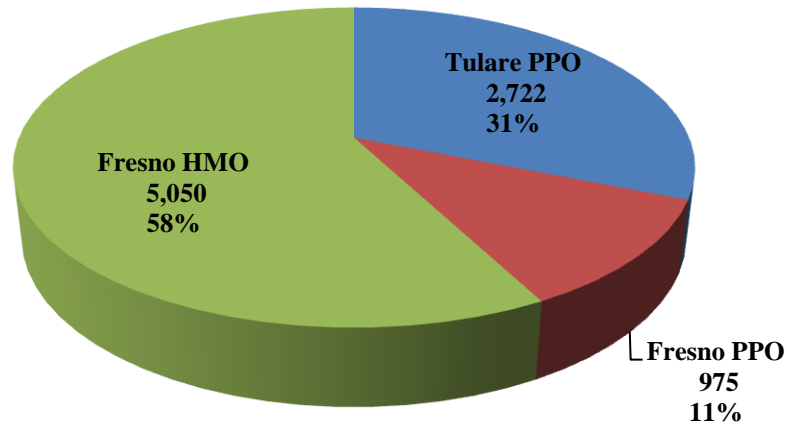


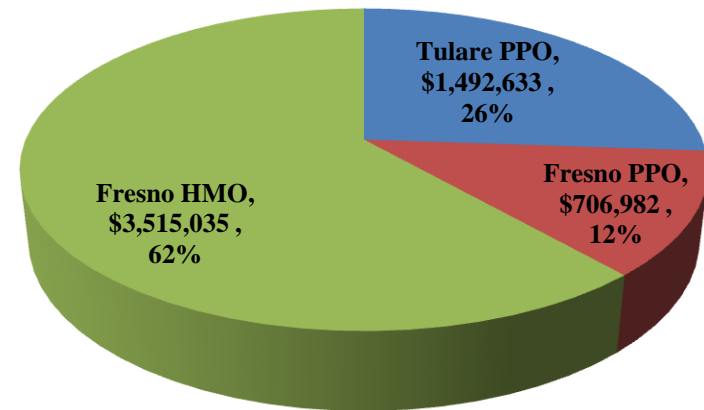
Overall 2010 SJVIA Program Data

SJVIA 2010 Enrollment/Premium Breakdown

Monthly Employee/Retiree Counts



Average Monthly Premiums

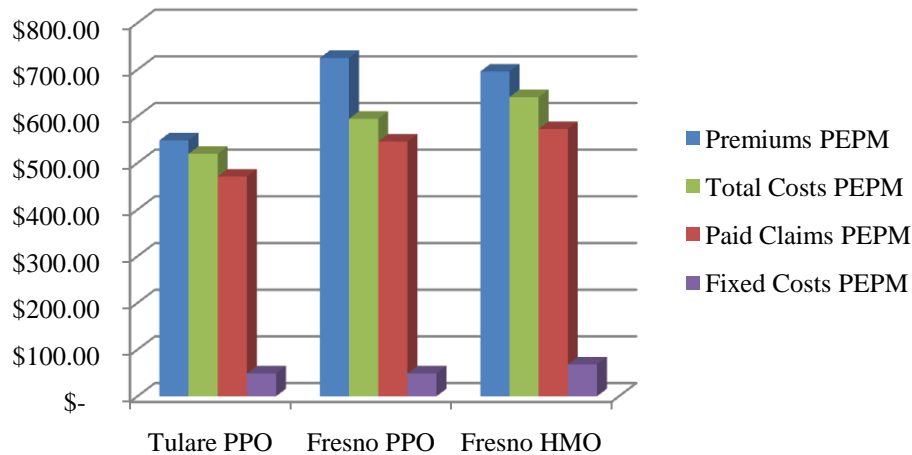


2010 Data:

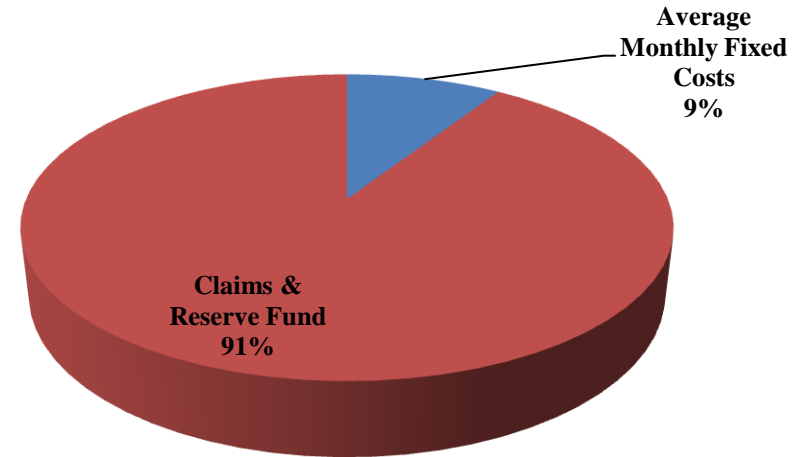
- 58% of the average monthly employee/retiree enrollment and 62% of the premiums are in the Fresno HMO plan.
- 42% of the average monthly employee/retiree enrollment and 38% of the premiums are in the SJVIA PPO plans.
- The PPO average monthly enrollment and premiums are split as follows:
 - Tulare: 74% of PPO enrollment; 68% of PPO premiums
 - Fresno: 26% of PPO enrollment; 32% of PPO premiums

