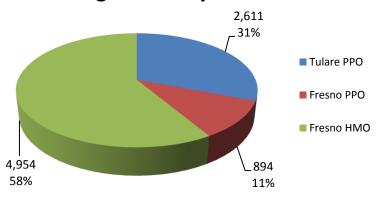
2011 SJVIA Overall Program Data Through July 2011

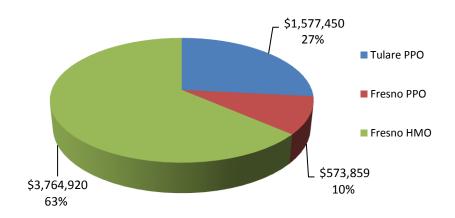


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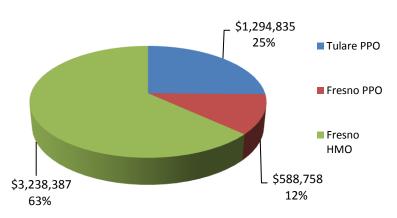
Average Monthly Enrollment



Average Monthly Premiums



Average Monthly Claims

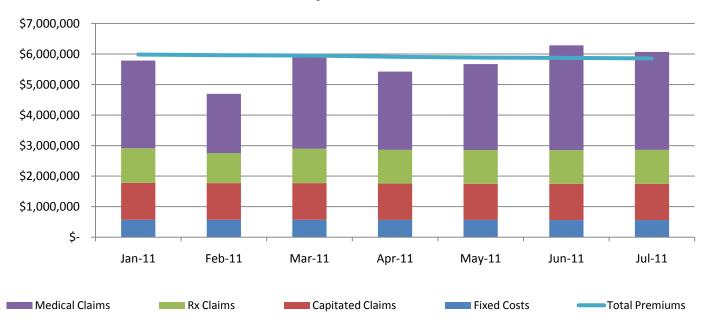


2011 SJVIA Program YTD:

- Enrollment and premium levels vary slightly based on higher dependent participation levels in the Fresno HMO plan.
- Overall average enrollment has dropped slightly under all plans over the last two months.
- HMO premiums and claims are consistent percentages, with a slight variance seen under the PPO plan figures.

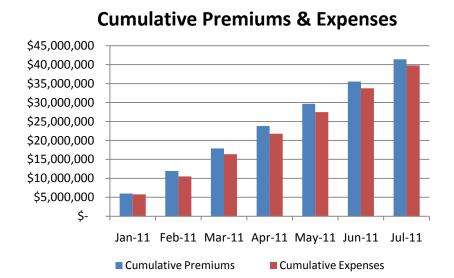




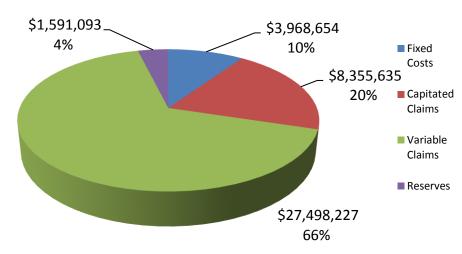


2011 SJVIA Plan Experience YTD:

- Mature second year costs do not have the claims lag experienced in the early months of 2010.
- Monthly enrollment and premiums have dropped slightly from January to July 2011.
- June and July claim expenses spiked, reducing the amount of additional reserves developed through July, to \$1.6M, down from nearly \$2.5M after May.



SJVIA Premium Breakdown



2011 SJVIA Plan Performance YTD:

- Variable medical claims spiked in June, partly the result of a large PPO plan claim.
- YTD premiums continue to outpace expenses, generating \$1.6M in additional SJVIA plan reserves.
- Only 10% of each premium dollar has been used to pay for plan administration and reinsurance premiums.
- The experience has developed additional reserves equal to 4% of total premium.
- Medical variable claims and capitated HMO claims make up 86% of the total premiums paid into the SJVIA.



