

# SJVIA 2011 - 2012 FISCAL BUDGET

	County of Fresno 2011-12 Budget	County of Tulare 2011-12 Budget	SJVIA 2011-12 Budget
<b>REVENUE</b>			
County of Fresno & County of Tulare Health Plan Revenue	\$ 42,133,008	\$ 18,395,923	
CoT (Anthem Medical, Rx, Vendor Services)			
CoF (Anthem Medical, Vendor Services)			
<b>TOTAL REVENUE</b>			<b>\$ 60,528,931</b>
<b>EXPENSES: Fixed</b>			
1 Specific & Aggregate Stop Loss Insurance (PPO)	\$ 103,582	\$ 321,949	\$ 425,531
2 Anthem ASO Administration & Network Fees (PPO)	\$ 262,580	\$ 814,064	\$ 1,076,644
3 Chimienti Associates/Hourglass Administration (PPO & Anthem HMO)	\$ 429,312	\$ 202,059	\$ 631,371
4 GBS Consulting	\$ 264,192	\$ 124,344	\$ 388,536
5 SJVIA Association Fee	\$ 132,096	\$ 62,172	\$ 194,268
6 Claims Management/Communications	\$ 198,144	\$ 93,258	\$ 291,402
7 Anthem HMO Pooling	\$ 1,556,270	\$ -	\$ 1,556,270
8 Anthem HMO Administration/Retention	\$ 1,977,027	\$ -	\$ 1,977,027
9 Blue View Vision (County of Tulare only, 6 Months of 2011 only)	\$ -	\$ 72,082	\$ 72,082
<b>TOTAL FIXED EXPENSES</b>	<b>\$ 4,923,203</b>	<b>\$ 1,689,928</b>	<b>\$ 6,613,131</b>
<b>EXPENSES: Claims</b>			
10 Projected Paid Medical Claims PPO & Non-Cap HMO	\$ 20,390,404	\$ 11,684,495	\$ 32,074,899
11 Projected Paid Rx Claims PPO (All CoT and Only CoF HDPPO)	\$ 655,934	\$ 4,701,178	\$ 5,357,112
12 Anthem MPP HMO Capitation (Fixed Claims Cost)	\$ 13,684,511	\$ -	\$ 13,684,511
<b>TOTAL CLAIMS EXPENSES</b>	<b>\$ 34,730,848</b>	<b>\$ 16,385,673</b>	<b>\$ 51,116,521</b>
<b>TOTAL PROJECTED EXPENSES</b>	<b>\$ 39,654,051</b>	<b>\$ 18,075,601</b>	<b>\$ 57,729,652</b>
13 IBNR Revenue Less Expenses	\$ 2,478,957	\$ 320,321	\$ 2,799,278
<b>COMBINED EXPENSES &amp; RESERVES</b>	<b>\$ 42,133,008</b>	<b>\$ 18,395,923</b>	<b>\$ 60,528,931</b>

## Glossary of Terms:

- 1 **Specific & Aggregate Stop Loss Insurance (PPO)**  
Specific: Insurance coverage for eligible individual specific claims in excess of the \$450,000 plan year deductible up to the lifetime maximum of \$6 million  
Aggregate: Insurance coverage for eligible claims under the specific deductible on the aggregated amount for all member claims
- 2 **Anthem ASO Administration & Network Fees (PPO):**  
ASO is "Administrative Services Only". This definition includes Anthem Blue Cross administration fees and includes access fees to use the Blue Cross network of providers. This is the administration fee for the PPO plan(s), not the HMO plan.
- 3 **Chimienti Associates/Hourglass Administration (PPO & Anthem HMO)**  
Chimienti & Associates is an independent vendor providing consolidated billing, eligibility, automated enrollment and Section 125 administrative services. Hourglass and ASI are subcontractors to Chimienti Associates that assist in these administrative processes. This line is for non-Kaiser business.
- 4 **GBS Consulting**  
Gallagher Benefit Services (GBS) is a national benefit consultant who provides professional guidance to SJVIA and respective members concerning health plan matters including but not limited to compliance, underwriting, renewal bidding, employee communication, cost analysis, actuarial, etc. GBS played a significant role in the formation and establishment of SJVIA.
- 5 **SJVIA Association Fee**  
The association fee will be used by SJVIA for administrative, management, legal, accounting and other services needed to effectively establish and maintain proper functioning of the Joint Powers Authority.
- 6 **Claims Mitigation**  
This rate category is earmarked for special claims management services and may include some wellness applications that are outside and additional to the claims management services provided by the insurance company.
- 6 **Communications**  
This rate category is earmarked for special employee communication materials and prospective new City/County member promotional materials. It may include fees for maintaining a presence at such trade associations as CALPELRA, etc.
- 7 **Anthem HMO Pooling**  
This is for the specific stop loss pooling insurance for claims in excess of \$250k within the HMO (not PPO).
- 8 **Anthem HMO Administration/Retention**  
Anthem Blue Cross plan administration fee and network access fee for the HMO plan
- 9 **Blue View Vision**  
Anthem Blue Cross Vision plan utilized by County of Tulare through 2011. There will be no participants in this plan as of January 1, 2012
- 10 **Projected Paid Medical Claims PPO and Non-Cap HMO**  
Projected self-insured PPO claims for medical and Rx (Tulare Only) and non-capitated HMO claims (hospital)
- 11 **Projected Paid Rx Claims PPO (All CoT and Only CoF HDPPPO)**  
Projected self-insured Rx claims for all County of Tulare plans and only County of Fresno HDPPPO Plan
- 12 **Anthem MPP HMO Capitation**  
Amount paid in advance of services on a fixed per member per month basis for professional services (physician) as part of the HMO
- 13 **IBNR Revenue Less Expenses**  
Projected excess revenue over projected claims and fixed costs