SJVIA – Breakdown by Expense Type

Premium & Cost Factors



SJVIA Premium Breakdown

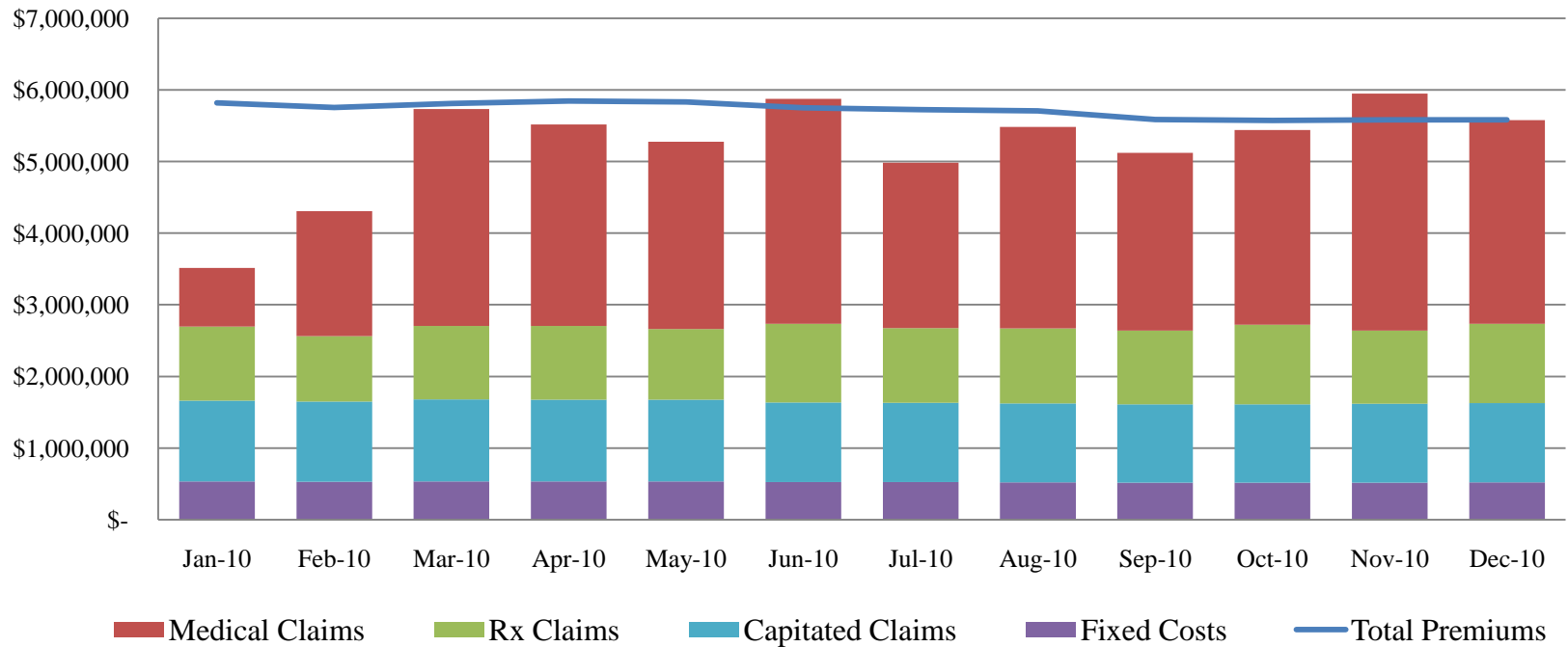


2010 Premium & Expense Factors:

- 91% of every premium dollar is either paid in claims or held in reserve to pay future claim liabilities.
- Premiums exceed claims + fixed costs for all three major plans in 2010.
- Difference between total costs and premiums lines equals funding for program reserves.
- Fixed costs are a slightly higher percentage of overall costs under the HMO program.

SJVIA - 2010 Overall Program Performance

SJVIA Plan Totals

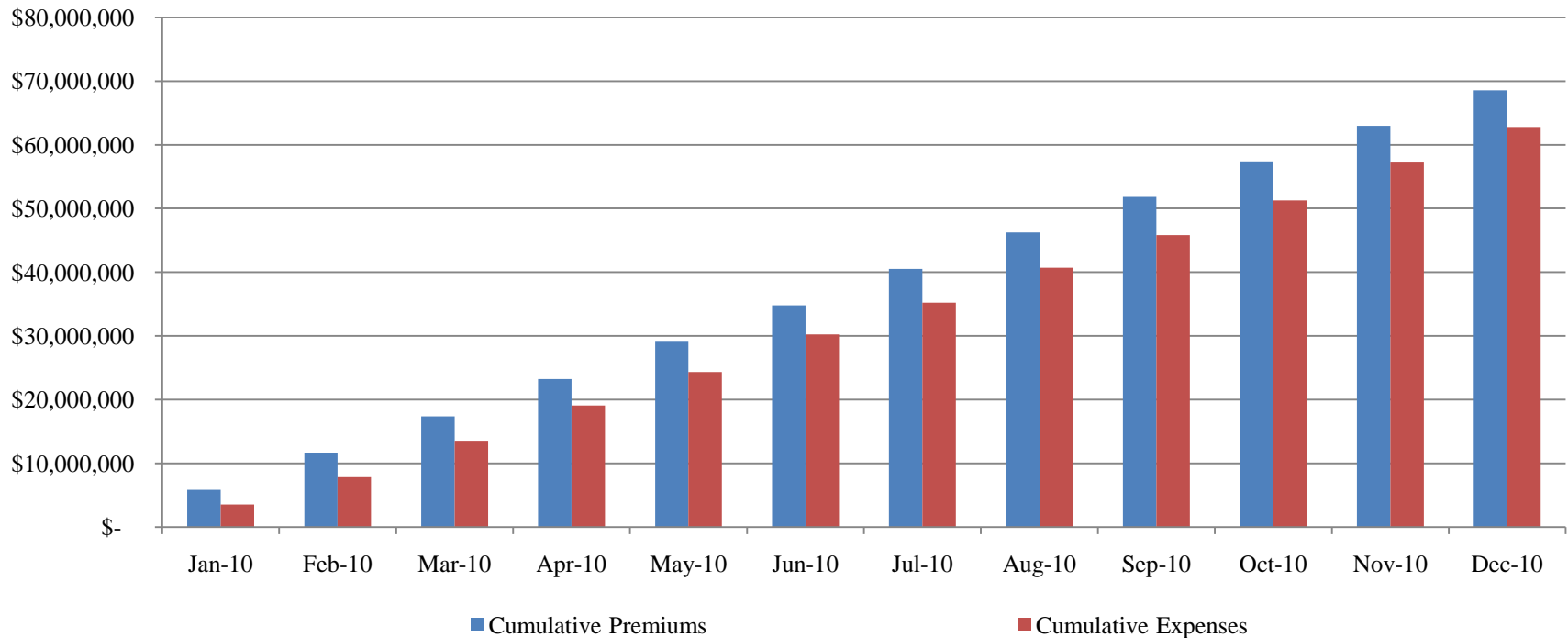


2010 SJVIA Plans:

- Low costs in early months allow for development of reserves for future liabilities.
- Premiums have trended down during the year reflecting reduction in staff at member agencies.
- After first two months, overall plan costs have varied between \$5,000,000 and \$6,000,000 per month.