SJVIA Enrollment - All		F.1	D. G. v. ele	A 11						Ostabas		D	VTD Table
Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	5,006	5,009	4,988	4,949	4,935	4,896	4,886	0	0	0	0	0	34,669
- Employee + Spouse	1,163	1,150	1,145	1,141	1,131	1,133	1,130	0	0	0	0	0	7,993
- Employee + Child(ren)	1,599	1,594	1,597	1,585	1,582	1,591	1,593	0	0	0	0	0	11,141
- Employee + Family	780	778	777	773	768	768	765	0	0	0	0	0	5,409
SJVIA Total Enrollment	8,548	8,531	8,507	8,448	8,416	8,388	8,374	0	0	0	0	0	59,212
								\$	\$	\$	\$	\$	
SJVIA Total Premiums	\$ 5,983,559	\$ 5,963,634	\$ 5,949,099	\$ 5,908,009	\$ 5,880,995	\$ 5,870,180	\$ 5,858,133	-	-	-	-	-	\$ 41,413,609
SJVIA Premiums PEPM	\$ 700.00	\$ 699.05	\$ 699.32	\$ 699.34	\$ 698.79	\$ 699.83	\$ 699.56	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 699.41
SJVIA Total Claims	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
								\$	\$	\$	\$	\$	
- Medical Claims	\$ 2,874,607	\$ 1,941,997	\$ 2,991,419	\$ 2,562,218	\$ 2,814,120	\$ 3,544,104	\$ 3,256,868	-	-	-	-	-	\$ 9,985,333
- Rx Claims	\$ 1,132,934	\$ 982.584	\$ 1,129,034	\$ 1.105.970	\$ 1,105,443	\$ 1.103.486	\$ 1,113,969	\$ -	\$ -	\$ -	\ -	\$ -	\$ 7,673,420
	, -,,	, ,,,,,,,	, -,,	\$, -,,	, -,,	, -,,	\$	\$	\$	\$	\$,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
- Stop-Loss Refunds	\$ -	\$ -	\$ -	-	\$ -	\$ (111,639)	\$ (48,887)	-	-	-	-	-	\$ (160,526)
				\$				\$	\$	\$	\$	\$	
- Capitated Claims (HMO)	\$ 1,207,019	\$ 1,200,272	\$ 1,198,826	1,189,669	\$ 1,185,331	\$ 1,187,259	\$ 1,187,259	-	-	-	-	-	\$ 8,355,635
SJVIA Total Claims	\$ 5 214 560	\$ 4 124 853	\$ 5,319,279	\$ 4 857 857	\$ 5 104 894	\$ 5 723 210	\$ 5 509 209	\$ -	\$	\$	\$	\$	\$ 35,853,862
STORY TOTAL CIGINIS	φ 3,224,300	ψ + <u>1</u> 12-1,055	ψ 5,515,275	ψ 4,037,037	φ 5)104)054	7 5,7 25,210	Ψ 3,303,203						ψ 33,033,001
SJVIA Claims PEPM	\$ 610.03	\$ 483.51	\$ 625.28	\$ 575.03	\$ 606.57	\$ 682.31	\$ 657.89	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 605.52
								\$	\$	\$	\$	\$	
SJVIA Fixed Costs	\$ 573,014	\$ 571,377	\$ 569,990	\$ 565,941	\$ 563,816	\$ 562,614	\$ 561,902	-	-	-	-	-	\$ 3,968,654
SJVIA Total Costs	\$ 5 797 574	\$ 4 696 230	\$ 5,889,269	\$ 5 422 708	\$ 5 668 710	\$ 6 285 824	\$ 6 071 111	\$	\$	\$	\$	\$	\$39,822,516
STATIONAL COSTS	7 3,101,314	7 4,030,230	7 3,003,203	7 3,423,130	7 3,000,710	7 0,203,024	7 0,071,111						733,022,310
SJVIA Cost PEPM	\$ 677.07	\$ 550.49	\$ 692.29	\$ 642.02	\$ 673.56	\$ 749.38	\$ 725.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 672.54
SJVIA Total Reserve	\$ 195,985	\$ 1,267,404	\$ 59,830	\$ 484,211	\$ 212,285	\$ (415,643)	\$ (212,978)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,591,093
Reserve % of Non Cap. Claims	4.9%	43.3%	1.5%	13.2%	5.4%	-9.2%	-4.9%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	5.8%
Ciaiiii	7.370	73.370	1.3/0	13.2/0	3.7/0	-3.270	-7.570	#DIV/U:	#DIV/U:	#DIV/0:	#DIV/U:	#DIV/U:	3.070

