Assistant SJVIA Manager

**BEFORE THE BOARD OF DIRECTORS
SAN JOAQUIN VALLEY INSURANCE
AUTHORITY**

IN THE MATTER OF Release of Proposals and Execution of Participation Agreements Contingent upon Acceptance and Approval by the Prospective Entities' Ggoverning bodies

RESOLUTION NO. _____
AGREEMENT NO. _____

UPON MOTION OF DIRECTOR _____, SECONDED BY DIRECTOR _____, THE FOLLOWING WAS ADOPTED BY THE BOARD OF DIRECTORS, AT AN OFFICIAL MEETING HELD _____, BY THE FOLLOWING VOTE:

AYES:
NOES:
ABSTAIN:
ABSENT:

ATTEST:

BY: _____

* * * * *

That the Board of Directors approved releasing proposals on several prospective public entities and authorize the Board President to execute participation agreements.