SJVIA - 2010 Overall Program Performance

Cumulative Premiums and Expenses



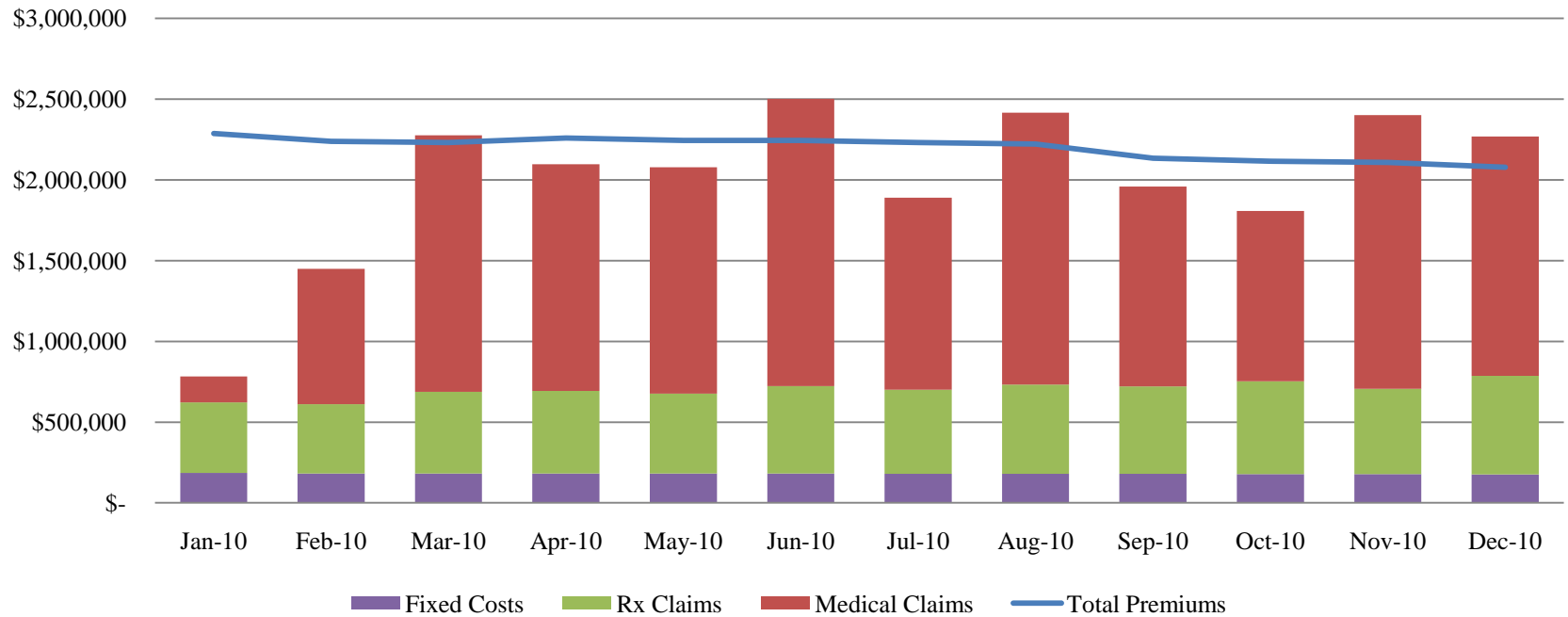
2010 SJVIA Plans:

- Low costs in early months allow for development of reserves for future liabilities.
- Funds remaining for reserves at year-end are \$5,797,665, or 13.5% of total 2010 paid claims.
- Figures assume all of the budgeted fixed costs are actually spent during the year.

2010 SJVIA PPO Plan Data

SJVIA - 2010 Overall PPO Plan Performance

SJVIA PPO Plan Totals

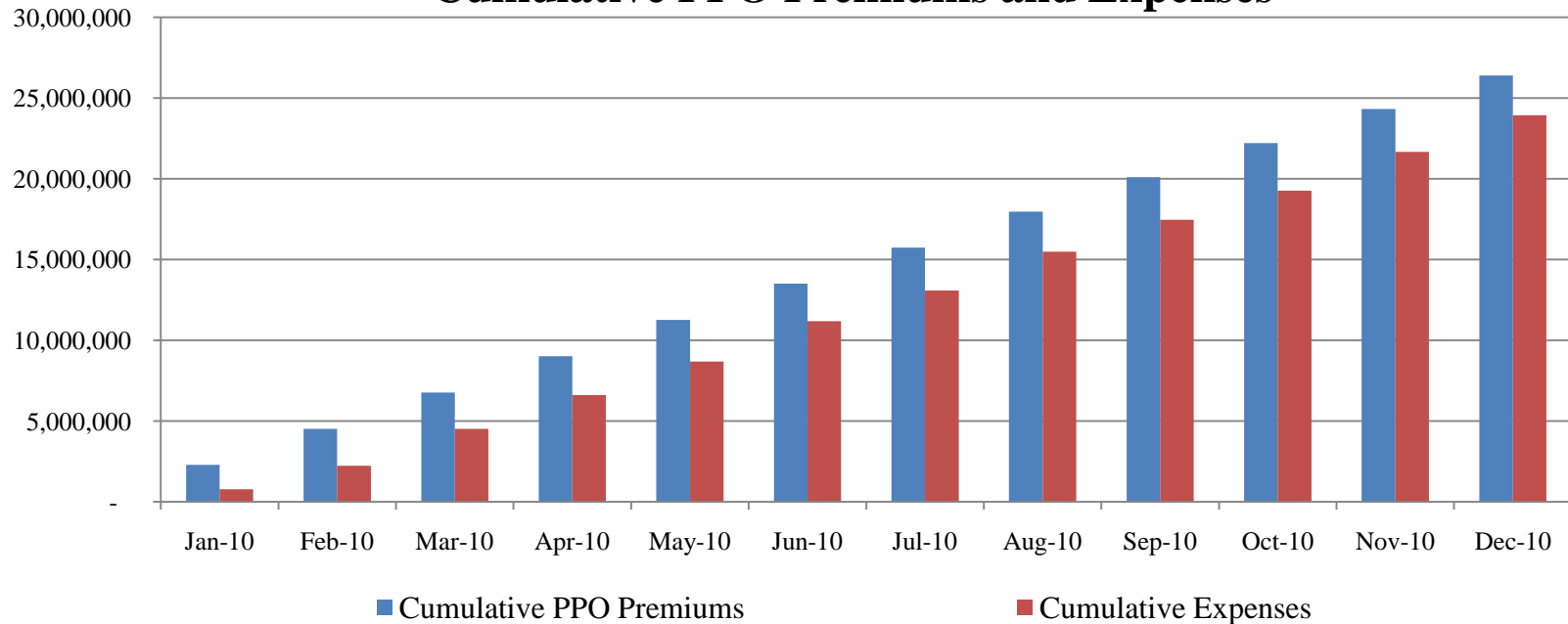


2010 PPO Plans:

- Low costs in early months allow for development of reserves for future liabilities.
- Premiums have trended slightly down during the year reflecting reduction in staff at member Counties.
- After first two months, overall plan costs have varied between \$1,800,000 and \$2,500,000 per month.