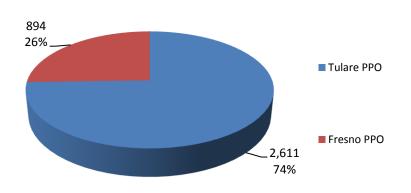
SJVIA

2011 SJVIA PPO YTD Plan Data Through July 2011

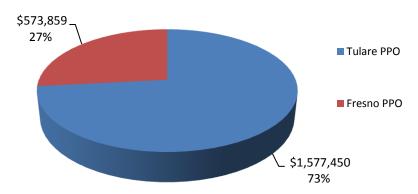


SJVIA 2011 – PPO Plan Data through July

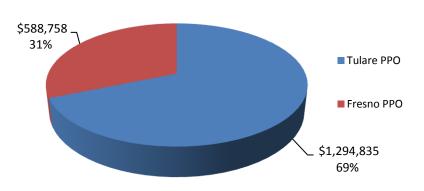
Average Monthly Enrollment



Average Monthly Premiums



Average Monthly Claims



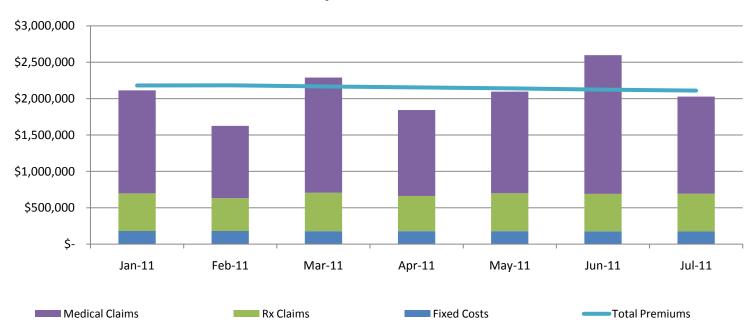
2011 SJVIA PPO Plans YTD:

- Enrollment and premium levels are very similar percentages for both groups.
- The premium and claim percentages have shifted since the last report as a result of increased medical claims in June and July.
- Tulare makes up close to ¾ of the PPO enrollment and premium, but is accounting for only 69% of claims based on the first seven months of 2011.



SJVIA 2011 – PPO Plan Data through July

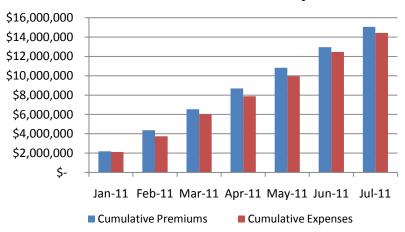




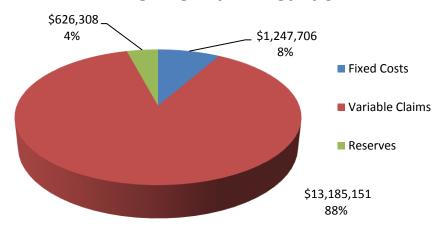
2011 SJVIA PPO Plans YTD:

- Total PPO expenses have been somewhat variable YTD, with a spike in medical claims in June at both Counties.
- Monthly PPO premiums continue to drop slightly each month as headcounts drop.
- YTD PPO expenses continue below premiums, developing additional reserves through July.





YTD PPO Premium Breakdown



2011 SJVIA PPO Plan Performance YTD:

- Medical claims spiked in June, but overall are still performing well relative to premiums.
- Even with the high claim totals in June YTD premiums have outpaced expenses, generating \$.6M in additional SJVIA plan reserves YTD.
- Only 8% of each premium dollar has been used to pay for plan administration and reinsurance premiums.
- Variable claim costs (medical & Rx claims) make up 88% of the total PPO plan premiums YTD.



