



DEPARTMENT OF HUMAN RESOURCES

### ITEM 6

DATE: June 2, 2022

TO: Deferred Compensation Management Council

FROM: DayVonna Youngblood, Human Resources Manager

SUBJECT: 2021-22 Fiscal Year 3rd Quarter Budget Report

#### **BACKGROUND**

Pursuant to Section 8.02 of the County of Fresno 457(b) Deferred Compensation Plan Document, your Council shall determine the reasonable Deferred Compensation Plan (Plan) expenses, such as third-party administration, consulting, legal and County staff costs. In addition, your Council shall determine the administrative fee charged to Participants to pay for such reasonable Plan expenses, on an annual basis. On June 23, 2021, your Council approved a Fiscal Year 2021-22 budget for Plan expenses and set an administrative fee of 0.18%.

#### **ISSUE**

Staff has prepared a Fiscal Year 2021-22 budget report for the nine-month period that ended March 31, 2022 (Exhibit A). The Fiscal Year 2021-22 Deferred Compensation Plan budget was approved by your Council on June 23, 2021 and is attached to this item (Exhibit B) for reference. Exhibit A has three (3) columns for Revenue, Discretionary Expenses, and Mandatory Expenses:

- 1. "Approved" provides the dollar amounts that were originally approved by your Council at the June 23, 2021 meeting.
- 2. "Year to Date" provides the revenue received and expenses incurred between July 1, 2021 and March 31, 2022.
- 3. "Projected" provides the dollar amounts that staff projects will be the year-end totals.

In addition, staff has provided the surplus or deficit numbers, both year to date and projected for the full year. Please note that the projections are estimates based primarily on the following:

- The trends for this fiscal year, such as increasing/decreasing Plan assets leading to increasing/decreasing revenues and record-keeping fees; and
- Expenses that will be incurred prior to the end of the fiscal year, such as the fiduciary liability insurance policy.

#### RECOMMENDED ACTION

There are no recommended actions associated with this item.

### Item 6 - Exhibit A

## **County of Fresno Deferred Compensation Plan**

## Fiscal Year 2021-22 Revenue & Expenses as of March 31, 2022

| Revenue                       | Approved   |        | Year to Date |         | Projected |         |
|-------------------------------|------------|--------|--------------|---------|-----------|---------|
| Administrative Fees           | \$ 2       | 39,000 | \$           | 239,264 | \$        | 309,000 |
| Totals:                       | \$ 239,000 |        | \$           | 239,264 | \$        | 309,000 |
|                               |            |        |              |         |           |         |
| Discretionary Expenses        | Approved   |        | Year to Date |         | Projected |         |
| County Staff                  | \$ 1       | 56,000 | \$           | 49,625  | \$        | 125,782 |
| Consultant                    | \$         | 42,500 | \$           | 28,125  | \$        | 38,750  |
| Fiduciary Liability Insurance | \$         | 13,000 | \$           |         | \$        | 13,000  |
| Off-Site Training             | \$         | 2,500  | \$           | -       | \$        | 2,500   |
| Contingencies                 | \$         | 25,000 | \$           | -       | \$        | -       |
| Totals:                       | \$ 23      | 9,000  | \$           | 77,750  | \$        | 180,032 |

|                    | Year to Date | Projected  |  |
|--------------------|--------------|------------|--|
| Surplus (Deficit): | \$ 161,514   | \$ 128,968 |  |

| Mandatory Expenses  | Approved   | Year to Date | Projected  |  |
|---------------------|------------|--------------|------------|--|
| Record-keeping Fees | \$ 350,000 | \$ 259,769   | \$ 347,000 |  |

### Item 6 - Exhibit B

# **Discretionary Items**

| Revenue Source                   | 2021-22<br>Budget | % of<br>Revenue  | 2020-21<br>Budget | \$ Change<br>from 2020-21 | % Change<br>from 2020-21 |
|----------------------------------|-------------------|------------------|-------------------|---------------------------|--------------------------|
| Administrative Fee               | \$239,000         | 100%             | \$225,000         | \$14,000                  | 6%                       |
| Total Revenue:                   | \$239,000         | 100%             | \$225,000         | \$14,000                  | 6%                       |
| Expense                          | 2021-22<br>Budget | % of<br>Expenses | 2020-21<br>Budget | \$ Change<br>from 2020-21 | % Change<br>from 2020-21 |
| County Staff                     | \$156,000         | 65%              | \$139,000         | \$17,000                  | 12%                      |
| Consultant                       | \$42,500          | 18%              | \$40,000          | \$2,500                   | 6%                       |
| Fiduciary Liability<br>Insurance | \$13,000          | 5%               | \$11,000          | \$2,000                   | 18%                      |
| Off-Site Training                | \$2,500           | 1%               | \$2,000           | \$500                     | 25%                      |
| Contingencies                    | \$25,000          | 11%              | \$33,000          | -\$8,000                  | -24%                     |
| Total Expenses:                  | \$239,000         | 100%             | \$225,000         | \$14,000                  | 6%                       |

# **Mandatory Items**

| Revenue Source | 2021-22 Budget | 2020-21<br>Budget | \$ Change<br>from 2020-21 | % Change<br>from 2020-21 |
|----------------|----------------|-------------------|---------------------------|--------------------------|
| Nationwide Fee | \$350,000      | \$277,000         | \$73,000                  | 26%                      |
|                |                |                   |                           |                          |
| Expense        | 2021-22 Budget | 2020-21<br>Budget | \$ Change<br>from 2020-21 | % Change<br>from 2020-21 |
|                |                |                   |                           |                          |