SJVIA - 2010 Overall PPO Plan Performance

Cumulative PPO Premiums and Expenses

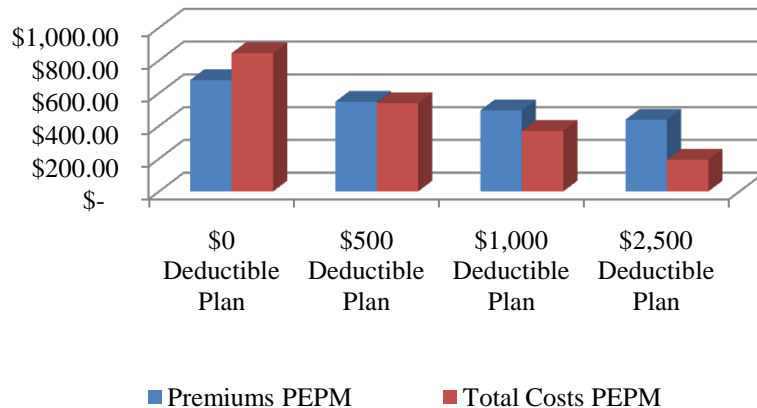


2010 PPO Plans:

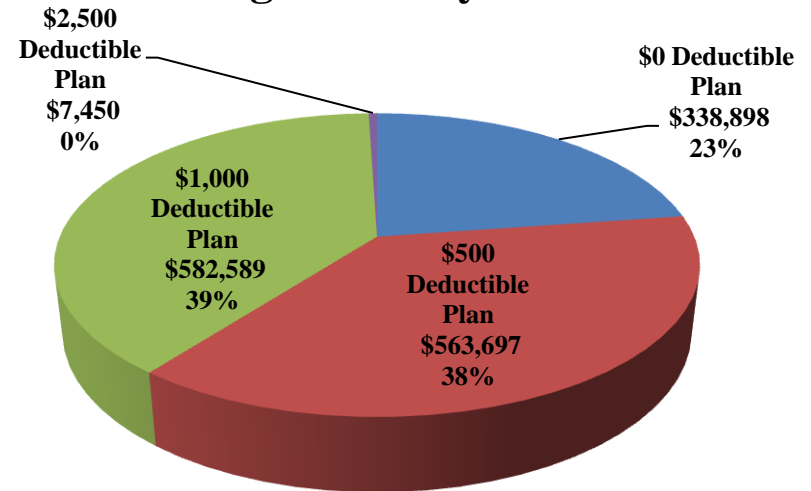
- Low expenses in early months allow for development of reserves for future liabilities.
- Difference between cumulative premiums and expenses has remained relatively flat over the last 10 months.
- Funds remaining for reserves at year-end is \$2,466,825, or 10.7% of total 2010 paid claims.
- Figures assume all of the budgeted fixed costs are actually spent during the year.

Tulare PPO Plans – 2010 Details

PPO Plan Costs PEPM



Average Monthly Premiums

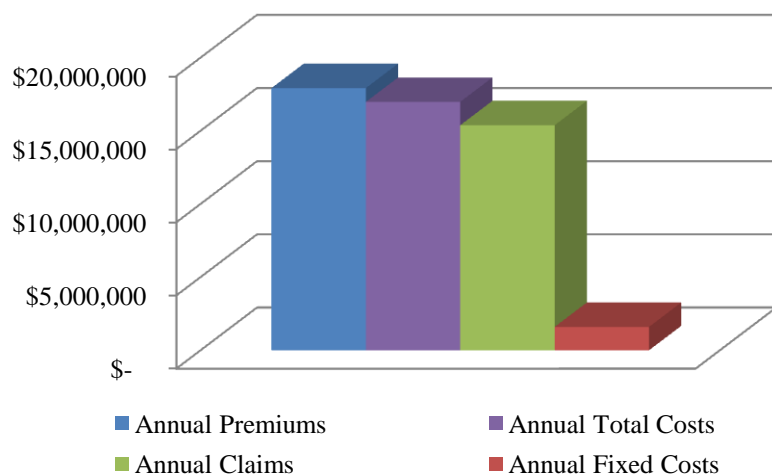


Tulare County PPO Plans:

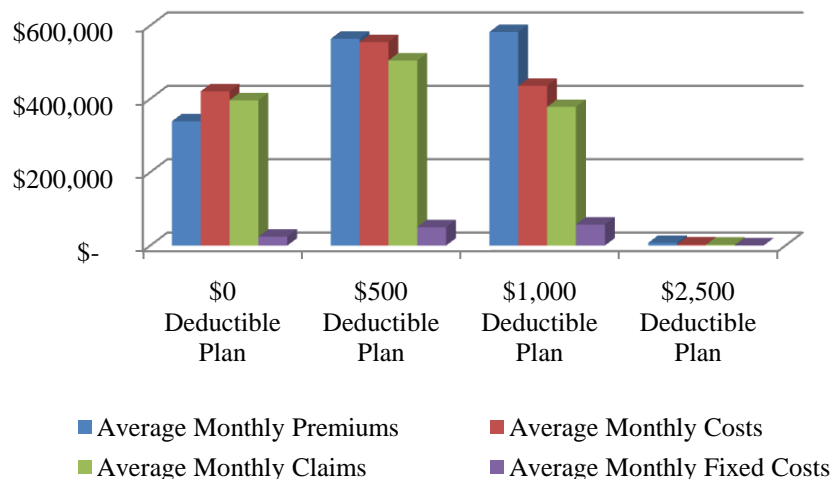
- 77% of the total enrollment is in the \$500 and \$1,000 deductible plans.
- \$1,000 deductible plan (1,177 EEs) costs are below premiums allowing for development of an adequate reserve.
- \$500 deductible plan (1,029 EEs) costs are close to equal premiums, not allowing for reserve development.
- \$0 deductible plan (498 EEs) costs exceed premium by a significant amount, reflecting adverse selection in this plan.
- \$2,500 deductible enrollment (17 EEs) is too low to have any meaningful impact on overall numbers.