SJVIA 2011 – PPO Plan Data through July

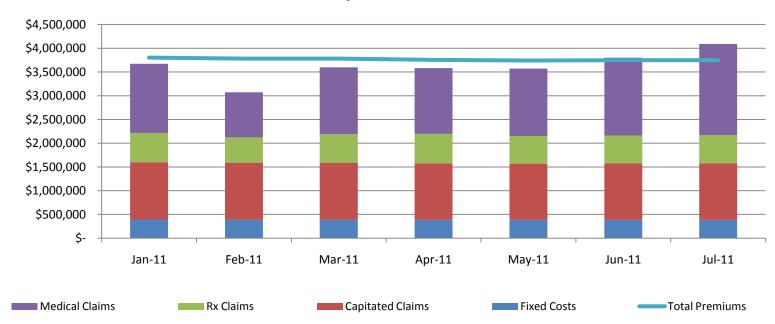
PPO Enrollment - All Plans	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Employee Only	2,822	2,840	2,830	2,813	2,808	2,773	2,763	0	0	0	0	0	19,649
- Employee + Spouse	480	476	467	465	459	457	454	0	0	0	0	0	3,258
- Employee + Child(ren)	138	135	137	135	134	132	134	0	0	0	0	0	945
- Employee + Family	99	99	98	98	96	99	96	0	0	0	0	0	685
PPO Plans Total Enrollment	3,539	3,550	3,532	3,511	3,497	3,461	3,447	0	0	0	0	0	24,537
PPO Plans Total Premiums	\$ 2,181,376	\$ 2,181,724	\$ 2,168,430	\$ 2,153,776	\$ 2,140,477	\$ 2,122,715	\$ 2,110,667	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,059,166
PPO Premiums PEPM	\$ 616.38	\$ 614.57	\$ 613.94	\$ 613.44	\$ 612.09	\$ 613.32	\$ 612.32	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 613.73
PPO Plans Total Claims	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Medical Claims	\$ 1,417,609	\$ 992,256	\$ 1,583,194	\$ 1,179,098	\$ 1,395,391	\$ 1,907,060	\$ 1,334,137	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,808,745
- Rx Claims	\$ 516,925	\$ 452,169	\$ 527,249	\$ 484,843	\$ 522,976	\$ 514,173	\$ 518,597	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,536,932
- Stop-Loss Refunds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (111,639)	\$ (48,887)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (160,526)
PPO Plans Net Claims	\$ 1,934,534	\$ 1,444,425	\$ 2,110,443	\$ 1,663,941	\$ 1,918,367	\$ 2,309,594	\$ 1,803,847	\$ -	\$ -	\$ -	\$ -	\$ -	\$13,185,151
PPO Plans Claims PEPM	\$ 546.63	\$ 406.88	\$ 597.52	\$ 473.92	\$ 548.58	\$ 667.32	\$ 523.31	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 537.36
PPO Plans Fixed Costs	\$ 179,958	\$ 180,518	\$ 179,602	\$ 178,534	\$ 177,822	\$ 175,992	\$ 175,280	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,247,706
PPO Plans Total Costs	\$ 2,114,492	\$ 1.624.943	\$ 2,290,045	\$ 1.842.475	\$ 2.096.189	\$ 2.485.586	\$ 1.979.127	\$ -	\$ -	\$ -	\$ -		\$ 14,432,857
PPO Plans Cost PEPM	\$ 597.48						\$ 574.16		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 588.21
PPO Plans Total Reserve	\$ 66,884		\$ (121,615)		·	\$ (362,871)	·		\$ -	\$ -	\$ -		\$ 626,308
Reserve % of Net Claims	3.5%	38.5%	-5.8%	18.7%	2.3%	-15.7%	7.3%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	4.8%

SJVIA

2011 SJVIA HMO YTD Plan Data Through July 2011

SJVIA – 2011 HMO Plan Data through July

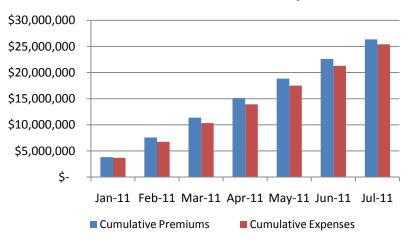




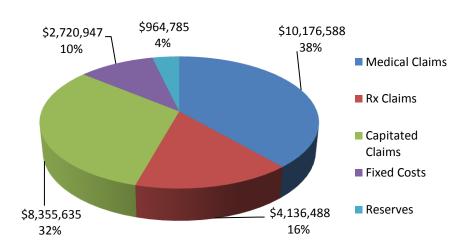
2011 YTD HMO Plans:

- Medical claims spiked in July, driving total plan expenses over premium for the first time in 2011.
- Premiums have dropped slightly throughout the year reflecting lower enrollment levels.
- The reduction of premiums and spike in claims has reduced the amount of additional reserves generated YTD under the HMO plan to just below \$1.0M.