Tulare PPO Plans – 2010 Details

PPO Aggregate Plan Costs



Premium & Costs by Plan

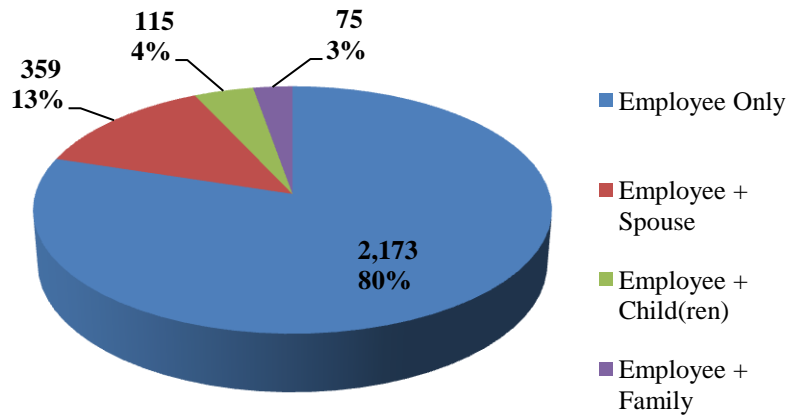


Tulare County PPO Plans:

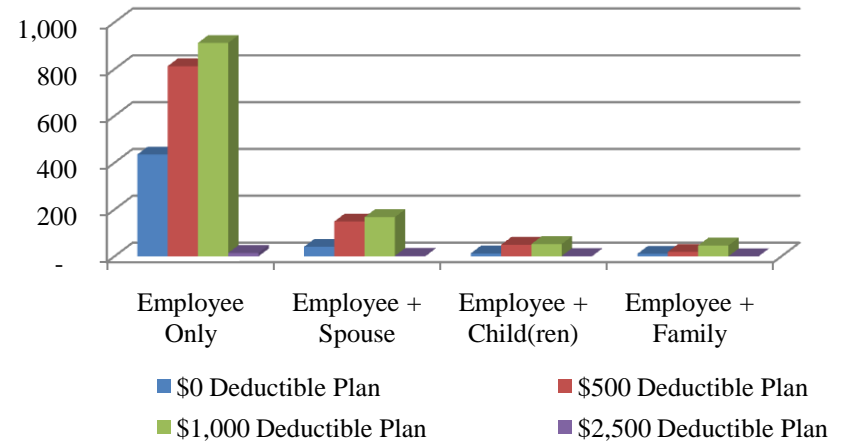
- Annual PPO plan costs are close to annual premiums paid.
- While not the largest plan, the \$0 deductible plan has a significant adverse impact on the overall plans.
- To better balance the plan costs, the \$0 deductible plan needs a greater increase than the other plans.

Tulare PPO Plans – 2010 Enrollment Details

Tulare Monthly Enrollment



Enrollment by Plan / Tier

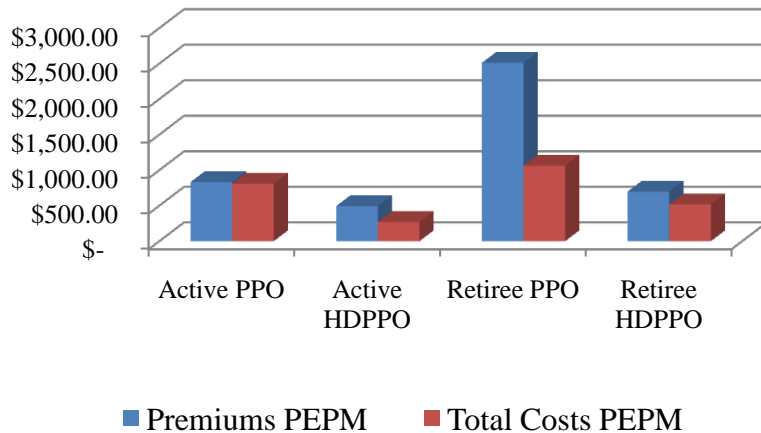


Tulare County PPO Plan Enrollment:

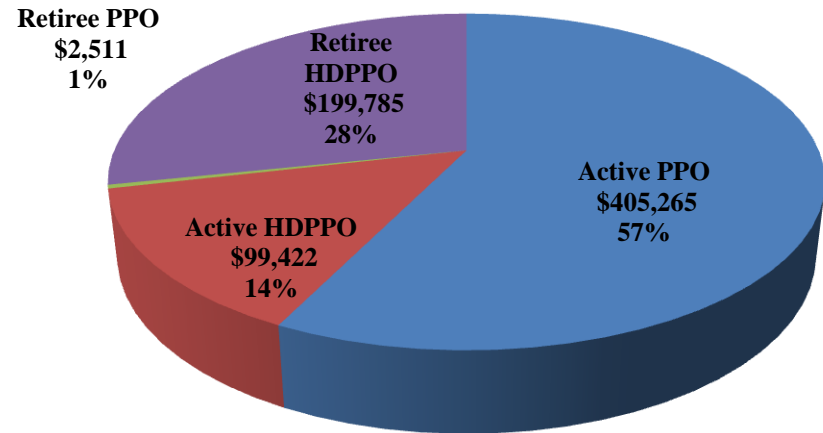
- 80% of employees have single coverage.
- Limited dependent participation is generally a sign of adverse selection in enrollment.
- Low dependent participation generally relates to higher average age in the employee population.

Fresno PPO Plans – 2010 Details

PPO Plan Costs PEPM



Average Monthly Premiums

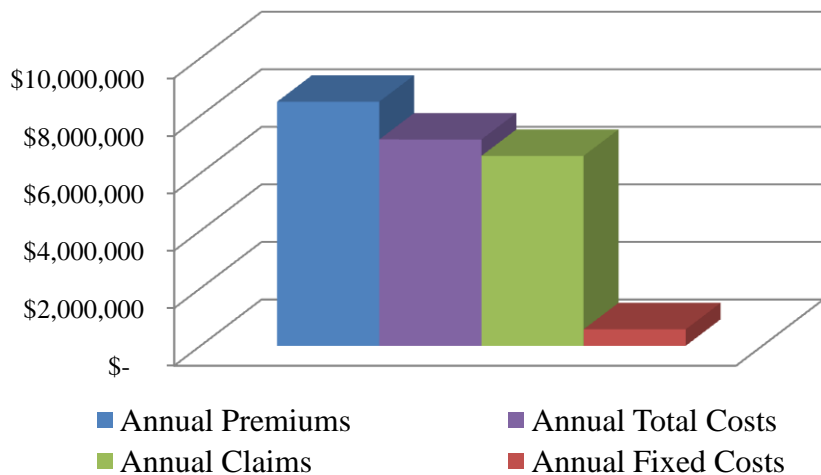


Fresno County PPO Plans:

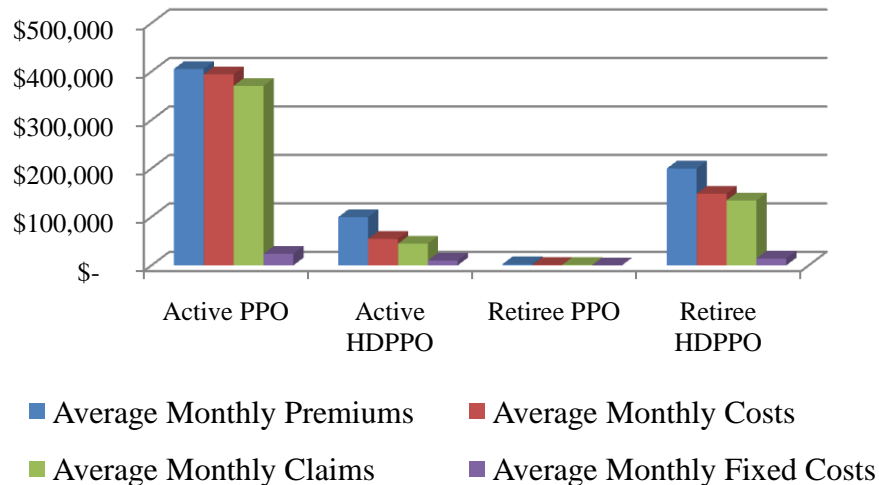
- Active employees accounts for 71% of the total PPO plan premiums.
- Retiree enrollment of 287 is almost exclusively in the HDPPO plan (all but 1 retiree).
- Active PPO plan (487 EEs) costs are almost equal to premiums, not allowing for reserve development.
- Active HDPPO plan (201 EEs) cost totals are below premium levels, allowing for development of plan reserves.
- Retiree PPO plan only has 1 current enrollee.

Fresno PPO Plans – 2010 Details

PPO Aggregate Plan Costs



Premium & Costs by Plan

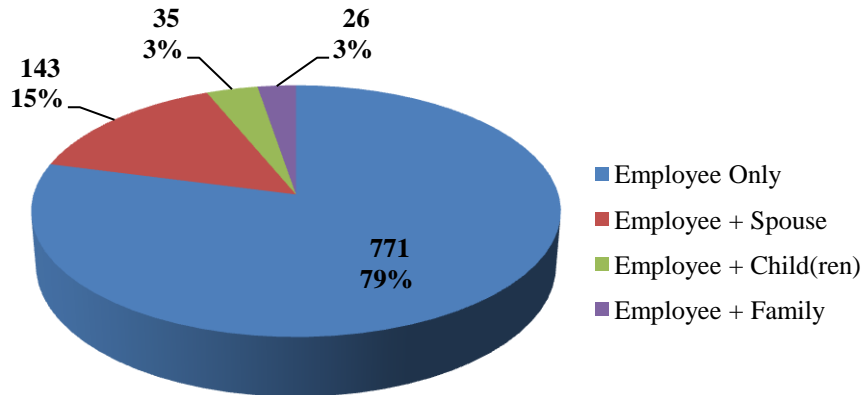


Fresno County PPO Plans:

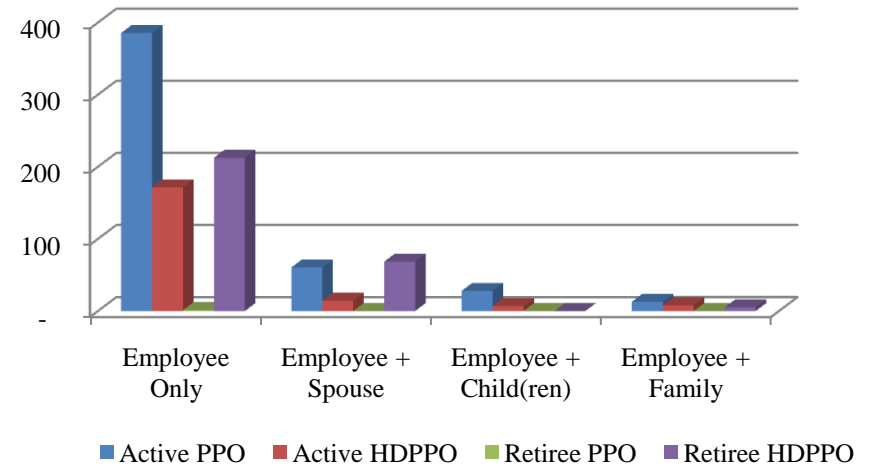
- Annual PPO plan costs are below annual premiums paid allowing for development of reserves.
- The largest PPO plan, the Active PPO, plan has total costs running very close to premiums.
- The HDPPO plans are performing well relative to the established premiums.