Cumulative Premiums & Expenses



YTD HMO Premium Breakdown



2011 SJVIA HMO Plan Performance YTD:

- HMO expenses have been relatively constant with February and July the only exceptions.
- YTD premiums have outpaced expenses, generating nearly \$1.0M in additional SJVIA plan reserves.
- Only 10% of each premium dollar has been used to pay for plan administration and reinsurance/pooling charges.
- Variable claim costs (medical and Rx claims) make up 54% of the total HMO premium dollars paid YTD.
- HMO total claim costs (capitation, medical & Rx claims) make up 86% of the total HMO premiums.



SJVIA 2011 – HMO Plan Data through July

HMO Enrollment	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
				•			,		•				
- Employee Only	2,184	2,169	2,158	2,136	2,127	2,123	2,123	0	0	0	0	0	15,020
- Employee + Spouse	683	674	678	676	672	676	676	0	0	0	0	0	4,735
- Employee + Child(ren)	1,461	1,459	1,460	1,450	1,448	1,459	1,459	0	0	0	0	0	10,196
- Employee + Family	681	679	679	675	672	669	669	0	0	0	0	0	4,724
HMO Total Enroll.	5,009	4,981	4,975	4,937	4,919	4,927	4,927	0	0	0	0	0	34,675
HMO Premiums	\$ 3,802,183	\$ 3,781,910	\$ 3,780,669	\$ 3,754,233	\$ 3,740,518	\$ 3,747,465	\$ 3,747,465	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 26,354,443
HMO Premiums PEPM	\$ 759.07	\$ 759.27	\$ 759.93	\$ 760.43	\$ 760.42	\$ 760.60	\$ 760.60	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 760.04
HMO Claims	January	February	March	April	May	June	July	August	September	October	November	December	YTD Totals
- Medical Claims	\$ 1,456,998	\$ 949,741	\$ 1,408,225	\$ 1,383,120	\$ 1,418,729	\$ 1,637,044	\$ 1,922,731	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,176,588
- Rx Claims	\$ 616,009	\$ 530,415	\$ 601,785	\$ 621,127	\$ 582,467	\$ 589,313	\$ 595,372	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,136,488
- Capitated Claims	\$ 1,207,019	\$ 1,200,272	\$ 1,198,826	\$ 1,189,669	\$ 1,185,331	\$ 1,187,259	\$ 1,187,259	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,355,635
HMO Total Claims	\$ 3,280,026	\$ 2,680,428	\$ 3,208,836	\$ 3,193,916	\$ 3,186,527	\$ 3,413,616	\$ 3,705,362	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 22,668,711
HMO Claims PEPM	\$ 654.83	\$ 538.13	\$ 644.99	\$ 646.93	\$ 647.80	\$ 692.84	\$ 752.05	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 653.75
HMO Fixed Costs	\$ 393,056	\$ 390,859	\$ 390,388	\$ 387,406	\$ 385,994	\$ 386,622	\$ 386,622	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,720,947
HMO Total Costs		\$ 3,071,287											\$ 25,389,658
HMO Costs PEPM	\$ 733.30								#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 732.22
HMO Plan Reserve	\$ 129,100	\$ 710,623	\$ 181,444	\$ 172,911	\$ 167,997	\$ (52,772)	\$ (344,518)	\$ -	\$ -	\$ -	. \$ -	\$ -	\$ 964,785
Reserve % of Non Cap. Claims	6.2%	48.0%	9.0%	8.6%	8.4%	-2.4%	-13.7%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	6.7%

Gallagher Benefit Services, Inc