Fresno PPO Plans – 2010 Enrollment Details

Fresno Average Enrollment



Enrollment by Plan / Tier



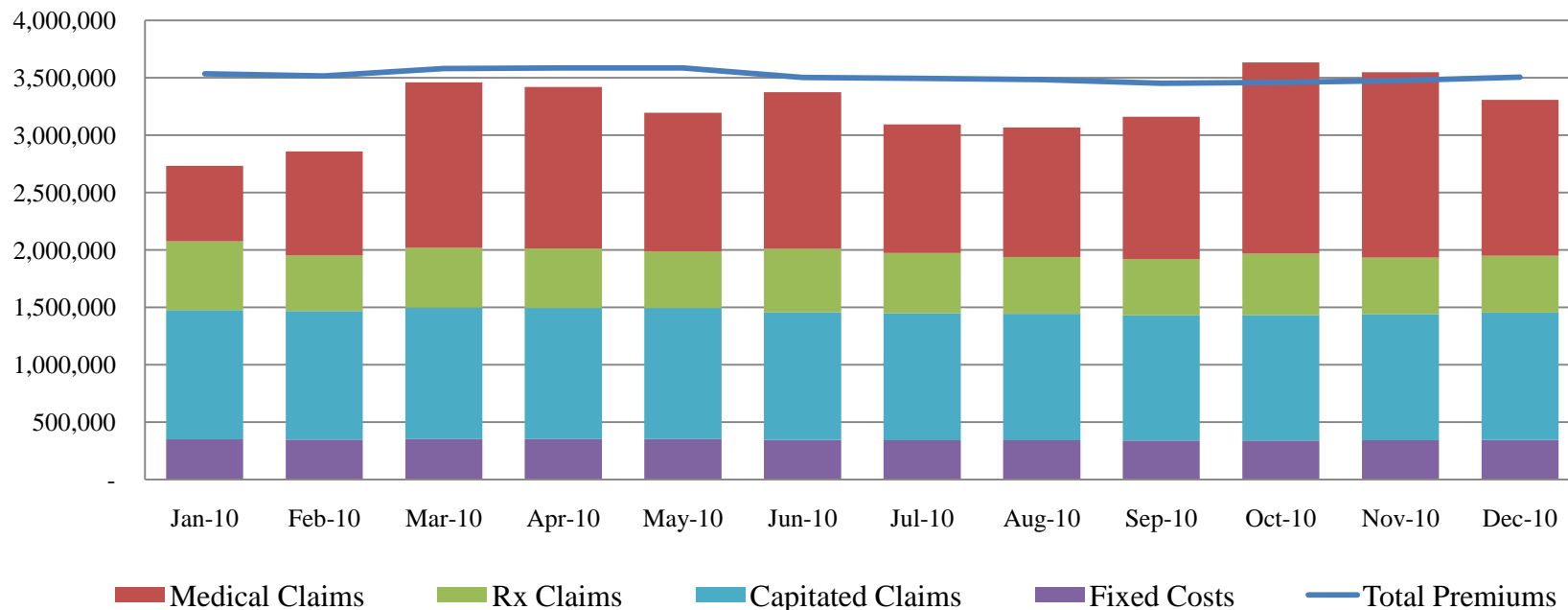
Fresno County PPO Plan Enrollment:

- 79% of employees and retirees enrolled in the PPO plans have single coverage.
- Limited dependent participation is generally a sign of adverse selection in enrollment.
- Low dependent participation generally relates to higher average age in the employee population.

2010 SJVIA HMO Plan Data

SJVIA - 2010 Fresno HMO Plan Data

Fresno HMO Plan Totals

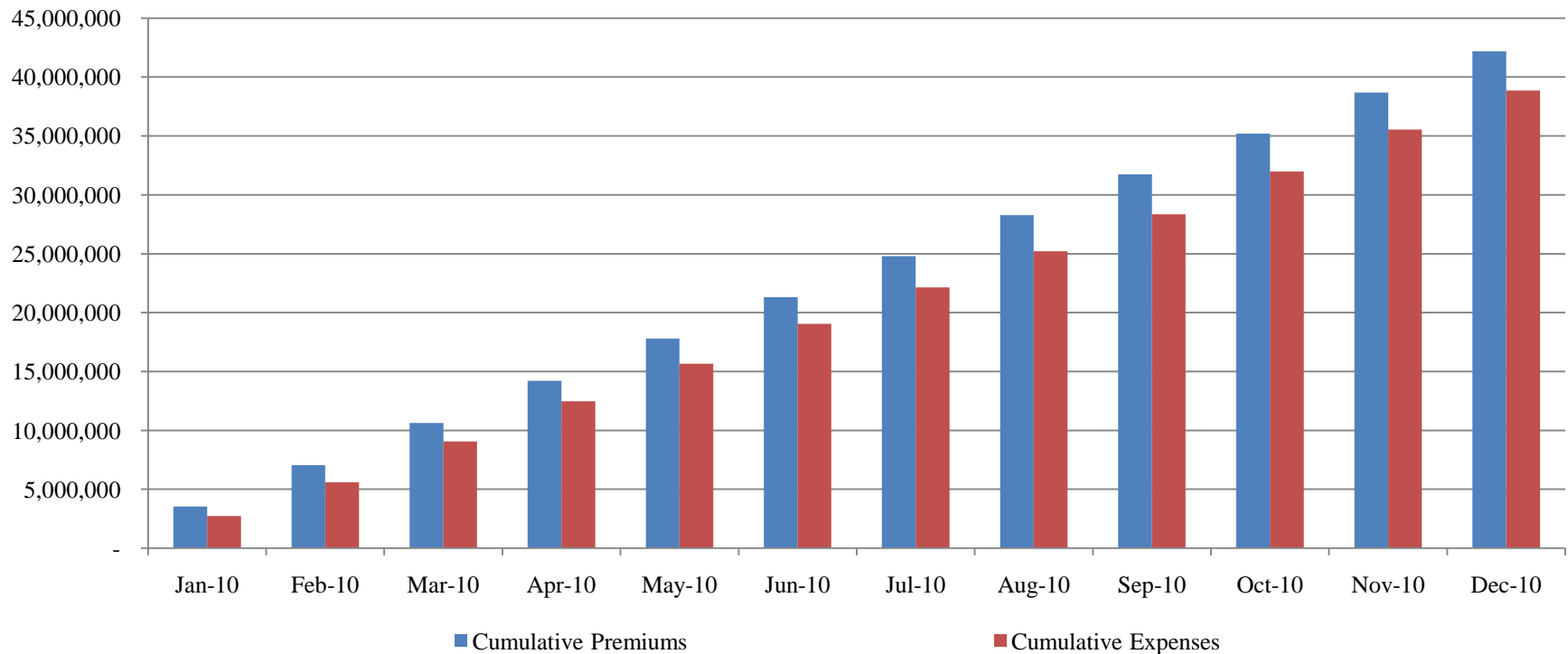


2010 Fresno HMO Plans:

- Low costs in early months allow for development of reserves for future liabilities.
- Premiums have trended down during the year reflecting reduction in staff at member agencies.
- After first two months, overall plan costs have varied between \$3,000,000 and \$3,600,000 per month.

SJVIA - 2010 Fresno HMO Plan Data

Cumulative Premiums and Expenses

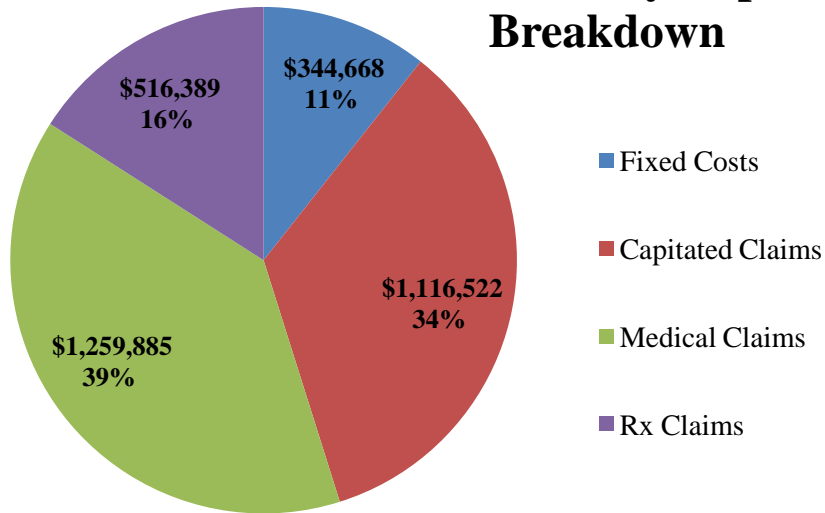


2010 Fresno HMO Plan:

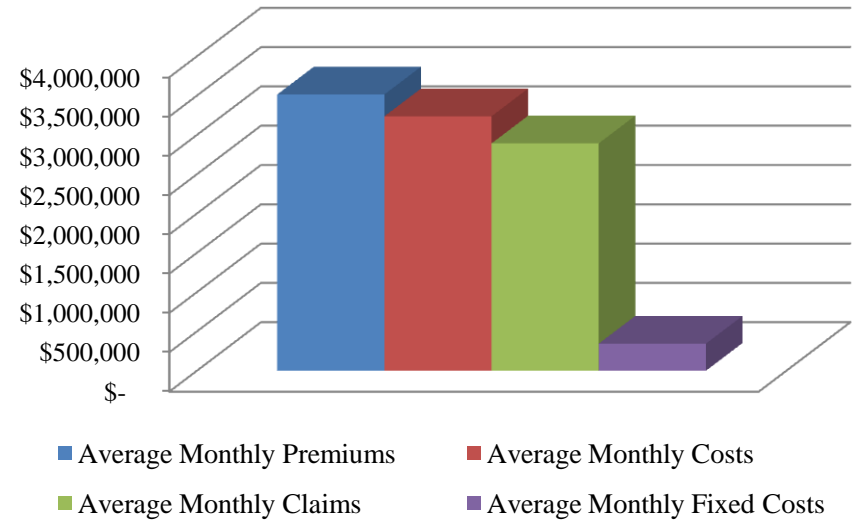
- Low costs in early months allow for development of reserves for future liabilities.
- Funds remaining for reserves at year-end is \$3,330,840, or 15.6% of total variable paid claims.
- Figures assume all of the budgeted fixed costs are actually spent during the year.

Fresno HMO Plan – 2010 Financial Details

HMO Monthly Expense Breakdown



HMO Monthly Premium & Costs

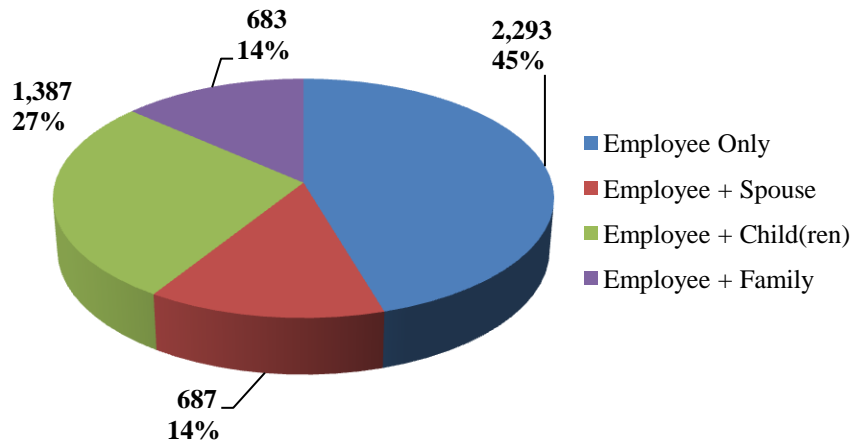


Fresno County HMO Plan Premium & Expenses:

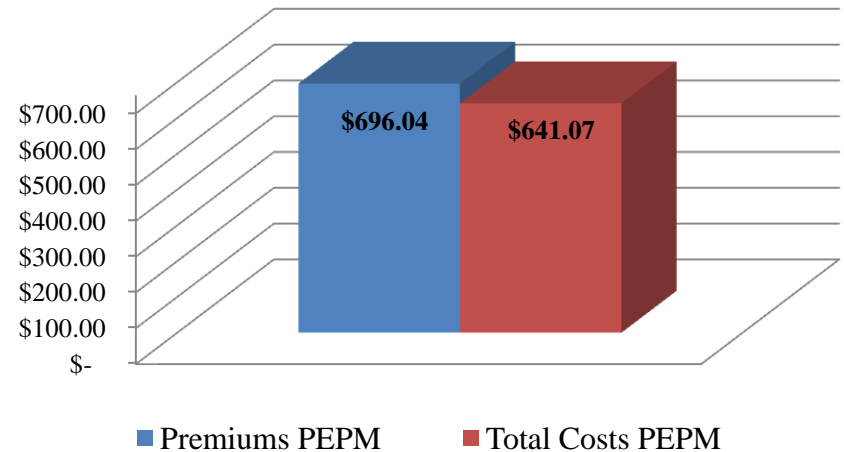
- 55% of total plan expenses are related to variable medical and Rx costs.
- 34% of total plan expenses are capitated, or pre-paid monthly claims paid to participating medical groups.
- 11% of plan costs are fixed costs that include plan administration, network contracting, JPA fees, consulting fees and large claim pooling charges.

Fresno HMO Plan – 2010 Enrollment Details

Fresno Average HMO Enrollment



Fresno HMO Cost PEPM



Fresno County HMO Plan:

- 55% of employees cover dependents under the Fresno HMO plan versus 20% under the Tulare PPO plans and 21% under the Fresno PPO plans.
- This enrollment drives the cost per employee per month (PEPM) under the HMO up to levels close to the higher cost PPO plans, as there are more lives covered per employee under the plan due to the high percentage of dependent coverage.